

CITY OF LOVELAND
SALES TAX COLLECTED: CASH BASIS
SEPTEMBER 2023

YEAR-TO-DATE COMPARISON

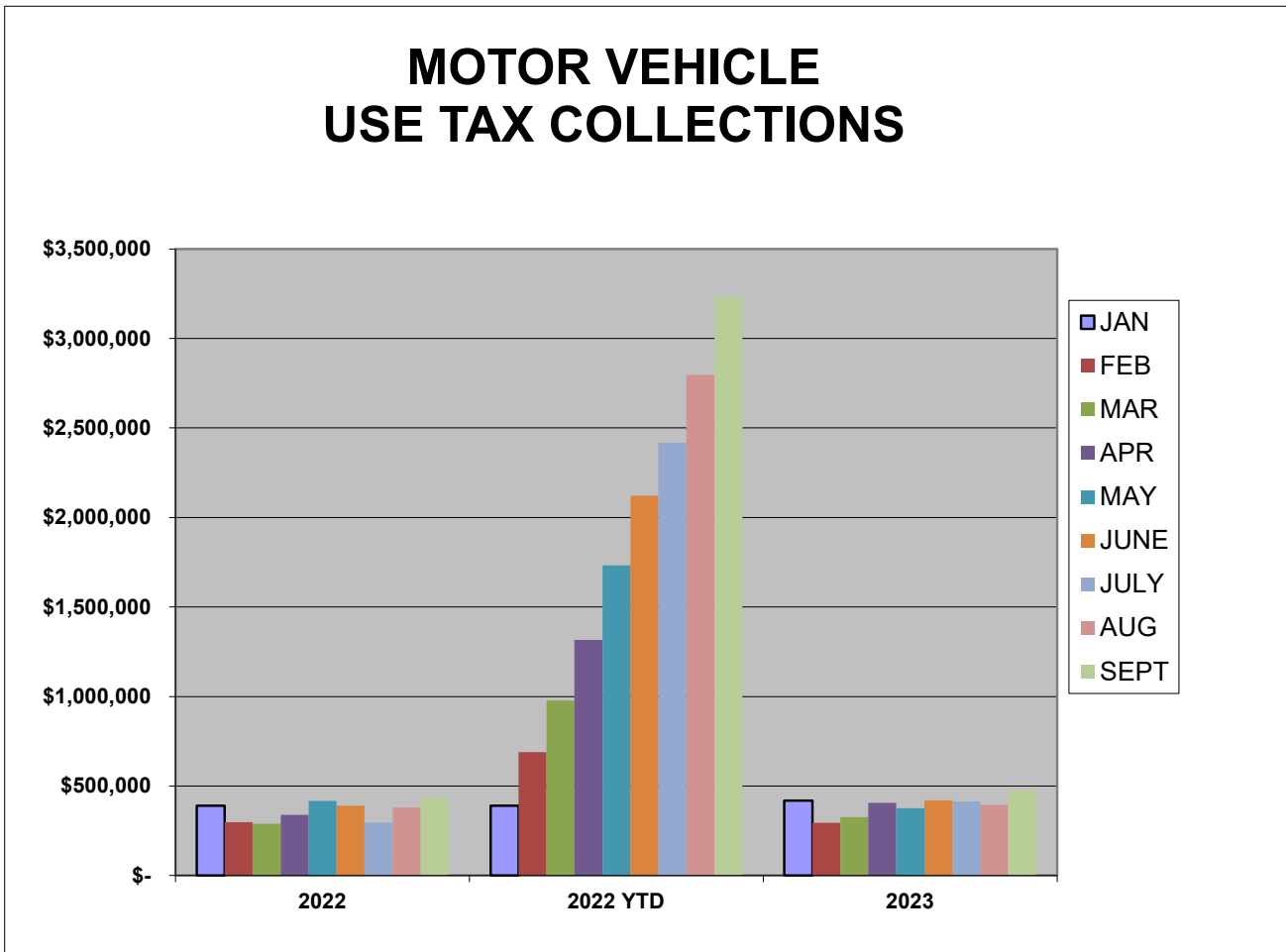
<u>Geographical Area</u>	<u>2023</u>	<u>2022</u>	<u>% Inc/Dec</u>
South East Loveland	\$ 10,945,012	\$ 10,421,934	5.0%
North West Loveland	5,085,438	4,740,903	7.3%
North East Loveland	4,397,123	4,300,622	2.2%
Centerra	3,199,330	3,207,152	-0.2%
Orchards Shopping Center	2,512,545	2,450,938	2.5%
Thompson Valley Shopping Center	1,961,334	1,875,248	4.6%
South West Loveland	1,920,305	1,897,983	1.2%
Promenade Shops	1,538,353	1,586,350	-3.0%
Downtown	1,445,781	1,363,480	6.0%
Airport	862,891	962,914	-10.4%
The Ranch	834,028	750,101	11.2%
Columbine Shopping Center	831,896	763,563	8.9%
Outlet Mall	122,506	113,390	8.0%
All Other Areas	10,818,468	10,198,860	6.1%
Total	\$ 46,475,010	\$ 44,633,438	4.1%

CITY OF LOVELAND
SALES TAX COLLECTED: CASH BASIS
Month of SEPTEMBER 2023

<u>Geographical Area</u>	<u>2023</u>	<u>% of Total</u>
South East Loveland	\$ 1,257,128	26.10%
North West Loveland	596,837	12.40%
North East Loveland	558,392	11.60%
Centerra	360,791	7.50%
South West Loveland	232,054	4.80%
Promenade Shops	173,544	3.60%
Downtown	158,819	3.30%
Airport	119,156	2.50%
Orchards Shopping Center	117,055	2.40%
The Ranch	112,723	2.30%
Columbine Shopping Center	104,811	2.20%
Thompson Valley Shopping Center	45,235	0.90%
Outlet Mall	15,367	0.30%
All Other Areas	971,754	20.10%
Total of SEPTEMBER 2023	\$ 4,823,666	100.00%

City of Loveland
Motor Vehicle Use Tax Comparison (CASH BASIS)
2022-2023 Comparison

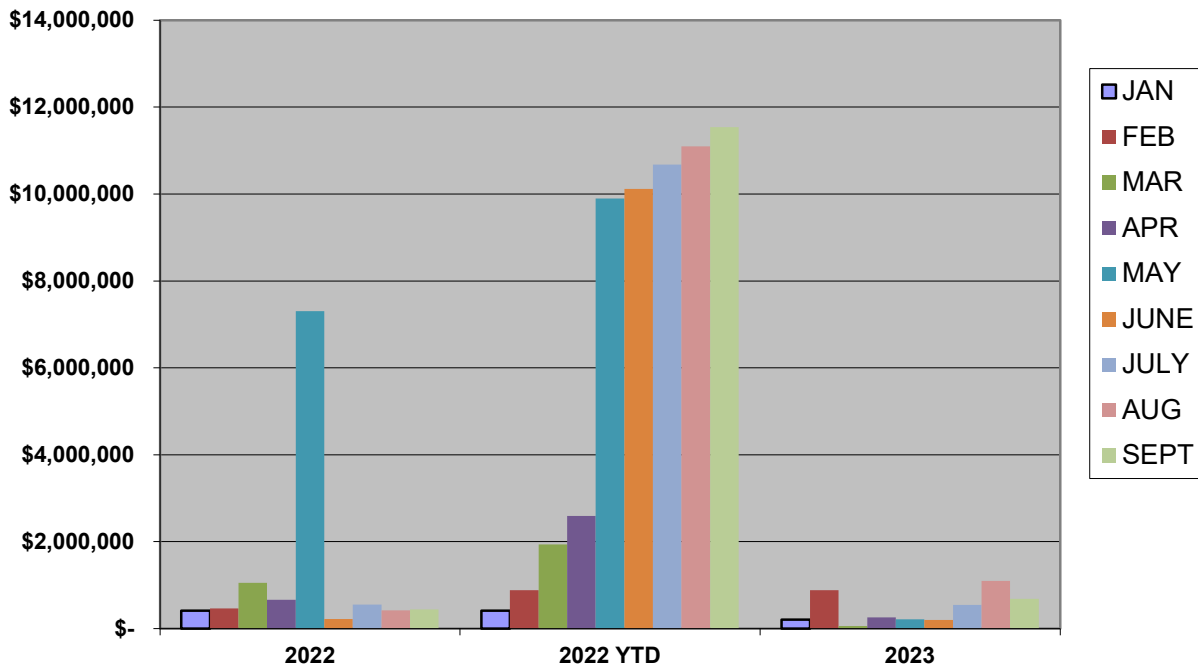
	<u>2022</u>	<u>2022 YTD</u>	<u>2023</u>	<u>2023 YTD</u>	<u>Year to Date Inc/Dec over 2022</u>	<u>Curr Month Inc/Dec over 2022</u>
JAN	\$ 390,442	\$ 390,442	\$ 418,568	\$ 418,568	7.2%	7.2%
FEB	\$ 298,732	\$ 689,173	\$ 294,798	\$ 713,366	3.5%	-1.3%
MAR	\$ 288,427	\$ 977,600	\$ 326,343	\$ 1,039,709	6.4%	13.1%
APR	\$ 338,470	\$ 1,316,070	\$ 405,794	\$ 1,445,503	9.8%	19.9%
MAY	\$ 415,862	\$ 1,731,932	\$ 375,304	\$ 1,820,807	5.1%	-9.8%
JUNE	\$ 389,625	\$ 2,121,556	\$ 420,014	\$ 2,240,820	5.6%	7.8%
JULY	\$ 296,302	\$ 2,417,858	\$ 412,924	\$ 2,653,744	9.8%	39.4%
AUG	\$ 378,594	\$ 2,796,453	\$ 394,589	\$ 3,048,333	9.0%	4.2%
SEPT	\$ 435,816	\$ 3,232,268	\$ 475,139	\$ 3,523,472	9.0%	9.0%



City of Loveland
Building Material Use Tax Comparison (CASH BASIS)
2022-2023 Comparison

	<u>2022</u>	<u>2022 YTD</u>	<u>2023</u>	<u>2023 YTD</u>	Year to Date Inc/Dec over <u>2022</u>	Curr Month Inc/Dec over <u>2022</u>
JAN	\$ 414,302	\$ 414,302	\$ 204,091	\$ 204,091	-50.7%	-50.7%
FEB	\$ 466,137	\$ 880,439	\$ 885,226	\$ 1,089,317	23.7%	89.9%
MAR	\$ 1,053,551	\$ 1,933,990	\$ 61,350	\$ 1,150,667	-40.5%	-94.2%
APR	\$ 662,010	\$ 2,596,000	\$ 256,725	\$ 1,407,392	-45.8%	-61.2%
MAY	\$ 7,304,609	\$ 9,900,609	\$ 214,210	\$ 1,621,603	-83.6%	-97.1%
JUNE	\$ 220,905	\$ 10,121,514	\$ 196,613	\$ 1,818,215	-82.0%	-11.0%
JULY	\$ 552,931	\$ 10,674,445	\$ 544,802	\$ 2,363,017	-77.9%	-1.5%
AUG	\$ 423,502	\$ 11,097,946	\$ 1,100,442	\$ 3,463,459	-68.8%	159.8%
SEPT	\$ 442,944	\$ 11,540,891	\$ 688,589	\$ 4,152,048	-64.0%	55.5%

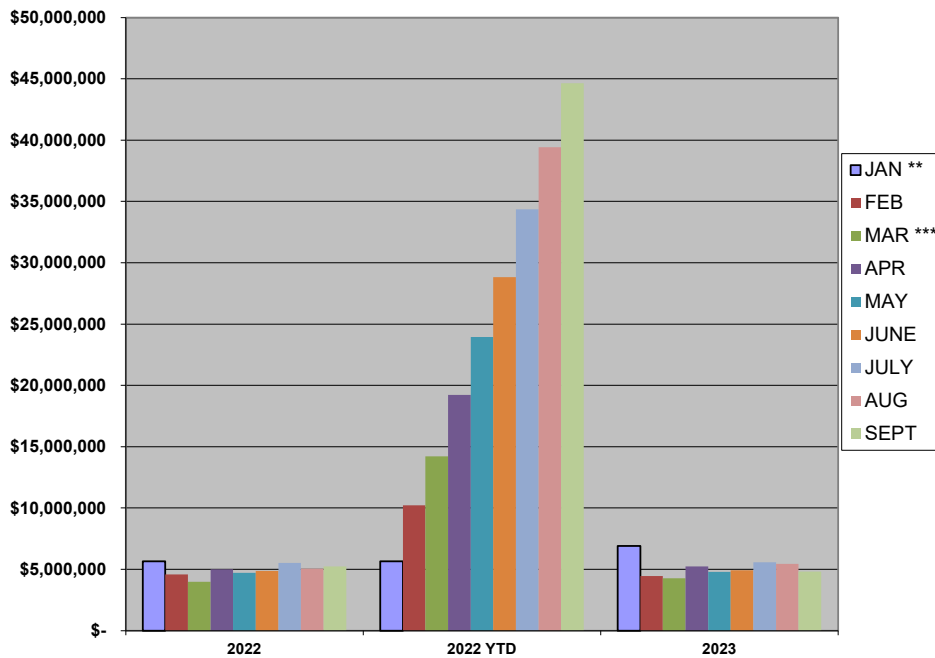
BUILDING MATERIAL USE TAX COLLECTIONS



City of Loveland
Retail Sales Tax (CASH BASIS)
2022-2023 Comparison

	<u>2022</u>	<u>2022 YTD</u>	<u>2023</u>	<u>2023 YTD</u>	<u>Year to Date</u> <u>Inc/Dec over</u> <u>2022</u>	<u>Curr Month</u> <u>Inc/Dec over</u> <u>2022</u>
JAN **	\$ 5,652,688	\$ 5,652,688	\$ 6,908,516	\$ 6,908,516	22.2%	22.2%
FEB	\$ 4,576,474	\$ 10,229,162	\$ 4,465,702	\$ 11,374,218	11.2%	-2.4%
MAR ***	\$ 3,994,562	\$ 14,223,725	\$ 4,280,015	\$ 15,654,233	10.1%	7.1%
APR	\$ 5,005,011	\$ 19,228,736	\$ 5,230,904	\$ 20,885,137	8.6%	4.5%
MAY	\$ 4,716,575	\$ 23,945,311	\$ 4,801,127	\$ 25,686,264	7.3%	1.8%
JUNE	\$ 4,870,670	\$ 28,815,981	\$ 4,931,003	\$ 30,617,267	6.3%	1.2%
JULY	\$ 5,530,818	\$ 34,346,799	\$ 5,579,886	\$ 36,197,153	5.4%	0.9%
AUG	\$ 5,062,113	\$ 39,408,912	\$ 5,454,191	\$ 41,651,343	5.7%	7.7%
SEPT	\$ 5,224,526	\$ 44,633,438	\$ 4,823,666	\$ 46,475,010	4.1%	-7.7%

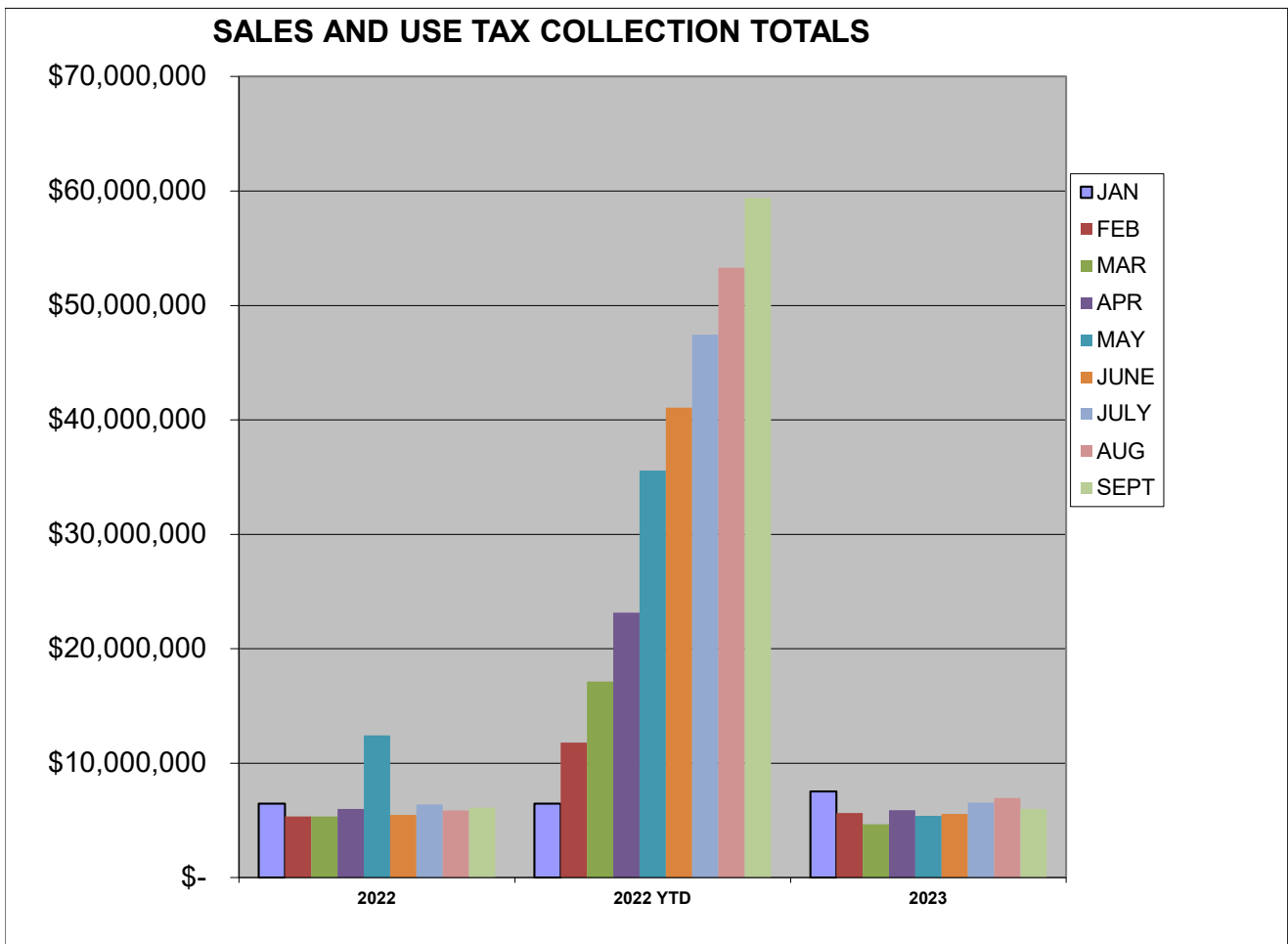
RETAIL SALES TAX COLLECTIONS



* Indicates Quarterly Returns also included
 ** Indicates Quarterly and Yearly Returns also included
 *** Journal Entry Adjustment Correction

City of Loveland
Sales & Use Tax Total Comparison (CASH BASIS)
2022-2023 Comparison

	<u>2022</u>	<u>2022 YTD</u>	<u>2023</u>	<u>2023 YTD</u>	<u>Year to Date</u> <u>Inc/Dec over</u> <u>2022</u>	<u>Curr Month</u> <u>Inc/Dec over</u> <u>2022</u>
JAN	\$ 6,457,432	\$ 6,457,432	\$ 7,531,176	\$ 7,531,176	16.6%	16.6%
FEB	\$ 5,341,342	\$ 11,798,774	\$ 5,645,725	\$ 13,176,901	11.7%	5.7%
MAR	\$ 5,336,541	\$ 17,135,315	\$ 4,667,708	\$ 17,844,609	4.1%	-12.5%
APR	\$ 6,005,491	\$ 23,140,806	\$ 5,893,423	\$ 23,738,032	2.6%	-1.9%
MAY	\$ 12,437,046	\$ 35,577,852	\$ 5,390,641	\$ 29,128,673	-18.1%	-56.7%
JUNE	\$ 5,481,199	\$ 41,059,051	\$ 5,547,629	\$ 34,676,302	-15.5%	1.2%
JULY	\$ 6,380,051	\$ 47,439,102	\$ 6,537,612	\$ 41,213,914	-13.1%	2.5%
AUG	\$ 5,864,209	\$ 53,303,311	\$ 6,949,222	\$ 48,163,136	-9.6%	18.5%
SEPT	\$ 6,103,286	\$ 59,406,597	\$ 5,987,394	\$ 54,150,530	-8.8%	-1.9%



City of Loveland

Summary of Sales Tax Collections by Industry Code

	<u>Nine months, ended</u>		<u>September 30, 2023</u>							
Description	September 2023	September 2022	\$ Change	% Change	YTD 2023	YTD 2022	\$ Change	% Change	% of Total	Cumulative %
Department Stores & General Merchandise	\$ 853,697	\$ 867,905	(14,208)	-1.6%	7,791,672	7,283,043	\$ 508,629	7.0%	16.8%	16.8%
Restaurants & Bars	728,385	\$ 716,035	12,350	1.7%	6,009,074	5,755,054	254,020	4.4%	12.9%	29.7%
Grocery Stores & Specialty Foods	214,725	\$ 482,670	(267,945)	-55.5%	4,841,070	4,564,362	276,708	6.1%	10.4%	40.1%
Building Material & Lawn & Garden Supplies	477,157	\$ 499,806	(22,649)	-4.5%	4,337,744	4,503,731	(165,987)	-3.7%	9.3%	49.4%
Motor Vehicle Dealers, Auto Parts & Leasing	533,086	\$ 448,937	84,149	18.7%	4,237,151	3,904,090	333,061	8.5%	9.1%	58.6%
Electronic Shopping & Mail-Order Houses	268,311	\$ 353,566	(85,255)	-24.1%	2,739,128	2,692,212	46,916	1.7%	5.9%	64.5%
Utilities	235,761	\$ 261,874	(26,113)	-10.0%	2,462,210	2,122,226	339,984	16.0%	5.3%	69.8%
Misc. Retail Including Used Merchandise Stores	216,612	\$ 191,794	24,818	12.9%	2,094,193	1,881,725	212,468	11.3%	4.5%	74.3%
Consumer Goods & Commercial Equipment Rental	120,228	\$ 124,729	(4,501)	-3.6%	1,177,372	1,131,858	45,514	4.0%	2.5%	76.8%
Hotels, Motels & Other Accommodations	146,348	\$ 151,317	(4,969)	-3.3%	1,128,776	966,745	162,031	16.8%	2.4%	79.2%
Sporting Goods, Hobby, Book & Music Stores	106,988	\$ 128,281	(21,293)	-16.6%	1,117,787	1,173,760	(55,973)	-4.8%	2.4%	81.6%
Clothing & Clothing Accessories Stores	116,029	\$ 120,175	(4,146)	-3.4%	989,157	1,042,135	(52,978)	-5.1%	2.1%	83.8%
Electronics & Appliance Stores	83,786	\$ 85,788	(2,002)	-2.3%	860,100	884,930	(24,830)	-2.8%	1.9%	85.6%
Beer, Wine & Liquor Stores	76,528	\$ 94,975	(18,447)	-19.4%	734,261	794,089	(59,828)	-7.5%	1.6%	87.2%
Health & Personal Care Stores	72,961	\$ 77,944	(4,983)	-6.4%	665,012	757,255	(92,243)	-12.2%	1.4%	88.6%
Gasoline Stations with Convenience Stores	83,231	\$ 89,564	(6,333)	-7.1%	659,059	613,809	45,250	7.4%	1.4%	90.0%
Broadcasting & Telecommunications	53,557	\$ 62,277	(8,720)	-14.0%	540,172	589,966	(49,794)	-8.4%	1.2%	91.2%
Furniture & Home Furnishing Stores	48,155	\$ 56,405	(8,250)	-14.6%	449,388	548,153	(98,765)	-18.0%	1.0%	92.2%
Office Supplies, Stationery & Gift Stores	15,298	\$ 17,531	(2,233)	-12.7%	145,527	166,023	(20,496)	-12.3%	0.3%	92.5%
All Other Categories	372,823	\$ 392,953	(20,130)	-5.1%	3,496,157	3,258,272	237,885	7.3%	7.5%	100.0%
Total	\$ 4,823,666	\$ 5,224,526	\$(400,860)	-7.7%	\$46,475,010	\$44,633,438	\$1,841,572	4.1%	100.0%	