

CITY OF LOVELAND
SALES TAX COLLECTED: CASH BASIS
JULY 2023

YEAR-TO-DATE COMPARISON

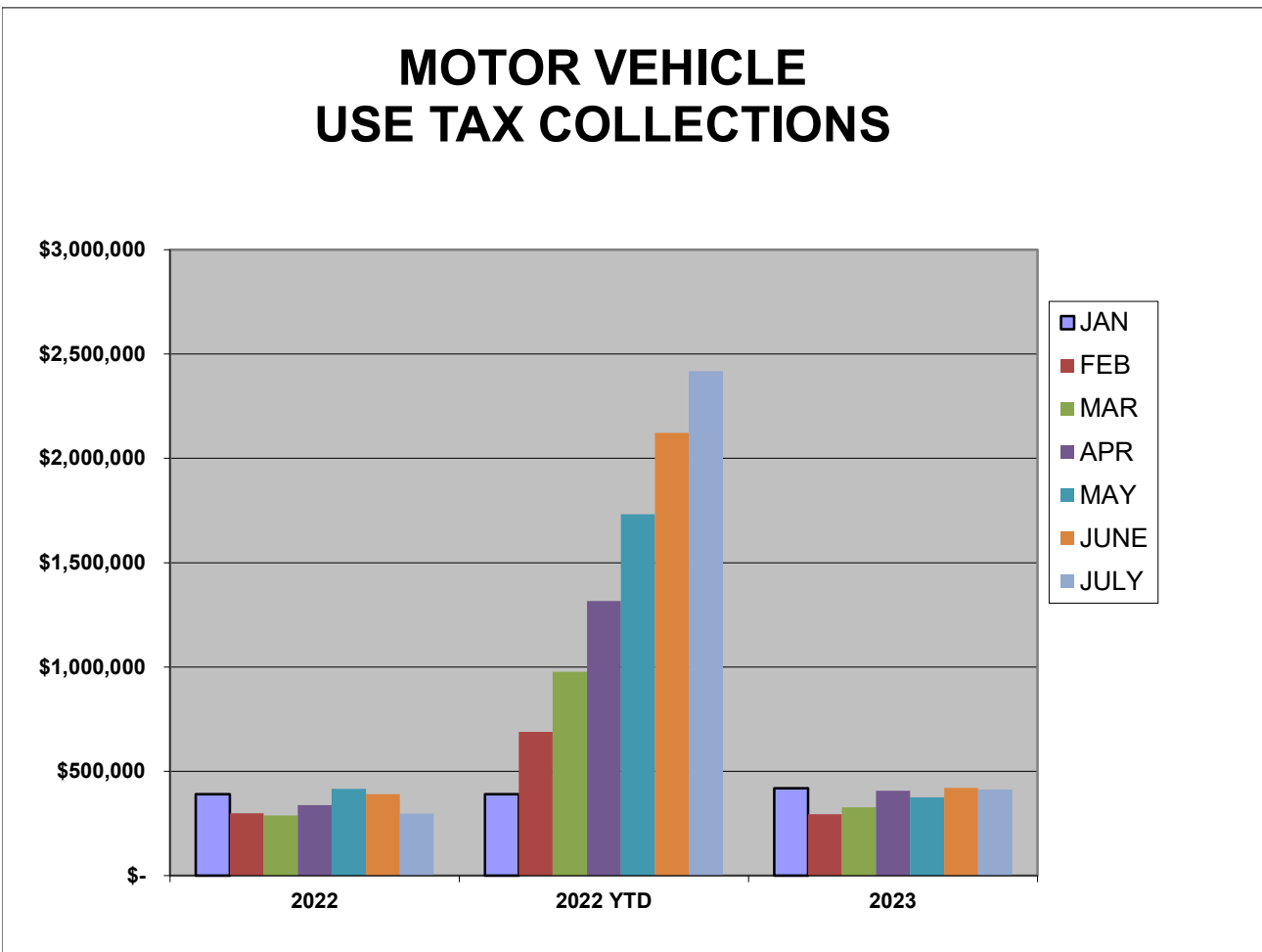
<u>Geographical Area</u>	<u>2023</u>	<u>2022</u>	<u>% Inc/Dec</u>
South East Loveland	\$ 8,334,111	\$ 7,829,504	6.4%
North West Loveland	3,920,390	3,585,367	9.3%
North East Loveland	3,238,967	3,324,241	-2.6%
Centerra	2,491,179	2,486,948	0.2%
Orchards Shopping Center	1,985,478	1,917,008	3.6%
Thompson Valley Shopping Center	1,555,816	1,460,294	6.5%
South West Loveland	1,476,785	1,463,329	0.9%
Promenade Shops	1,208,434	1,232,762	-2.0%
Downtown	1,118,771	1,032,361	8.4%
Airport	645,666	716,909	-9.9%
The Ranch	642,030	574,853	11.7%
Columbine Shopping Center	631,827	582,239	8.5%
Outlet Mall	92,321	85,212	8.3%
All Other Areas	8,855,378	8,055,772	9.9%
Total	\$ 36,197,153	\$ 34,346,799	5.4%

CITY OF LOVELAND
SALES TAX COLLECTED: CASH BASIS
Month of JULY 2023

<u>Geographical Area</u>	<u>2023</u>	<u>% of Total</u>
South East Loveland	\$ 1,323,693	23.70%
North West Loveland	579,719	10.40%
North East Loveland	513,764	9.20%
Centerra	401,417	7.20%
Orchards Shopping Center	273,928	4.90%
South West Loveland	252,126	4.50%
Thompson Valley Shopping Center	209,620	3.80%
Downtown	188,707	3.40%
Promenade Shops	182,123	3.30%
Airport	117,547	2.10%
Columbine Shopping Center	92,445	1.70%
The Ranch	90,915	1.60%
Outlet Mall	12,622	0.20%
All Other Areas	1,341,260	24.00%
Total of JULY 2023	\$ 5,579,886	100.00%

City of Loveland
Motor Vehicle Use Tax Comparison (CASH BASIS)
2022-2023 Comparison

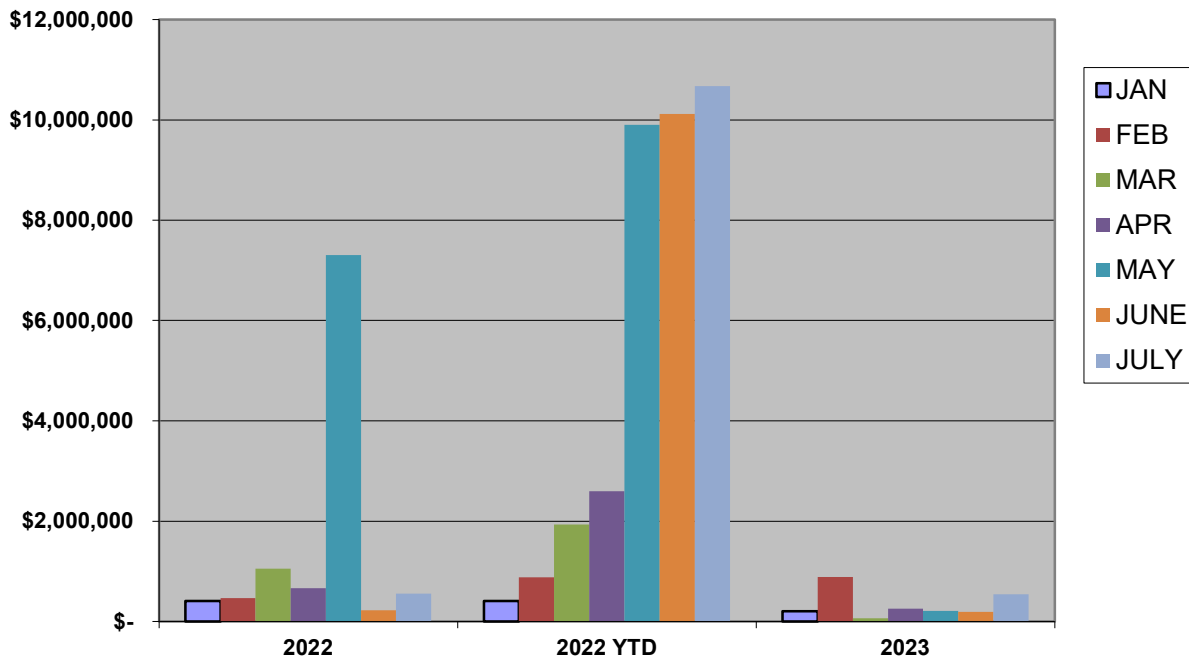
	<u>2022</u>	<u>2022 YTD</u>	<u>2023</u>	<u>2023 YTD</u>	<u>Year to Date Inc/Dec over 2022</u>	<u>Curr Month Inc/Dec over 2022</u>
JAN	\$ 390,442	\$ 390,442	\$ 418,568	\$ 418,568	7.2%	7.2%
FEB	\$ 298,732	\$ 689,173	\$ 294,798	\$ 713,366	3.5%	-1.3%
MAR	\$ 288,427	\$ 977,600	\$ 326,343	\$ 1,039,709	6.4%	13.1%
APR	\$ 338,470	\$ 1,316,070	\$ 405,794	\$ 1,445,503	9.8%	19.9%
MAY	\$ 415,862	\$ 1,731,932	\$ 375,304	\$ 1,820,807	5.1%	-9.8%
JUNE	\$ 389,625	\$ 2,121,556	\$ 420,014	\$ 2,240,820	5.6%	7.8%
JULY	\$ 296,302	\$ 2,417,858	\$ 412,924	\$ 2,653,744	9.8%	39.4%



City of Loveland
Building Material Use Tax Comparison (CASH BASIS)
2022-2023 Comparison

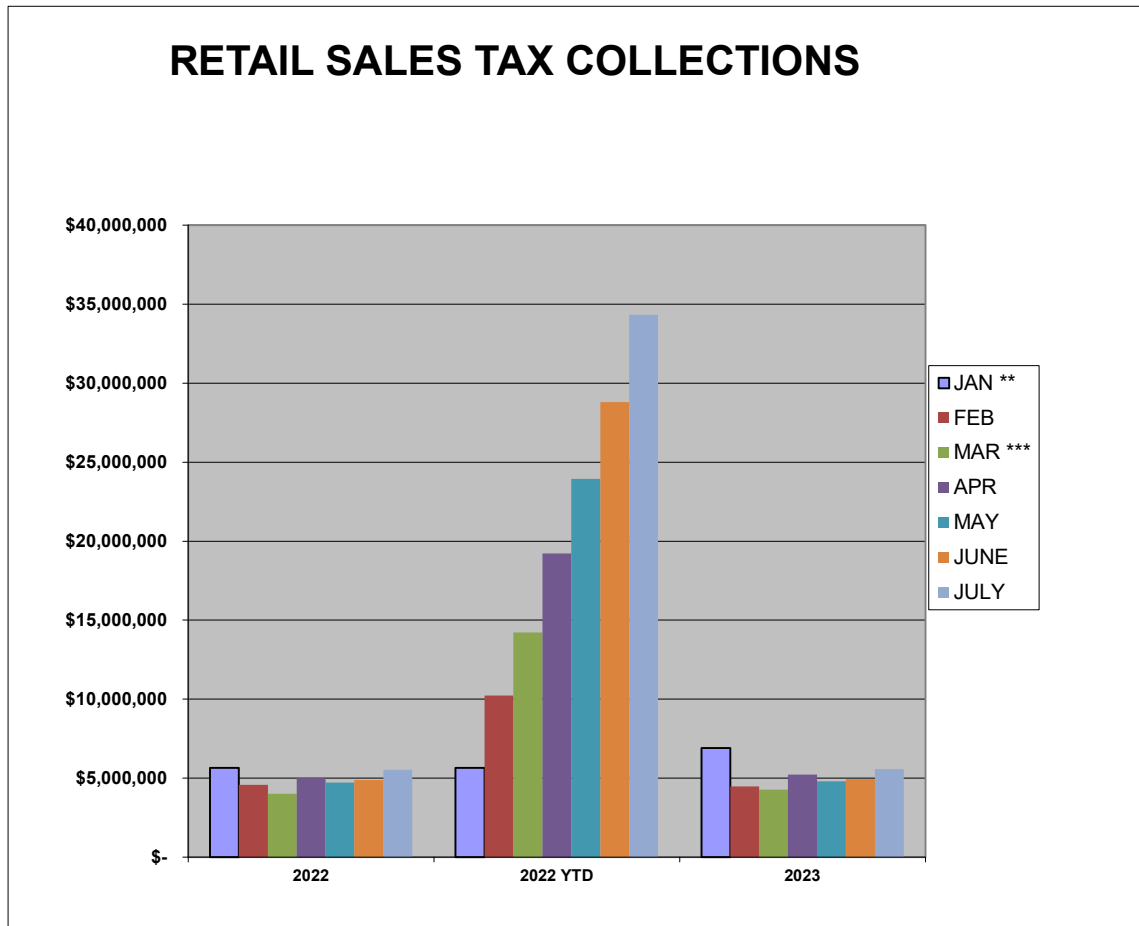
	<u>2022</u>	<u>2022 YTD</u>	<u>2023</u>	<u>2023 YTD</u>	<u>Year to Date Inc/Dec over 2022</u>	<u>Curr Month Inc/Dec over 2022</u>
JAN	\$ 414,302	\$ 414,302	\$ 204,091	\$ 204,091	-50.7%	-50.7%
FEB	\$ 466,137	\$ 880,439	\$ 885,226	\$ 1,089,317	23.7%	89.9%
MAR	\$ 1,053,551	\$ 1,933,990	\$ 61,350	\$ 1,150,667	-40.5%	-94.2%
APR	\$ 662,010	\$ 2,596,000	\$ 256,725	\$ 1,407,392	-45.8%	-61.2%
MAY	\$ 7,304,609	\$ 9,900,609	\$ 214,210	\$ 1,621,603	-83.6%	-97.1%
JUNE	\$ 220,905	\$ 10,121,514	\$ 196,613	\$ 1,818,215	-82.0%	-11.0%
JULY	\$ 552,931	\$ 10,674,445	\$ 544,802	\$ 2,363,017	-77.9%	-1.5%

BUILDING MATERIAL USE TAX COLLECTIONS



City of Loveland
Retail Sales Tax (CASH BASIS)
2022-2023 Comparison

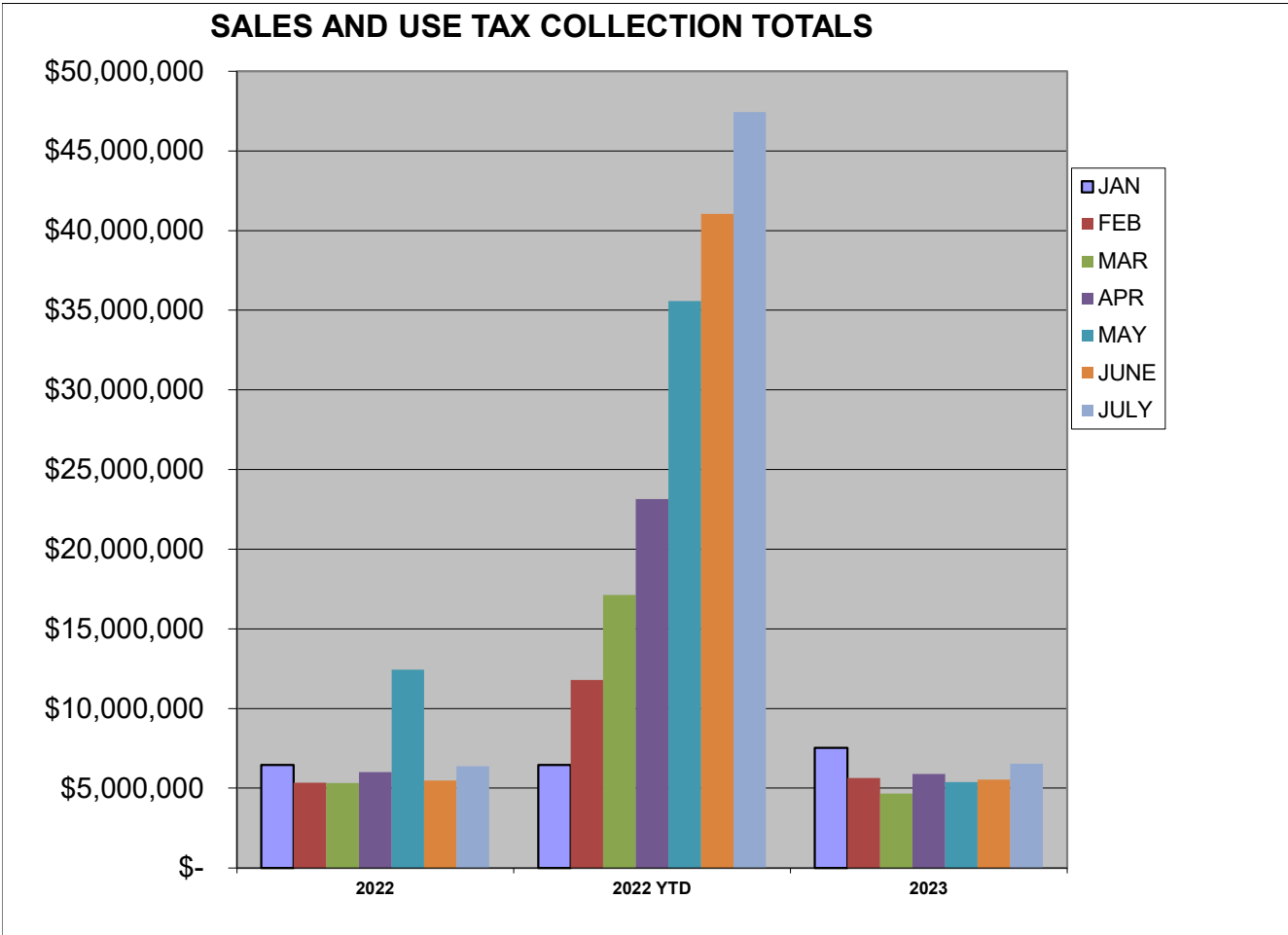
	<u>2022</u>	<u>2022 YTD</u>	<u>2023</u>	<u>2023 YTD</u>	Year to Date Inc/Dec over <u>2022</u>	Curr Month Inc/Dec over <u>2022</u>
JAN **	\$ 5,652,688	\$ 5,652,688	\$ 6,908,516	\$ 6,908,516	22.2%	22.2%
FEB	\$ 4,576,474	\$ 10,229,162	\$ 4,465,702	\$ 11,374,218	11.2%	-2.4%
MAR ***	\$ 3,994,562	\$ 14,223,725	\$ 4,280,015	\$ 15,654,233	10.1%	7.1%
APR	\$ 5,005,011	\$ 19,228,736	\$ 5,230,904	\$ 20,885,137	8.6%	4.5%
MAY	\$ 4,716,575	\$ 23,945,311	\$ 4,801,127	\$ 25,686,264	7.3%	1.8%
JUNE	\$ 4,870,670	\$ 28,815,981	\$ 4,931,003	\$ 30,617,267	6.3%	1.2%
JULY	\$ 5,530,818	\$ 34,346,799	\$ 5,579,886	\$ 36,197,153	5.4%	0.9%



* Indicates Quarterly Returns also included
 ** Indicates Quarterly and Yearly Returns also included
 *** Journal Entry Adjustment Correction

City of Loveland
Sales & Use Tax Total Comparison (CASH BASIS)
2022-2023 Comparison

	<u>2022</u>	<u>2022 YTD</u>	<u>2023</u>	<u>2023 YTD</u>	<u>Year to Date</u> <u>Inc/Dec over</u> <u>2022</u>	<u>Curr Month</u> <u>Inc/Dec over</u> <u>2022</u>
JAN	\$ 6,457,432	\$ 6,457,432	\$ 7,531,176	\$ 7,531,176	16.6%	16.6%
FEB	\$ 5,341,342	\$ 11,798,774	\$ 5,645,725	\$ 13,176,901	11.7%	5.7%
MAR	\$ 5,336,541	\$ 17,135,315	\$ 4,667,708	\$ 17,844,609	4.1%	-12.5%
APR	\$ 6,005,491	\$ 23,140,806	\$ 5,893,423	\$ 23,738,032	2.6%	-1.9%
MAY	\$ 12,437,046	\$ 35,577,852	\$ 5,390,641	\$ 29,128,673	-18.1%	-56.7%
JUNE	\$ 5,481,199	\$ 41,059,051	\$ 5,547,629	\$ 34,676,302	-15.5%	1.2%
JULY	\$ 6,380,051	\$ 47,439,102	\$ 6,537,612	\$ 41,213,914	-13.1%	2.5%



City of Loveland

Summary of Sales Tax Collections by Industry Code

	<u>Seven months, ended July 31, 2023</u>									
Description	July 2023	July 2022	\$ Change	% Change	YTD 2023	YTD 2022	\$ Change	% Change	% of Total	Cumulative %
Department Stores & General Merchandise	\$ 869,483	\$ 860,993	8,490	1.0%	6,093,248	5,570,939	\$ 522,309	9.4%	16.8%	16.8%
Restaurants & Bars	727,832	\$ 682,974	44,858	6.6%	4,564,312	4,357,703	206,609	4.7%	12.6%	29.4%
Grocery Stores & Specialty Foods	519,052	\$ 500,881	18,171	3.6%	3,821,330	3,591,576	229,754	6.4%	10.6%	40.0%
Building Material & Lawn & Garden Supplies	620,180	\$ 622,440	(2,260)	-0.4%	3,315,769	3,454,241	(138,472)	-4.0%	9.2%	49.2%
Motor Vehicle Dealers, Auto Parts & Leasing	521,143	\$ 475,105	46,038	9.7%	3,139,328	3,016,492	122,836	4.1%	8.7%	57.8%
Electronic Shopping & Mail-Order Houses	314,860	\$ 315,797	(937)	-0.3%	2,183,587	2,061,831	121,756	5.9%	6.0%	63.9%
Utilities	180,534	\$ 181,406	(872)	-0.5%	2,001,782	1,626,039	375,743	23.1%	5.5%	69.4%
Misc. Retail Including Used Merchandise Stores	303,905	\$ 243,856	60,049	24.6%	1,665,313	1,473,178	192,135	13.0%	4.6%	74.0%
Consumer Goods & Commercial Equipment Rental	155,782	\$ 163,909	(8,127)	-5.0%	946,692	869,734	76,958	8.8%	2.6%	76.6%
Sporting Goods, Hobby, Book & Music Stores	131,371	\$ 139,507	(8,136)	-5.8%	898,518	924,097	(25,579)	-2.8%	2.5%	79.1%
Hotels, Motels & Other Accommodations	172,911	\$ 154,184	18,727	12.1%	798,988	667,191	131,797	19.8%	2.2%	81.3%
Clothing & Clothing Accessories Stores	128,953	\$ 116,920	12,033	10.3%	769,552	809,578	(40,026)	-4.9%	2.1%	83.4%
Electronics & Appliance Stores	95,982	\$ 100,662	(4,680)	-4.6%	666,669	683,316	(16,647)	-2.4%	1.8%	85.3%
Beer, Wine & Liquor Stores	81,317	\$ 86,761	(5,444)	-6.3%	577,421	602,905	(25,484)	-4.2%	1.6%	86.9%
Health & Personal Care Stores	79,442	\$ 145,968	(66,526)	-45.6%	528,860	612,411	(83,551)	-13.6%	1.5%	88.3%
Gasoline Stations with Convenience Stores	75,620	\$ 76,740	(1,120)	-1.5%	484,058	448,015	36,043	8.0%	1.3%	89.7%
Broadcasting & Telecommunications	64,558	\$ 71,783	(7,225)	-10.1%	433,941	470,912	(36,971)	-7.9%	1.2%	90.9%
Furniture & Home Furnishing Stores	66,162	\$ 73,479	(7,317)	-10.0%	358,938	432,240	(73,302)	-17.0%	1.0%	91.9%
Office Supplies, Stationery & Gift Stores	14,453	\$ 21,741	(7,288)	-33.5%	116,865	132,808	(15,943)	-12.0%	0.3%	92.2%
All Other Categories	456,346	\$ 495,712	(39,366)	-7.9%	2,831,982	2,541,593	290,389	11.4%	7.8%	100.0%
Total	\$5,579,886	\$5,530,818	\$ 49,068	0.9%	\$36,197,153	\$34,346,799	\$ 1,850,354	5.4%	100.0%	