

**CITY OF LOVELAND**  
**SALES TAX COLLECTED: CASH BASIS**  
**NOVEMBER 2022**

**YEAR-TO-DATE COMPARISON**

<b><u>Geographical Area</u></b>	<b><u>2021</u></b>	<b><u>2022</u></b>	<b><u>% Inc/Dec</u></b>
South East Loveland	\$ 11,796,848	\$ 12,606,790	6.9%
North West Loveland	5,440,828	5,826,621	7.1%
North East Loveland	4,506,639	5,258,429	16.7%
Centerra	3,980,115	4,007,246	0.7%
Orchards Shopping Center	2,751,434	2,969,674	7.9%
South West Loveland	2,076,567	2,346,900	13.0%
Thompson Valley Shopping Center	2,033,882	2,290,034	12.6%
Promenade Shops	1,848,160	1,917,483	3.8%
Downtown	1,434,292	1,697,672	18.4%
Airport	1,019,960	1,187,100	16.4%
Columbine Shopping Center	834,993	992,636	18.9%
The Ranch	594,194	920,177	54.9%
Outlet Mall	379,300	144,015	-62.0%
All Other Areas	9,933,885	12,613,238	27.0%
<b>Total</b>	<b>\$ 48,631,097</b>	<b>\$ 54,778,015</b>	<b>12.6%</b>

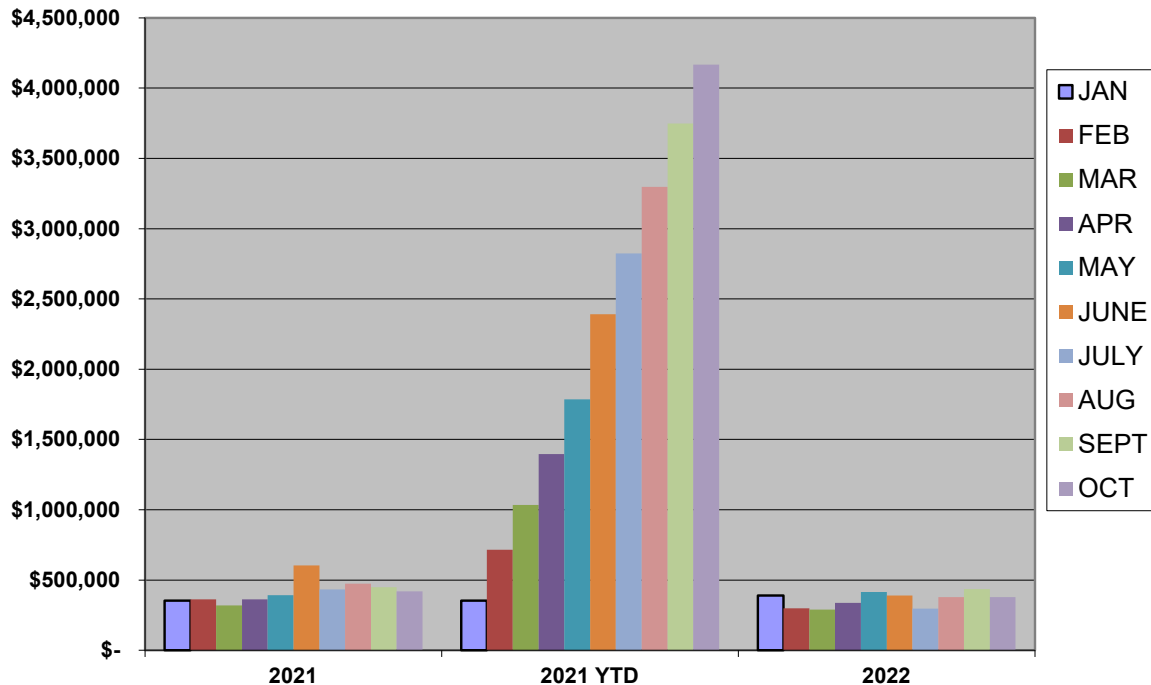
**CITY OF LOVELAND**  
**SALES TAX COLLECTED: CASH BASIS**  
**Month of NOVEMBER 2022**

<b><u>Geographical Area</u></b>	<b><u>2022</u></b>	<b><u>% of Total</u></b>
South East Loveland	\$ 975,326	21.00%
North West Loveland	514,704	11.10%
North East Loveland	468,996	10.10%
Centerra	385,020	8.30%
Orchards Shopping Center	257,302	5.60%
Thompson Valley Shopping Center	205,407	4.40%
South West Loveland	194,188	4.20%
Promenade Shops	165,298	3.60%
Downtown	156,676	3.40%
Airport	94,789	2.00%
Columbine Shopping Center	85,957	1.90%
The Ranch	76,721	1.70%
Outlet Mall	14,863	0.30%
All Other Areas	1,038,646	22.40%
<b>Total of NOVEMBER 2022</b>	<b>\$ 4,633,893</b>	<b>100.00%</b>

**City of Loveland**  
**Motor Vehicle Use Tax Comparison (CASH BASIS)**  
**2021-2022 Comparison**

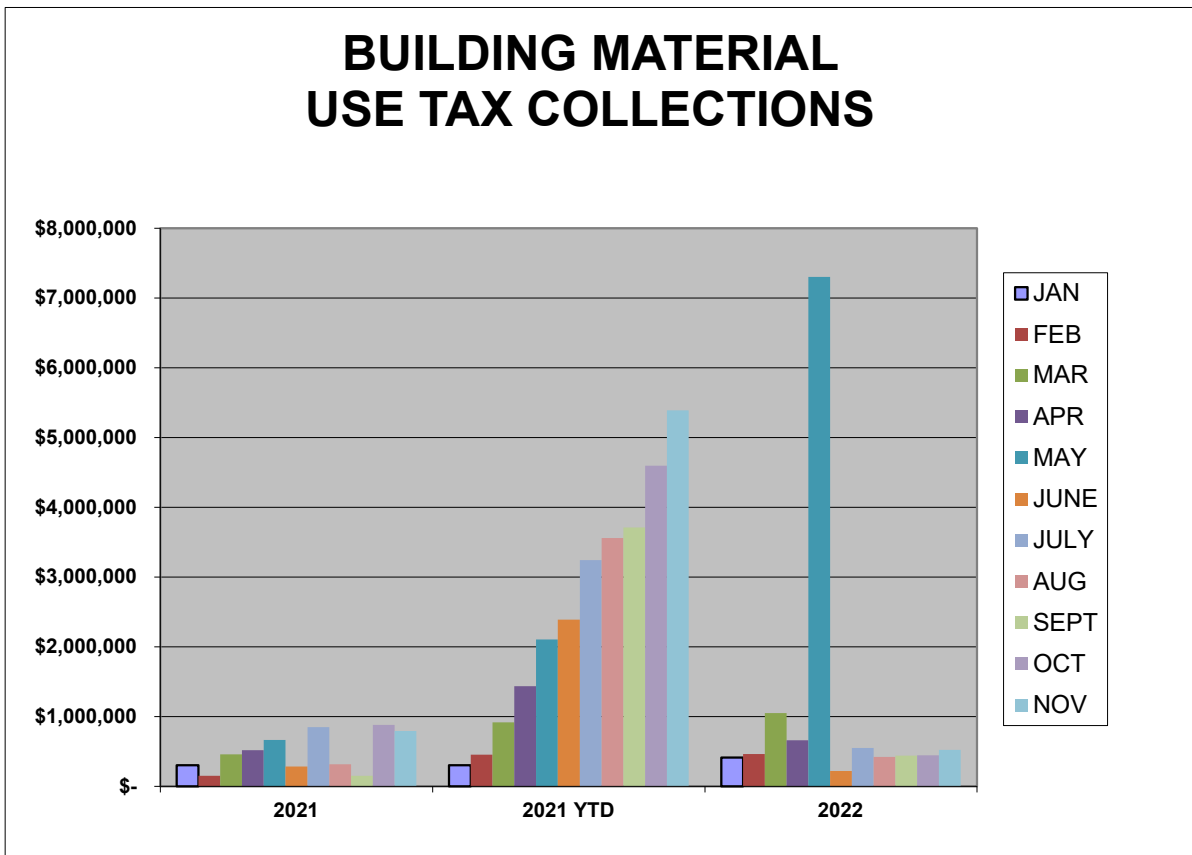
	<u>2021</u>	<u>2021 YTD</u>	<u>2022</u>	<u>2022 YTD</u>	<u>Year to Date Inc/Dec over 2021</u>	<u>Curr Month Inc/Dec over 2021</u>
JAN	\$ 352,746	\$ 352,746	\$ 390,442	\$ 390,442	10.7%	10.7%
FEB	\$ 361,750	\$ 714,496	\$ 298,732	\$ 689,173	-3.5%	-17.4%
MAR	\$ 319,116	\$ 1,033,613	\$ 288,427	\$ 977,600	-5.4%	-9.6%
APR	\$ 361,448	\$ 1,395,061	\$ 338,470	\$ 1,316,070	-5.7%	-6.4%
MAY	\$ 390,894	\$ 1,785,955	\$ 415,862	\$ 1,731,932	-3.0%	6.4%
JUNE	\$ 604,717	\$ 2,390,672	\$ 389,625	\$ 2,121,556	-11.3%	-35.6%
JULY	\$ 433,677	\$ 2,824,349	\$ 296,302	\$ 2,417,858	-14.4%	-31.7%
AUG	\$ 473,722	\$ 3,298,071	\$ 378,594	\$ 2,796,453	-15.2%	-20.1%
SEPT	\$ 450,026	\$ 3,748,097	\$ 435,816	\$ 3,232,268	-13.8%	-3.2%
OCT	\$ 418,280	\$ 4,166,377	\$ 377,679	\$ 3,609,947	-13.4%	-9.7%
DEC	\$ 324,712	\$ 4,840,095	\$ -	\$ 3,609,947	-25.4%	-100.0%

## MOTOR VEHICLE USE TAX COLLECTIONS



**City of Loveland**  
**Building Material Use Tax Comparison (CASH BASIS)**  
**2021-2022 Comparison**

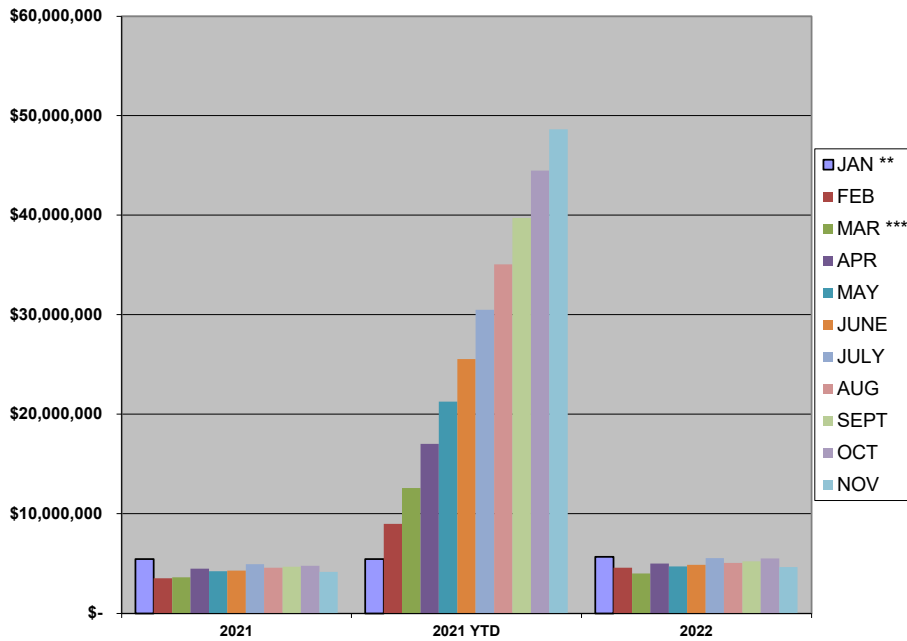
	<u>2021</u>	<u>2021 YTD</u>	<u>2022</u>	<u>2022 YTD</u>	Year to Date Inc/Dec over <u>2021</u>	Curr Month Inc/Dec over <u>2021</u>
JAN	\$ 303,510	\$ 303,510	\$ 414,302	\$ 414,302	36.5%	36.5%
FEB	\$ 154,294	\$ 457,804	\$ 466,137	\$ 880,439	92.3%	202.1%
MAR	\$ 460,872	\$ 918,675	\$ 1,053,551	\$ 1,933,990	110.5%	128.6%
APR	\$ 519,356	\$ 1,438,031	\$ 662,010	\$ 2,596,000	80.5%	27.5%
MAY	\$ 668,493	\$ 2,106,524	\$ 7,304,609	\$ 9,900,609	370.0%	992.7%
JUNE	\$ 287,554	\$ 2,394,078	\$ 220,905	\$ 10,121,514	322.8%	-23.2%
JULY	\$ 849,356	\$ 3,243,434	\$ 552,931	\$ 10,674,445	229.1%	-34.9%
AUG	\$ 316,635	\$ 3,560,068	\$ 423,502	\$ 11,097,946	211.7%	33.8%
SEPT	\$ 151,796	\$ 3,711,864	\$ 442,944	\$ 11,540,891	210.9%	191.8%
OCT	\$ 884,328	\$ 4,596,192	\$ 446,789	\$ 11,987,679	160.8%	-49.5%
NOV	\$ 797,356	\$ 5,393,548	\$ 524,938	\$ 12,512,618	132.0%	-34.2%



**City of Loveland**  
**Retail Sales Tax (CASH BASIS)**  
**2021-2022 Comparison**

	<u>2021</u>	<u>2021 YTD</u>	<u>2022</u>	<u>2022 YTD</u>	Year to Date Inc/Dec over <u>2021</u>	Curr Month Inc/Dec over <u>2021</u>
JAN **	\$ 5,442,790	\$ 5,442,790	\$ 5,652,688	\$ 5,652,688	3.9%	3.9%
FEB	\$ 3,525,383	\$ 8,968,173	\$ 4,576,474	\$ 10,229,162	14.1%	29.8%
MAR ***	\$ 3,596,073	\$ 12,564,247	\$ 3,994,562	\$ 14,223,725	13.2%	11.1%
APR	\$ 4,463,084	\$ 17,027,331	\$ 5,005,011	\$ 19,228,736	12.9%	12.1%
MAY	\$ 4,225,658	\$ 21,252,989	\$ 4,716,575	\$ 23,945,311	12.7%	11.6%
JUNE	\$ 4,297,189	\$ 25,550,177	\$ 4,870,670	\$ 28,815,981	12.8%	13.3%
JULY	\$ 4,934,541	\$ 30,484,718	\$ 5,530,818	\$ 34,346,799	12.7%	12.1%
AUG	\$ 4,573,433	\$ 35,058,151	\$ 5,062,113	\$ 39,408,912	12.4%	10.7%
SEPT	\$ 4,659,842	\$ 39,717,993	\$ 5,224,526	\$ 44,633,438	12.4%	12.1%
OCT	\$ 4,759,015	\$ 44,477,008	\$ 5,510,684	\$ 50,144,122	12.7%	15.8%
NOV	\$ 4,154,089	\$ 48,631,097	\$ 4,633,893	\$ 54,778,015	12.6%	11.6%

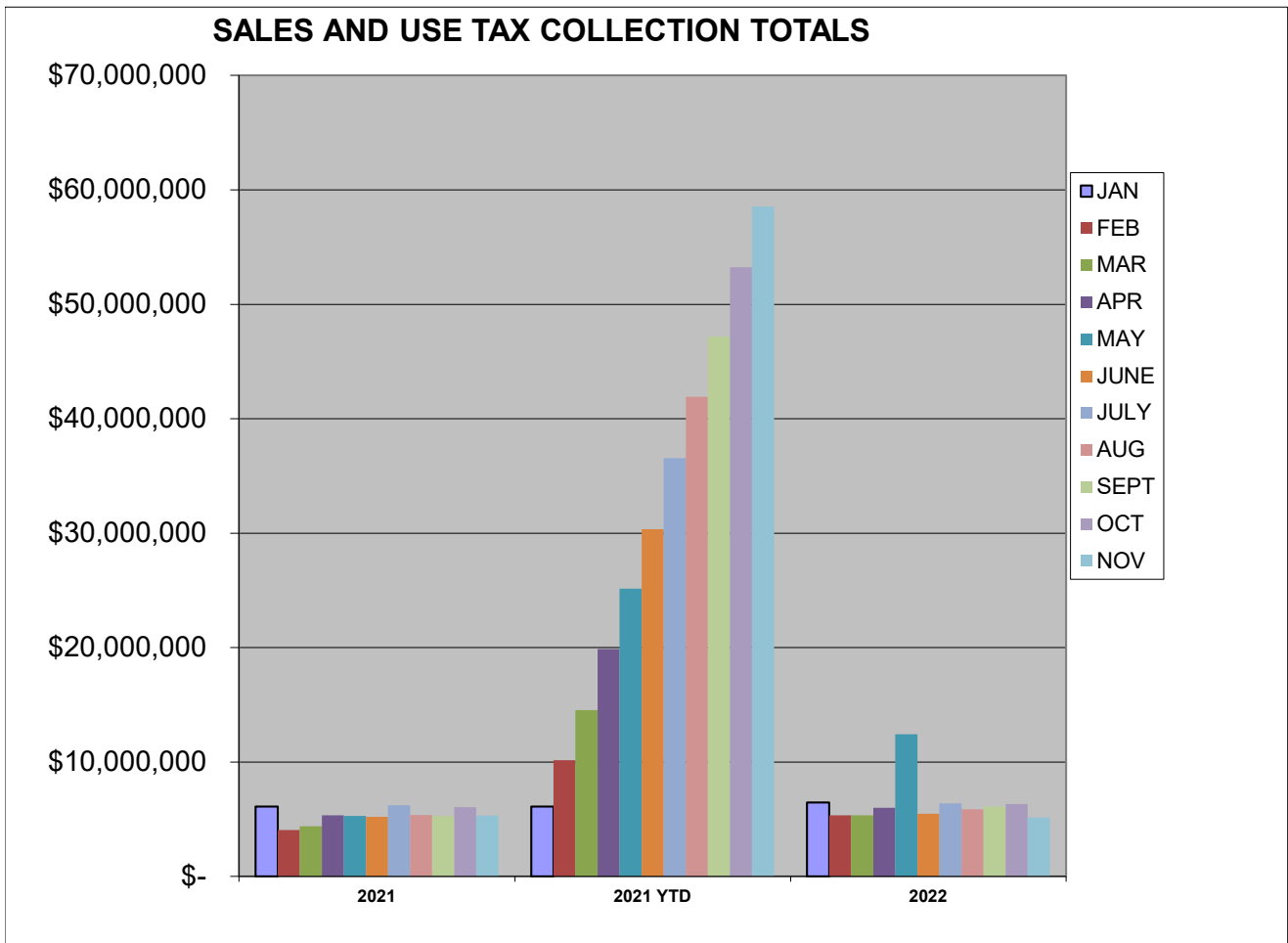
### RETAIL SALES TAX COLLECTIONS



\* Indicates Quarterly Returns also included  
 \*\* Indicates Quarterly and Yearly Returns also included  
 \*\*\* Journal Entry Adjustment Correction

**City of Loveland**  
**Sales & Use Tax Total Comparison (CASH BASIS)**  
**2021-2022 Comparison**

	<u>2021</u>	<u>2021 YTD</u>	<u>2022</u>	<u>2022 YTD</u>	<u>Year to Date</u> <u>Inc/Dec over</u> <u>2021</u>	<u>Curr Month</u> <u>Inc/Dec over</u> <u>2021</u>
JAN	\$ 6,099,047	\$ 6,099,047	\$ 6,457,432	\$ 6,457,432	5.9%	5.9%
FEB	\$ 4,041,427	\$ 10,140,474	\$ 5,341,342	\$ 11,798,774	16.4%	32.2%
MAR	\$ 4,376,061	\$ 14,516,535	\$ 5,336,541	\$ 17,135,315	18.0%	21.9%
APR	\$ 5,343,888	\$ 19,860,423	\$ 6,005,491	\$ 23,140,806	16.5%	12.4%
MAY	\$ 5,285,045	\$ 25,145,468	\$ 12,437,046	\$ 35,577,852	41.5%	135.3%
JUNE	\$ 5,189,460	\$ 30,334,928	\$ 5,481,199	\$ 41,059,051	35.4%	5.6%
JULY	\$ 6,217,573	\$ 36,552,501	\$ 6,380,051	\$ 47,439,102	29.8%	2.6%
AUG	\$ 5,363,789	\$ 41,916,290	\$ 5,864,209	\$ 53,303,311	27.2%	9.3%
SEPT	\$ 5,261,664	\$ 47,177,954	\$ 6,103,286	\$ 59,406,597	25.9%	16.0%
OCT	\$ 6,061,624	\$ 53,239,577	\$ 6,335,151	\$ 65,741,749	23.5%	4.5%
NOV	\$ 5,300,450	\$ 58,540,028	\$ 5,158,831	\$ 70,900,580	21.1%	-2.7%



**City of Loveland**

**Summary of Sales Tax Collections by Industry Code**

Description	Eleven months, ended				November 30, 2022		\$ Change	% Change	% of Total	Cumulative %
	November 2022	November 2021	\$ Change	% Change	YTD 2022	YTD 2021				
Department Stores & General Merchandise	\$ 852,729	\$ 766,422	86,307	11.3%	8,991,134	8,484,746	\$ 506,388	6.0%	16.4%	16.4%
Restaurants & Bars	661,199	\$ 624,270	36,929	5.9%	7,103,147	6,100,851	1,002,296	16.4%	13.0%	29.4%
Grocery Stores & Specialty Foods	477,063	\$ 176,762	300,301	169.9%	5,650,095	5,040,130	609,965	12.1%	10.3%	39.7%
Building Material & Lawn & Garden Supplies	263,106	\$ 495,036	(231,930)	-46.9%	5,321,623	4,997,828	323,795	6.5%	9.7%	49.4%
Motor Vehicle Dealers, Auto Parts & Leasing	434,427	\$ 383,561	50,866	13.3%	4,805,361	4,116,068	689,293	16.7%	8.8%	58.2%
Electronic Shopping & Mail-Order Houses	280,235	\$ 205,873	74,362	36.1%	3,278,077	2,413,137	864,940	35.8%	6.0%	64.2%
Utilities	224,789	\$ 192,752	32,037	16.6%	2,578,305	2,320,136	258,169	11.1%	4.7%	68.9%
Misc. Retail Including Used Merchandise Stores	180,158	\$ 160,673	19,485	12.1%	2,310,880	1,950,728	360,152	18.5%	4.2%	73.1%
Sporting Goods, Hobby, Book & Music Stores	129,297	\$ 127,354	1,943	1.5%	1,414,155	1,521,417	(107,262)	-7.1%	2.6%	75.7%
Consumer Goods & Commercial Equipment Rental	123,846	\$ 125,788	(1,942)	-1.5%	1,412,969	1,329,233	83,736	6.3%	2.6%	78.3%
Clothing & Clothing Accessories Stores	99,868	\$ 122,401	(22,533)	-18.4%	1,258,071	1,518,809	(260,738)	-17.2%	2.3%	80.6%
Hotels, Motels & Other Accommodations	106,451	\$ 84,942	21,509	25.3%	1,205,953	813,870	392,083	48.2%	2.2%	82.8%
Electronics & Appliance Stores	95,768	\$ 94,205	1,563	1.7%	1,088,202	1,016,046	72,156	7.1%	2.0%	84.7%
Beer, Wine & Liquor Stores	82,375	\$ 76,099	6,276	8.2%	966,048	981,005	(14,957)	-1.5%	1.8%	86.5%
Health & Personal Care Stores	75,780	\$ 84,496	(8,716)	-10.3%	910,945	810,811	100,134	12.3%	1.7%	88.2%
Gasoline Stations with Convenience Stores	73,701	\$ 59,908	13,793	23.0%	764,681	667,917	96,764	14.5%	1.4%	89.6%
Broadcasting & Telecommunications	60,967	\$ 66,913	(5,946)	-8.9%	727,092	713,589	13,503	1.9%	1.3%	90.9%
Furniture & Home Furnishing Stores	44,771	\$ 50,916	(6,145)	-12.1%	667,679	613,352	54,327	8.9%	1.2%	92.1%
Office Supplies, Stationery & Gift Stores	16,331	\$ 15,375	956	6.2%	200,808	200,724	84	0.0%	0.4%	92.5%
All Other Categories	351,032	\$ 240,343	110,689	46.1%	4,122,790	3,020,700	1,102,090	36.5%	7.5%	100.0%
<b>Total</b>	<b>\$ 4,633,893</b>	<b>\$ 4,154,089</b>	<b>\$ 479,804</b>	<b>11.6%</b>	<b>\$ 54,778,015</b>	<b>\$ 48,631,097</b>	<b>\$ 6,146,918</b>	<b>12.6%</b>	<b>100.0%</b>	