

CITY OF LOVELAND
SALES TAX COLLECTED: CASH BASIS
JUNE 2023

YEAR-TO-DATE COMPARISON

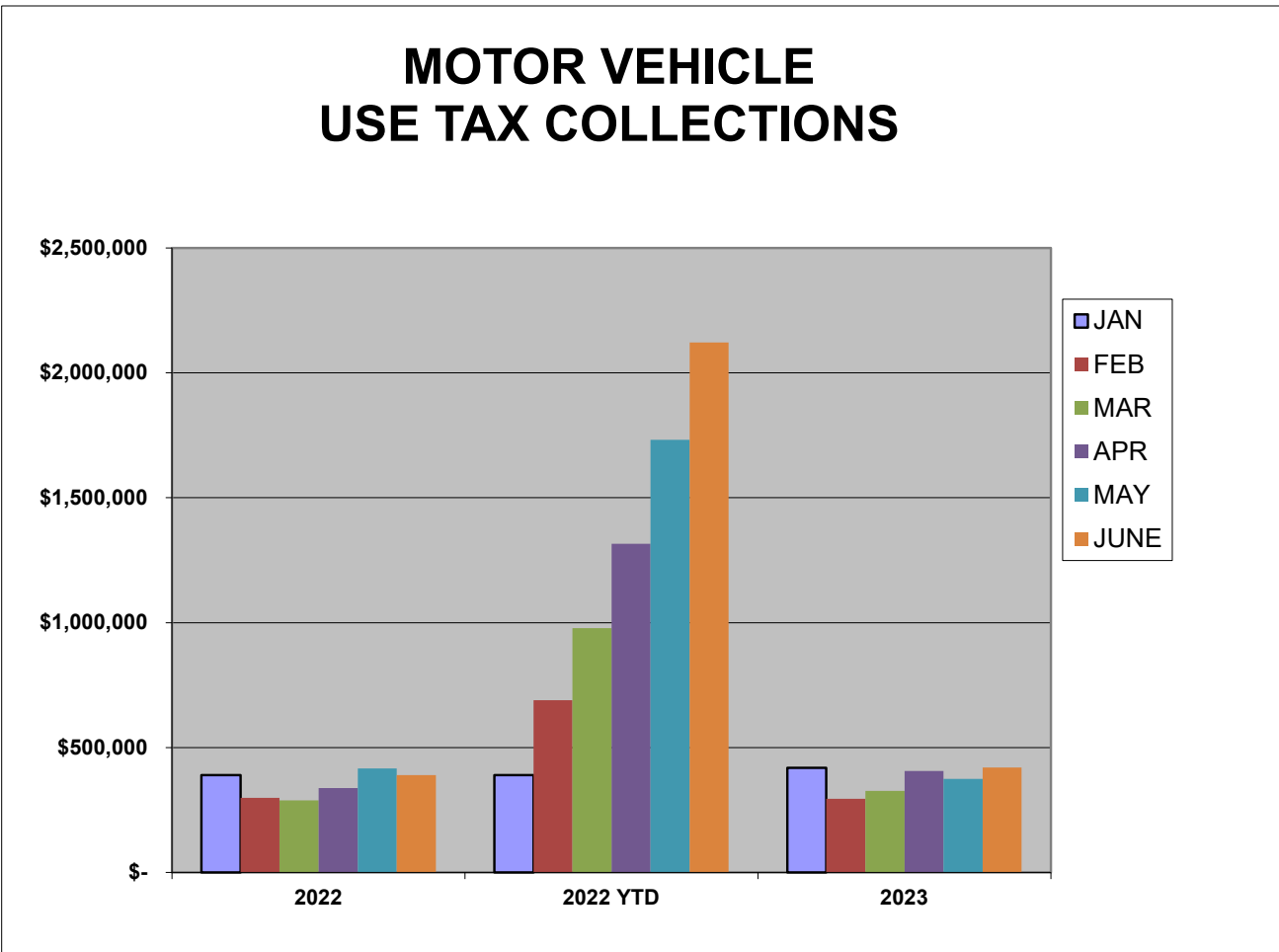
<u>Geographical Area</u>	<u>2023</u>	<u>2022</u>	<u>% Inc/Dec</u>
South East Loveland	\$ 7,010,418	\$ 6,599,751	6.2%
North West Loveland	3,340,671	3,012,251	10.9%
North East Loveland	2,725,203	2,778,351	-1.9%
Centerra	2,089,762	2,115,779	-1.2%
Orchards Shopping Center	1,711,550	1,649,308	3.8%
Thompson Valley Shopping Center	1,346,196	1,254,605	7.3%
South West Loveland	1,224,659	1,216,140	0.7%
Promenade Shops	1,026,311	1,052,257	-2.5%
Downtown	930,064	874,408	6.4%
The Ranch	551,115	491,719	12.1%
Columbine Shopping Center	539,382	492,259	9.6%
Airport	528,119	594,922	-11.2%
Outlet Mall	79,699	71,038	12.2%
All Other Areas	7,514,118	6,613,193	13.6%
Total	\$ 30,617,267	\$ 28,815,981	6.3%

CITY OF LOVELAND
SALES TAX COLLECTED: CASH BASIS
Month of JUNE 2023

<u>Geographical Area</u>	<u>2023</u>	<u>% of Total</u>
South East Loveland	\$ 1,291,832	26.20%
North West Loveland	554,248	11.20%
North East Loveland	481,306	9.80%
Centerra	305,159	6.20%
Orchards Shopping Center	269,614	5.50%
South West Loveland	230,247	4.70%
Thompson Valley Shopping Center	204,165	4.10%
Downtown	168,056	3.40%
Promenade Shops	163,871	3.30%
Columbine Shopping Center	107,005	2.20%
Airport	95,054	1.90%
The Ranch	86,423	1.80%
Outlet Mall	12,964	0.30%
All Other Areas	961,059	19.40%
Total of JUNE 2023	\$ 4,931,003	100.00%

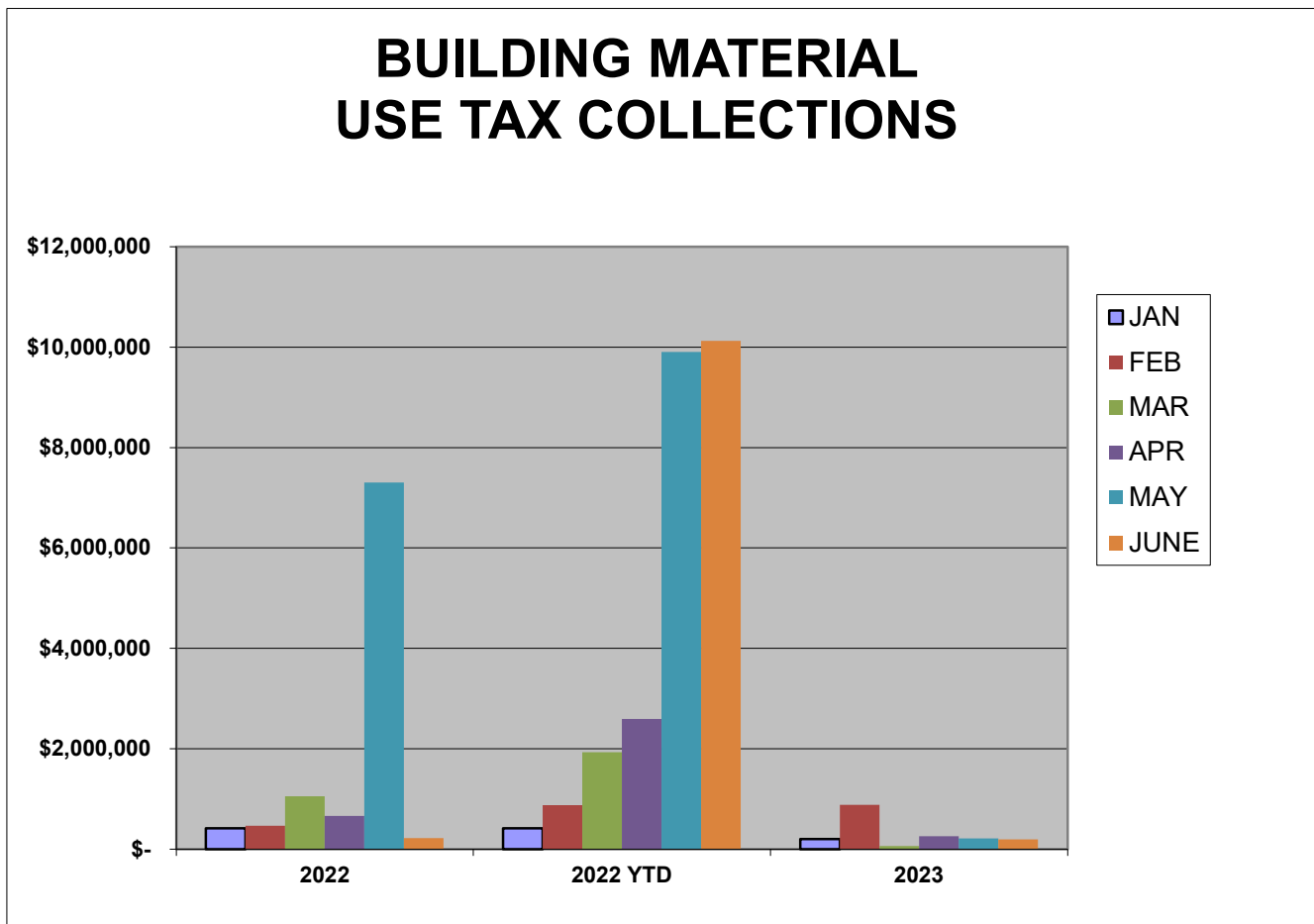
City of Loveland
Motor Vehicle Use Tax Comparison (CASH BASIS)
2022-2023 Comparison

	<u>2022</u>	<u>2022 YTD</u>	<u>2023</u>	<u>2023 YTD</u>	<u>Year to Date Inc/Dec over 2022</u>	<u>Curr Month Inc/Dec over 2022</u>
JAN	\$ 390,442	\$ 390,442	\$ 418,568	\$ 418,568	7.2%	7.2%
FEB	\$ 298,732	\$ 689,173	\$ 294,798	\$ 713,366	3.5%	-1.3%
MAR	\$ 288,427	\$ 977,600	\$ 326,343	\$ 1,039,709	6.4%	13.1%
APR	\$ 338,470	\$ 1,316,070	\$ 405,794	\$ 1,445,503	9.8%	19.9%
MAY	\$ 415,862	\$ 1,731,932	\$ 375,304	\$ 1,820,807	5.1%	-9.8%
JUNE	\$ 389,625	\$ 2,121,556	\$ 420,014	\$ 2,240,820	5.6%	7.8%



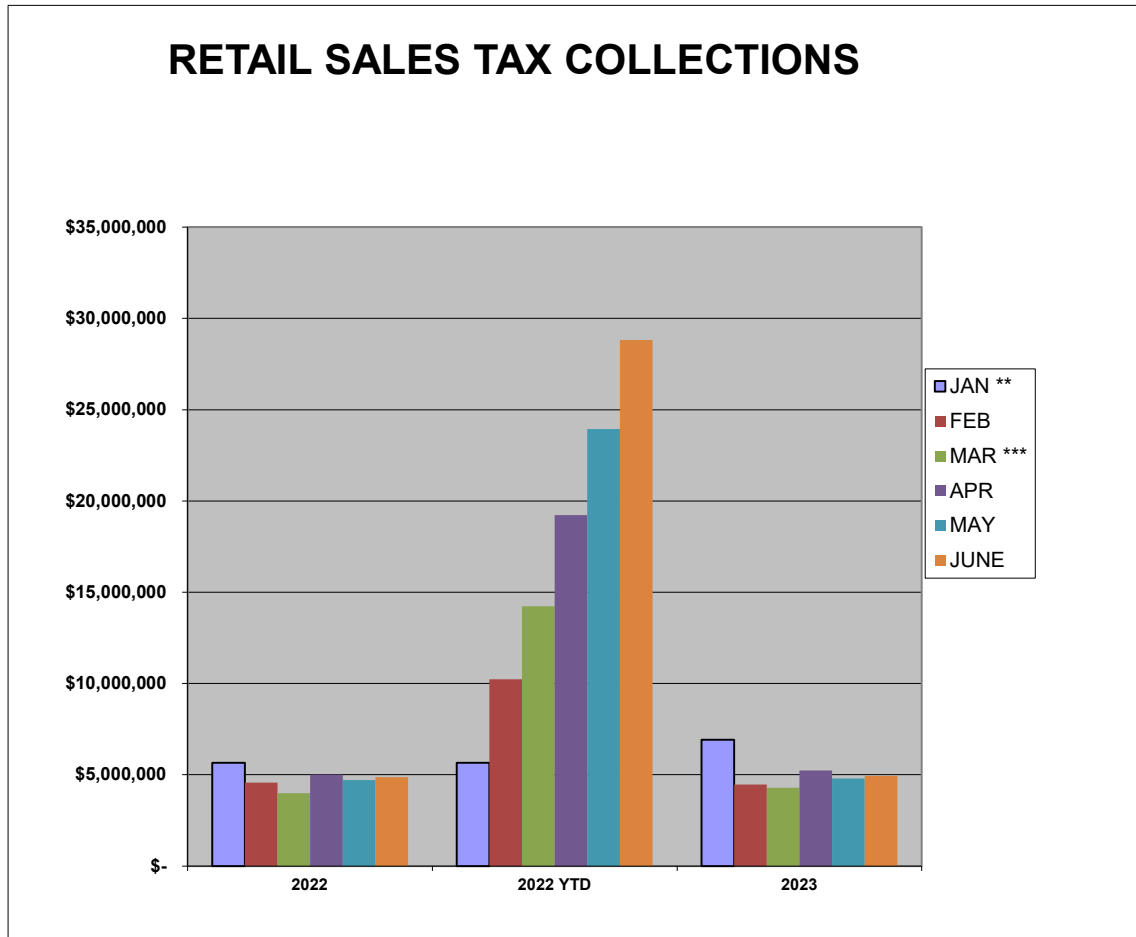
City of Loveland
Building Material Use Tax Comparison (CASH BASIS)
2022-2023 Comparison

	<u>2022</u>	<u>2022 YTD</u>	<u>2023</u>	<u>2023 YTD</u>	Year to Date Inc/Dec over <u>2022</u>	Curr Month Inc/Dec over <u>2022</u>
JAN	\$ 414,302	\$ 414,302	\$ 204,091	\$ 204,091	-50.7%	-50.7%
FEB	\$ 466,137	\$ 880,439	\$ 885,226	\$ 1,089,317	23.7%	89.9%
MAR	\$ 1,053,551	\$ 1,933,990	\$ 61,350	\$ 1,150,667	-40.5%	-94.2%
APR	\$ 662,010	\$ 2,596,000	\$ 256,725	\$ 1,407,392	-45.8%	-61.2%
MAY	\$ 7,304,609	\$ 9,900,609	\$ 214,210	\$ 1,621,603	-83.6%	-97.1%
JUNE	\$ 220,905	\$ 10,121,514	\$ 196,613	\$ 1,818,215	-82.0%	-11.0%



City of Loveland
Retail Sales Tax (CASH BASIS)
2022-2023 Comparison

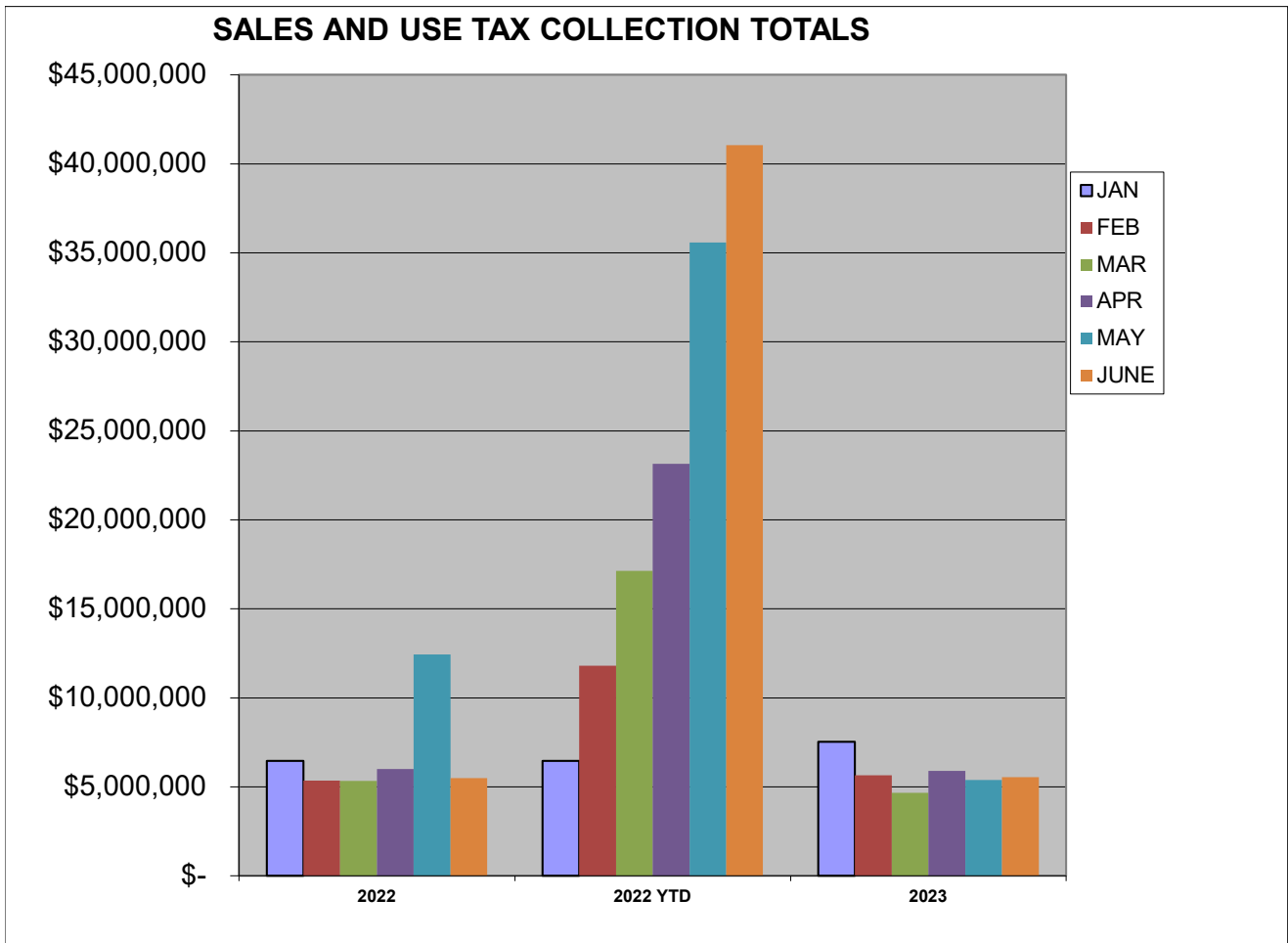
	<u>2022</u>	<u>2022 YTD</u>	<u>2023</u>	<u>2023 YTD</u>	Year to Date Inc/Dec over <u>2022</u>	Curr Month Inc/Dec over <u>2022</u>
JAN **	\$ 5,652,688	\$ 5,652,688	\$ 6,908,516	\$ 6,908,516	22.2%	22.2%
FEB	\$ 4,576,474	\$ 10,229,162	\$ 4,465,702	\$ 11,374,218	11.2%	-2.4%
MAR ***	\$ 3,994,562	\$ 14,223,725	\$ 4,280,015	\$ 15,654,233	10.1%	7.1%
APR	\$ 5,005,011	\$ 19,228,736	\$ 5,230,904	\$ 20,885,137	8.6%	4.5%
MAY	\$ 4,716,575	\$ 23,945,311	\$ 4,801,127	\$ 25,686,264	7.3%	1.8%
JUNE	\$ 4,870,670	\$ 28,815,981	\$ 4,931,003	\$ 30,617,267	6.3%	1.2%



* Indicates Quarterly Returns also included
 ** Indicates Quarterly and Yearly Returns also included
 *** Journal Entry Adjustment Correction

City of Loveland
Sales & Use Tax Total Comparison (CASH BASIS)
2022-2023 Comparison

	<u>2022</u>	<u>2022 YTD</u>	<u>2023</u>	<u>2023 YTD</u>	Year to Date Inc/Dec over <u>2022</u>	Curr Month Inc/Dec over <u>2022</u>
JAN	\$ 6,457,432	\$ 6,457,432	\$ 7,531,176	\$ 7,531,176	16.6%	16.6%
FEB	\$ 5,341,342	\$ 11,798,774	\$ 5,645,725	\$ 13,176,901	11.7%	5.7%
MAR	\$ 5,336,541	\$ 17,135,315	\$ 4,667,708	\$ 17,844,609	4.1%	-12.5%
APR	\$ 6,005,491	\$ 23,140,806	\$ 5,893,423	\$ 23,738,032	2.6%	-1.9%
MAY	\$ 12,437,046	\$ 35,577,852	\$ 5,390,641	\$ 29,128,673	-18.1%	-56.7%
JUNE	\$ 5,481,199	\$ 41,059,051	\$ 5,547,629	\$ 34,676,302	-15.5%	1.2%



City of Loveland

Summary of Sales Tax Collections by Industry Code

	<u>Six months, ended June 30, 2023</u>									
Description	June 2023	June 2022	\$ Change	% Change	YTD 2023	YTD 2022	\$ Change	% Change	% of Total	Cumulative %
Department Stores & General Merchandise	\$ 856,684	\$ 844,871	11,813	1.4%	5,223,765	4,709,946	\$ 513,819	10.9%	17.1%	17.1%
Restaurants & Bars	695,594	\$ 662,406	33,188	5.0%	3,836,480	3,674,729	161,751	4.4%	12.5%	29.6%
Grocery Stores & Specialty Foods	519,839	\$ 479,121	40,718	8.5%	3,302,278	3,090,695	211,583	6.8%	10.8%	40.4%
Building Material & Lawn & Garden Supplies	590,002	\$ 568,421	21,581	3.8%	2,695,589	2,831,801	(136,212)	-4.8%	8.8%	49.2%
Motor Vehicle Dealers, Auto Parts & Leasing	441,433	\$ 431,146	10,287	2.4%	2,618,185	2,541,387	76,798	3.0%	8.6%	57.7%
Electronic Shopping & Mail-Order Houses	275,842	\$ 256,171	19,671	7.7%	1,868,727	1,746,034	122,693	7.0%	6.1%	63.8%
Utilities	187,845	\$ 188,931	(1,086)	-0.6%	1,821,248	1,444,633	376,615	26.1%	5.9%	69.8%
Misc. Retail Including Used Merchandise Stores	202,056	\$ 188,272	13,784	7.3%	1,361,408	1,229,322	132,086	10.7%	4.4%	74.2%
Consumer Goods & Commercial Equipment Rental	122,189	\$ 110,301	11,888	10.8%	790,910	705,825	85,085	12.1%	2.6%	76.8%
Sporting Goods, Hobby, Book & Music Stores	115,634	\$ 131,620	(15,986)	-12.1%	767,147	784,590	(17,443)	-2.2%	2.5%	79.3%
Clothing & Clothing Accessories Stores	90,250	\$ 113,787	(23,537)	-20.7%	640,599	692,658	(52,059)	-7.5%	2.1%	81.4%
Hotels, Motels & Other Accommodations	119,598	\$ 110,681	8,917	8.1%	626,077	513,007	113,070	22.0%	2.0%	83.5%
Electronics & Appliance Stores	76,063	\$ 86,714	(10,651)	-12.3%	570,687	582,654	(11,967)	-2.1%	1.9%	85.3%
Beer, Wine & Liquor Stores	84,356	\$ 90,515	(6,159)	-6.8%	496,104	516,144	(20,040)	-3.9%	1.6%	86.9%
Health & Personal Care Stores	65,737	\$ 67,829	(2,092)	-3.1%	449,418	466,443	(17,025)	-3.6%	1.5%	88.4%
Gasoline Stations with Convenience Stores	78,925	\$ 71,592	7,333	10.2%	408,438	371,275	37,163	10.0%	1.3%	89.7%
Broadcasting & Telecommunications	53,839	\$ 56,270	(2,431)	-4.3%	369,383	399,129	(29,746)	-7.5%	1.2%	91.0%
Furniture & Home Furnishing Stores	48,141	\$ 56,297	(8,156)	-14.5%	292,776	358,761	(65,985)	-18.4%	1.0%	91.9%
Office Supplies, Stationery & Gift Stores	17,364	\$ 15,308	2,056	13.4%	102,412	111,067	(8,655)	-7.8%	0.3%	92.2%
All Other Categories	289,612	\$ 340,417	(50,805)	-14.9%	2,375,636	2,045,881	329,755	16.1%	7.8%	100.0%
Total	\$4,931,003	\$4,870,670	\$ 60,333	1.2%	\$30,617,267	\$28,815,981	\$ 1,801,286	6.3%	100.0%	