CITY OF LOVELAND

SALES TAX COLLECTED: CASH BASIS

JULY 2024

YEAR-TO-DATE COMPARISON

| | | | | | % |
|---------------------------------|----|-------------|----|-------------|---------|
| Geographical Area | | <u>2024</u> | | <u>2023</u> | Inc/Dec |
| South East Loveland | \$ | 7,128,967 | \$ | 8,334,111 | -14.5% |
| North East Loveland | Ψ | 2,891,936 | Ψ | 3,238,967 | -10.7% |
| North West Loveland | | 2,815,488 | | 3,920,390 | -28.2% |
| Centerra | | 2,615,601 | | 2,491,179 | 5.0% |
| South West Loveland | | 1,417,486 | | 1,476,785 | -4.0% |
| Orchards Shopping Center | | 1,334,151 | | 1,985,478 | -32.8% |
| Promenade Shops | | 1,254,255 | | 1,208,434 | 3.8% |
| Downtown | | 1,086,190 | | 1,118,771 | -2.9% |
| Thompson Valley Shopping Center | | 828,871 | | 1,555,816 | -46.7% |
| The Ranch | | 732,429 | | 642,030 | 14.1% |
| Airport | | 567,657 | | 645,666 | -12.1% |
| Columbine Shopping Center | | 370,461 | | 631,827 | -41.4% |
| Outlet Mall | | 106,431 | | 92,321 | 15.3% |
| All Other Areas | • | 11,344,909 | | 8,855,378 | 28.1% |
| Total | \$ | 34,494,832 | \$ | 36,197,153 | -4.7% |

CITY OF LOVELAND

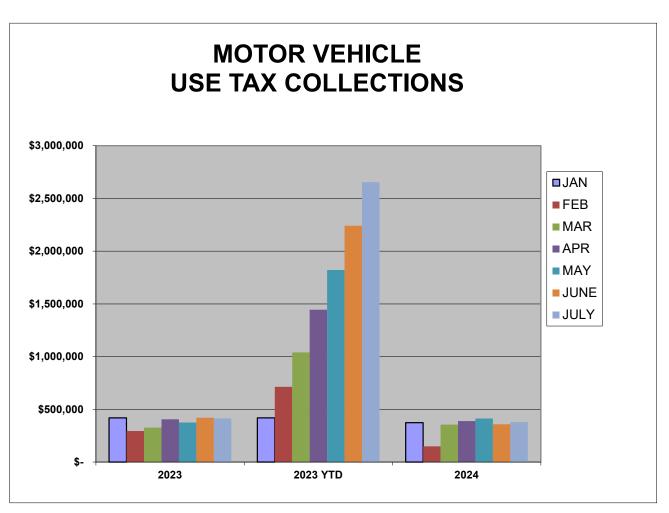
SALES TAX COLLECTED: CASH BASIS

Month of JULY 2024

| Geographical Area | 2024 | % of Total |
|---------------------------------|--------------|------------|
| South East Loveland | \$ 1,080,748 | 21.50% |
| North East Loveland | 476,003 | 9.50% |
| North West Loveland | 425,088 | 8.40% |
| Centerra | 405,595 | 8.10% |
| South West Loveland | 218,017 | 4.30% |
| Promenade Shops | 187,370 | 3.70% |
| Orchards Shopping Center | 178,383 | 3.50% |
| Downtown | 170,280 | 3.40% |
| The Ranch | 112,257 | 2.20% |
| Airport | 96,778 | 1.90% |
| Thompson Valley Shopping Center | 75,689 | 1.50% |
| Columbine Shopping Center | 49,349 | 1.00% |
| Outlet Mall | 17,466 | 0.30% |
| All Other Areas | 1,540,888 | 30.70% |
| Total of JULY 2024 | \$ 5,033,911 | 100.00% |

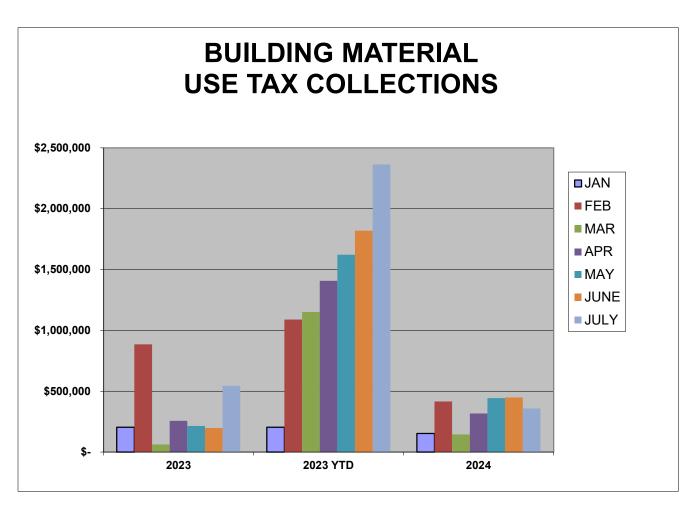
City of Loveland Motor Vehicle Use Tax Comparison (CASH BASIS)

| 2023-2024 Com | npa | rison | | | | | | Year to Date | Curr Month |
|---------------|-----|-------------|----|-----------|---------------|----|-----------|-----------------------------|-----------------------------|
| | | <u>2023</u> | 2 | 2023 YTD | <u>2024</u> | 2 | 2024 YTD | Inc/Dec over <u>2023</u> | Inc/Dec over <u>2023</u> |
| JAN | \$ | 418,568 | \$ | 418,568 | \$ 373,761 | \$ | 373,761 | -10.7% | -10.7% |
| FEB | \$ | 294,798 | \$ | 713,366 | \$ 148,197 | \$ | 521,958 | -26.8% | -49.7% |
| MAR | \$ | 326,343 | \$ | 1,039,709 | \$ 355,861 | \$ | 877,819 | -15.6% | 9.0% |
| APR | \$ | 405,794 | \$ | 1,445,503 | \$ 388,333 | \$ | 1,266,152 | -12.4% | -4.3% |
| MAY | \$ | 375,304 | \$ | 1,820,807 | \$ 413,581 | \$ | 1,679,733 | -7.7% | 10.2% |
| JUNE | \$ | 420,014 | \$ | 2,240,820 | \$ 358,109 | \$ | 2,037,843 | -9.1% | -14.7% |
| JULY | \$ | 412,924 | \$ | 2,653,744 | \$ 378,031 | \$ | 2,415,873 | -9.0% | -8.5% |



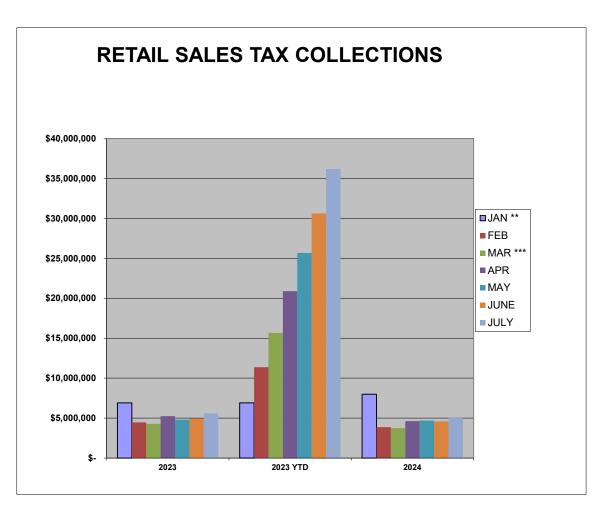
City of Loveland Building Material Use Tax Comparison (CASH BASIS)

| 2023-2024 Com | ıpa | rison | | | Year to Date Inc/Dec over | Curr Month Inc/Dec over | | | | | |
|---------------|-----|-------------|----|-----------|------------------------------|----------------------------|-----------------|-----------|--------|--------|--|
| | | <u>2023</u> | 2 | 2023 YTD | <u>2024</u> | | <u>2024 YTD</u> | | 2023 | 2023 | |
| JAN | \$ | 204,091 | \$ | 204,091 | \$ | 152,947 | \$ | 152,947 | -25.1% | -25.1% | |
| FEB | \$ | 885.226 | \$ | 1.089.317 | \$ | 415.452 | \$ | 568.399 | -47.8% | -53.1% | |
| MAR | \$ | 61,350 | \$ | 1,150,667 | \$ | 145,172 | \$ | 713,571 | -38.0% | 136.6% | |
| APR | \$ | 256,725 | \$ | 1,407,392 | \$ | 316,718 | \$ | 1,030,289 | -26.8% | 23.4% | |
| MAY | \$ | 214,210 | \$ | 1,621,603 | \$ | 442,897 | \$ | 1,473,187 | -9.2% | 106.8% | |
| JUNE | \$ | 196,613 | \$ | 1,818,215 | \$ | 448,591 | \$ | 1,921,777 | 5.7% | 128.2% | |
| JULY | \$ | 544,802 | \$ | 2,363,017 | \$ | 357,984 | \$ | 2,279,762 | -3.5% | -34.3% | |



City of Loveland Retail Sales Tax (CASH BASIS)

| 2023-2024 C | ompa | arison | | | | Year to Date Inc/Dec over | Curr Month Inc/Dec over | |
|-------------|------|-----------|------------------|-----------------|--------------|------------------------------|----------------------------|--|
| | 2023 | | 2023 YTD | <u>2024</u> | 2024 YTD | 2023 | 2023 | |
| JAN ** | \$ | 6,908,516 | \$ 6,908,516 | \$ 7,991,757 | \$ 7,991,757 | 15.7% | 15.7% | |
| FEB | \$ | 4,465,702 | \$ 11,374,218 | \$ 3,865,256 | \$11,857,013 | 4.2% | -13.4% | |
| MAR *** | \$ | 4,280,015 | \$ 15,654,233 | \$ 3,746,561 | \$15,603,575 | -0.3% | -12.5% | |
| APR | \$ | 5,230,904 | \$ 20,885,137 | \$ 4,614,689 | \$20,218,264 | -3.2% | -11.8% | |
| MAY | \$ | 4,801,127 | \$ 25,686,264 | \$ 4,672,882 | \$24,891,147 | -3.1% | -2.7% | |
| JUNE | \$ | 4,931,003 | \$ 30,617,267 | \$ 4,569,774 | \$29,460,921 | -3.8% | -7.3% | |
| JULY | \$ | 5,579,886 | \$ 36,197,153 | \$ 5,033,911 | \$34,494,832 | -4.7% | -9.8% | |

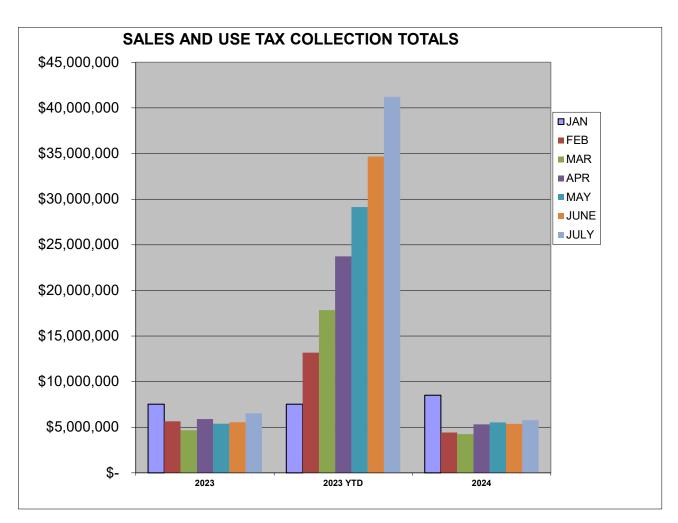


^{*} Indicates Quarterly Returns also included

^{**} Indicates Quarterly and Yearly Returns also included *** Journal Entry Adjustment Correction

City of Loveland Sales & Use Tax Total Comparison (CASH BASIS)

| 2023-2024 | Com | Year to Date | Curr Month | | | | | |
|-----------|-------------|--------------|------------|-------------|-----------------|-----------------------------|-----------------------------|--------|
| | <u>2023</u> | | 2023 YTD | <u>2024</u> | 2024 YTD | Inc/Dec over <u>2023</u> | Inc/Dec over <u>2023</u> | |
| JAN | \$ | 7,531,176 | \$ | 7,531,176 | \$ 8,518,465 | \$ 8,518,465 | 13.1% | 13.1% |
| FEB | \$ | 5,645,725 | \$ | 13,176,901 | \$ 4,428,906 | \$ 12,947,371 | -1.7% | -21.6% |
| MAR | \$ | 4,667,708 | \$ | 17,844,609 | \$ 4,247,594 | \$ 17,194,965 | -3.6% | -9.0% |
| APR | \$ | 5,893,423 | \$ | 23,738,032 | \$ 5,319,741 | \$ 22,514,706 | -5.2% | -9.7% |
| MAY | \$ | 5,390,641 | \$ | 29,128,673 | \$ 5,529,361 | \$ 28,044,067 | -3.7% | 2.6% |
| JUNE | \$ | 5,547,629 | \$ | 34,676,302 | \$ 5,376,474 | \$ 33,420,541 | -3.6% | -3.1% |
| JULY | \$ | 6,537,612 | \$ | 41,213,914 | \$ 5,769,926 | \$ 39,190,467 | -4.9% | -11.7% |



| City of Loveland | | | | | | | | | | | | |
|---|-------------|-------------|-------------|--------------|---------------|--------------|---------------|----------|------------|--------------|--|--|
| Summary of Sales Tax Collections by Industry Code | | | | | | | | | | | | |
| | | Seven mo | nths, ended | July 31, 202 | <u>24</u> | | | | | | | |
| | | | | | - | | | | | | | |
| | | | | | | | | | | | | |
| | | | | | | | | | | | | |
| | | | | | | | | | | | | |
| Description | July 2024 | July 2023 | \$ Change | % Change | YTD 2024 | YTD 2023 | \$ Change | % Change | % of Total | Cumulative % | | |
| | | | | | | | | | | | | |
| Restaurants & Bars | \$ 734,499 | \$ 727,832 | 6,667 | 0.9% | 4,867,990 | 4,564,312 | \$ 303,678 | 6.7% | 14.1% | 14.1% | | |
| Department Stores & General Merchandise | 553,951 | \$ 869,483 | (315,532) | -36.3% | 4,090,733 | 6,093,248 | (2,002,515) | | 11.9% | 26.0% | | |
| Building Material & Lawn & Garden Supplies | 592,715 | \$ 620,180 | (27,465) | -4.4% | 3,391,048 | 3,315,769 | 75,279 | 2.3% | 9.8% | 35.8% | | |
| Electronic Shopping & Mail-Order Houses | 503,686 | \$ 314,860 | 188,826 | 60.0% | 3,330,304 | 2,183,587 | 1,146,717 | 52.5% | 9.7% | 45.5% | | |
| Motor Vehicle Dealers, Auto Parts & Leasing | 472,491 | \$ 521,143 | (48,652) | -9.3% | 3,117,583 | 3,139,328 | (21,745) | -0.7% | 9.0% | 54.5% | | |
| Utilities | 197,260 | \$ 180,534 | 16,726 | 9.3% | 1,758,283 | 2,001,782 | (243,499) | -12.2% | 5.1% | 59.6% | | |
| Misc. Retail Including Used Merchandise Stores | 299,418 | \$ 303,905 | (4,487) | -1.5% | 1,631,412 | 1,665,313 | (33,901) | -2.0% | 4.7% | 64.3% | | |
| Grocery Stores & Specialty Foods | 151,425 | \$ 519,052 | (367,627) | -70.8% | 1,628,193 | 3,821,330 | (2,193,137) | -57.4% | 4.7% | 69.0% | | |
| Consumer Goods & Commercial Equipment Rental | 169,114 | \$ 155,782 | 13,332 | 8.6% | 1,480,420 | 946,692 | 533,728 | 56.4% | 4.3% | 73.3% | | |
| Hotels, Motels & Other Accommodations | 179,551 | \$ 172,911 | 6,640 | 3.8% | 875,526 | 798,988 | 76,538 | 9.6% | 2.5% | 75.9% | | |
| Sporting Goods, Hobby, Book & Music Stores | 126,226 | \$ 131,371 | (5,145) | -3.9% | 815,742 | 898,518 | (82,776) | -9.2% | 2.4% | 78.2% | | |
| Clothing & Clothing Accessories Stores | 133,177 | \$ 128,953 | 4,224 | 3.3% | 807,034 | 769,552 | 37,482 | 4.9% | 2.3% | 80.6% | | |
| Electronics & Appliance Stores | 85,457 | \$ 95,982 | (10,525) | -11.0% | 596,060 | 666,669 | (70,609) | -10.6% | 1.7% | 82.3% | | |
| Beer, Wine & Liquor Stores | 73,462 | \$ 81,317 | (7,855) | -9.7% | 501,706 | 577,421 | (75,715) | -13.1% | 1.5% | 83.8% | | |
| Health & Personal Care Stores | 72,111 | \$ 79,442 | (7,331) | -9.2% | 490,544 | 528,860 | (38,316) | -7.2% | 1.4% | 85.2% | | |
| Gasoline Stations with Convenience Stores | 65,132 | \$ 75,620 | (10,488) | -13.9% | 423,550 | 484,058 | (60,508) | -12.5% | 1.2% | 86.4% | | |
| Broadcasting & Telecommunications | 67,891 | | 3,335 | 5.2% | 407,418 | 433,938 | (26,520) | -6.1% | 1.2% | 87.6% | | |
| Furniture & Home Furnishing Stores | 52,315 | \$ 66,162 | (13,847) | -20.9% | 322,990 | 358,938 | (35,948) | -10.0% | 0.9% | 88.5% | | |
| Office Supplies, Stationery & Gift Stores | 17,305 | \$ 14,453 | 2,852 | 19.7% | 113,476 | 116,865 | (3,389) | -2.9% | 0.3% | 88.9% | | |
| All Other Categories | 486,725 | \$ 456,348 | 30,377 | 6.7% | 3,844,820 | 2,831,985 | 1,012,835 | 35.8% | 11.1% | 100.0% | | |
| | | | | | | | | | | | | |
| Total | \$5,033,911 | \$5,579,886 | \$(545,975) | -9.8% | \$34,494,832 | \$36,197,153 | \$(1,702,321) | -4.7% | 100.0% | | | |