

**CITY OF LOVELAND**  
**SALES TAX COLLECTED: CASH BASIS**  
**MARCH 2023**

**YEAR-TO-DATE COMPARISON**

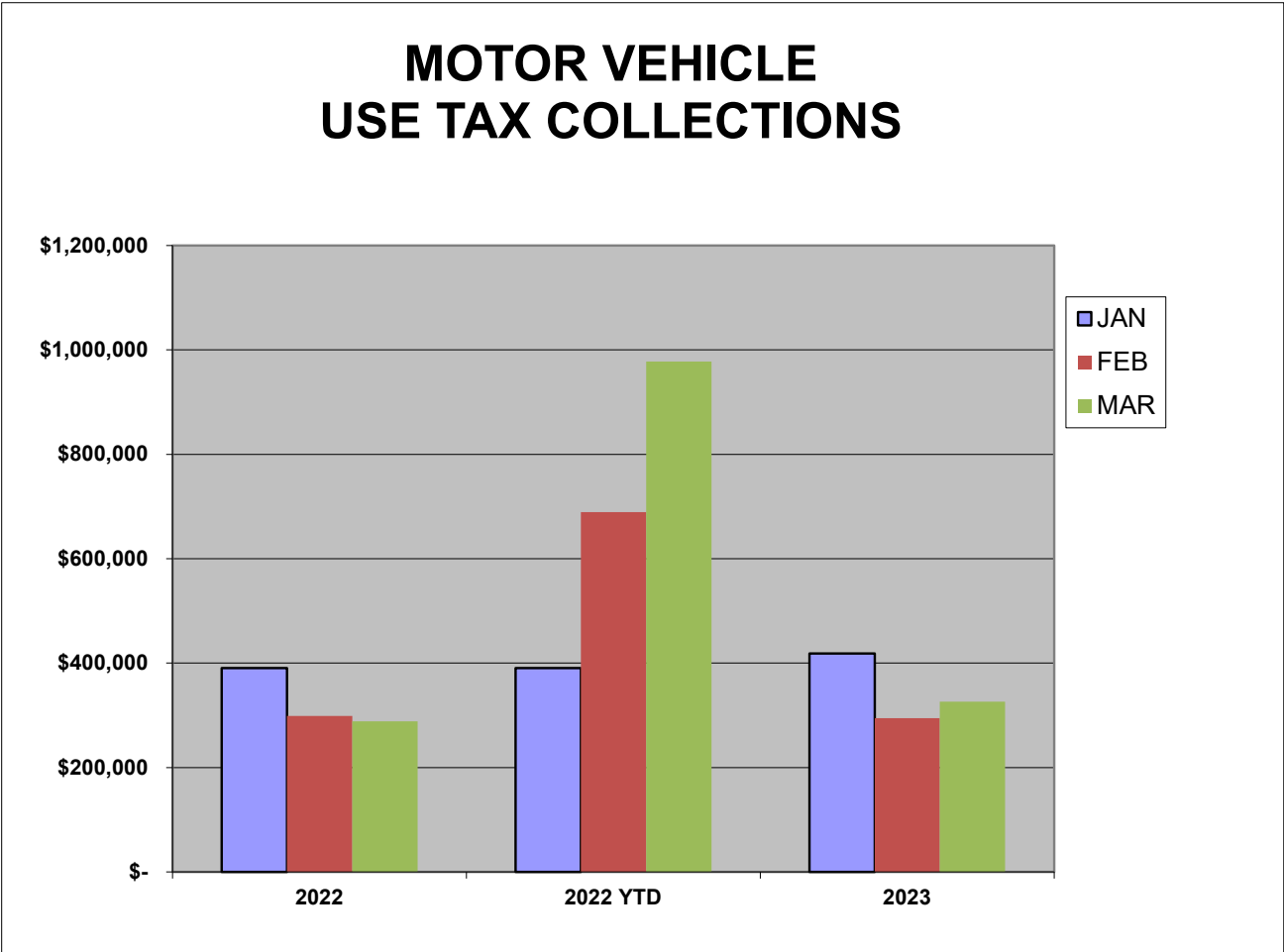
<b><u>Geographical Area</u></b>	<b><u>2023</u></b>	<b><u>2022</u></b>	<b><u>% Inc/Dec</u></b>
South East Loveland	\$ 3,337,424	\$ 3,076,150	8.5%
North West Loveland	1,751,139	1,454,319	20.4%
North East Loveland	1,288,199	1,294,100	-0.5%
Centerra	1,083,319	1,081,564	0.2%
Orchards Shopping Center	923,571	872,286	5.9%
Thompson Valley Shopping Center	759,391	676,835	12.2%
South West Loveland	577,488	551,852	4.6%
Promenade Shops	537,090	550,423	-2.4%
Downtown	445,565	396,163	12.5%
Columbine Shopping Center	251,925	239,731	5.1%
Airport	250,497	261,819	-4.3%
The Ranch	233,715	219,260	6.6%
Outlet Mall	39,971	76,940	-48.0%
All Other Areas	4,174,940	3,472,283	20.2%
<b>Total</b>	<b>\$ 15,654,234</b>	<b>\$ 14,223,725</b>	<b>10.1%</b>

**CITY OF LOVELAND**  
**SALES TAX COLLECTED: CASH BASIS**  
**Month of MARCH 2023**

<b><u>Geographical Area</u></b>	<b><u>2023</u></b>	<b><u>% of Total</u></b>
South East Loveland	\$ 965,664	22.60%
North West Loveland	441,225	10.30%
North East Loveland	387,510	9.10%
Centerra	303,701	7.10%
Orchards Shopping Center	252,142	5.90%
Thompson Valley Shopping Center	192,324	4.50%
South West Loveland	183,140	4.30%
Downtown	145,902	3.40%
Promenade Shops	130,357	3.00%
Columbine Shopping Center	78,177	1.80%
Airport	70,048	1.60%
The Ranch	60,959	1.40%
Outlet Mall	10,715	0.30%
All Other Areas	1,058,151	24.70%
<b>Total of MARCH 2023</b>	<b>\$ 4,280,015</b>	<b>100.00%</b>

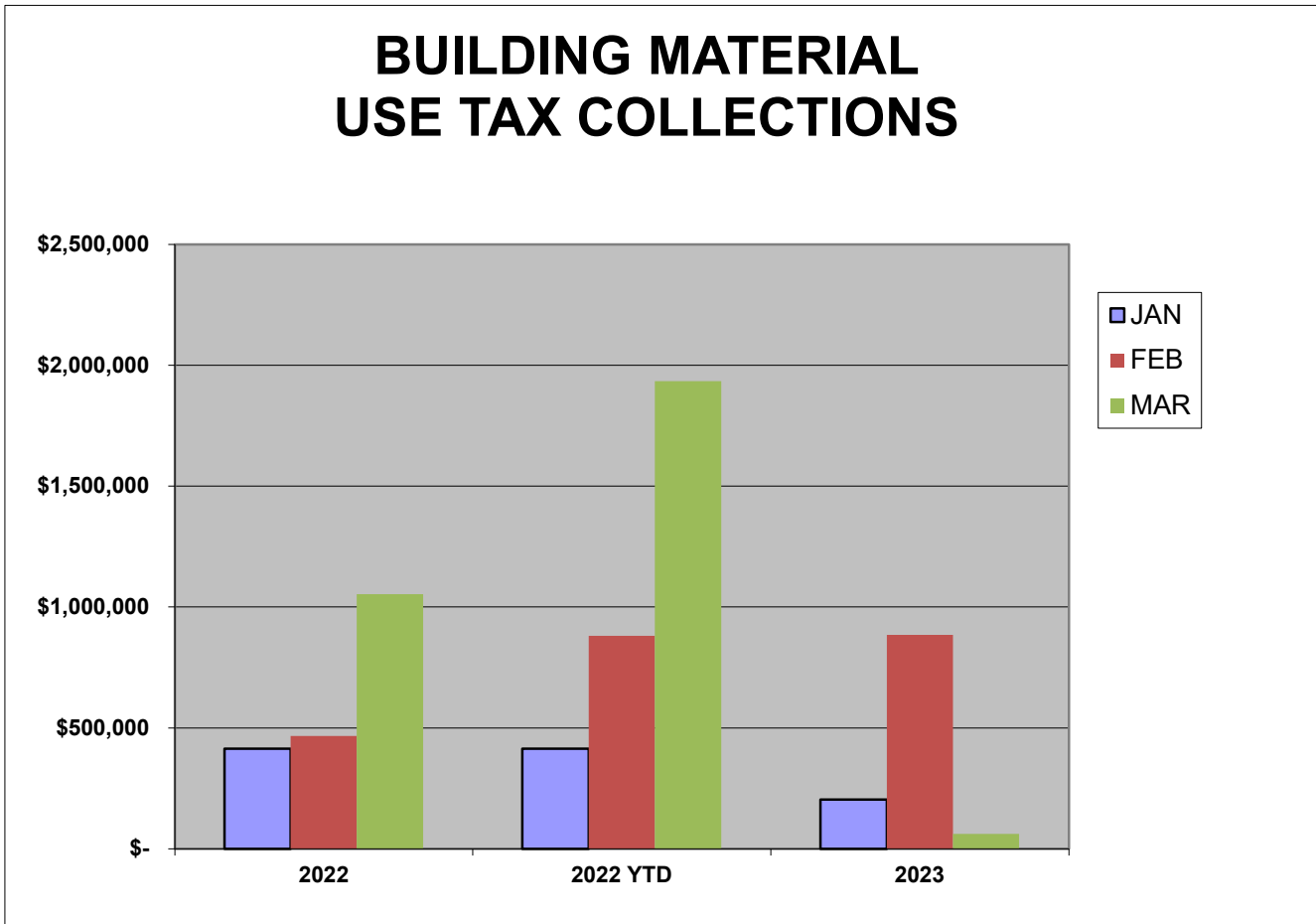
**City of Loveland**  
**Motor Vehicle Use Tax Comparison (CASH BASIS)**  
**2022-2023 Comparison**

	<u>2022</u>	<u>2022 YTD</u>	<u>2023</u>	<u>2023 YTD</u>	<u>Year to Date Inc/Dec over 2022</u>	<u>Curr Month Inc/Dec over 2022</u>
<b>JAN</b>	\$ 390,442	\$ 390,442	\$ 418,568	\$ 418,568	7.2%	7.2%
<b>FEB</b>	\$ 298,732	\$ 689,173	\$ 294,798	\$ 713,366	3.5%	-1.3%
<b>MAR</b>	\$ 288,427	\$ 977,600	\$ 326,343	\$ 1,039,709	6.4%	13.1%



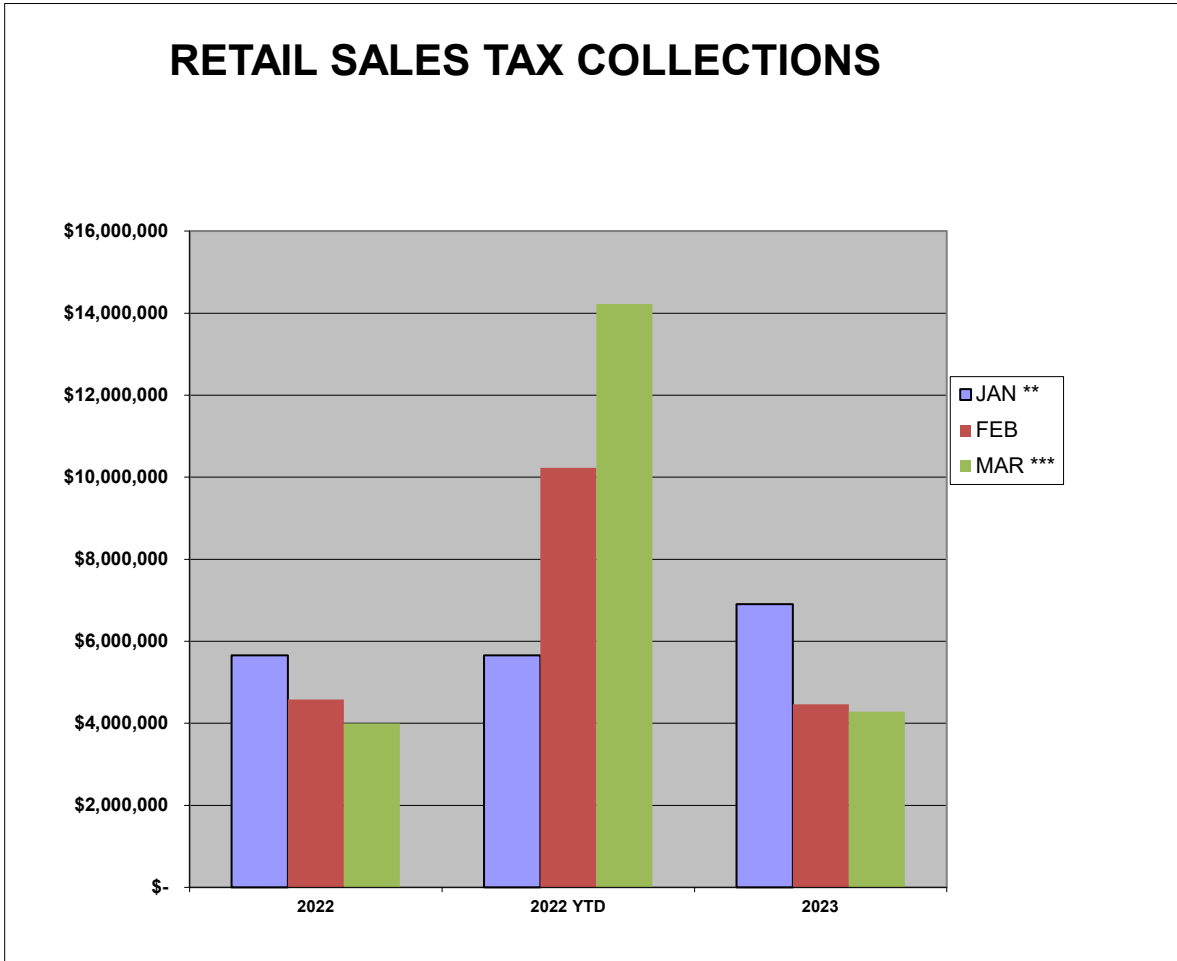
**City of Loveland**  
**Building Material Use Tax Comparison (CASH BASIS)**  
**2022-2023 Comparison**

	<u>2022</u>	<u>2022 YTD</u>	<u>2023</u>	<u>2023 YTD</u>	Year to Date Inc/Dec over <u>2022</u>	Curr Month Inc/Dec over <u>2022</u>
JAN	\$ 414,302	\$ 414,302	\$ 204,091	\$ 204,091	-50.7%	-50.7%
FEB	\$ 466,137	\$ 880,439	\$ 885,226	\$ 1,089,317	23.7%	89.9%
MAR	\$ 1,053,551	\$ 1,933,990	\$ 61,350	\$ 1,150,667	-40.5%	-94.2%



**City of Loveland**  
**Retail Sales Tax (CASH BASIS)**  
**2022-2023 Comparison**

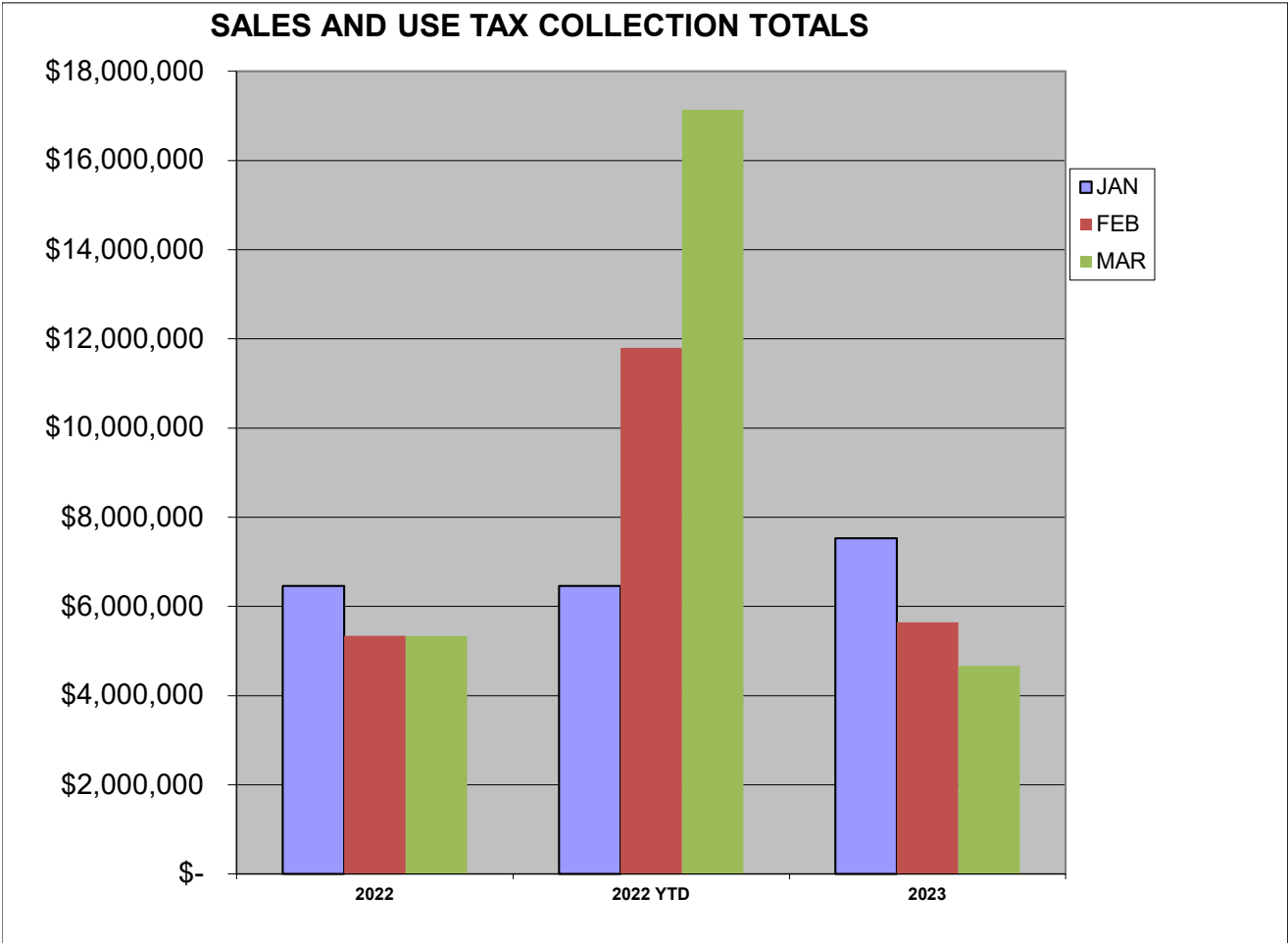
	<u>2022</u>	<u>2022 YTD</u>	<u>2023</u>	<u>2023 YTD</u>	Year to Date Inc/Dec over <u>2022</u>	Curr Month Inc/Dec over <u>2022</u>
JAN **	\$ 5,652,688	\$ 5,652,688	\$ 6,908,516	\$ 6,908,516	22.2%	22.2%
FEB	\$ 4,576,474	\$ 10,229,162	\$ 4,465,702	\$ 11,374,218	11.2%	-2.4%
MAR ***	\$ 3,994,562	\$ 14,223,725	\$ 4,280,015	\$ 15,654,233	10.1%	7.1%



\* Indicates Quarterly Returns also included  
 \*\* Indicates Quarterly and Yearly Returns also included  
 \*\*\* Journal Entry Adjustment Correction

**City of Loveland**  
**Sales & Use Tax Total Comparison (CASH BASIS)**  
**2022-2023 Comparison**

	<u>2022</u>	<u>2022 YTD</u>	<u>2023</u>	<u>2023 YTD</u>	Year to Date Inc/Dec over <u>2022</u>	Curr Month Inc/Dec over <u>2022</u>
JAN	\$ 6,457,432	\$ 6,457,432	\$ 7,531,176	\$ 7,531,176	16.6%	16.6%
FEB	\$ 5,341,342	\$ 11,798,774	\$ 5,645,725	\$ 13,176,901	11.7%	5.7%
MAR	\$ 5,336,541	\$ 17,135,315	\$ 4,667,708	\$ 17,844,609	4.1%	-12.5%



**City of Loveland**

**Summary of Sales Tax Collections by Industry Code**

	<u>Three months, ended March 31, 2023</u>									
<b>Description</b>	<b>March 2023</b>	<b>March 2022</b>	<b>\$ Change</b>	<b>% Change</b>	<b>YTD 2023</b>	<b>YTD 2022</b>	<b>\$ Change</b>	<b>% Change</b>	<b>% of Total</b>	<b>Cumulative %</b>
Department Stores & General Merchandise	\$ 699,885	\$ 647,231	52,654	8.1%	2,746,490	2,308,408	\$ 438,082	19.0%	17.5%	17.5%
Restaurants & Bars	594,506	\$ 524,377	70,129	13.4%	1,798,050	1,706,519	91,531	5.4%	11.5%	29.0%
Grocery Stores & Specialty Foods	475,456	\$ 460,656	14,800	3.2%	1,793,306	1,676,755	116,551	7.0%	11.5%	40.5%
Motor Vehicle Dealers, Auto Parts & Leasing	361,513	\$ 365,788	(4,275)	-1.2%	1,228,740	1,175,288	53,452	4.5%	7.8%	48.3%
Building Material & Lawn & Garden Supplies	299,371	\$ 354,914	(55,543)	-15.6%	1,133,787	1,228,190	(94,403)	-7.7%	7.2%	55.6%
Utilities	353,325	\$ 264,646	88,679	33.5%	1,093,696	767,396	326,300	42.5%	7.0%	62.6%
Electronic Shopping & Mail-Order Houses	245,574	\$ 213,147	32,427	15.2%	998,353	931,700	66,653	7.2%	6.4%	68.9%
Misc. Retail Including Used Merchandise Stores	169,967	\$ 174,604	(4,637)	-2.7%	698,128	647,547	50,581	7.8%	4.5%	73.4%
Sporting Goods, Hobby, Book & Music Stores	101,723	\$ 99,035	2,688	2.7%	412,407	401,210	11,197	2.8%	2.6%	76.0%
Consumer Goods & Commercial Equipment Rental	114,587	\$ 99,779	14,808	14.8%	406,661	355,630	51,031	14.3%	2.6%	78.6%
Clothing & Clothing Accessories Stores	82,733	\$ 103,909	(21,176)	-20.4%	348,739	397,069	(48,330)	-12.2%	2.2%	80.9%
Electronics & Appliance Stores	77,085	\$ 77,144	(59)	-0.1%	302,226	307,990	(5,764)	-1.9%	1.9%	82.8%
Beer, Wine & Liquor Stores	73,304	\$ 71,211	2,093	2.9%	263,508	239,966	23,542	9.8%	1.7%	84.5%
Hotels, Motels & Other Accommodations	77,962	\$ 83,568	(5,606)	-6.7%	256,544	219,832	36,712	16.7%	1.6%	86.1%
Health & Personal Care Stores	66,356	\$ 64,380	1,976	3.1%	240,538	237,986	2,552	1.1%	1.5%	87.7%
Broadcasting & Telecommunications	56,951	\$ 64,308	(7,357)	-11.4%	196,577	209,222	(12,645)	-6.0%	1.3%	88.9%
Gasoline Stations with Convenience Stores	56,439	\$ 42,016	14,423	34.3%	185,233	157,403	27,830	17.7%	1.2%	90.1%
Furniture & Home Furnishing Stores	41,680	\$ 47,362	(5,682)	-12.0%	147,316	180,441	(33,125)	-18.4%	0.9%	91.0%
Office Supplies, Stationery & Gift Stores	12,472	\$ 16,697	(4,225)	-25.3%	53,806	57,938	(4,132)	-7.1%	0.3%	91.4%
All Other Categories	319,126	\$ 219,790	99,336	45.2%	1,350,128	1,017,235	332,892	32.7%	8.6%	100.0%
<b>Total</b>	<b>\$4,280,015</b>	<b>\$3,994,562</b>	<b>\$285,453</b>	<b>7.1%</b>	<b>\$15,654,233</b>	<b>\$14,223,725</b>	<b>\$1,430,507</b>	<b>10.1%</b>	<b>100.0%</b>	