

CITY OF LOVELAND
SALES TAX COLLECTED: CASH BASIS
OCTOBER 2023

YEAR-TO-DATE COMPARISON

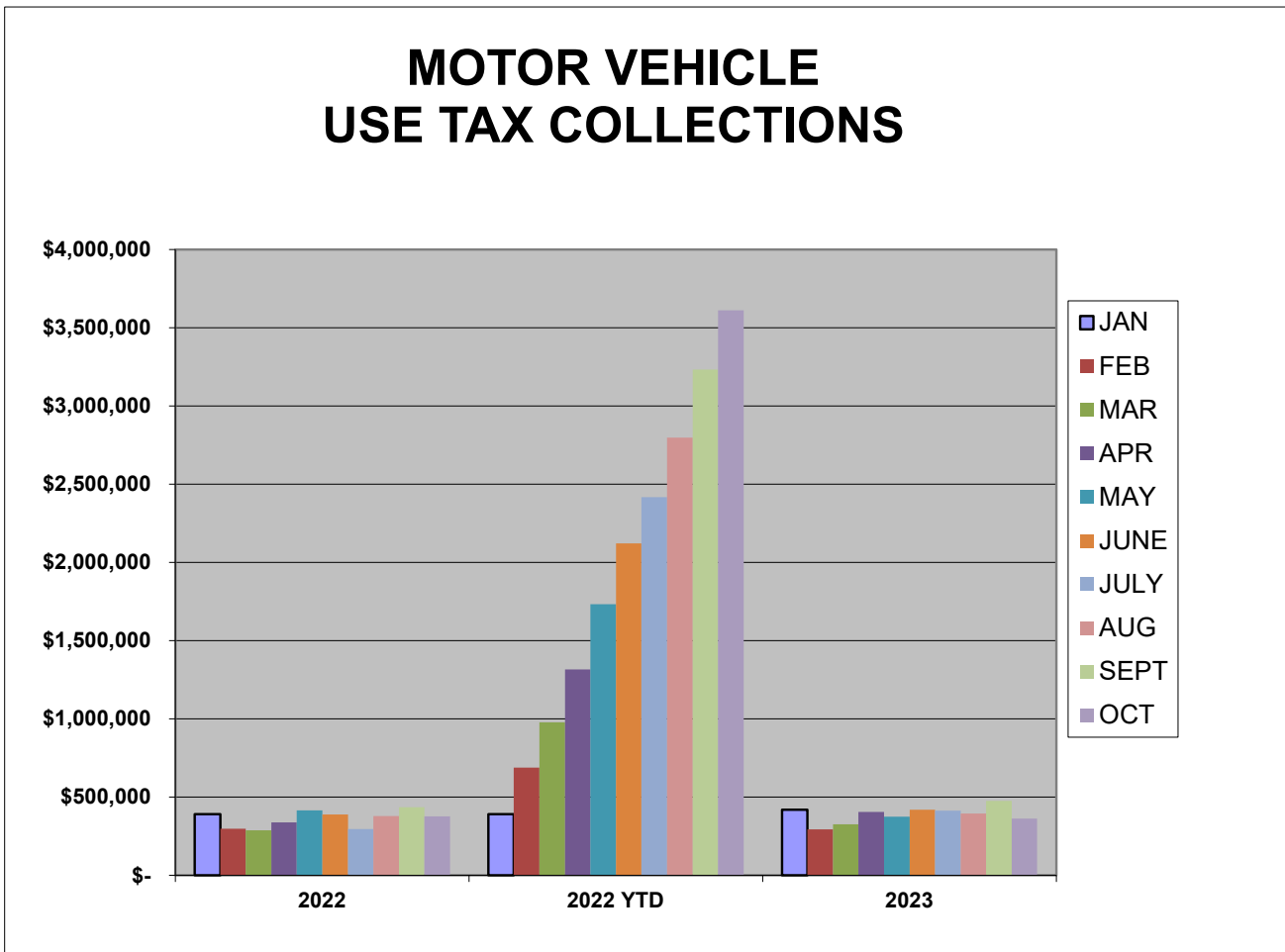
<u>Geographical Area</u>	<u>2023</u>	<u>2022</u>	<u>% Inc/Dec</u>
South East Loveland	\$ 12,186,682	\$ 11,631,464	4.8%
North West Loveland	5,640,495	5,311,917	6.2%
North East Loveland	4,934,945	4,789,433	3.0%
Centerra	3,583,083	3,622,226	-1.1%
Orchards Shopping Center	2,782,620	2,712,372	2.6%
South West Loveland	2,183,626	2,152,712	1.4%
Thompson Valley Shopping Center	2,161,216	2,084,627	3.7%
Promenade Shops	1,700,072	1,752,185	-3.0%
Downtown	1,626,300	1,540,996	5.5%
Airport	966,534	1,092,311	-11.5%
The Ranch	936,427	843,456	11.0%
Columbine Shopping Center	918,257	906,679	1.3%
Outlet Mall	137,782	129,152	6.7%
All Other Areas	12,145,966	11,574,592	4.9%
Total	\$ 51,904,005	\$ 50,144,122	3.5%

CITY OF LOVELAND
SALES TAX COLLECTED: CASH BASIS
Month of OCTOBER 2023

<u>Geographical Area</u>	<u>2023</u>	<u>% of Total</u>
South East Loveland	\$ 1,241,670	22.90%
North West Loveland	555,057	10.20%
North East Loveland	537,822	9.90%
Centerra	383,753	7.10%
Orchards Shopping Center	270,075	5.00%
South West Loveland	263,321	4.90%
Thompson Valley Shopping Center	199,882	3.70%
Downtown	180,519	3.30%
Promenade Shops	161,719	3.00%
Airport	103,643	1.90%
The Ranch	102,399	1.90%
Columbine Shopping Center	86,361	1.60%
Outlet Mall	15,276	0.30%
All Other Areas	1,327,499	24.30%
Total of OCTOBER 2023	\$ 5,428,996	100.00%

City of Loveland
Motor Vehicle Use Tax Comparison (CASH BASIS)
2022-2023 Comparison

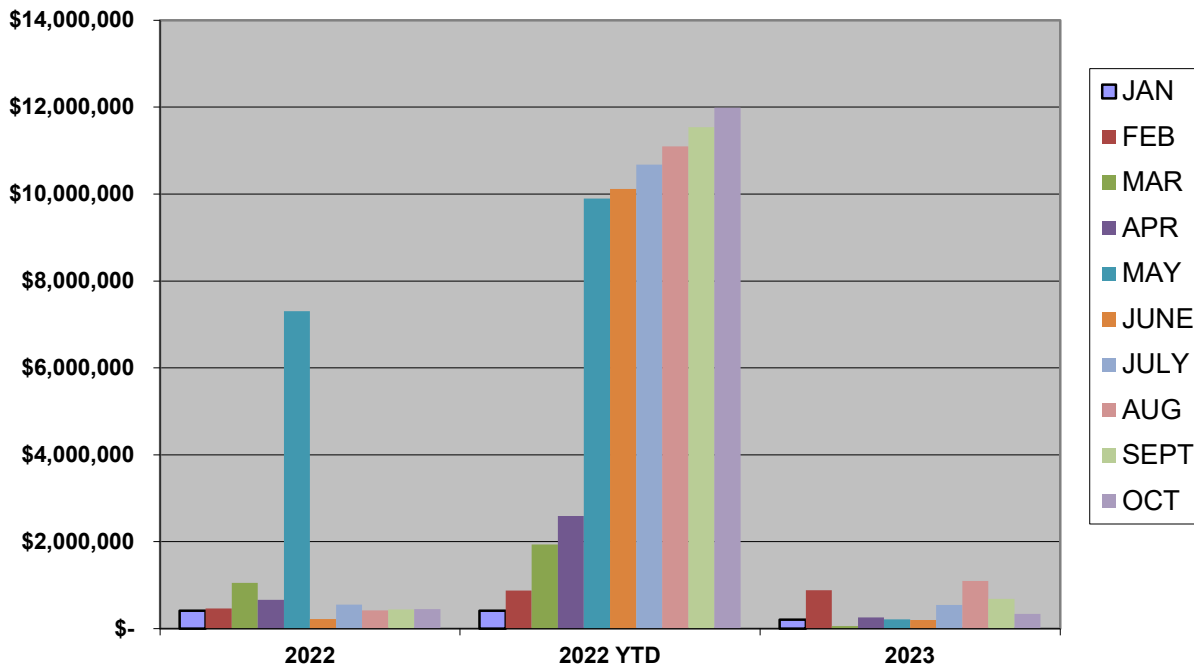
	<u>2022</u>	<u>2022 YTD</u>	<u>2023</u>	<u>2023 YTD</u>	<u>Year to Date Inc/Dec over 2022</u>	<u>Curr Month Inc/Dec over 2022</u>
JAN	\$ 390,442	\$ 390,442	\$ 418,568	\$ 418,568	7.2%	7.2%
FEB	\$ 298,732	\$ 689,173	\$ 294,798	\$ 713,366	3.5%	-1.3%
MAR	\$ 288,427	\$ 977,600	\$ 326,343	\$ 1,039,709	6.4%	13.1%
APR	\$ 338,470	\$ 1,316,070	\$ 405,794	\$ 1,445,503	9.8%	19.9%
MAY	\$ 415,862	\$ 1,731,932	\$ 375,304	\$ 1,820,807	5.1%	-9.8%
JUNE	\$ 389,625	\$ 2,121,556	\$ 420,014	\$ 2,240,820	5.6%	7.8%
JULY	\$ 296,302	\$ 2,417,858	\$ 412,924	\$ 2,653,744	9.8%	39.4%
AUG	\$ 378,594	\$ 2,796,453	\$ 394,589	\$ 3,048,333	9.0%	4.2%
SEPT	\$ 435,816	\$ 3,232,268	\$ 475,139	\$ 3,523,472	9.0%	9.0%
OCT	\$ 377,679	\$ 3,609,947	\$ 363,575	\$ 3,887,047	7.7%	-3.7%



City of Loveland
Building Material Use Tax Comparison (CASH BASIS)
2022-2023 Comparison

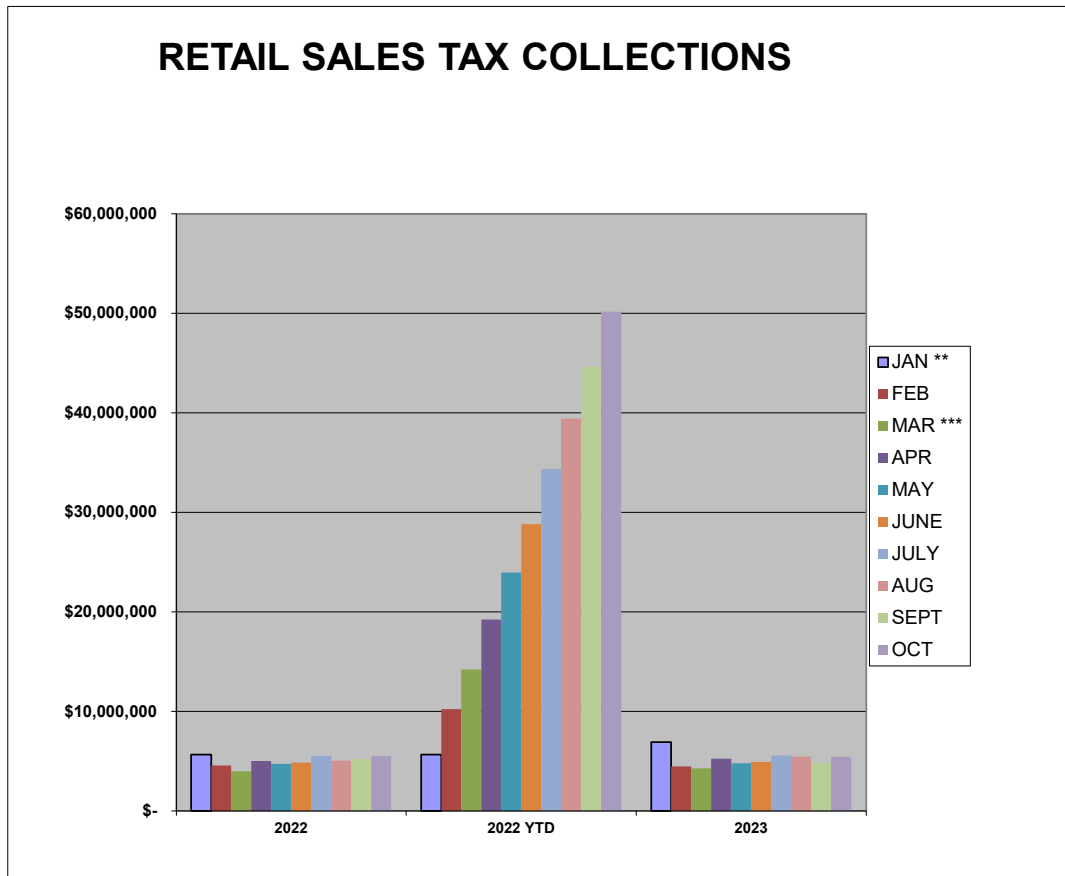
	<u>2022</u>	<u>2022 YTD</u>	<u>2023</u>	<u>2023 YTD</u>	Year to Date Inc/Dec over <u>2022</u>	Curr Month Inc/Dec over <u>2022</u>
JAN	\$ 414,302	\$ 414,302	\$ 204,091	\$ 204,091	-50.7%	-50.7%
FEB	\$ 466,137	\$ 880,439	\$ 885,226	\$ 1,089,317	23.7%	89.9%
MAR	\$ 1,053,551	\$ 1,933,990	\$ 61,350	\$ 1,150,667	-40.5%	-94.2%
APR	\$ 662,010	\$ 2,596,000	\$ 256,725	\$ 1,407,392	-45.8%	-61.2%
MAY	\$ 7,304,609	\$ 9,900,609	\$ 214,210	\$ 1,621,603	-83.6%	-97.1%
JUNE	\$ 220,905	\$ 10,121,514	\$ 196,613	\$ 1,818,215	-82.0%	-11.0%
JULY	\$ 552,931	\$ 10,674,445	\$ 544,802	\$ 2,363,017	-77.9%	-1.5%
AUG	\$ 423,502	\$ 11,097,946	\$ 1,100,442	\$ 3,463,459	-68.8%	159.8%
SEPT	\$ 442,944	\$ 11,540,891	\$ 688,589	\$ 4,152,048	-64.0%	55.5%
OCT	\$ 446,789	\$ 11,987,679	\$ 337,833	\$ 4,489,881	-62.5%	-24.4%

BUILDING MATERIAL USE TAX COLLECTIONS



City of Loveland
Retail Sales Tax (CASH BASIS)
2022-2023 Comparison

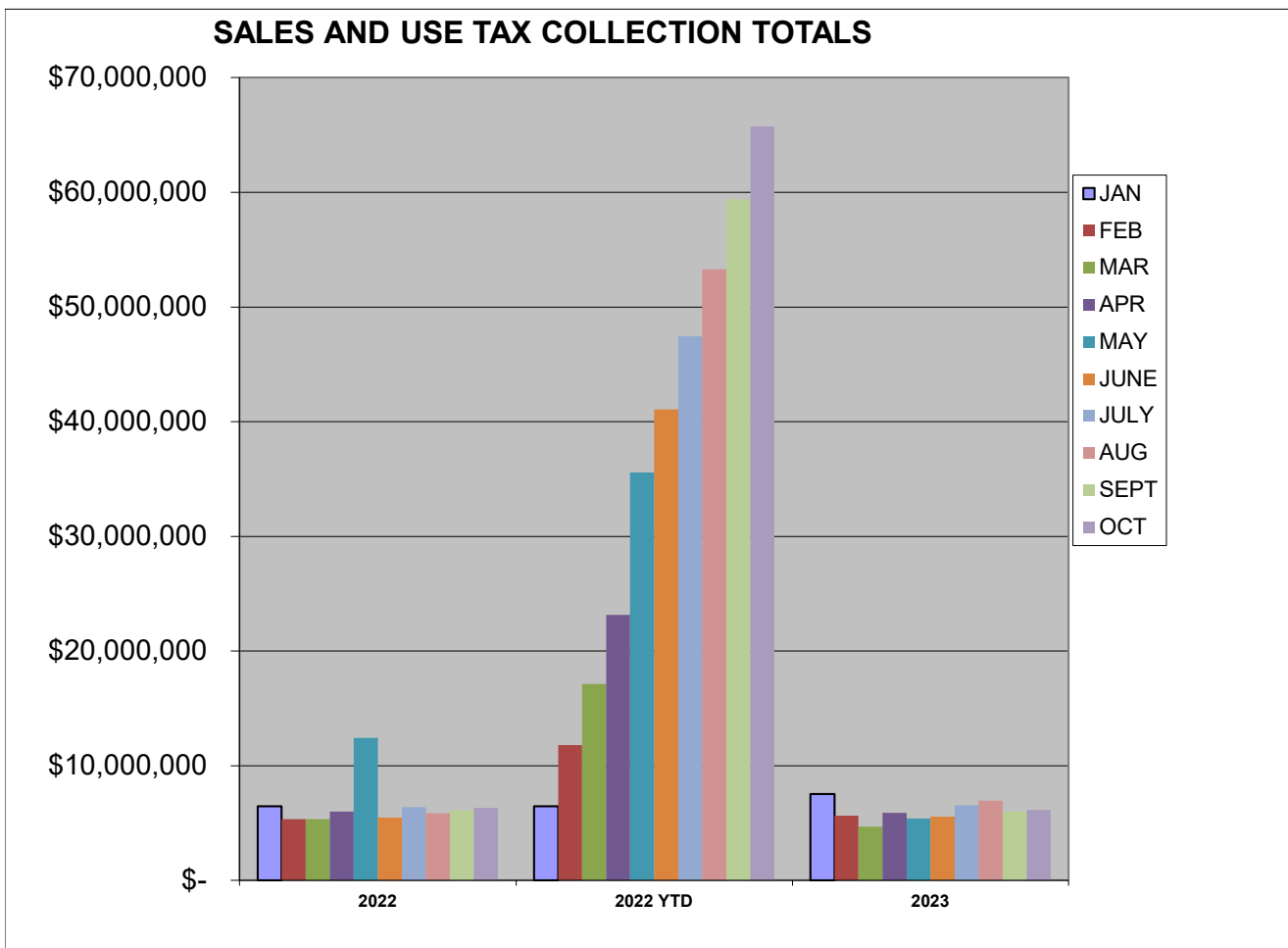
	<u>2022</u>		<u>2023</u>		<u>Year to Date</u>	<u>Curr Month</u>	
		<u>2022 YTD</u>		<u>2023 YTD</u>	<u>Inc/Dec over</u>	<u>Inc/Dec over</u>	
					<u>2022</u>	<u>2022</u>	
JAN **	\$	5,652,688	\$	6,908,516	\$	22.2%	22.2%
FEB	\$	4,576,474	\$	4,465,702	\$	11.2%	-2.4%
MAR ***	\$	3,994,562	\$	4,280,015	\$	10.1%	7.1%
APR	\$	5,005,011	\$	5,230,904	\$	8.6%	4.5%
MAY	\$	4,716,575	\$	4,801,127	\$	7.3%	1.8%
JUNE	\$	4,870,670	\$	4,931,003	\$	6.3%	1.2%
JULY	\$	5,530,818	\$	5,579,886	\$	5.4%	0.9%
AUG	\$	5,062,113	\$	5,454,191	\$	5.7%	7.7%
SEPT	\$	5,224,526	\$	4,823,666	\$	4.1%	-7.7%
OCT	\$	5,510,684	\$	5,428,996	\$	3.5%	-1.5%



* Indicates Quarterly Returns also included
 ** Indicates Quarterly and Yearly Returns also included
 *** Journal Entry Adjustment Correction

City of Loveland
Sales & Use Tax Total Comparison (CASH BASIS)
2022-2023 Comparison

	<u>2022</u>	<u>2022 YTD</u>	<u>2023</u>	<u>2023 YTD</u>	<u>Year to Date</u> <u>Inc/Dec over</u> <u>2022</u>	<u>Curr Month</u> <u>Inc/Dec over</u> <u>2022</u>
JAN	\$ 6,457,432	\$ 6,457,432	\$ 7,531,176	\$ 7,531,176	16.6%	16.6%
FEB	\$ 5,341,342	\$ 11,798,774	\$ 5,645,725	\$ 13,176,901	11.7%	5.7%
MAR	\$ 5,336,541	\$ 17,135,315	\$ 4,667,708	\$ 17,844,609	4.1%	-12.5%
APR	\$ 6,005,491	\$ 23,140,806	\$ 5,893,423	\$ 23,738,032	2.6%	-1.9%
MAY	\$ 12,437,046	\$ 35,577,852	\$ 5,390,641	\$ 29,128,673	-18.1%	-56.7%
JUNE	\$ 5,481,199	\$ 41,059,051	\$ 5,547,629	\$ 34,676,302	-15.5%	1.2%
JULY	\$ 6,380,051	\$ 47,439,102	\$ 6,537,612	\$ 41,213,914	-13.1%	2.5%
AUG	\$ 5,864,209	\$ 53,303,311	\$ 6,949,222	\$ 48,163,136	-9.6%	18.5%
SEPT	\$ 6,103,286	\$ 59,406,597	\$ 5,987,394	\$ 54,150,530	-8.8%	-1.9%
OCT	\$ 6,335,151	\$ 65,741,749	\$ 6,130,404	\$ 60,280,934	-8.3%	-3.2%



City of Loveland

Summary of Sales Tax Collections by Industry Code

	<u>Ten months, ended October 31, 2023</u>									
Description	October 2023	October 2022	\$ Change	% Change	YTD 2023	YTD 2022	\$ Change	% Change	% of Total	Cumulative %
Department Stores & General Merchandise	\$ 819,573	\$ 855,362	(35,789)	-4.2%	8,611,245	8,138,405	\$ 472,840	5.8%	16.6%	16.6%
Restaurants & Bars	731,890	\$ 686,894	44,996	6.6%	6,740,964	6,441,948	299,016	4.6%	13.0%	29.6%
Grocery Stores & Specialty Foods	500,589	\$ 608,670	(108,081)	-17.8%	5,341,659	5,173,032	168,627	3.3%	10.3%	39.9%
Building Material & Lawn & Garden Supplies	529,721	\$ 554,786	(25,065)	-4.5%	4,867,465	5,058,517	(191,052)	-3.8%	9.4%	49.2%
Motor Vehicle Dealers, Auto Parts & Leasing	530,171	\$ 466,844	63,327	13.6%	4,767,322	4,370,934	396,388	9.1%	9.2%	58.4%
Electronic Shopping & Mail-Order Houses	302,394	\$ 305,630	(3,236)	-1.1%	3,041,522	2,997,842	43,680	1.5%	5.9%	64.3%
Utilities	248,418	\$ 231,290	17,128	7.4%	2,710,628	2,353,516	357,112	15.2%	5.2%	69.5%
Misc. Retail Including Used Merchandise Stores	254,150	\$ 248,997	5,153	2.1%	2,348,343	2,130,722	217,621	10.2%	4.5%	74.0%
Consumer Goods & Commercial Equipment Rental	149,187	\$ 157,265	(8,078)	-5.1%	1,326,559	1,289,123	37,436	2.9%	2.6%	76.6%
Hotels, Motels & Other Accommodations	155,778	\$ 132,757	23,021	17.3%	1,284,554	1,099,502	185,052	16.8%	2.5%	79.1%
Sporting Goods, Hobby, Book & Music Stores	112,235	\$ 111,098	1,137	1.0%	1,230,022	1,284,858	(54,836)	-4.3%	2.4%	81.4%
Clothing & Clothing Accessories Stores	108,405	\$ 116,068	(7,663)	-6.6%	1,097,562	1,158,203	(60,641)	-5.2%	2.1%	83.6%
Electronics & Appliance Stores	97,107	\$ 107,504	(10,397)	-9.7%	957,207	992,434	(35,227)	-3.5%	1.8%	85.4%
Beer, Wine & Liquor Stores	77,599	\$ 89,584	(11,985)	-13.4%	811,860	883,673	(71,813)	-8.1%	1.6%	87.0%
Gasoline Stations with Convenience Stores	88,360	\$ 77,171	11,189	14.5%	747,419	690,980	56,439	8.2%	1.4%	88.4%
Health & Personal Care Stores	78,089	\$ 77,910	179	0.2%	743,101	835,165	(92,064)	-11.0%	1.4%	89.8%
Broadcasting & Telecommunications	65,043	\$ 76,119	(11,076)	-14.6%	605,215	666,085	(60,870)	-9.1%	1.2%	91.0%
Furniture & Home Furnishing Stores	54,060	\$ 74,755	(20,695)	-27.7%	503,448	622,908	(119,460)	-19.2%	1.0%	92.0%
Office Supplies, Stationery & Gift Stores	15,885	\$ 18,454	(2,569)	-13.9%	161,412	184,477	(23,065)	-12.5%	0.3%	92.3%
All Other Categories	510,342	\$ 513,526	(3,184)	-0.6%	4,006,498	3,771,798	234,700	6.2%	7.7%	100.0%
Total	\$ 5,428,996	\$ 5,510,684	\$(81,688)	-1.5%	\$ 51,904,005	\$ 50,144,122	\$ 1,759,883	3.5%	100.0%	