

**CITY OF LOVELAND**  
**SALES TAX COLLECTED: CASH BASIS**  
**APRIL 2023**

**YEAR-TO-DATE COMPARISON**

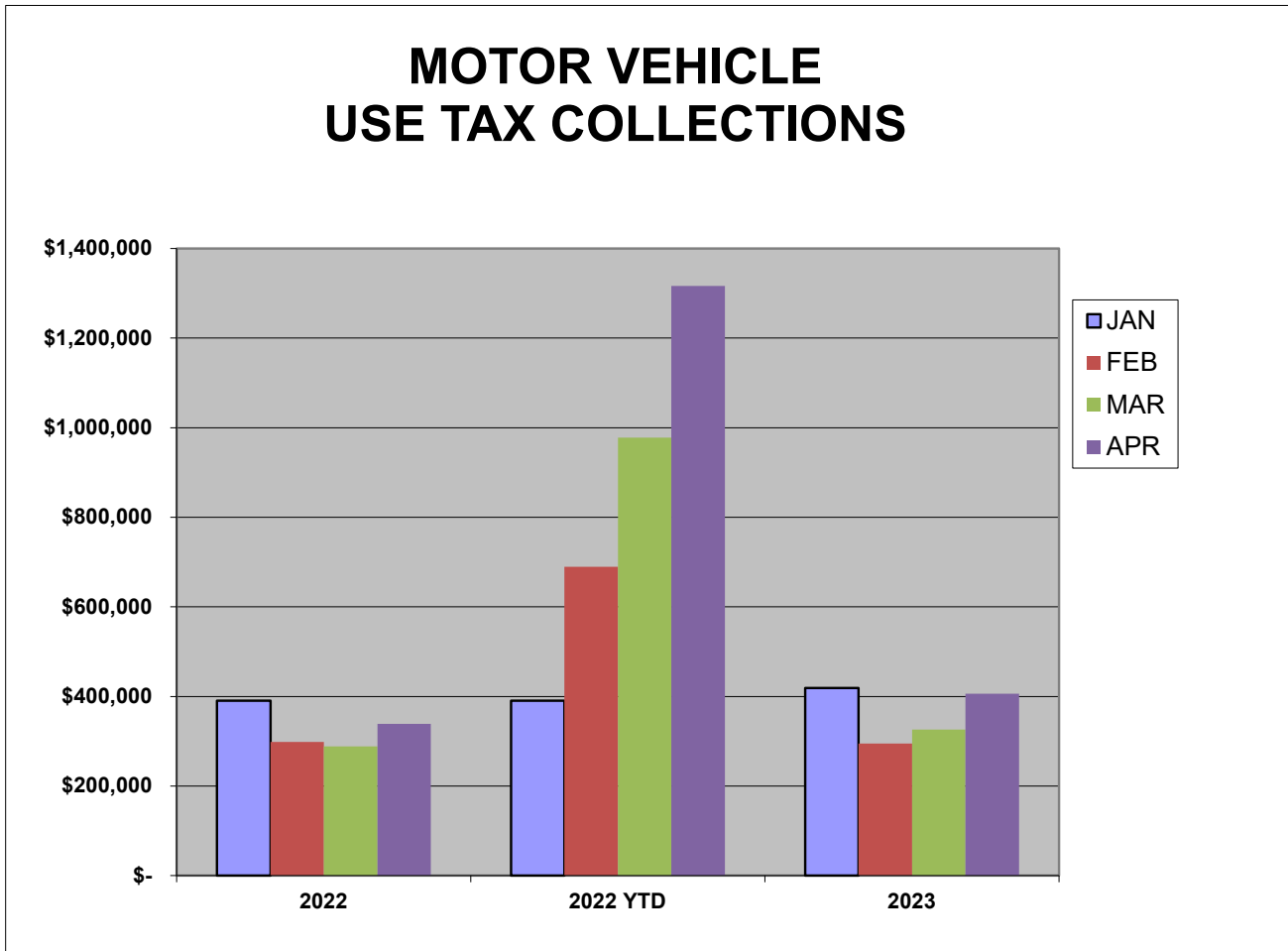
<b><u>Geographical Area</u></b>	<b><u>2023</u></b>	<b><u>2022</u></b>	<b><u>% Inc/Dec</u></b>
South East Loveland	\$ 4,494,153	\$ 4,177,361	7.6%
North West Loveland	2,280,474	1,971,427	15.7%
North East Loveland	1,783,672	1,834,210	-2.8%
Centerra	1,446,745	1,447,303	0.0%
Orchards Shopping Center	1,184,836	1,130,583	4.8%
Thompson Valley Shopping Center	943,334	864,155	9.2%
South West Loveland	777,472	777,028	0.1%
Promenade Shops	715,070	723,811	-1.2%
Downtown	612,078	566,090	8.1%
The Ranch	353,517	309,028	14.4%
Columbine Shopping Center	347,114	319,462	8.7%
Airport	344,274	367,550	-6.3%
Outlet Mall	53,543	42,094	27.2%
All Other Areas	5,548,855	4,698,634	18.1%
<b>Total</b>	<b>\$ 20,885,137</b>	<b>\$ 19,228,736</b>	<b>8.6%</b>

**CITY OF LOVELAND**  
**SALES TAX COLLECTED: CASH BASIS**  
**Month of APRIL 2023**

<b><u>Geographical Area</u></b>	<b><u>2023</u></b>	<b><u>% of Total</u></b>
South East Loveland	\$ 1,156,729	22.10%
North West Loveland	529,335	10.10%
North East Loveland	495,473	9.50%
Centerra	363,426	6.90%
Orchards Shopping Center	261,265	5.00%
South West Loveland	199,984	3.80%
Thompson Valley Shopping Center	183,943	3.50%
Promenade Shops	177,980	3.40%
Downtown	166,513	3.20%
The Ranch	119,802	2.30%
Columbine Shopping Center	95,189	1.80%
Airport	93,777	1.80%
Outlet Mall	13,572	0.30%
All Other Areas	1,373,916	26.30%
<b>Total of APRIL 2023</b>	<b>\$ 5,230,904</b>	<b>100.00%</b>

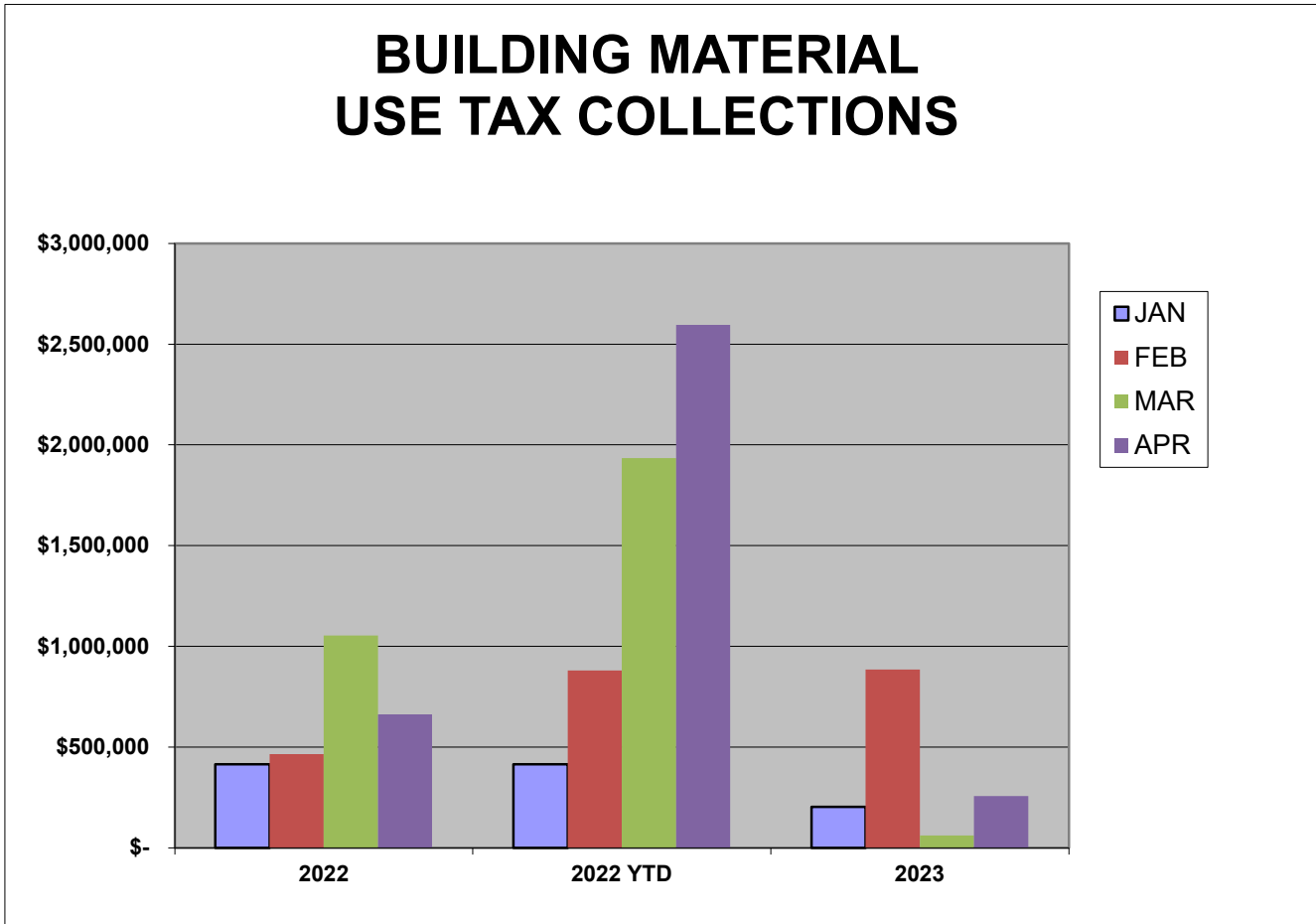
**City of Loveland**  
**Motor Vehicle Use Tax Comparison (CASH BASIS)**  
**2022-2023 Comparison**

	<u>2022</u>	<u>2022 YTD</u>	<u>2023</u>	<u>2023 YTD</u>	<u>Year to Date Inc/Dec over 2022</u>	<u>Curr Month Inc/Dec over 2022</u>
JAN	\$ 390,442	\$ 390,442	\$ 418,568	\$ 418,568	7.2%	7.2%
FEB	\$ 298,732	\$ 689,173	\$ 294,798	\$ 713,366	3.5%	-1.3%
MAR	\$ 288,427	\$ 977,600	\$ 326,343	\$ 1,039,709	6.4%	13.1%
APR	\$ 338,470	\$ 1,316,070	\$ 405,794	\$ 1,445,503	9.8%	19.9%



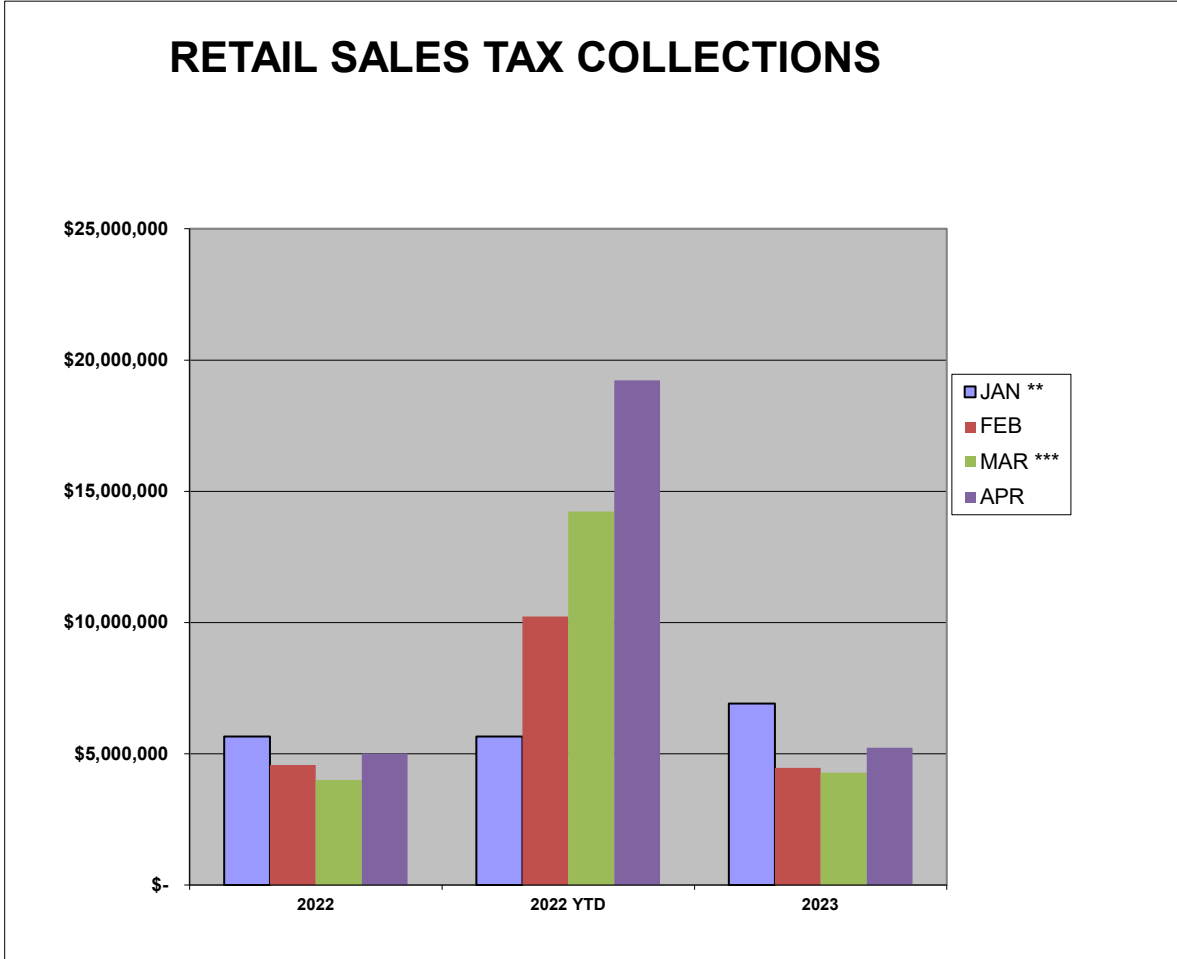
**City of Loveland**  
**Building Material Use Tax Comparison (CASH BASIS)**  
**2022-2023 Comparison**

	<u>2022</u>	<u>2022 YTD</u>	<u>2023</u>	<u>2023 YTD</u>	Year to Date Inc/Dec over <u>2022</u>	Curr Month Inc/Dec over <u>2022</u>
JAN	\$ 414,302	\$ 414,302	\$ 204,091	\$ 204,091	-50.7%	-50.7%
FEB	\$ 466,137	\$ 880,439	\$ 885,226	\$ 1,089,317	23.7%	89.9%
MAR	\$ 1,053,551	\$ 1,933,990	\$ 61,350	\$ 1,150,667	-40.5%	-94.2%
APR	\$ 662,010	\$ 2,596,000	\$ 256,725	\$ 1,407,392	-45.8%	-61.2%



**City of Loveland**  
**Retail Sales Tax (CASH BASIS)**  
**2022-2023 Comparison**

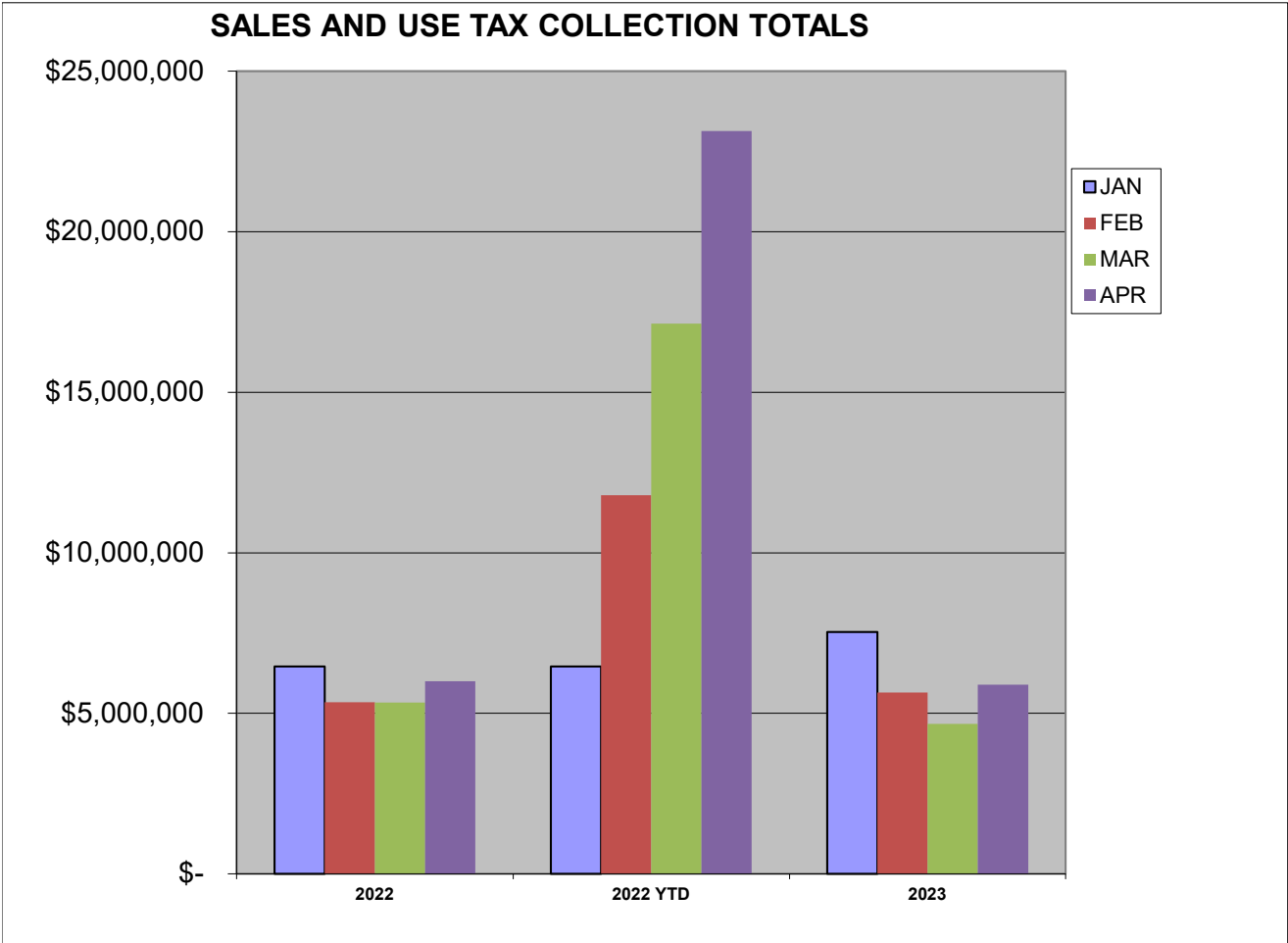
	<u>2022</u>	<u>2022 YTD</u>	<u>2023</u>	<u>2023 YTD</u>	Year to Date Inc/Dec over <u>2022</u>	Curr Month Inc/Dec over <u>2022</u>
JAN **	\$ 5,652,688	\$ 5,652,688	\$ 6,908,516	\$ 6,908,516	22.2%	22.2%
FEB	\$ 4,576,474	\$ 10,229,162	\$ 4,465,702	\$ 11,374,218	11.2%	-2.4%
MAR ***	\$ 3,994,562	\$ 14,223,725	\$ 4,280,015	\$ 15,654,233	10.1%	7.1%
APR	\$ 5,005,011	\$ 19,228,736	\$ 5,230,904	\$ 20,885,137	8.6%	4.5%



\* Indicates Quarterly Returns also included  
 \*\* Indicates Quarterly and Yearly Returns also included  
 \*\*\* Journal Entry Adjustment Correction

**City of Loveland**  
**Sales & Use Tax Total Comparison (CASH BASIS)**  
**2022-2023 Comparison**

	<u>2022</u>	<u>2022 YTD</u>	<u>2023</u>	<u>2023 YTD</u>	Year to Date Inc/Dec over <u>2022</u>	Curr Month Inc/Dec over <u>2022</u>
JAN	\$ 6,457,432	\$ 6,457,432	\$ 7,531,176	\$ 7,531,176	16.6%	16.6%
FEB	\$ 5,341,342	\$ 11,798,774	\$ 5,645,725	\$ 13,176,901	11.7%	5.7%
MAR	\$ 5,336,541	\$ 17,135,315	\$ 4,667,708	\$ 17,844,609	4.1%	-12.5%
APR	\$ 6,005,491	\$ 23,140,806	\$ 5,893,423	\$ 23,738,032	2.6%	-1.9%



**City of Loveland**

**Summary of Sales Tax Collections by Industry Code**

	<b>Four months, ended April 30, 2023</b>									
<b>Description</b>	<b>April 2023</b>	<b>April 2022</b>	<b>\$ Change</b>	<b>% Change</b>	<b>YTD 2023</b>	<b>YTD 2022</b>	<b>\$ Change</b>	<b>% Change</b>	<b>% of Total</b>	<b>Cumulative %</b>
Department Stores & General Merchandise	\$ 824,989	\$ 769,716	55,273	7.2%	3,571,479	3,078,124	\$ 493,355	16.0%	17.1%	17.1%
Restaurants & Bars	672,234	\$ 670,399	1,835	0.3%	2,470,284	2,376,918	93,366	3.9%	11.8%	28.9%
Grocery Stores & Specialty Foods	506,773	\$ 465,638	41,135	8.8%	2,300,079	2,142,393	157,686	7.4%	11.0%	39.9%
Motor Vehicle Dealers, Auto Parts & Leasing	489,512	\$ 510,709	(21,197)	-4.2%	1,718,252	1,685,997	32,255	1.9%	8.2%	48.2%
Building Material & Lawn & Garden Supplies	441,101	\$ 489,479	(48,378)	-9.9%	1,574,888	1,717,669	(142,781)	-8.3%	7.5%	55.7%
Utilities	304,698	\$ 266,655	38,043	14.3%	1,398,394	1,034,051	364,343	35.2%	6.7%	62.4%
Electronic Shopping & Mail-Order Houses	312,339	\$ 297,286	15,053	5.1%	1,310,692	1,228,986	81,706	6.6%	6.3%	68.7%
Misc. Retail Including Used Merchandise Stores	262,819	\$ 217,286	45,533	21.0%	960,947	864,833	96,114	11.1%	4.6%	73.3%
Consumer Goods & Commercial Equipment Rental	147,616	\$ 125,026	22,590	18.1%	554,277	480,656	73,621	15.3%	2.7%	75.9%
Sporting Goods, Hobby, Book & Music Stores	124,654	\$ 124,901	(247)	-0.2%	537,061	526,111	10,950	2.1%	2.6%	78.5%
Clothing & Clothing Accessories Stores	107,701	\$ 73,690	34,011	46.2%	456,440	470,759	(14,319)	-3.0%	2.2%	80.7%
Electronics & Appliance Stores	113,787	\$ 99,488	14,299	14.4%	416,013	407,478	8,535	2.1%	2.0%	82.7%
Hotels, Motels & Other Accommodations	126,128	\$ 96,027	30,101	31.3%	382,672	315,859	66,813	21.2%	1.8%	84.5%
Beer, Wine & Liquor Stores	73,803	\$ 100,123	(26,320)	-26.3%	337,311	340,089	(2,778)	-0.8%	1.6%	86.1%
Health & Personal Care Stores	79,619	\$ 93,839	(14,220)	-15.2%	320,157	331,825	(11,668)	-3.5%	1.5%	87.7%
Broadcasting & Telecommunications	64,403	\$ 75,177	(10,774)	-14.3%	260,980	284,399	(23,419)	-8.2%	1.2%	88.9%
Gasoline Stations with Convenience Stores	71,116	\$ 64,421	6,695	10.4%	256,349	221,824	34,525	15.6%	1.2%	90.1%
Furniture & Home Furnishing Stores	54,979	\$ 63,210	(8,231)	-13.0%	202,295	243,651	(41,356)	-17.0%	1.0%	91.1%
Office Supplies, Stationery & Gift Stores	17,101	\$ 20,792	(3,691)	-17.8%	70,907	78,730	(7,823)	-9.9%	0.3%	91.5%
All Other Categories	435,532	\$ 381,149	54,383	14.3%	1,785,660	1,398,384	387,276	27.7%	8.5%	100.0%
<b>Total</b>	<b>\$5,230,904</b>	<b>\$5,005,011</b>	<b>\$225,893</b>	<b>4.5%</b>	<b>\$20,885,137</b>	<b>\$19,228,736</b>	<b>\$1,656,401</b>	<b>8.6%</b>	<b>100.0%</b>	