### **CITY OF LOVELAND**

### SALES TAX COLLECTED: CASH BASIS

**MAY 2024** 

#### YEAR-TO-DATE COMPARISON

|                                 |                  |                  | %       |
|---------------------------------|------------------|------------------|---------|
| Geographical Area               | <u>2024</u>      | <u>2023</u>      | Inc/Dec |
|                                 |                  |                  |         |
| South East Loveland             | \$<br>4,966,706  | \$<br>5,718,586  | -13.1%  |
| North East Loveland             | 2,002,504        | 2,243,897        | -10.8%  |
| North West Loveland             | 1,984,166        | 2,786,423        | -28.8%  |
| Centerra                        | 1,871,726        | 1,784,603        | 4.9%    |
| Orchards Shopping Center        | 997,910          | 1,441,936        | -30.8%  |
| South West Loveland             | 976,271          | 994,412          | -1.8%   |
| Promenade Shops                 | 898,905          | 862,440          | 4.2%    |
| Downtown                        | 754,749          | 762,008          | -1.0%   |
| Thompson Valley Shopping Center | 676,455          | 1,142,031        | -40.8%  |
| The Ranch                       | 519,750          | 464,692          | 11.8%   |
| Airport                         | 376,656          | 433,065          | -13.0%  |
| Columbine Shopping Center       | 265,600          | 432,377          | -38.6%  |
| Outlet Mall                     | 73,515           | 66,735           | 10.2%   |
| All Other Areas                 | 8,526,234        | 6,553,059        | 30.1%   |
| Total                           | \$<br>24,891,147 | \$<br>25,686,264 | -3.1%   |

### **CITY OF LOVELAND**

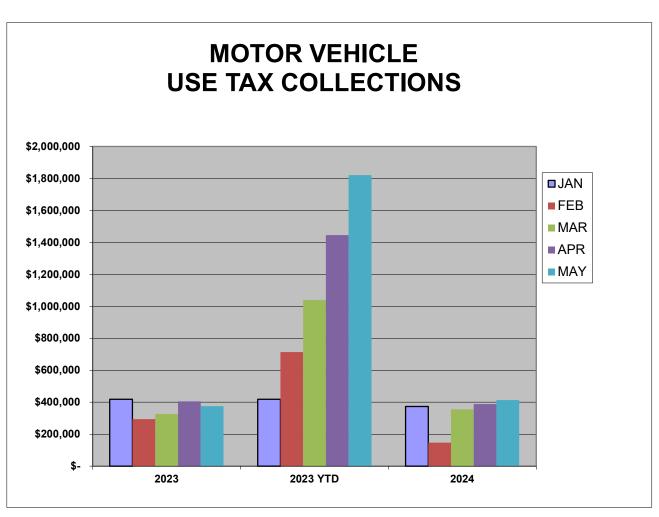
SALES TAX COLLECTED: CASH BASIS

Month of MAY 2024

| Geographical Area               | <br>2024        | % of Total |
|---------------------------------|-----------------|------------|
| South East Loveland             | \$<br>987,580   | 21.10%     |
| North East Loveland             | 423,005         | 9.10%      |
| Centerra                        | 347,535         | 7.40%      |
| North West Loveland             | 345,998         | 7.40%      |
| South West Loveland             | 211,979         | 4.50%      |
| Downtown                        | 150,322         | 3.20%      |
| Orchards Shopping Center        | 138,904         | 3.00%      |
| Promenade Shops                 | 134,839         | 2.90%      |
| The Ranch                       | 94,943          | 2.00%      |
| Airport                         | 85,103          | 1.80%      |
| Thompson Valley Shopping Center | 69,819          | 1.50%      |
| Columbine Shopping Center       | 45,320          | 1.00%      |
| Outlet Mall                     | 14,206          | 0.30%      |
| All Other Areas                 | 1,623,329       | 34.80%     |
| Total of MAY 2024               | \$<br>4,672,882 | 100.00%    |

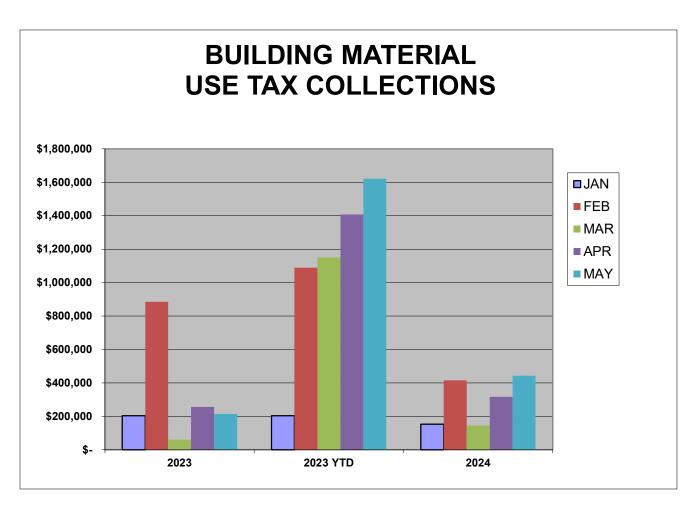
## **City of Loveland Motor Vehicle Use Tax Comparison (CASH BASIS)**

| 2023-2024 Comp | Year to Date Curr M |    |           |    |             |    |           |                             |                             |  |
|----------------|---------------------|----|-----------|----|-------------|----|-----------|-----------------------------|-----------------------------|--|
|                | <u>2023</u>         |    | 2023 YTD  |    | <u>2024</u> |    | 2024 YTD  | Inc/Dec over<br><u>2023</u> | Inc/Dec over<br><u>2023</u> |  |
| JAN            | \$<br>418,568       | \$ | 418,568   | \$ | 373,761     | \$ | 373,761   | -10.7%                      | -10.7%                      |  |
| FEB            | \$<br>294,798       | \$ | 713,366   | \$ | 148,197     | \$ | 521,958   | -26.8%                      | -49.7%                      |  |
| MAR            | \$<br>326,343       | \$ | 1,039,709 | \$ | 355,861     | \$ | 877,819   | -15.6%                      | 9.0%                        |  |
| APR            | \$<br>405,794       | \$ | 1,445,503 | \$ | 388,333     | \$ | 1,266,152 | -12.4%                      | -4.3%                       |  |
| MAY            | \$<br>375,304       | \$ | 1,820,807 | \$ | 413,581     | \$ | 1,679,733 | -7.7%                       | 10.2%                       |  |



## City of Loveland Building Material Use Tax Comparison (CASH BASIS)

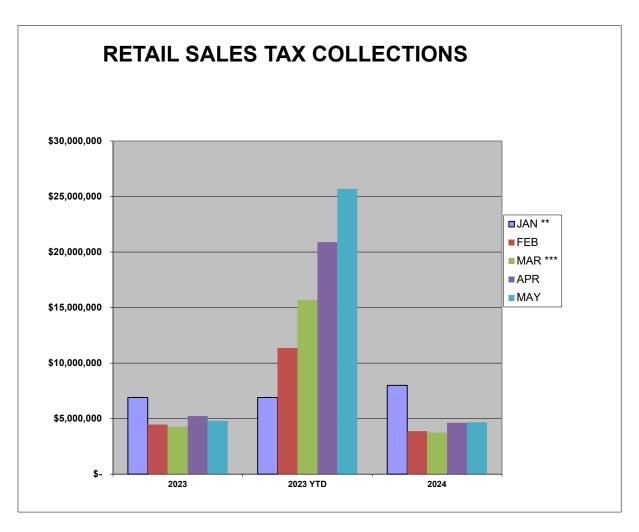
| 2023-2024 Com | Year to Date<br>Inc/Dec over | Curr Month<br>Inc/Dec over |           |             |         |          |           |        |        |  |
|---------------|------------------------------|----------------------------|-----------|-------------|---------|----------|-----------|--------|--------|--|
|               | <u>2023</u>                  | <u>2023 YTD</u>            |           | <u>2024</u> |         | 2024 YTD |           | 2023   | 2023   |  |
| JAN           | \$<br>204,091                | \$                         | 204,091   | \$          | 152,947 | \$       | 152,947   | -25.1% | -25.1% |  |
| FEB           | \$<br>885,226                | \$                         | 1,089,317 | \$          | 415,452 | \$       | 568,399   | -47.8% | -53.1% |  |
| MAR           | \$<br>61,350                 | \$                         | 1,150,667 | \$          | 145,172 | \$       | 713,571   | -38.0% | 136.6% |  |
| APR           | \$<br>256,725                | \$                         | 1,407,392 | \$          | 316,718 | \$       | 1,030,289 | -26.8% | 23.4%  |  |
| MAY           | \$<br>214,210                | \$                         | 1,621,603 | \$          | 442,897 | \$       | 1,473,187 | -9.2%  | 106.8% |  |



### **City of Loveland** Retail Sales Tax (CASH BASIS)

| 20 | 23-2 | 2024 | Com | pari | ison |
|----|------|------|-----|------|------|
|    |      |      |     |      |      |

| 2023-2024 0 | Compa | rison       |                  |                 |              | Year to Date<br>Inc/Dec over | Curr Month<br>Inc/Dec over |
|-------------|-------|-------------|------------------|-----------------|--------------|------------------------------|----------------------------|
|             |       | <u>2023</u> | 2023 YTD         | <u>2024</u>     | 2024 YTD     | 2023                         | 2023                       |
| JAN **      | \$    | 6,908,516   | \$<br>6,908,516  | \$<br>7,991,757 | \$ 7,991,757 | 15.7%                        | 15.7%                      |
| FEB         | \$    | 4,465,702   | \$<br>11,374,218 | \$<br>3,865,256 | \$11,857,013 | 4.2%                         | -13.4%                     |
| MAR ***     | \$    | 4,280,015   | \$<br>15,654,233 | \$<br>3,746,561 | \$15,603,575 | -0.3%                        | -12.5%                     |
| APR         | \$    | 5,230,904   | \$<br>20,885,137 | \$<br>4,614,689 | \$20,218,264 | -3.2%                        | -11.8%                     |
| MAY         | \$    | 4,801,127   | \$<br>25,686,264 | \$<br>4,672,882 | \$24,891,147 | -3.1%                        | -2.7%                      |

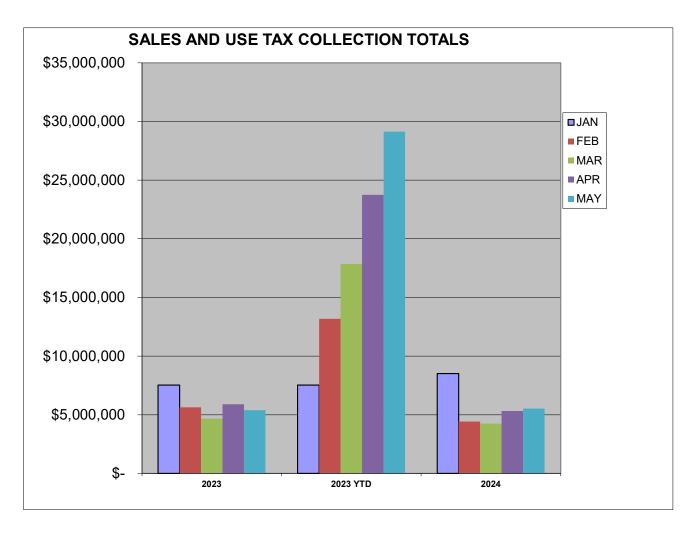


<sup>\*</sup> Indicates Quarterly Returns also included

<sup>\*\*</sup> Indicates Quarterly and Yearly Returns also included \*\*\* Journal Entry Adjustment Correction

City of Loveland Sales & Use Tax Total Comparison (CASH BASIS)

| 2023-202 | 24 Com | Year to Date<br>Inc/Dec over | Curr Month<br>Inc/Dec over |             |           |    |            |       |        |  |
|----------|--------|------------------------------|----------------------------|-------------|-----------|----|------------|-------|--------|--|
|          |        | <u>2023</u>                  | 2023 YTD                   | <u>2024</u> |           |    | 2024 YTD   | 2023  | 2023   |  |
| JAN      | \$     | 7,531,176                    | \$<br>7,531,176            | \$          | 8,518,465 | \$ | 8,518,465  | 13.1% | 13.1%  |  |
| FEB      | \$     | 5,645,725                    | \$<br>13,176,901           | \$          | 4,428,906 | \$ | 12,947,371 | -1.7% | -21.6% |  |
| MAR      | \$     | 4,667,708                    | \$<br>17,844,609           | \$          | 4,247,594 | \$ | 17,194,965 | -3.6% | -9.0%  |  |
| APR      | \$     | 5,893,423                    | \$<br>23,738,032           | \$          | 5,319,741 | \$ | 22,514,706 | -5.2% | -9.7%  |  |
| MAY      | \$     | 5,390,641                    | \$<br>29,128,673           | \$          | 5,529,361 | \$ | 28,044,067 | -3.7% | 2.6%   |  |
|          |        |                              |                            |             |           |    |            |       |        |  |



# City of Loveland Summary of Sales Tax Collections by Industry Code Five months, ended May 31, 2024

| Description                                    | May 2024    | May 2023    | \$ Change   | % Change | YTD 2024     | YTD 2023     | \$ Change    | % Change | % of Total | Cumulative % |
|--|-------------|-------------|-------------|----------|--------------|--------------|--------------|----------|------------|--------------|
|  |             |             |             |          |              |              |              |          |            |              |
| Restaurants & Bars                             | \$ 742,012  | \$ 670,602  | 71,410      | 10.6%    | 3,402,247    | 3,140,886    | \$ 261,361   | 8.3%     | 13.7%      | 13.7%        |
| Department Stores & General Merchandise        | 483,067     | \$ 795,602  | (312,535)   | -39.3%   | 2,992,381    | 4,367,081    | (1,374,700)  | -31.5%   | 12.0%      | 25.7%        |
| Electronic Shopping & Mail-Order Houses        | 461,396     | \$ 282,193  | 179,203     | 63.5%    | 2,337,902    | 1,592,885    | 745,017      | 46.8%    | 9.4%       | 35.1%        |
| Building Material & Lawn & Garden Supplies     | 555,167     | \$ 530,699  | 24,468      | 4.6%     | 2,226,042    | 2,105,587    | 120,455      | 5.7%     | 8.9%       | 44.0%        |
| Motor Vehicle Dealers, Auto Parts & Leasing    | 446,144     | \$ 458,500  | (12,356)    | -2.7%    | 2,180,237    | 2,176,752    | 3,485        | 0.2%     | 8.8%       | 52.8%        |
| Utilities                                      | 230,955     | \$ 235,009  | (4,054)     | -1.7%    | 1,364,588    | 1,633,403    | (268,815)    | -16.5%   | 5.5%       | 58.3%        |
| Grocery Stores & Specialty Foods               | 106,611     | \$ 482,360  | (375,749)   | -77.9%   | 1,342,800    | 2,782,439    | (1,439,639)  | -51.7%   | 5.4%       | 63.7%        |
| Consumer Goods & Commercial Equipment Rental   | 111,202     | \$ 114,444  | (3,242)     | -2.8%    | 1,202,718    | 668,721      | 533,997      | 79.9%    | 4.8%       | 68.5%        |
| Misc. Retail Including Used Merchandise Stores | 186,861     | \$ 198,405  | (11,544)    | -5.8%    | 1,133,057    | 1,159,352    | (26,295)     | -2.3%    | 4.6%       | 73.0%        |
| Sporting Goods, Hobby, Book & Music Stores     | 90,359      | \$ 114,452  | (24,093)    | -21.1%   | 578,706      | 651,513      | (72,807)     | -11.2%   | 2.3%       | 75.4%        |
| Clothing & Clothing Accessories Stores         | 100,580     | \$ 93,909   | 6,671       | 7.1%     | 577,335      | 550,349      | 26,986       | 4.9%     | 2.3%       | 77.7%        |
| Hotels, Motels & Other Accommodations          | 112,920     | \$ 123,807  | (10,887)    | -8.8%    | 549,263      | 506,479      | 42,784       | 8.4%     | 2.2%       | 79.9%        |
| Electronics & Appliance Stores                 | 67,436      | \$ 78,611   | (11,175)    | -14.2%   | 436,189      | 494,624      | (58,435)     | -11.8%   | 1.8%       | 81.6%        |
| Health & Personal Care Stores                  | 59,156      | \$ 63,524   | (4,368)     | -6.9%    | 357,299      | 383,681      | (26,382)     | -6.9%    | 1.4%       | 83.1%        |
| Beer, Wine & Liquor Stores                     | 61,262      | \$ 74,437   | (13,175)    | -17.7%   | 352,610      | 411,748      | (59,138)     | -14.4%   | 1.4%       | 84.5%        |
| Gasoline Stations with Convenience Stores      | 61,826      | \$ 73,164   | (11,338)    | -15.5%   | 298,970      | 329,513      | (30,543)     | -9.3%    | 1.2%       | 85.7%        |
| Broadcasting & Telecommunications              | 54,563      | \$ 54,564   | (1)         | 0.0%     | 290,703      | 315,543      | (24,840)     | -7.9%    | 1.2%       | 86.9%        |
| Furniture & Home Furnishing Stores             | 56,753      | \$ 42,340   | 14,413      | 34.0%    | 227,633      | 244,635      | (17,002)     | -6.9%    | 0.9%       | 87.8%        |
| Office Supplies, Stationery & Gift Stores      | 15,558      | \$ 14,141   | 1,417       | 10.0%    | 82,088       | 85,048       | (2,960)      | -3.5%    | 0.3%       | 88.1%        |
| All Other Categories                           | 669,054     | \$ 300,364  | 368,690     | 122.7%   | 2,958,379    | 2,086,025    | 872,354      | 41.8%    | 11.9%      | 100.0%       |
|  |             |             |             |          |              |              |              |          |            |              |
| Total  | \$4,672,882 | \$4,801,127 | \$(128,245) | -2.7%    | \$24,891,147 | \$25,686,264 | \$ (795,117) | -3.1%    | 100.0%     |              |