

**CITY OF LOVELAND**  
**SALES TAX COLLECTED: CASH BASIS**  
**AUGUST 2023**

**YEAR-TO-DATE COMPARISON**

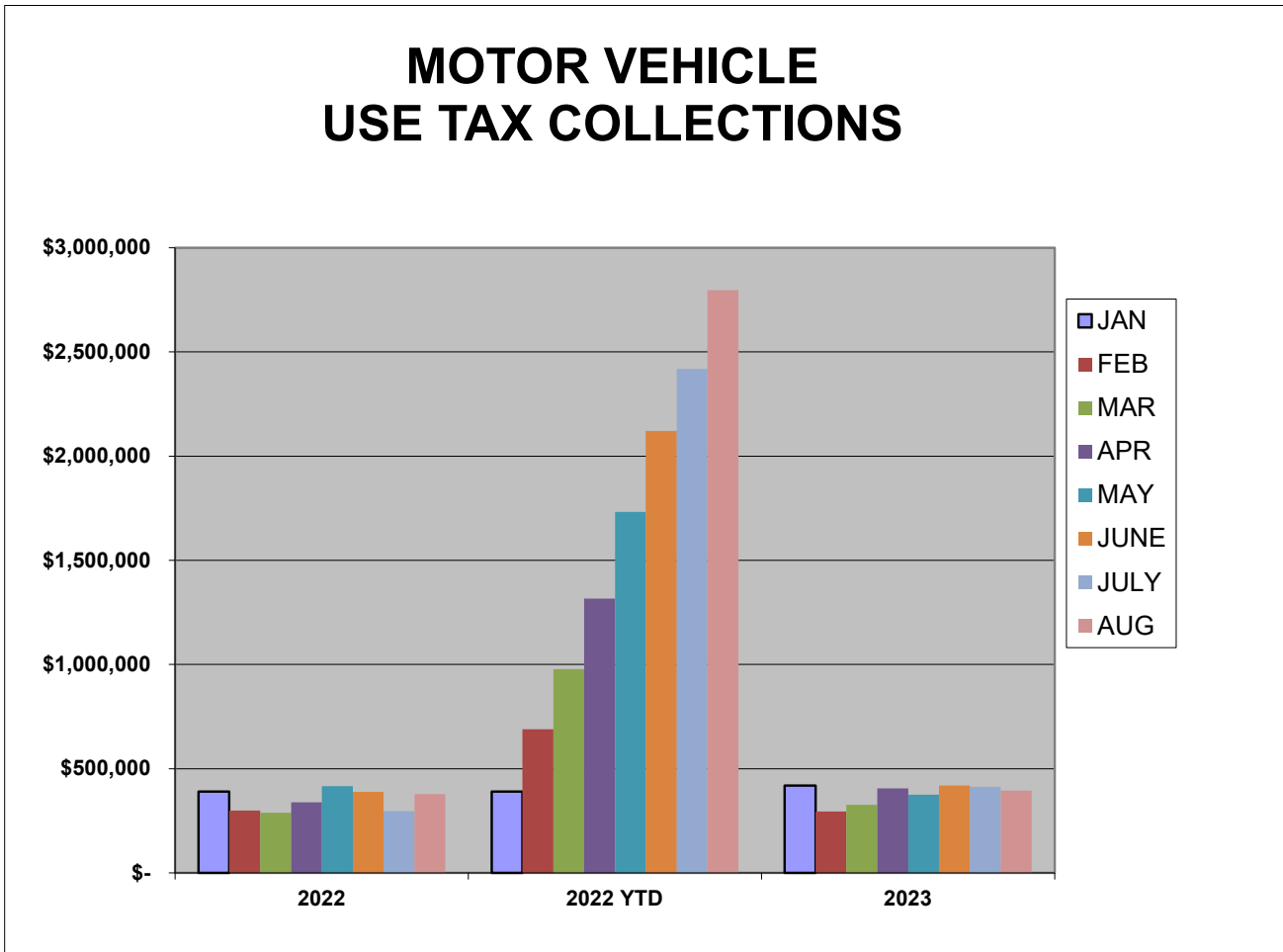
<b><u>Geographical Area</u></b>	<b><u>2023</u></b>	<b><u>2022</u></b>	<b><u>% Inc/Dec</u></b>
South East Loveland	\$ 9,687,884	\$ 9,157,646	5.8%
North West Loveland	4,488,601	4,132,302	8.6%
North East Loveland	3,838,731	3,795,516	1.1%
Centerra	2,838,539	2,840,072	-0.1%
Orchards Shopping Center	2,395,490	2,183,431	9.7%
Thompson Valley Shopping Center	1,916,099	1,667,930	14.9%
South West Loveland	1,688,251	1,680,374	0.5%
Promenade Shops	1,364,809	1,397,937	-2.4%
Downtown	1,286,962	1,190,213	8.1%
Airport	743,735	837,927	-11.2%
Columbine Shopping Center	727,085	674,376	7.8%
The Ranch	721,305	654,218	10.3%
Outlet Mall	107,139	99,120	8.1%
All Other Areas	9,846,713	9,097,850	8.2%
<b>Total</b>	<b>\$ 41,651,343</b>	<b>\$ 39,408,912</b>	<b>5.7%</b>

**CITY OF LOVELAND**  
**SALES TAX COLLECTED: CASH BASIS**  
**Month of AUGUST 2023**

<b><u>Geographical Area</u></b>	<b><u>2023</u></b>	<b><u>% of Total</u></b>
South East Loveland	\$ 1,353,773	24.80%
North East Loveland	599,764	11.00%
North West Loveland	568,211	10.40%
Orchards Shopping Center	410,012	7.50%
Thompson Valley Shopping Center	360,283	6.60%
Centerra	347,360	6.40%
South West Loveland	211,466	3.90%
Downtown	168,191	3.10%
Promenade Shops	156,375	2.90%
Airport	98,069	1.80%
Columbine Shopping Center	95,258	1.70%
The Ranch	79,275	1.50%
Outlet Mall	14,818	0.30%
All Other Areas	991,336	18.10%
<b>Total of AUGUST 2023</b>	<b>\$ 5,454,191</b>	<b>100.00%</b>

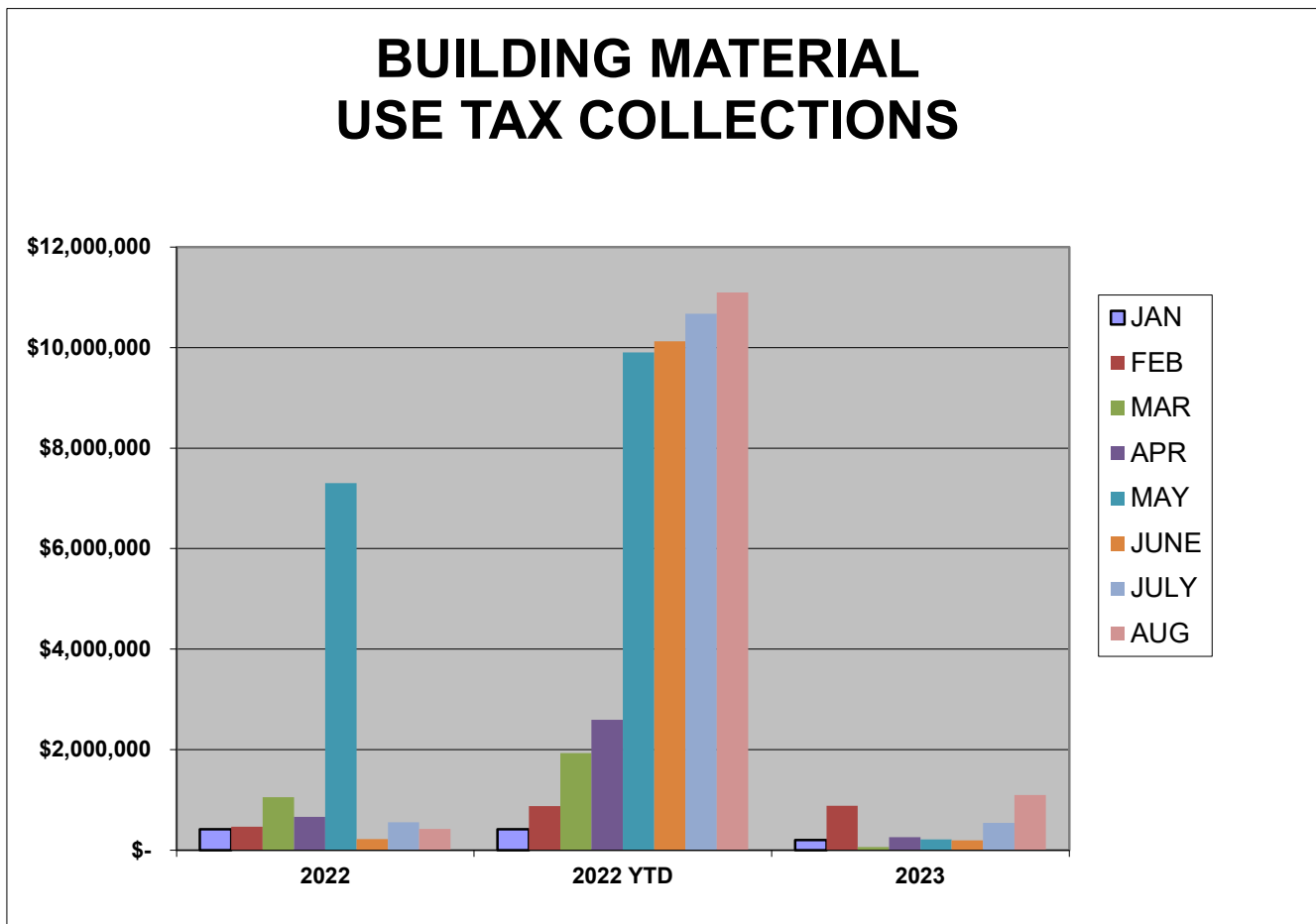
**City of Loveland**  
**Motor Vehicle Use Tax Comparison (CASH BASIS)**  
**2022-2023 Comparison**

	<u>2022</u>	<u>2022 YTD</u>	<u>2023</u>	<u>2023 YTD</u>	<u>Year to Date Inc/Dec over 2022</u>	<u>Curr Month Inc/Dec over 2022</u>
JAN	\$ 390,442	\$ 390,442	\$ 418,568	\$ 418,568	7.2%	7.2%
FEB	\$ 298,732	\$ 689,173	\$ 294,798	\$ 713,366	3.5%	-1.3%
MAR	\$ 288,427	\$ 977,600	\$ 326,343	\$ 1,039,709	6.4%	13.1%
APR	\$ 338,470	\$ 1,316,070	\$ 405,794	\$ 1,445,503	9.8%	19.9%
MAY	\$ 415,862	\$ 1,731,932	\$ 375,304	\$ 1,820,807	5.1%	-9.8%
JUNE	\$ 389,625	\$ 2,121,556	\$ 420,014	\$ 2,240,820	5.6%	7.8%
JULY	\$ 296,302	\$ 2,417,858	\$ 412,924	\$ 2,653,744	9.8%	39.4%
AUG	\$ 378,594	\$ 2,796,453	\$ 394,589	\$ 3,048,333	9.0%	4.2%



**City of Loveland**  
**Building Material Use Tax Comparison (CASH BASIS)**  
**2022-2023 Comparison**

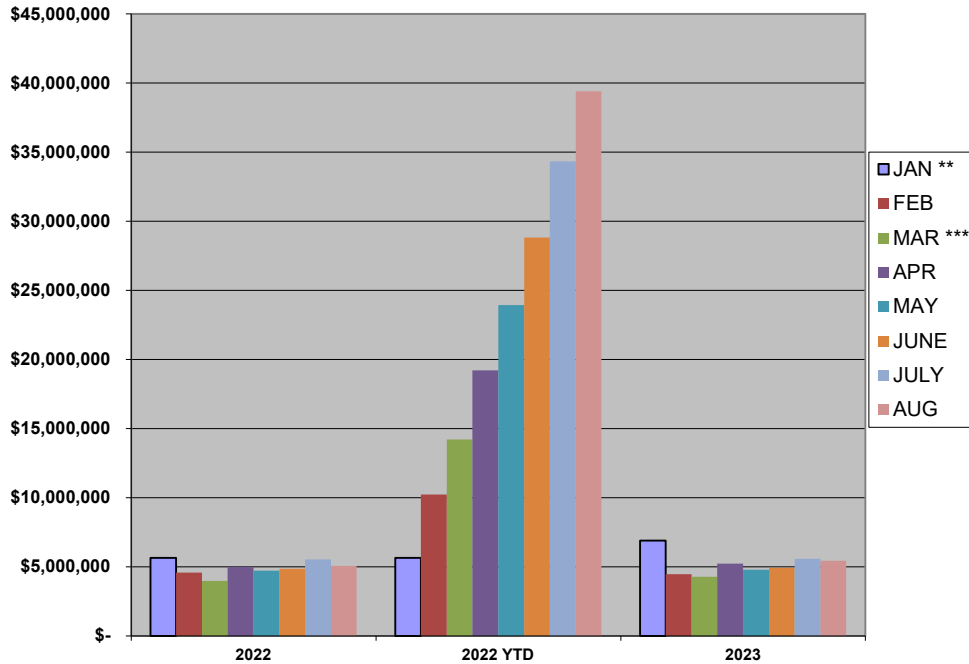
	<u>2022</u>	<u>2022 YTD</u>	<u>2023</u>	<u>2023 YTD</u>	Year to Date Inc/Dec over <u>2022</u>	Curr Month Inc/Dec over <u>2022</u>
JAN	\$ 414,302	\$ 414,302	\$ 204,091	\$ 204,091	-50.7%	-50.7%
FEB	\$ 466,137	\$ 880,439	\$ 885,226	\$ 1,089,317	23.7%	89.9%
MAR	\$ 1,053,551	\$ 1,933,990	\$ 61,350	\$ 1,150,667	-40.5%	-94.2%
APR	\$ 662,010	\$ 2,596,000	\$ 256,725	\$ 1,407,392	-45.8%	-61.2%
MAY	\$ 7,304,609	\$ 9,900,609	\$ 214,210	\$ 1,621,603	-83.6%	-97.1%
JUNE	\$ 220,905	\$ 10,121,514	\$ 196,613	\$ 1,818,215	-82.0%	-11.0%
JULY	\$ 552,931	\$ 10,674,445	\$ 544,802	\$ 2,363,017	-77.9%	-1.5%
AUG	\$ 423,502	\$ 11,097,946	\$ 1,100,442	\$ 3,463,459	-68.8%	159.8%



**City of Loveland**  
**Retail Sales Tax (CASH BASIS)**  
**2022-2023 Comparison**

	<u>2022</u>	<u>2022 YTD</u>	<u>2023</u>	<u>2023 YTD</u>	<u>Year to Date Inc/Dec over 2022</u>	<u>Curr Month Inc/Dec over 2022</u>
JAN **	\$ 5,652,688	\$ 5,652,688	\$ 6,908,516	\$ 6,908,516	22.2%	22.2%
FEB	\$ 4,576,474	\$ 10,229,162	\$ 4,465,702	\$ 11,374,218	11.2%	-2.4%
MAR ***	\$ 3,994,562	\$ 14,223,725	\$ 4,280,015	\$ 15,654,233	10.1%	7.1%
APR	\$ 5,005,011	\$ 19,228,736	\$ 5,230,904	\$ 20,885,137	8.6%	4.5%
MAY	\$ 4,716,575	\$ 23,945,311	\$ 4,801,127	\$ 25,686,264	7.3%	1.8%
JUNE	\$ 4,870,670	\$ 28,815,981	\$ 4,931,003	\$ 30,617,267	6.3%	1.2%
JULY	\$ 5,530,818	\$ 34,346,799	\$ 5,579,886	\$ 36,197,153	5.4%	0.9%
AUG	\$ 5,062,113	\$ 39,408,912	\$ 5,454,191	\$ 41,651,343	5.7%	7.7%

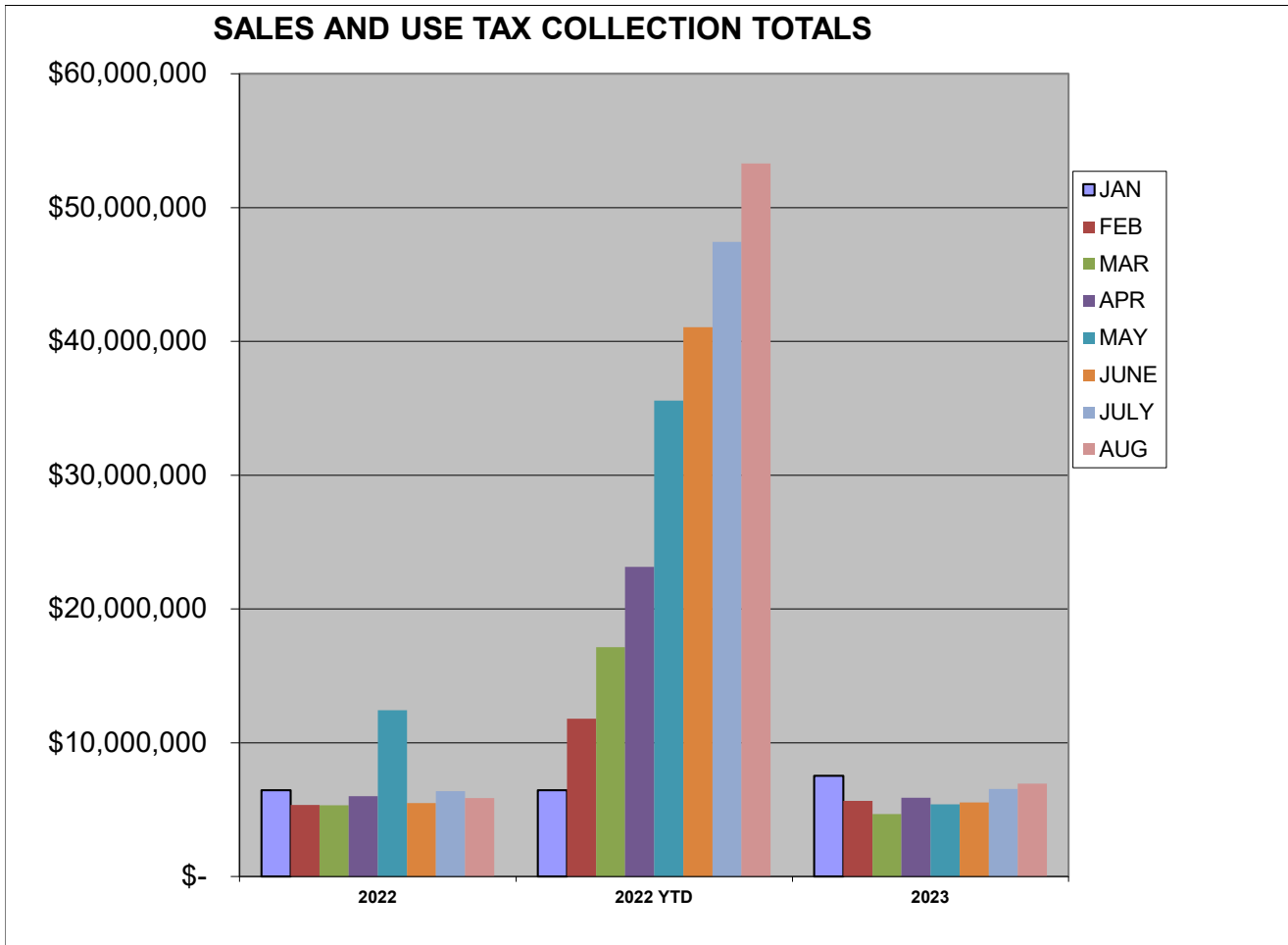
## RETAIL SALES TAX COLLECTIONS



\* Indicates Quarterly Returns also included  
 \*\* Indicates Quarterly and Yearly Returns also included  
 \*\*\* Journal Entry Adjustment Correction

**City of Loveland**  
**Sales & Use Tax Total Comparison (CASH BASIS)**  
**2022-2023 Comparison**

	<u>2022</u>	<u>2022 YTD</u>	<u>2023</u>	<u>2023 YTD</u>	<u>Year to Date</u> <u>Inc/Dec over</u> <u>2022</u>	<u>Curr Month</u> <u>Inc/Dec over</u> <u>2022</u>
JAN	\$ 6,457,432	\$ 6,457,432	\$ 7,531,176	\$ 7,531,176	16.6%	16.6%
FEB	\$ 5,341,342	\$ 11,798,774	\$ 5,645,725	\$ 13,176,901	11.7%	5.7%
MAR	\$ 5,336,541	\$ 17,135,315	\$ 4,667,708	\$ 17,844,609	4.1%	-12.5%
APR	\$ 6,005,491	\$ 23,140,806	\$ 5,893,423	\$ 23,738,032	2.6%	-1.9%
MAY	\$ 12,437,046	\$ 35,577,852	\$ 5,390,641	\$ 29,128,673	-18.1%	-56.7%
JUNE	\$ 5,481,199	\$ 41,059,051	\$ 5,547,629	\$ 34,676,302	-15.5%	1.2%
JULY	\$ 6,380,051	\$ 47,439,102	\$ 6,537,612	\$ 41,213,914	-13.1%	2.5%
AUG	\$ 5,864,209	\$ 53,303,311	\$ 6,949,222	\$ 48,163,136	-9.6%	18.5%



**City of Loveland**  
**Summary of Sales Tax Collections by Industry Code**  
**Eight months, ended August 31, 2023**

Description	August 2023	August 2022	\$ Change	% Change	YTD 2023	YTD 2022	\$ Change	% Change	% of Total	Cumulative %
Department Stores & General Merchandise	\$ 844,727	\$ 844,199	528	0.1%	6,937,975	6,415,138	\$ 522,837	8.2%	16.7%	16.7%
Restaurants & Bars	716,377	\$ 681,316	35,061	5.1%	5,280,689	5,039,019	241,670	4.8%	12.7%	29.3%
Grocery Stores & Specialty Foods	805,015	\$ 490,116	314,899	64.2%	4,626,345	4,081,692	544,653	13.3%	11.1%	40.4%
Building Material & Lawn & Garden Supplies	544,818	\$ 549,684	(4,866)	-0.9%	3,860,587	4,003,925	(143,338)	-3.6%	9.3%	49.7%
Motor Vehicle Dealers, Auto Parts & Leasing	564,737	\$ 438,661	126,076	28.7%	3,704,065	3,455,153	248,912	7.2%	8.9%	58.6%
Electronic Shopping & Mail-Order Houses	287,230	\$ 276,815	10,415	3.8%	2,470,817	2,338,646	132,171	5.7%	5.9%	64.5%
Utilities	224,667	\$ 234,313	(9,646)	-4.1%	2,226,449	1,860,352	366,097	19.7%	5.3%	69.9%
Misc. Retail Including Used Merchandise Stores	212,268	\$ 216,753	(4,485)	-2.1%	1,877,581	1,689,931	187,650	11.1%	4.5%	74.4%
Consumer Goods & Commercial Equipment Rental	110,452	\$ 137,395	(26,943)	-19.6%	1,057,144	1,007,129	50,015	5.0%	2.5%	76.9%
Sporting Goods, Hobby, Book & Music Stores	112,281	\$ 121,382	(9,101)	-7.5%	1,010,799	1,045,479	(34,680)	-3.3%	2.4%	79.4%
Hotels, Motels & Other Accommodations	183,440	\$ 148,237	35,203	23.7%	982,428	815,428	167,000	20.5%	2.4%	81.7%
Clothing & Clothing Accessories Stores	103,576	\$ 112,382	(8,806)	-7.8%	873,128	921,960	(48,832)	-5.3%	2.1%	83.8%
Electronics & Appliance Stores	109,645	\$ 115,826	(6,181)	-5.3%	776,314	799,142	(22,828)	-2.9%	1.9%	85.7%
Beer, Wine & Liquor Stores	80,312	\$ 96,209	(15,897)	-16.5%	657,733	699,114	(41,381)	-5.9%	1.6%	87.3%
Health & Personal Care Stores	63,191	\$ 66,900	(3,709)	-5.5%	592,051	679,311	(87,260)	-12.8%	1.4%	88.7%
Gasoline Stations with Convenience Stores	91,770	\$ 76,230	15,540	20.4%	575,828	524,245	51,583	9.8%	1.4%	90.1%
Broadcasting & Telecommunications	52,674	\$ 56,777	(4,103)	-7.2%	486,615	527,689	(41,074)	-7.8%	1.2%	91.2%
Furniture & Home Furnishing Stores	42,295	\$ 59,508	(17,213)	-28.9%	401,233	491,748	(90,515)	-18.4%	1.0%	92.2%
Office Supplies, Stationery & Gift Stores	13,364	\$ 15,684	(2,320)	-14.8%	130,229	148,492	(18,263)	-12.3%	0.3%	92.5%
All Other Categories	291,352	\$ 323,726	(32,374)	-10.0%	3,123,333	2,865,319	258,013	9.0%	7.5%	100.0%
<b>Total</b>	<b>\$ 5,454,191</b>	<b>\$ 5,062,113</b>	<b>\$392,078</b>	<b>7.7%</b>	<b>\$41,651,343</b>	<b>\$39,408,912</b>	<b>\$2,242,430</b>	<b>5.7%</b>	<b>100.0%</b>	