

### QUARTERLY FINANCIAL REPORT

BRIAN WALDES
CHIEF FINANCIAL OFFICER
FEBRUARY 27, 2024





## Why are we here?

To present the Quarterly Financial Report and inform Council on our General Fund, City-wide and Investment status

## What do we need?

City Council's understanding of our financial position particularly as it relates to our General Fund



### **AGENDA**

### **Strategic Plan**

**Focus Area:** Fiscal Stability & Strength

**Strategy Area:** Optimize Financial

Structure & Systems

**Priority Area:** Transparent & Accessible

Financial Information

1 GENERAL FUND SUMMARIES

2 CITYWIDE SUMMARIES

3 INVESTMENTS SUMMARIES

4 BUDGET TIMELINE

5



## **General Fund**



## Revenues

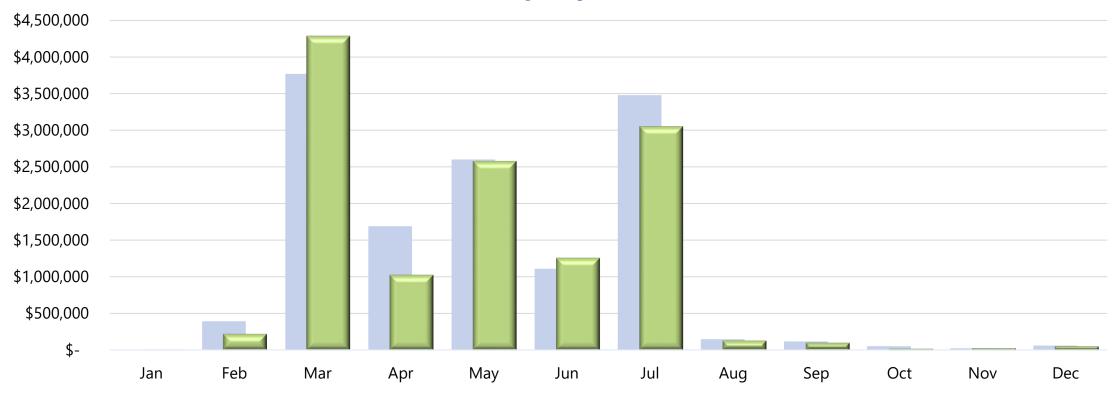


## PROPERTY TAX





### **Property Tax**



	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	2023 Total	Subtotal YTD 2023
Budget	(385)	392,141	3,769,464	1,690,414	2,600,862	1,108,043	3,479,820	147,630	116,638	51,201	23,106	60,964	\$ 13,439,898	\$ 13,378,934
Actuals	2	222,213	4,285,317	1,027,558	2,579,678	1,258,426	3,053,182	131,347	101,453	20,399	26,349	52,610	\$ 12,758,533	\$ 12,758,533
Surplus / Deficit	\$ 387	\$ (169,929)	\$ 515,853	\$ (662,857)	\$ (21,184)	\$ 150,383	\$ (426,637)	\$ (16,283)	\$ (15,185)	\$ (30,802)	\$ 3,244	\$ (8,354)	\$ (681,365)*	\$ (681,365)*

**Property Tax Collected through December is -0.7% or (\$86,074) less than last year.** 

**Property Tax Collected through December is -5.07% or (\$681,365) less than Forecast.** 

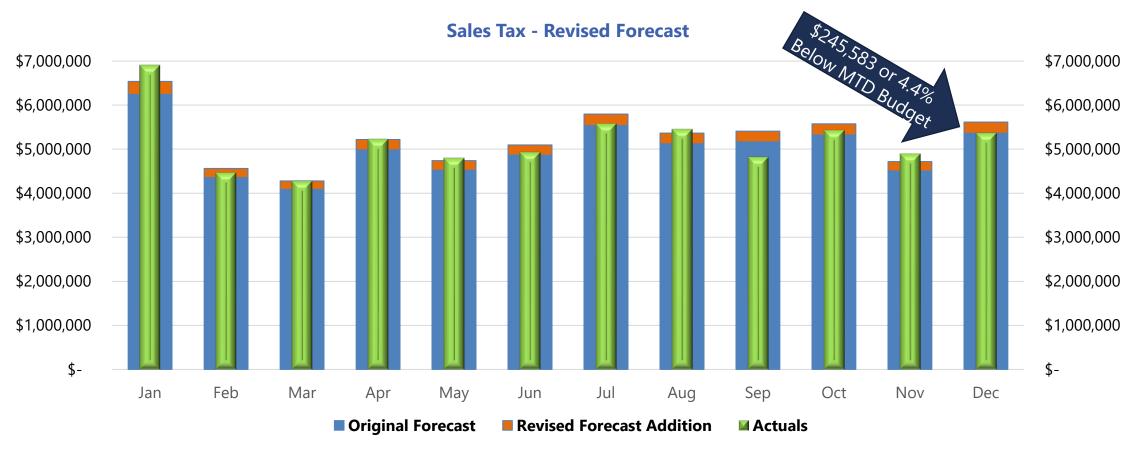


\* The Finance Department is in contact with Larimer County to determine the cause for this variance from anticipated revenue.

## SALES TAX







		Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Subtotal YTD 2023
Original Fore	ecast	\$ 6,241,029	\$ 4,354,371	\$ 4,086,290	\$ 4,982,133	\$ 4,523,239	\$ 4,863,833	\$ 5,534,221	\$ 5,121,278	\$ 5,163,592	\$ 5,322,095	\$ 4,502,451	\$ 5,359,012	\$ 60,053,544
<b>Revised Forecast</b>	Addition	\$ 296,201	\$ 206,660	\$ 193,936	\$ 236,453	\$ 214,674	\$ 230,839	\$ 262,656	\$ 243,057	\$ 245,066	\$ 252,588	\$ 213,688	\$ 254,340	\$ 2,850,158
Total Revised I	Budget	\$ 6,537,230	\$ 4,561,031	\$ 4,280,226	\$ 5,218,587	\$ 4,737,913	\$ 5,094,672	\$ 5,796,876	\$ 5,364,335	\$ 5,408,658	\$ 5,574,684	\$ 4,716,138	\$ 5,613,352	\$ 62,903,702
Actuals		\$ 6,908,516	\$ 4,465,702	\$ 4,280,015	\$ 5,230,904	\$ 4,801,127	\$ 4,931,003	\$ 5,579,886	\$ 5,454,191	\$ 4,823,666	\$ 5,428,996	\$ 4,898,033	\$ 5,367,769	\$ 62,169,807

Sales Tax Compared to Revised Budget through December 2023 \$ (733,

(733,895)



**Revised Annual Forecast Increase: \$2,850,158** 

Sales Tax Collected through December is 4.3% or \$2.6 million more than last year.

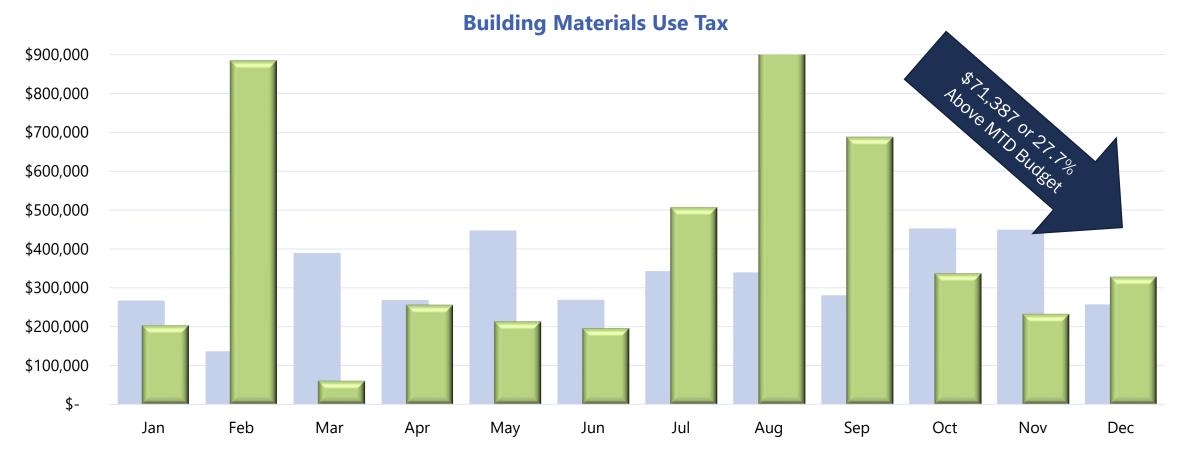
# BUILDING MATERIALS USE TAX

In this section, we'll share information related specifically to **Building Materials Use Tax** collections.

Building Materials Use Tax collections can vary month-to-month depending on new projects developing throughout the City.



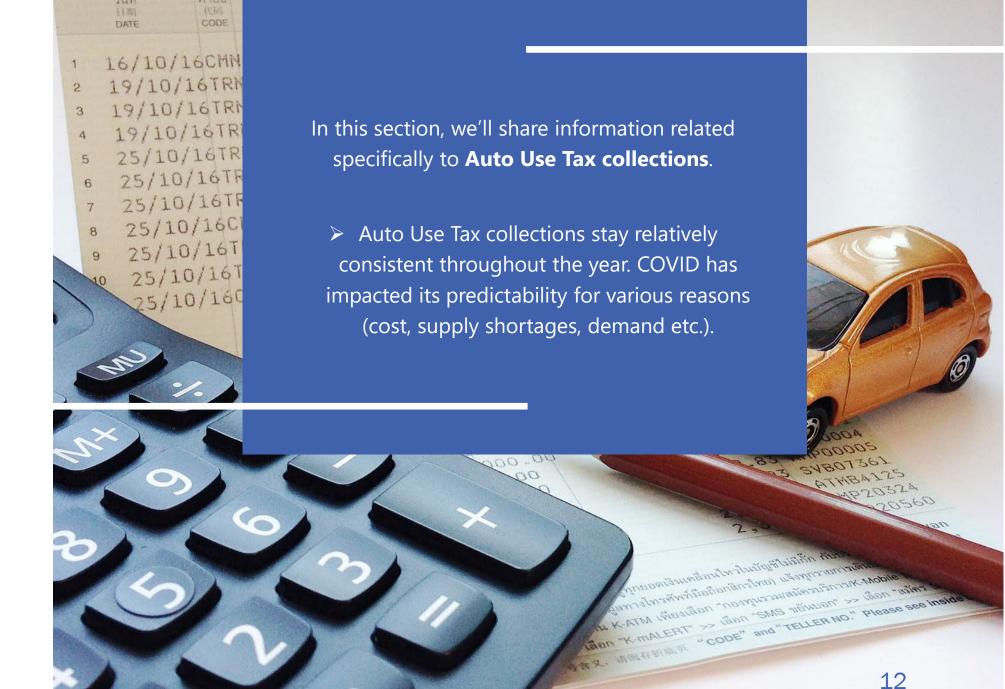




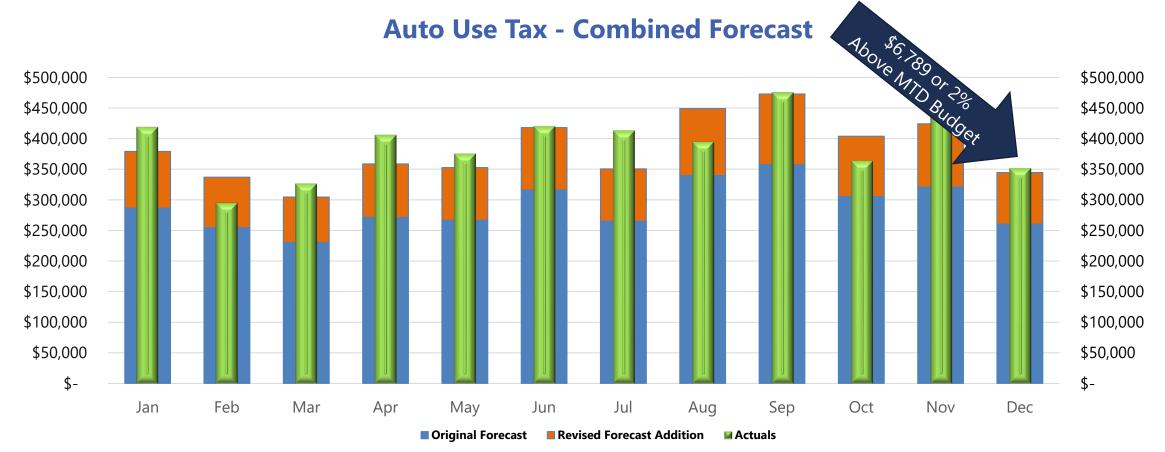
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	2023 Total	Subtotal YTD 2023
Budget	267,380	136,650	389,948	268,659	447,699	269,261	342,899	339,621	281,019	453,129	449,532	257,537	y \$ 3,903,333	\$ \$ 3,645,796
Actuals	204,091	885,226	61,350	256,725	214,210	196,613	507,792	1,100,442	688,589	337,833	232,863	328,924	\$ 5,014,658	3 \$ 4,685,73 <b>4</b>
Surplus / Deficit	\$ (63,288) \$	748,576	\$ (328,598) \$	(11,934)	\$ (233,488)	\$ (72,648)	\$ 164,893	\$ 760,822	\$ 407,570	\$ (115,296)	\$ (216,669)	\$ 71,387	' \$ 1,111,325	\$ 1,039,938



## AUTO USE TAX







	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Subtotal YTD 2023
Original Forecast	\$ 286,705	\$ 254,828	\$ 230,406	\$ 271,321	\$ 266,701	\$ 316,088	\$ 265,193	\$ 339,683	\$ 357,557	\$ 305,517	\$ 320,893	\$ 260,536	\$ 3,475,426
<b>Revised Forecast Addition</b>	\$ 92,497	\$ 82,212	\$ 74,334	\$ 87,533	\$ 86,043	\$ 101,976	\$ 85,557	\$ 109,588	\$ 115,355	\$ 98,566	\$ 103,526	\$ 84,054	\$ 1,121,241
Total Revised Budget	\$ 379,201	\$ 337,040	\$ 304,740	\$ 358,854	\$ 352,744	\$ 418,064	\$ 350,750	\$ 449,271	\$ 472,912	\$ 404,083	\$ 424,419	\$ 344,590	\$ 4,596,667
Actuals	\$ 418,568	\$ 294,798	\$ 326,343	\$ 405,794	\$ 375,304	\$ 420,014	\$ 412,924	\$ 394,589	\$ 475,139	\$ 363,575	\$ 446,738	\$ 351,379	\$ 4,685,164

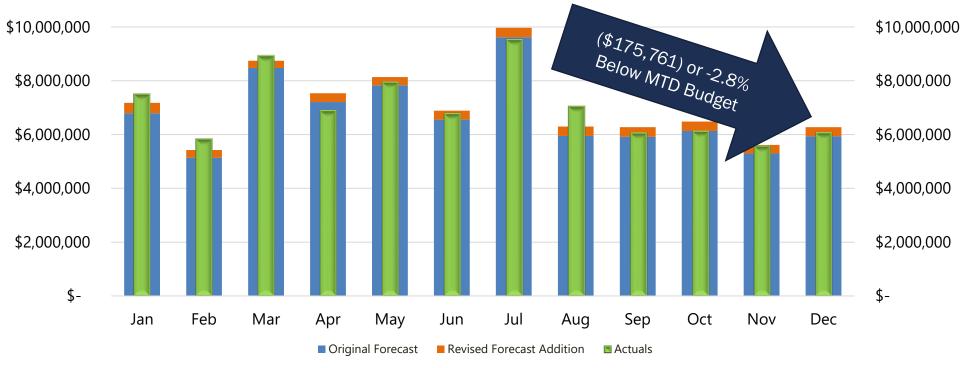
Auto Use Tax Compared to Revised Budget through December 2023 \$

88,497





## **General Fund Primary Tax Revenue Combined Totals Through December 2023**



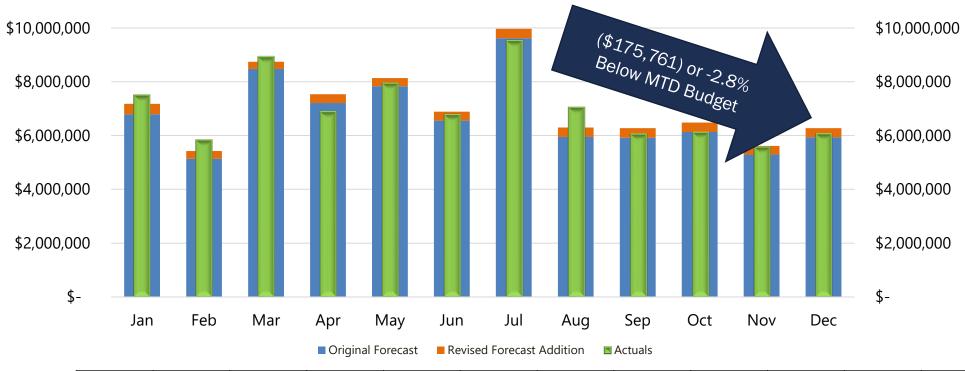
		Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	SubTotal YTD 2023
	Original Forecast	\$ 6,794,728	\$ 5,137,991	\$ 8,476,108	\$ 7,212,528	\$ 7,838,500	\$ 6,557,225	\$ 9,622,132	\$ 5,948,212	\$ 5,918,806	\$ 6,131,942	\$ 5,295,981	\$ 5,938,049	\$ 80,872,201
ı	Revised Forecast Addition	\$ 388,698	\$ 288,872	\$ 268,270	\$ 323,987	\$ 300,717	\$ 332,815	\$ 348,212	\$ 352,646	\$ 360,420	\$ 351,154	\$ 317,214	\$ 338,394	\$ 3,971,399
	Total Revised Budget	\$ 7,183,425	\$ 5,426,863	\$ 8,744,378	\$ 7,536,515	\$ 8,139,218	\$ 6,890,041	\$ 9,970,344	\$ 6,300,857	\$ 6,279,226	\$ 6,483,096	\$ 5,613,195	\$ 6,276,443	\$ 84,843,600
	Actuals	\$ 7,531,178	\$ 5,867,938	\$ 8,953,025	\$ 6,920,980	\$ 7,970,319	\$ 6,806,055	\$ 9,553,784	\$ 7,080,569	\$ 6,088,847	\$ 6,150,802	\$ 5,603,983	\$ 6,100,682	\$ 84,628,162

General Fund Primary Tax Revenue Compared to Revised Budget through December 2023 \$ (215,438)

**Revised Annual Forecast Surplus: \$338,394** 

City of Loyeland

## **General Fund Primary Tax Revenue Combined Totals Through December 2023**



		Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	SubTotal YTD 2023
	Original Forecast	\$ 6,794,728	\$ 5,137,991	\$ 8,476,108	\$ 7,212,528	\$ 7,838,500	\$ 6,557,225	\$ 9,622,132	\$ 5,948,212	\$ 5,918,806	\$ 6,131,942	\$ 5,295,981	\$ 5,938,049	\$ 80,872,201
ı	Revised Forecast Addition	\$ 388,698	\$ 288,872	\$ 268,270	\$ 323,987	\$ 300,717	\$ 332,815	\$ 348,212	\$ 352,646	\$ 360,420	\$ 351,154	\$ 317,214	\$ 338,394	\$ 3,971,399
	Total Revised Budget	\$ 7,183,425	\$ 5,426,863	\$ 8,744,378	\$ 7,536,515	\$ 8,139,218	\$ 6,890,041	\$ 9,970,344	\$ 6,300,857	\$ 6,279,226	\$ 6,483,096	\$ 5,613,195	\$ 6,276,443	\$ 84,843,600
	Actuals	\$ 7,531,178	\$ 5,867,938	\$ 8,953,025	\$ 6,920,980	\$ 7,970,319	\$ 6,806,055	\$ 9,553,784	\$ 7,080,569	\$ 6,088,847	\$ 6,150,802	\$ 5,603,983	\$ 6,100,682	\$ 84,628,162

General Fund Primary Tax Revenue Compared to Revised Budget through December 2023 \$ (215,438)

**Revised Annual Forecast Surplus: \$338,394** 

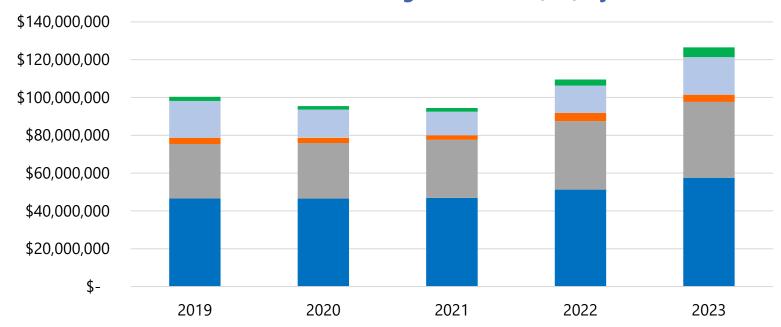
City of Loyeland

# Quarterly Expenses Update



#### GENERAL FUND EXPENSES

### **General Fund Actuals Through Quarter 4 (Q4) by Class**



**Total Annual General Fund Expenses by Class** 

		 maar Genera			 ·	
Expenses Class	2019	2020		2021	2022	2023
Personnel Services	\$ 46,638,487	\$ 46,562,949	\$	46,850,801	\$ 51,289,697	\$ 57,565,940
Supplies	\$ 3,271,789	\$ 2,815,634	\$	2,423,906	\$ 4,331,674	\$ 3,802,695
Purchased Services	\$ 28,769,859	\$ 29,351,236	\$	30,756,480	\$ 36,178,107	\$ 40,064,596
Debt Service-Exp	\$ 6,648	\$ 156,648	\$	-	\$ -	\$ -
Transfers	\$ 19,490,549	\$ 14,693,993	\$	12,501,674	\$ 14,525,965	\$ 19,945,579
Capital Outlay	\$ 2,219,478	\$ 1,874,845	\$	1,874,999	\$ 3,180,815	\$ 5,110,485
<b>Total General Fund Expenses</b>	\$ 100,396,810	\$ 95,455,305	9	94,407,861	\$109,506,258	\$126,489,295

### **Personnel Services**

Increased \$6.7M or 13.2% over the prior year

- Over \$1M in personnel increases within the City Manager's Office (CMO) due to expansion of the Encampment Response Program and the Communications & Engagement Team.
- Excluding the CMO All other departments averaged an 8.6% increase over FY2022 due to the final results of the compensation study and increased medical premiums.

### **Transfers**

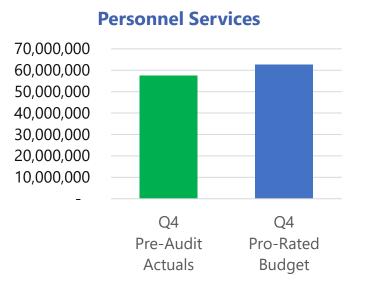
Transfers to the Transportation Fund increased \$4.3M or 45.7% due to timing of capital projects.

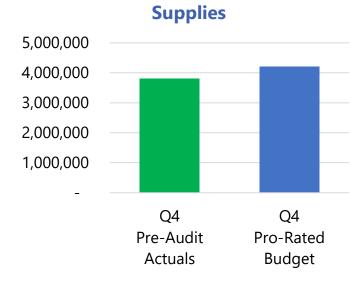
### **Purchased Services**

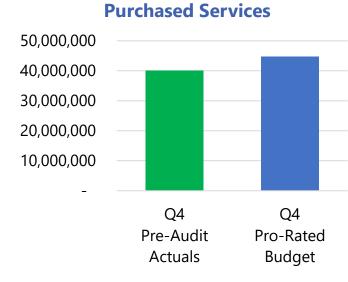
The contribution to the Loveland Fire Rescue Authority increased \$3.3M or 18.2% over the prior year.



### GENERAL FUND PRO-RATED EXPENDITURES







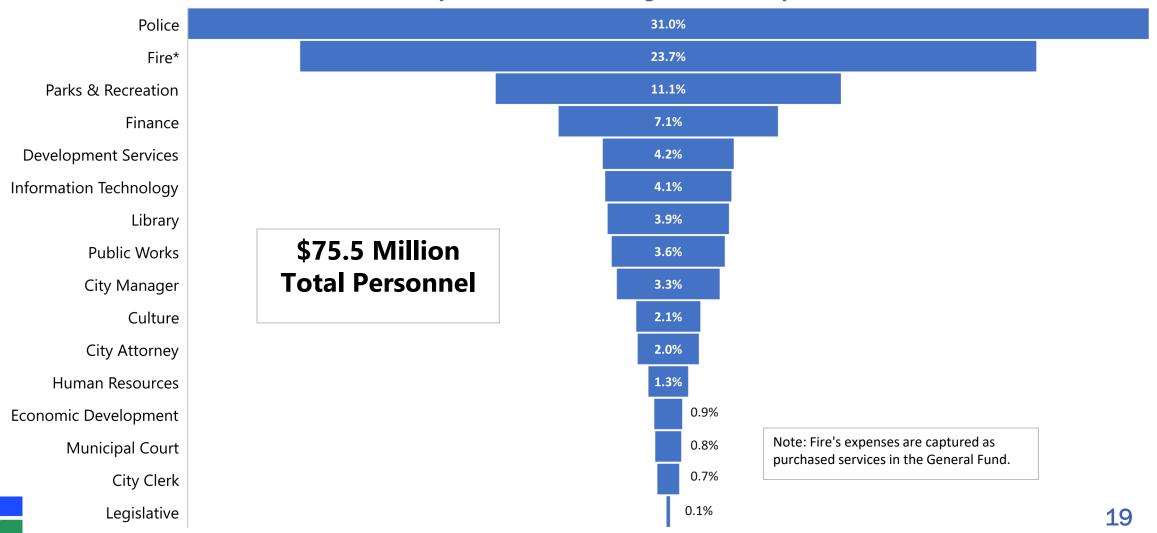
Expenses Class	2023 Pre-Audit Actuals	2023 Budget	Compared to Budget	Compared to Budget	as a Percentage
Personnel Services	57,565,940	62,670,250	(5,104,310)	Under	-8.1%
Supplies	3,802,695	4,207,256	(404,560)	Under	-9.6%
Purchased Services	40,064,596	44,839,734	(4,775,138)	Under	-10.6%
Total	\$101,433,232	\$111,717,240	\$(10,284,008)		

Total Pre-Audit
Savings through
Q4:
\$10.3M

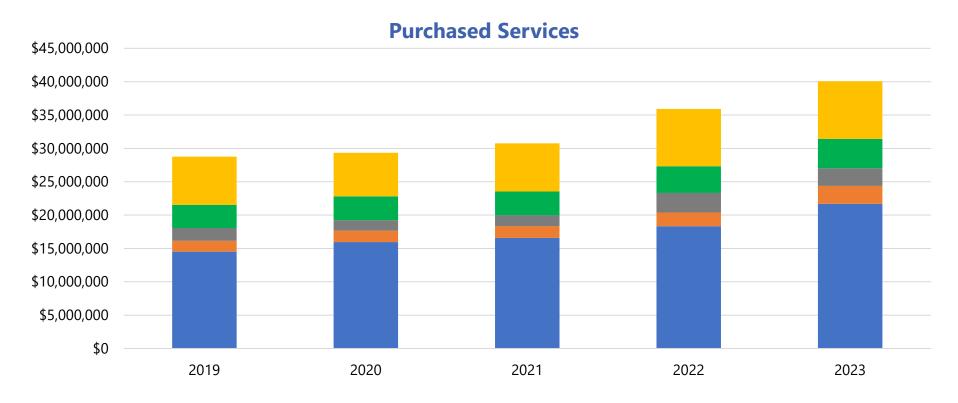


### GENERAL FUND PERSONNEL

### Personnel Expenses as a Percentage of Total Expenses Incurred (2023)



### GENERAL FUND PURCHASED SERVICES



Purchased Services	2019	2020	2021	2022	2023
Contributions to Outside Agencies	\$ 14,524,665	\$ 15,949,136	\$ 16,578,167	\$ 18,337,748	\$ 21,678,793
Software & Software Maintenance	\$ 1,631,929	\$ 1,703,861	\$ 1,776,879	\$ 2,065,413	\$ 2,697,188
Professional Services	\$ 1,908,192	\$ 1,564,426	\$ 1,607,430	\$ 2,914,187	\$ 2,640,341
Internal Service Charges	\$ 3,491,807	\$ 3,588,282	\$ 3,565,662	\$ 4,004,409	\$ 4,422,373
Other Purchased Services	\$ 7,213,265	\$ 6,545,532	\$ 7,228,342	\$ 8,583,130	\$ 8,625,901
Total Purchased Services	\$ 28,769,859	\$ 29,351,236	\$ 30,756,480	\$ 35,904,887	\$ 40,064,596



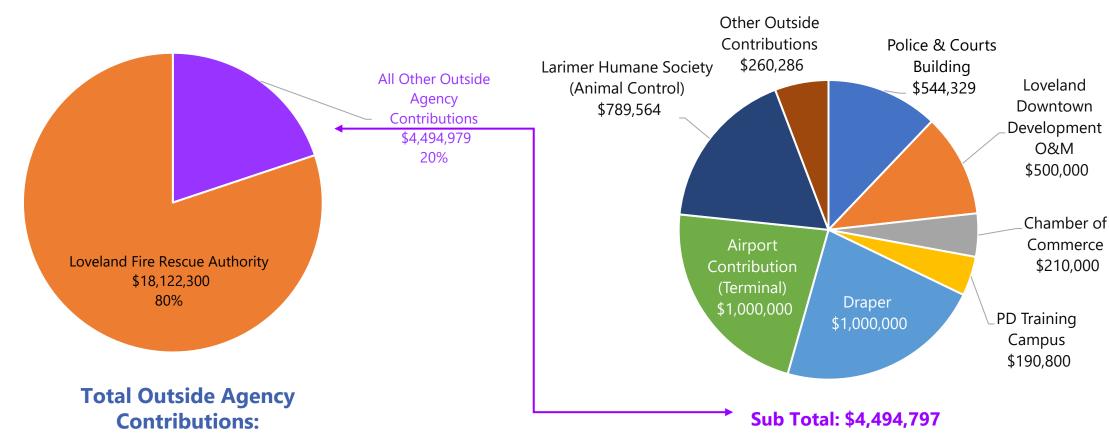
### **2023 OUTSIDE AGENCY CONTRIBUTIONS**

GENERAL FUND TOTAL BUDGET

\$22,617,279

**2023 Revised General Fund Annual Budget Total Outside Agency Contributions** 

2023 Revised General Fund Annual Budget
Outside Agency Contributions (Excluding LFRA)



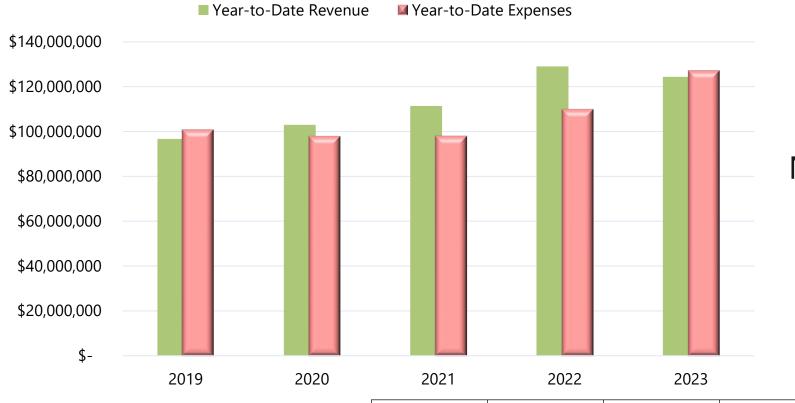


# Revenues & Expenses Combined



### GENERAL FUND

### **General Fund**



Net Operating Loss: (\$2.7) Million

**General Fund** 

	2019	2020	2021	2022	2023
Year-to-Date Revenue	\$ 96,720,521	\$ 103,006,406	\$ 111,411,993	\$ 128,999,583	\$ 124,412,094
Year-to-Date Expenses	\$ 100,860,657	\$ 97,917,420	\$ 98,004,681	\$ 109,869,704	\$ 127,122,913
Surplus / (Deficit)	\$ (4,140,136)	\$ 5,088,986	\$ 13,407,312	\$ 19,129,879	\$ (2,710,819)



# Remaining Unassigned Fund Balance



### PRE-AUDIT - AS OF 2/6/2024

1	Total General Fund Balances	\$ 18,133,822	1
2	15% General Fund Operating Reserve*	\$ 17,268,552	2
3	Ending Unassigned General Fund Balance <sup>A</sup>	\$ 865,270	3
	General Fund Unassigned Fund Balance	FY2023	
4	General Fund Unassigned Fund Balance (Pre-Audit)	1,824,457 <b>A</b>	4
5	Ordinance No. 6676 - FY2023 Year-End Wrap Up Appropriations	(386,915)	_ 5
6	Ordinance No. 6684 - Loveland Fire Rescue Authority - Apparatus Requests	(1,300,000)	6
7	Pending Ordinances (not yet appropriated):		7
8	CIRSA Litigation Deductible Amount	(250,000)	8
9	City Manager Separation Package (Approved January 16, 2023)	(300,000)	9
10	Lewis Roca Litigation Expenses (Forecasted Max Cost)	(215,000)	10
11	Executive Search Firm - City Manager (First Reading - February 6, 2024)	(55,000)	11
12	Addition to Unassigned Fund Balance or For Use in FY2024 Contingency Budget Balancing		12
13	Loveland Fire Rescue Authority (LFRA) IGA Amendment - FY2024 Contribution Decrease - One Time Impact	492,672	13
14	Release of Pulliam Comm. Center remodel funding - Funding from the Pulliam Foundation - Rec'd Nov. 2023	990,000	14
15	FY2024 Increased Property Tax Assessment (Updated with Final Assessments)	65,056	15
20	Ending Unassigned General Fund Balance <sup>A</sup>	\$ 865,270	20
	*15% Reserve Replenishment contingent upon Council direction (\$1,750,000 was dedicated to the Pulliam Co	ommunity	
21	Foundation in FY2023 and is currently being held against the reserve)		21



# Citywide Summaries



## **General Government Services**



### **Funds**

General Fund
General Government COP Fund
COLT Transit Fund
Economic Incentives Fund
Capital Projects Fund
Excess TABOR Fund
Community Housing Development Fund
Transportation Fund
Foundry Parking Garage Fund

### **←** How are they funded?

The General Fund is primarily funded from property tax and sales & use tax.

All other General Government Service Funds are fully funded or subsidized by the General Fund.



### GENERAL GOVERNMENT SERVICES

### **General Governmental Services**



**General Government Services** 

	2019	2020	2021	2022	2023
Year-to-Date Revenue	\$ 138,680,434	\$ 149,975,046	\$ 140,484,127	\$ 150,878,621	\$ 160,466,867
Year-to-Date Expenses	\$ 145,957,711	\$ 152,240,303	\$ 130,462,990	\$ 140,362,729	\$ 164,828,822
Surplus / (Deficit)	\$ (7,277,277)	\$ (2,265,257)	\$ 10,021,137	\$ 10,515,892	\$ (4,361,955)



# Special Revenue Funds



### **Funds**

Perpetual Care Fund (Cemetery)
Parks Improvement Fund
Conservation Trust Fund (State Lottery \$)
Open Space (County) Tax Fund
Community Development Block Grant Fund
Art in Public Places Fund
Lodging Tax Fund
PEG Fee Fund
Capital Expansion Fee Funds
Fiber Network Fund (not PULSE)

### **←** How are they funded?

Dedicated funding sources for specific purposes established in the fund's origination.



### SPECIAL REVENUE FUNDS

### **Special Revenue Funds**

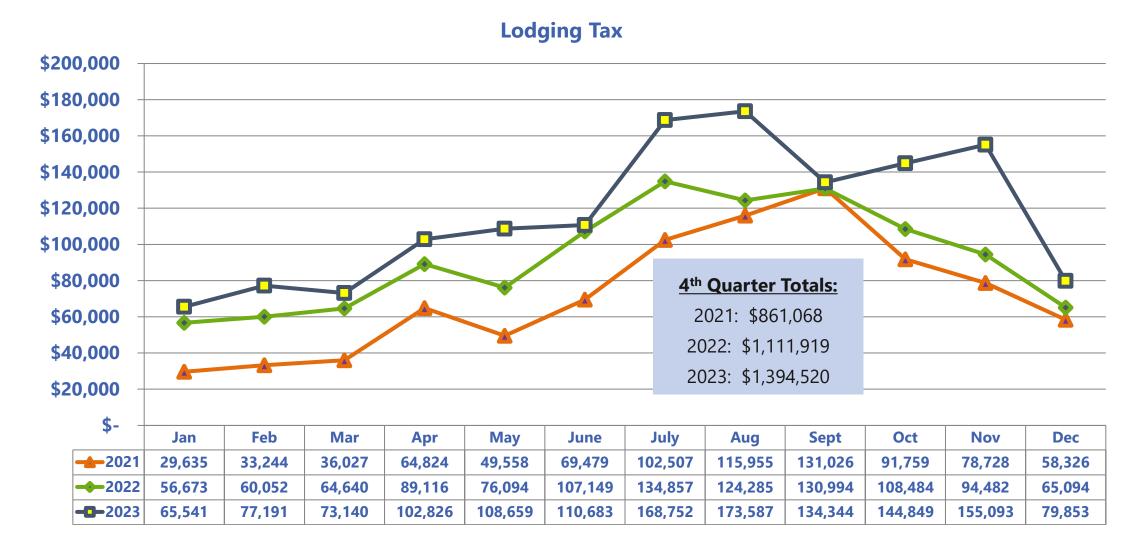


**Special Revenue Funds** 

	2019	2020	2021	2022	2023
Year-to-Date Revenue	\$ 13,180,246	\$ 18,661,385	\$ 19,524,813	\$ 20,883,203	\$ 18,246,412
Year-to-Date Expenses	\$ 16,734,389	\$ 18,792,500	\$ 9,041,724	\$ 11,109,341	\$ 11,529,857
Surplus / (Deficit)	\$ (3,554,144)	\$ (131,115)	\$ 10,483,089	\$ 9,773,862	\$ 6,716,555



### SPECIAL REVENUE FUNDS





# **Enterprise Funds**



#### ENTERPRISE FUNDS

### **Funds**

Water Utility Funds (including Raw Water)
Wastewater Utility Funds
Power Utility Funds
Utility Bond Debt Service Funds
Solid Waste & Recycling Fund
Stormwater Enterprise Fund
Golf Enterprise Fund
PULSE (Municipal Fiber Utility) Funds

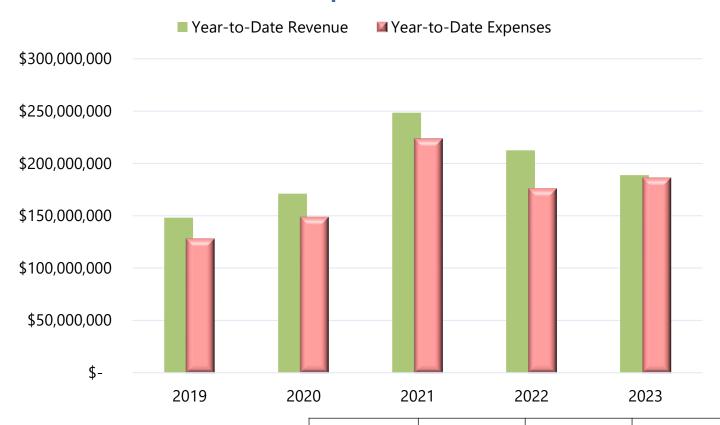
← How are they funded?

Fees for service. Rates are set annually.



### ENTERPRISE FUNDS

### **Enterprise Funds**



**Enterprise Funds** 

	2019	2020	2021	2022	2023
Year-to-Date Revenue	\$ 148,214,579	\$ 171,145,332	\$ 248,561,398	\$ 212,508,358	\$ 188,925,082
Year-to-Date Expenses	\$ 128,364,358	\$ 148,936,019	\$ 223,703,349	\$ 176,225,683	\$ 186,441,717
Surplus / (Deficit)	\$ 19,850,221	\$ 22,209,313	\$ 24,858,049	\$ 36,282,675	\$ 2,483,365



## Internal Service Funds



#### INTERNAL SERVICE FUNDS

## **Funds**

Fleet Replacement Fund
Fleet Maintenance Fund
City Risk & Insurance Fund
Employee Benefits Fund

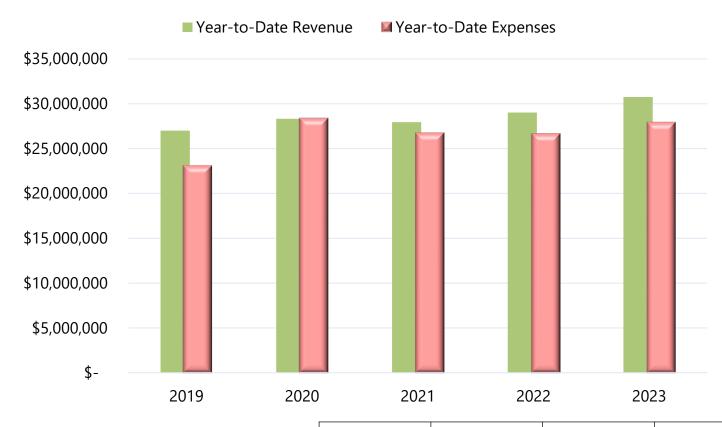


Internal charges to other City funds for services rendered. Rates are set annually.



#### INTERNAL SERVICE FUNDS

### **Internal Service Funds**



**Internal Service Funds** 

	2019	2020	2021	2022	2023
Year-to-Date Revenue	\$ 26,993,518	\$ 28,312,916	\$ 27,946,715	\$ 29,016,611	\$ 30,740,767
Year-to-Date Expenses	\$ 23,126,212	\$ 28,388,302	\$ 26,770,510	\$ 26,679,176	\$ 27,939,193
Surplus / (Deficit)	\$ 3,867,305	\$ (75,386)	\$ 1,176,205	\$ 2,337,435	\$ 2,801,575



# **Other Entity Funds**



#### OTHER ENTITY FUNDS

## **Funds**

Northern Colorado Region Airport Fund
Loveland/Larimer Building Authority Fund
General Improvement District No. 1Fund
Loveland Urban Renewal Authority Fund
Loveland Fire Rescue Authority Funds
Northern Colorado Regional Law Enforcement
Training Center Fund
Loveland Downtown Development Authority Fund
Special Improvement District No. 1

## **←** How are they funded?

Outside revenue sources – the City acts as the custodian of the funds but independent boards appropriate the funding.



#### OTHER ENTITY FUNDS

**Other Entities** 

### **Other Entity Funds**



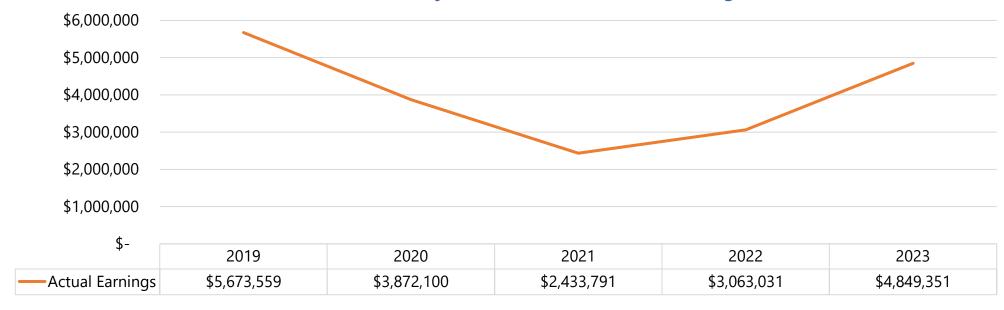
2019 2020 2021 2022 2023 Year-to-Date Revenue \$ 42,757,313 42,352,176 62,083,742 53,737,091 61,720,628 \$ 42,341,138 \$ 55,455,235 \$ Year-to-Date Expenses 42,331,844 54,685,702 \$ 58,664,469 416,175 \$ 7,398,039 | \$ (1,718,144) \$ Surplus / (Deficit) 20,332 \$ 3,056,159



## **Investment Overview**



**Quarter 4 Actual Citywide Investment Interest Earnings** 

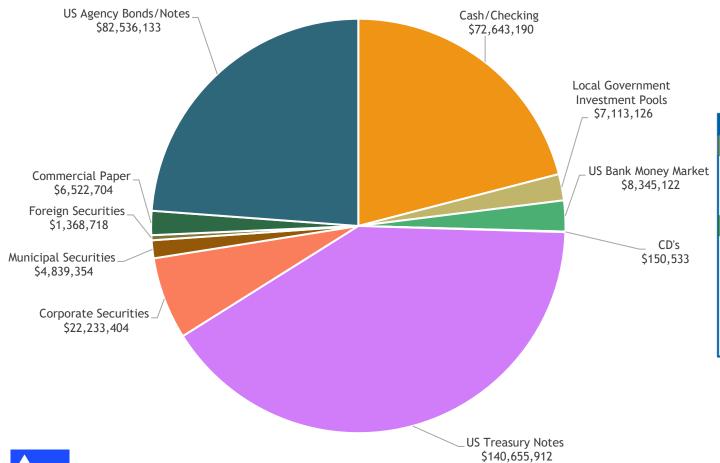


**Quarter 4 Citywide Interest Earnings Performance Compared to Budget** 





### Portfolio Value as of December 31, 2023 \$346,408,196



Average Months to Maturity	19 months
Average Yield of Portfolio	1.55%

	TRANSA	CTI	ONS			
PURCHASES						
	<b>Maturity Date</b>	I	ace Value	Pui	rchase Price	Rate
FHLMC MTN	10/16/2028	\$	9,000,000	\$	9,000,000	5.50%
F H L B DEB	6/5/2028	\$	7,000,000	\$	7,000,000	5.25%
MATURITIES						
	Maturity Date					
	<b>Maturity Date</b>	F	ace Value	Pui	rchase Price	Rate
US TREASURY NOTE	Maturity Date 9/30/2023		6,000,000	Pui \$	rchase Price 5,988,120	<b>Rate</b> 0.25%
US TREASURY NOTE LMA SA LMA AMERS LLC	•	\$				
	9/30/2023	\$	6,000,000	\$	5,988,120	0.25%
LMA SA LMA AMERS LLC	9/30/2023 10/12/2023 10/23/2023	\$	6,000,000 5,000,000	\$ \$	5,988,120 4,870,535	0.25% 5.15%



# **Budget Timeline**







# Questions

