

CITY OF LOVELAND
SALES TAX COLLECTED: CASH BASIS
DECEMBER 2022

YEAR-TO-DATE COMPARISON

<u>Geographical Area</u>	<u>2021</u>	<u>2022</u>	<u>% Inc/Dec</u>
South East Loveland	\$ 12,855,521	\$ 13,951,476	8.5%
North West Loveland	5,956,505	6,131,062	2.9%
North East Loveland	4,923,636	5,685,499	15.5%
Centerra	4,350,974	4,401,202	1.2%
Orchards Shopping Center	3,123,975	3,222,705	3.2%
South West Loveland	2,272,910	2,560,564	12.7%
Thompson Valley Shopping Center	2,344,651	2,492,507	6.3%
Promenade Shops	2,050,280	2,100,710	2.5%
Downtown	1,581,049	1,831,336	15.8%
Airport	1,151,652	1,271,496	10.4%
Columbine Shopping Center	964,251	1,078,235	11.8%
The Ranch	659,443	1,010,449	53.2%
Outlet Mall	414,993	160,734	-61.3%
All Other Areas	10,775,341	13,675,372	26.9%
Total	\$ 53,425,181	\$ 59,573,346	11.5%

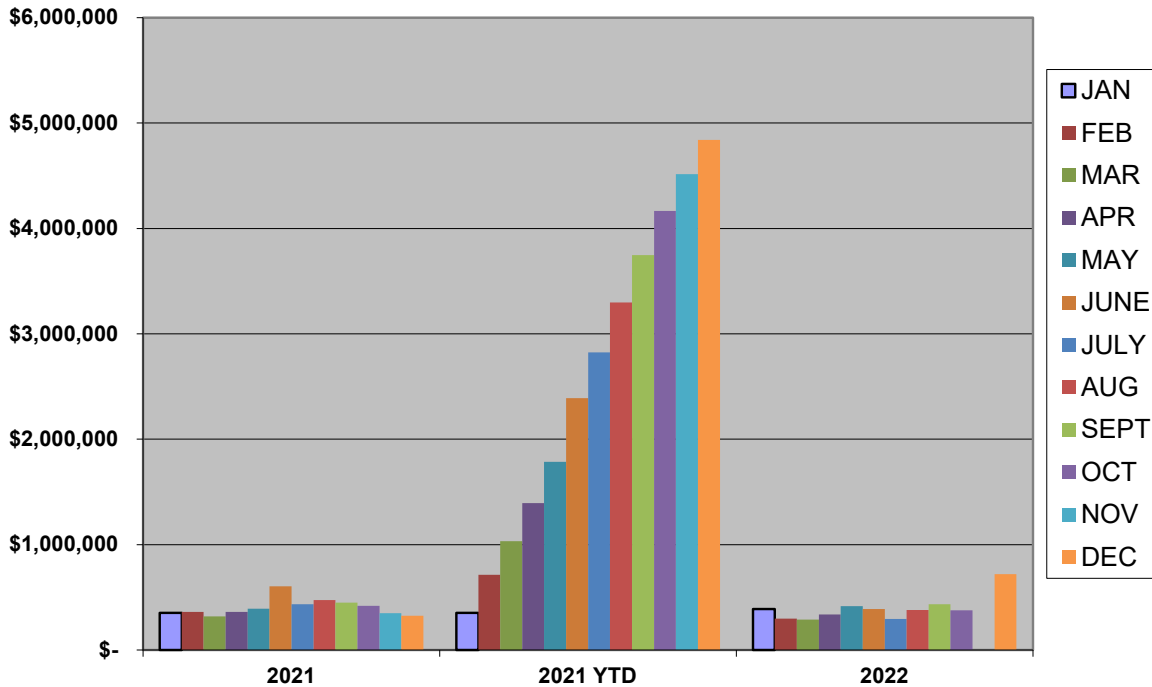
CITY OF LOVELAND
SALES TAX COLLECTED: CASH BASIS
Month of DECEMBER 2022

<u>Geographical Area</u>	<u>2022</u>	<u>% of Total</u>
South East Loveland	\$ 1,344,686	28.00%
North East Loveland	427,070	8.90%
Centerra	393,956	8.20%
North West Loveland	304,441	6.30%
Orchards Shopping Center	253,031	5.30%
South West Loveland	213,664	4.50%
Thompson Valley Shopping Center	202,473	4.20%
Promenade Shops	183,227	3.80%
Downtown	133,664	2.80%
The Ranch	90,272	1.90%
Columbine Shopping Center	85,599	1.80%
Airport	84,396	1.80%
Outlet Mall	16,719	0.30%
All Other Areas	1,062,134	22.20%
Total of DECEMBER 2022	\$ 4,795,332	100.00%

City of Loveland
Motor Vehicle Use Tax Comparison (CASH BASIS)
2021-2022 Comparison

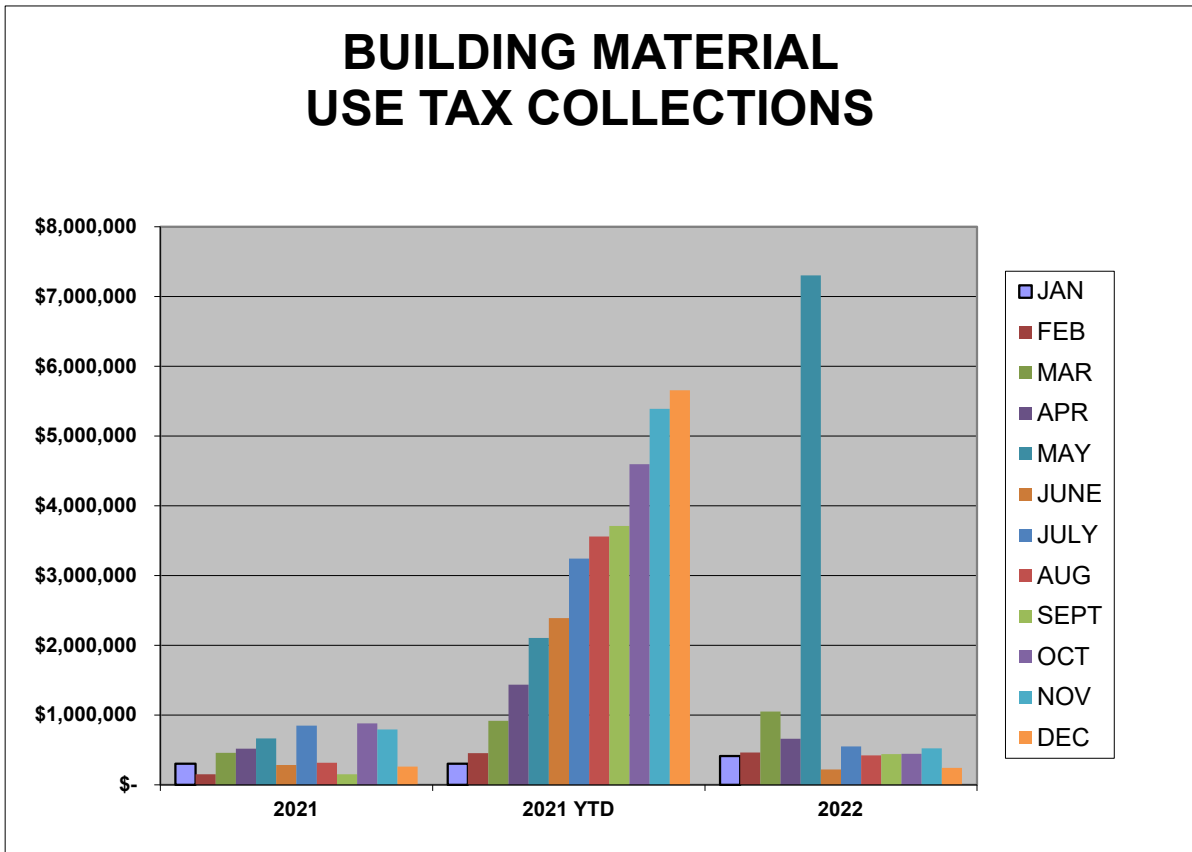
	<u>2021</u>	<u>2021 YTD</u>	<u>2022</u>	<u>2022 YTD</u>	<u>Year to Date Inc/Dec over 2021</u>	<u>Curr Month Inc/Dec over 2021</u>
JAN	\$ 352,746	\$ 352,746	\$ 390,442	\$ 390,442	10.7%	10.7%
FEB	\$ 361,750	\$ 714,496	\$ 298,732	\$ 689,173	-3.5%	-17.4%
MAR	\$ 319,116	\$ 1,033,613	\$ 288,427	\$ 977,600	-5.4%	-9.6%
APR	\$ 361,448	\$ 1,395,061	\$ 338,470	\$ 1,316,070	-5.7%	-6.4%
MAY	\$ 390,894	\$ 1,785,955	\$ 415,862	\$ 1,731,932	-3.0%	6.4%
JUNE	\$ 604,717	\$ 2,390,672	\$ 389,625	\$ 2,121,556	-11.3%	-35.6%
JULY	\$ 433,677	\$ 2,824,349	\$ 296,302	\$ 2,417,858	-14.4%	-31.7%
AUG	\$ 473,722	\$ 3,298,071	\$ 378,594	\$ 2,796,453	-15.2%	-20.1%
SEPT	\$ 450,026	\$ 3,748,097	\$ 435,816	\$ 3,232,268	-13.8%	-3.2%
OCT	\$ 418,280	\$ 4,166,377	\$ 377,679	\$ 3,609,947	-13.4%	-9.7%
NOV	\$ 349,005	\$ 4,515,383	\$ -	\$ 3,609,947	-20.1%	-100.0%
DEC	\$ 324,712	\$ 4,840,095	\$ 720,947	\$ 4,330,895	-10.5%	122.0%

MOTOR VEHICLE USE TAX COLLECTIONS



City of Loveland
Building Material Use Tax Comparison (CASH BASIS)
2021-2022 Comparison

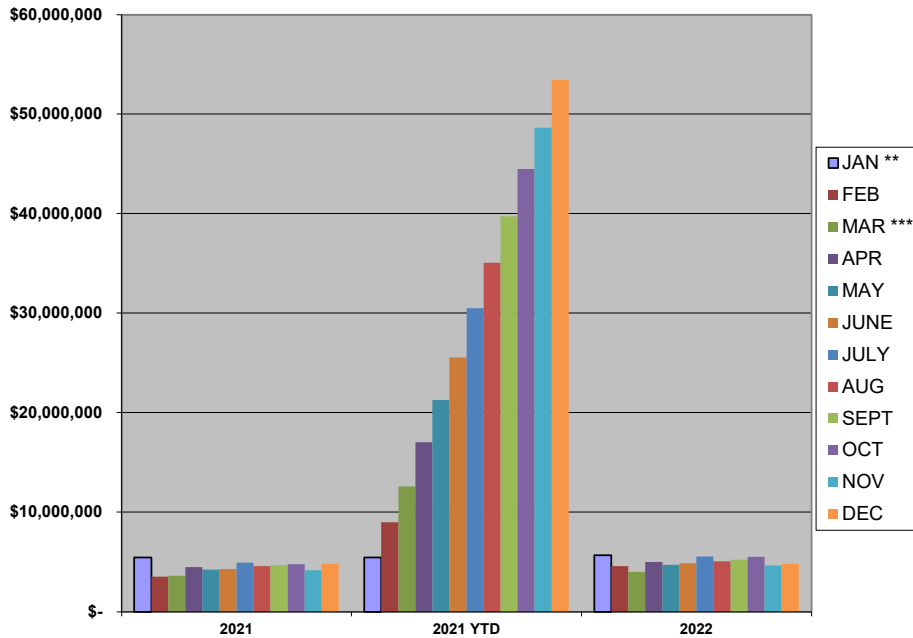
	<u>2021</u>	<u>2021 YTD</u>	<u>2022</u>	<u>2022 YTD</u>	Year to Date Inc/Dec over <u>2021</u>	Curr Month Inc/Dec over <u>2021</u>
JAN	\$ 303,510	\$ 303,510	\$ 414,302	\$ 414,302	36.5%	36.5%
FEB	\$ 154,294	\$ 457,804	\$ 466,137	\$ 880,439	92.3%	202.1%
MAR	\$ 460,872	\$ 918,675	\$ 1,053,551	\$ 1,933,990	110.5%	128.6%
APR	\$ 519,356	\$ 1,438,031	\$ 662,010	\$ 2,596,000	80.5%	27.5%
MAY	\$ 668,493	\$ 2,106,524	\$ 7,304,609	\$ 9,900,609	370.0%	992.7%
JUNE	\$ 287,554	\$ 2,394,078	\$ 220,905	\$ 10,121,514	322.8%	-23.2%
JULY	\$ 849,356	\$ 3,243,434	\$ 552,931	\$ 10,674,445	229.1%	-34.9%
AUG	\$ 316,635	\$ 3,560,068	\$ 423,502	\$ 11,097,946	211.7%	33.8%
SEPT	\$ 151,796	\$ 3,711,864	\$ 442,944	\$ 11,540,891	210.9%	191.8%
OCT	\$ 884,328	\$ 4,596,192	\$ 446,789	\$ 11,987,679	160.8%	-49.5%
NOV	\$ 797,356	\$ 5,393,548	\$ 524,938	\$ 12,512,618	132.0%	-34.2%
DEC	\$ 263,456	\$ 5,657,004	\$ 243,714	\$ 12,756,331	125.5%	-7.5%



City of Loveland
Retail Sales Tax (CASH BASIS)
2021-2022 Comparison

	<u>2021</u>	<u>2021 YTD</u>	<u>2022</u>	<u>2022 YTD</u>	Year to Date Inc/Dec over <u>2021</u>	Curr Month Inc/Dec over <u>2021</u>
JAN **	\$ 5,442,790	\$ 5,442,790	\$ 5,652,688	\$ 5,652,688	3.9%	3.9%
FEB	\$ 3,525,383	\$ 8,968,173	\$ 4,576,474	\$ 10,229,162	14.1%	29.8%
MAR ***	\$ 3,596,073	\$ 12,564,247	\$ 3,994,562	\$ 14,223,725	13.2%	11.1%
APR	\$ 4,463,084	\$ 17,027,331	\$ 5,005,011	\$ 19,228,736	12.9%	12.1%
MAY	\$ 4,225,658	\$ 21,252,989	\$ 4,716,575	\$ 23,945,311	12.7%	11.6%
JUNE	\$ 4,297,189	\$ 25,550,177	\$ 4,870,670	\$ 28,815,981	12.8%	13.3%
JULY	\$ 4,934,541	\$ 30,484,718	\$ 5,530,818	\$ 34,346,799	12.7%	12.1%
AUG	\$ 4,573,433	\$ 35,058,151	\$ 5,062,113	\$ 39,408,912	12.4%	10.7%
SEPT	\$ 4,659,842	\$ 39,717,993	\$ 5,224,526	\$ 44,633,438	12.4%	12.1%
OCT	\$ 4,759,015	\$ 44,477,008	\$ 5,510,684	\$ 50,144,122	12.7%	15.8%
NOV	\$ 4,154,089	\$ 48,631,097	\$ 4,633,893	\$ 54,778,015	12.6%	11.6%
DEC	\$ 4,794,084	\$ 53,425,181	\$ 4,795,332	\$ 59,573,346	11.5%	0.0%

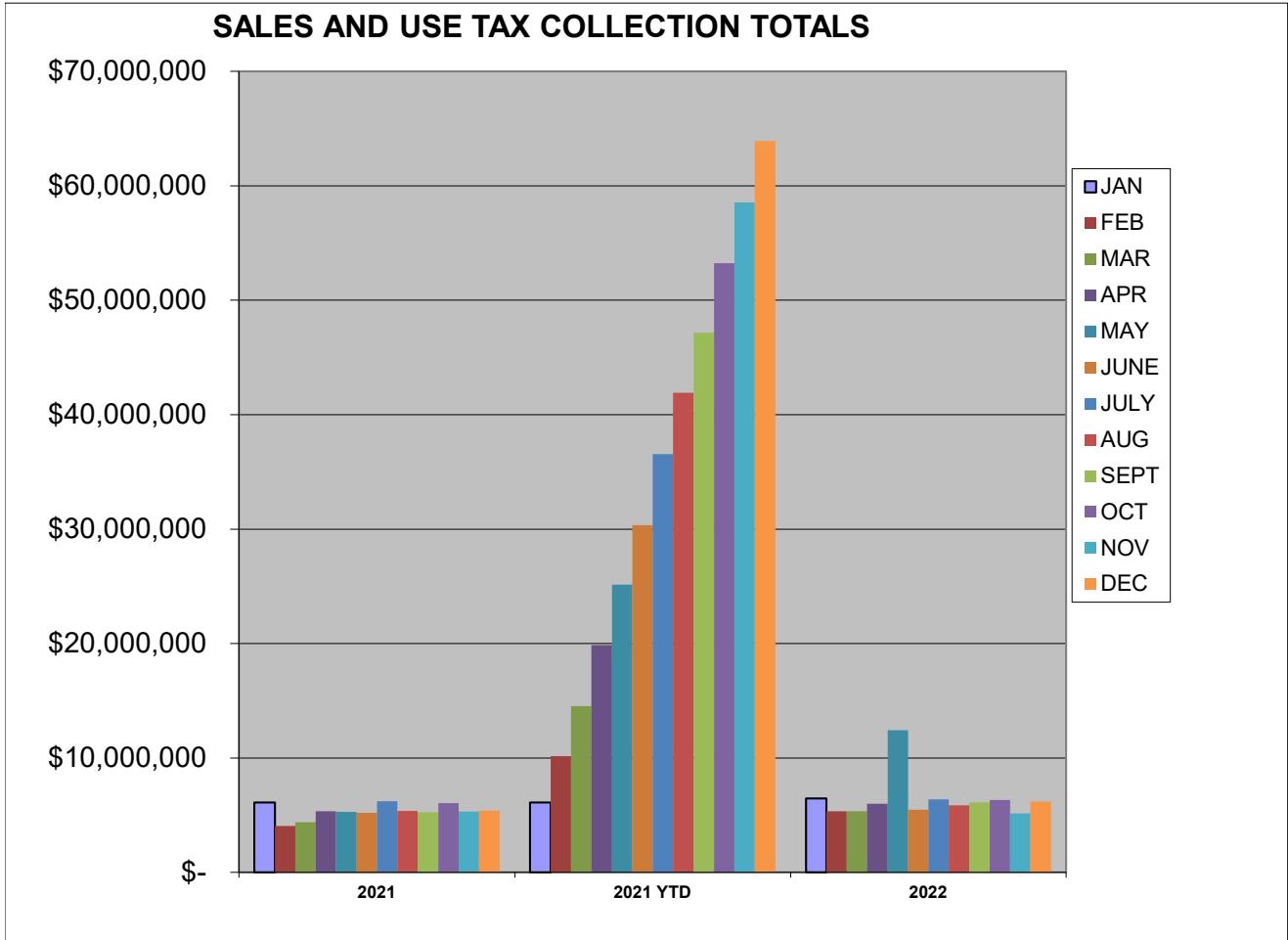
RETAIL SALES TAX COLLECTIONS



* Indicates Quarterly Returns also included
 ** Indicates Quarterly and Yearly Returns also included
 *** Journal Entry Adjustment Correction

City of Loveland
Sales & Use Tax Total Comparison (CASH BASIS)
2021-2022 Comparison

	<u>2021</u>	<u>2021 YTD</u>	<u>2022</u>	<u>2022 YTD</u>	Year to Date Inc/Dec over <u>2021</u>	Curr Month Inc/Dec over <u>2021</u>
JAN	\$ 6,099,047	\$ 6,099,047	\$ 6,457,432	\$ 6,457,432	5.9%	5.9%
FEB	\$ 4,041,427	\$ 10,140,474	\$ 5,341,342	\$ 11,798,774	16.4%	32.2%
MAR	\$ 4,376,061	\$ 14,516,535	\$ 5,336,541	\$ 17,135,315	18.0%	21.9%
APR	\$ 5,343,888	\$ 19,860,423	\$ 6,005,491	\$ 23,140,806	16.5%	12.4%
MAY	\$ 5,285,045	\$ 25,145,468	\$ 12,437,046	\$ 35,577,852	41.5%	135.3%
JUNE	\$ 5,189,460	\$ 30,334,928	\$ 5,481,199	\$ 41,059,051	35.4%	5.6%
JULY	\$ 6,217,573	\$ 36,552,501	\$ 6,380,051	\$ 47,439,102	29.8%	2.6%
AUG	\$ 5,363,789	\$ 41,916,290	\$ 5,864,209	\$ 53,303,311	27.2%	9.3%
SEPT	\$ 5,261,664	\$ 47,177,954	\$ 6,103,286	\$ 59,406,597	25.9%	16.0%
OCT	\$ 6,061,624	\$ 53,239,577	\$ 6,335,151	\$ 65,741,749	23.5%	4.5%
NOV	\$ 5,300,450	\$ 58,540,028	\$ 5,158,831	\$ 70,900,580	21.1%	-2.7%
DEC	\$ 5,382,252	\$ 63,922,280	\$ 6,178,561	\$ 77,079,141	20.6%	14.8%



City of Loveland

Summary of Sales Tax Collections by Industry Code

Description	Twelve months, ended				December 31, 2022		\$ Change	% Change	% of Total	Cumulative %
	December 2022	December 2021	\$ Change	% Change	YTD 2022	YTD 2021				
Department Stores & General Merchandise	\$ 663,159	\$ 807,234	(144,075)	-17.8%	9,654,293	9,291,980	\$ 362,313	3.9%	16.2%	16.2%
Restaurants & Bars	602,168	\$ 562,548	39,620	7.0%	7,705,315	6,663,399	1,041,916	15.6%	12.9%	29.1%
Grocery Stores & Specialty Foods	485,676	\$ 819,839	(334,163)	-40.8%	6,135,771	5,859,969	275,802	4.7%	10.3%	39.4%
Building Material & Lawn & Garden Supplies	610,614	\$ 443,149	167,465	37.8%	5,932,237	5,440,977	491,260	9.0%	10.0%	49.4%
Motor Vehicle Dealers, Auto Parts & Leasing	385,333	\$ 384,260	1,073	0.3%	5,190,694	4,500,328	690,366	15.3%	8.7%	58.1%
Electronic Shopping & Mail-Order Houses	342,354	\$ 281,869	60,485	21.5%	3,620,431	2,695,006	925,425	34.3%	6.1%	64.2%
Utilities	218,560	\$ 182,091	36,469	20.0%	2,796,865	2,502,227	294,638	11.8%	4.7%	68.9%
Misc. Retail Including Used Merchandise Stores	211,674	\$ 175,683	35,991	20.5%	2,522,554	2,126,411	396,143	18.6%	4.2%	73.1%
Sporting Goods, Hobby, Book & Music Stores	132,029	\$ 131,983	46	0.0%	1,546,184	1,653,400	(107,216)	-6.5%	2.6%	75.7%
Consumer Goods & Commercial Equipment Rental	123,404	\$ 76,858	46,546	60.6%	1,536,373	1,406,091	130,282	9.3%	2.6%	78.3%
Clothing & Clothing Accessories Stores	120,756	\$ 143,732	(22,976)	-16.0%	1,378,827	1,662,541	(283,714)	-17.1%	2.3%	80.6%
Hotels, Motels & Other Accommodations	79,309	\$ 63,733	15,576	24.4%	1,285,262	877,603	407,659	46.5%	2.2%	82.8%
Electronics & Appliance Stores	93,322	\$ 113,957	(20,635)	-18.1%	1,181,524	1,130,003	51,521	4.6%	2.0%	84.7%
Beer, Wine & Liquor Stores	100,418	\$ 93,322	7,096	7.6%	1,066,466	1,074,327	(7,861)	-0.7%	1.8%	86.5%
Health & Personal Care Stores	71,299	\$ 88,141	(16,842)	-19.1%	982,244	898,952	83,292	9.3%	1.6%	88.2%
Gasoline Stations with Convenience Stores	65,399	\$ 57,675	7,724	13.4%	830,080	725,592	104,488	14.4%	1.4%	89.6%
Broadcasting & Telecommunications	58,971	\$ 67,454	(8,483)	-12.6%	786,063	781,043	5,020	0.6%	1.3%	90.9%
Furniture & Home Furnishing Stores	57,639	\$ 53,437	4,202	7.9%	725,318	666,789	58,529	8.8%	1.2%	92.1%
Office Supplies, Stationery & Gift Stores	16,238	\$ 16,859	(621)	-3.7%	217,046	217,583	(537)	-0.2%	0.4%	92.5%
All Other Categories	357,010	\$ 230,260	126,750	55.0%	4,479,799	3,250,960	1,228,839	37.8%	7.5%	100.0%
Total	\$ 4,795,332	\$ 4,794,084	\$ 1,248	0.0%	\$ 59,573,346	\$ 53,425,181	\$ 6,148,165	11.5%	100.0%	