

CITY OF LOVELAND
SALES TAX COLLECTED: CASH BASIS
OCTOBER 2022

YEAR-TO-DATE COMPARISON

<u>Geographical Area</u>	<u>2022</u>	<u>2021</u>	<u>% Inc/Dec</u>
South East Loveland	\$ 11,631,464	\$ 10,666,103	9.1%
North West Loveland	5,311,917	4,955,406	7.2%
North East Loveland	4,789,433	4,065,809	17.8%
Centerra	3,622,226	3,622,509	0.0%
Orchards Shopping Center	2,712,372	2,632,820	3.0%
South West Loveland	2,152,712	1,873,341	14.9%
Thompson Valley Shopping Center	2,084,627	1,994,714	4.5%
Promenade Shops	1,752,185	1,715,894	2.1%
Downtown	1,540,996	1,295,661	18.9%
Airport	1,092,311	920,647	18.6%
Columbine Shopping Center	906,679	756,718	19.8%
The Ranch	843,456	514,330	64.0%
Outlet Mall	129,152	350,575	-63.2%
All Other Areas	11,574,592	9,112,481	27.0%
Total	\$ 50,144,122	\$ 44,477,008	12.7%

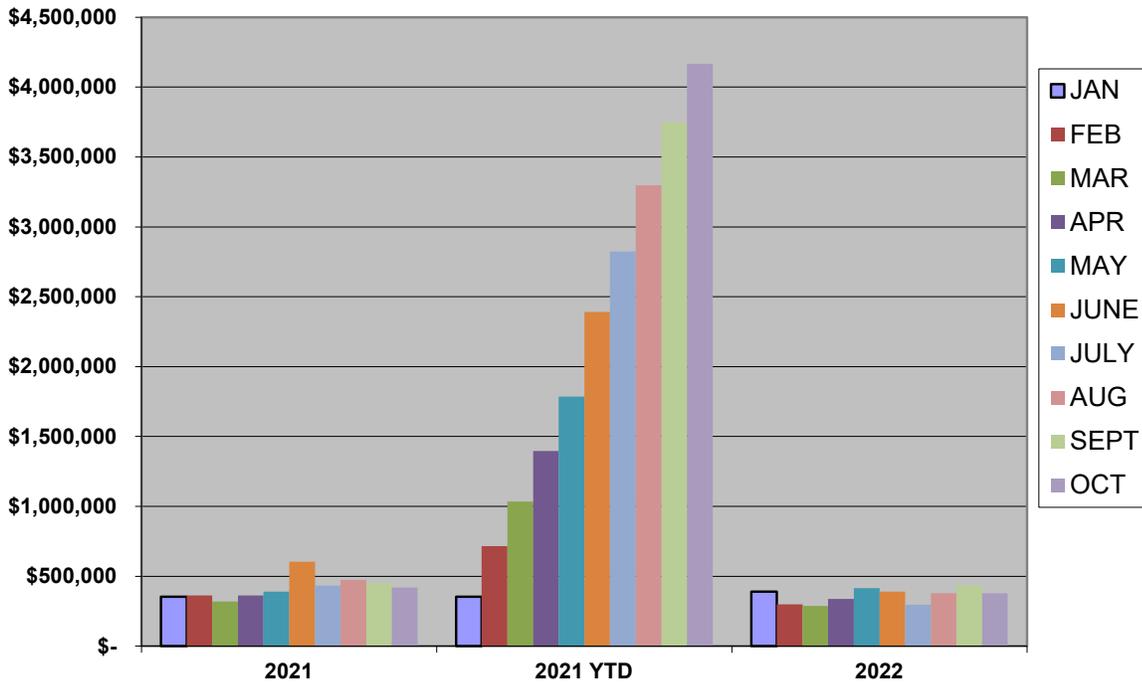
CITY OF LOVELAND
SALES TAX COLLECTED: CASH BASIS
Month of OCTOBER 2022

<u>Geographical Area</u>	<u>2022</u>	<u>% of Total</u>
South East Loveland	\$ 1,209,530	21.90%
North West Loveland	571,014	10.40%
North East Loveland	488,811	8.90%
Centerra	415,074	7.50%
Orchards Shopping Center	261,434	4.70%
South West Loveland	254,729	4.60%
Thompson Valley Shopping Center	209,379	3.80%
Downtown	177,516	3.20%
Promenade Shops	165,835	3.00%
Columbine Shopping Center	143,116	2.60%
Airport	129,397	2.30%
The Ranch	93,355	1.70%
Outlet Mall	15,762	0.30%
All Other Areas	1,375,732	25.10%
Total of OCTOBER 2022	\$ 5,510,684	100.00%

City of Loveland
Motor Vehicle Use Tax Comparison (CASH BASIS)
2021-2022 Comparison

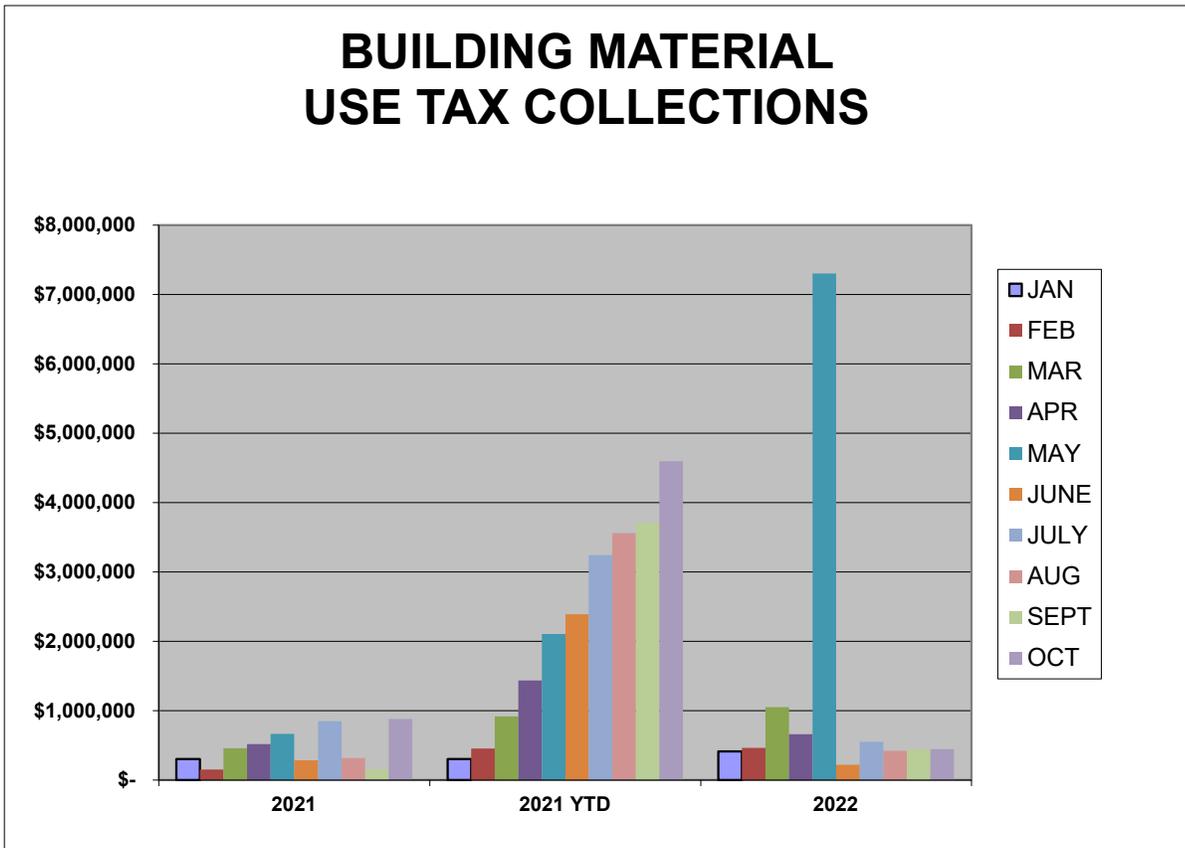
	<u>2021</u>	<u>2021 YTD</u>	<u>2022</u>	<u>2022 YTD</u>	<u>Year to Date Inc/Dec over 2021</u>	<u>Curr Month Inc/Dec over 2021</u>
JAN	\$ 352,746	\$ 352,746	\$ 390,442	\$ 390,442	10.7%	10.7%
FEB	\$ 361,750	\$ 714,496	\$ 298,732	\$ 689,173	-3.5%	-17.4%
MAR	\$ 319,116	\$ 1,033,613	\$ 288,427	\$ 977,600	-5.4%	-9.6%
APR	\$ 361,448	\$ 1,395,061	\$ 338,470	\$ 1,316,070	-5.7%	-6.4%
MAY	\$ 390,894	\$ 1,785,955	\$ 415,862	\$ 1,731,932	-3.0%	6.4%
JUNE	\$ 604,717	\$ 2,390,672	\$ 389,625	\$ 2,121,556	-11.3%	-35.6%
JULY	\$ 433,677	\$ 2,824,349	\$ 296,302	\$ 2,417,858	-14.4%	-31.7%
AUG	\$ 473,722	\$ 3,298,071	\$ 378,594	\$ 2,796,453	-15.2%	-20.1%
SEPT	\$ 450,026	\$ 3,748,097	\$ 435,816	\$ 3,232,268	-13.8%	-3.2%
OCT	\$ 418,280	\$ 4,166,377	\$ 377,679	\$ 3,609,947	-13.4%	-9.7%

MOTOR VEHICLE USE TAX COLLECTIONS



City of Loveland
Building Material Use Tax Comparison (CASH BASIS)
2021-2022 Comparison

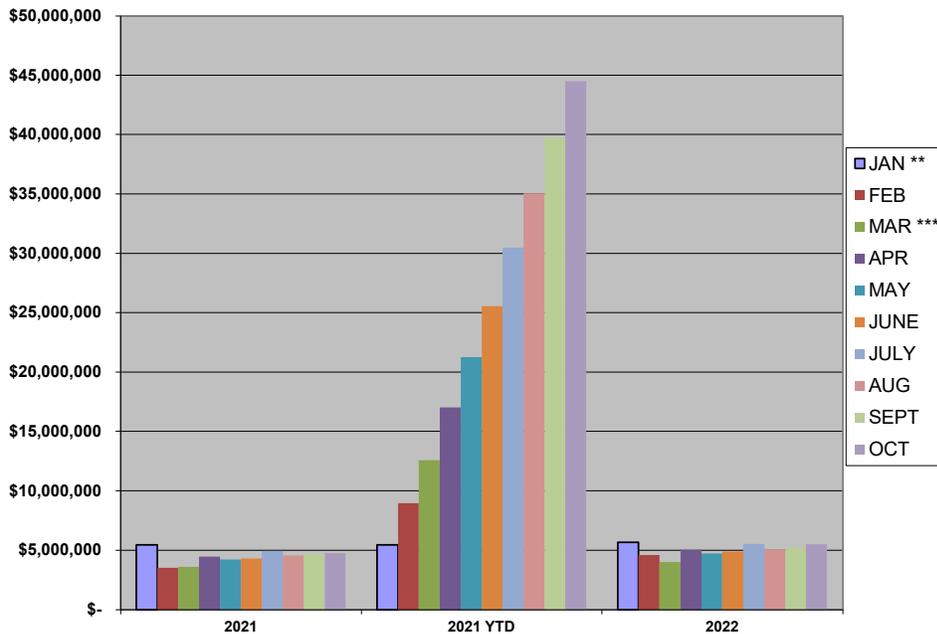
	<u>2021</u>	<u>2021 YTD</u>	<u>2022</u>	<u>2022 YTD</u>	Year to Date Inc/Dec over <u>2021</u>	Curr Month Inc/Dec over <u>2021</u>
JAN	\$ 303,510	\$ 303,510	\$ 414,302	\$ 414,302	36.5%	36.5%
FEB	\$ 154,294	\$ 457,804	\$ 466,137	\$ 880,439	92.3%	202.1%
MAR	\$ 460,872	\$ 918,675	\$ 1,053,551	\$ 1,933,990	110.5%	128.6%
APR	\$ 519,356	\$ 1,438,031	\$ 662,010	\$ 2,596,000	80.5%	27.5%
MAY	\$ 668,493	\$ 2,106,524	\$ 7,304,609	\$ 9,900,609	370.0%	992.7%
JUNE	\$ 287,554	\$ 2,394,078	\$ 220,905	\$ 10,121,514	322.8%	-23.2%
JULY	\$ 849,356	\$ 3,243,434	\$ 552,931	\$ 10,674,445	229.1%	-34.9%
AUG	\$ 316,635	\$ 3,560,068	\$ 423,502	\$ 11,097,946	211.7%	33.8%
SEPT	\$ 151,796	\$ 3,711,864	\$ 442,944	\$ 11,540,891	210.9%	191.8%
OCT	\$ 884,328	\$ 4,596,192	\$ 446,789	\$ 11,987,679	160.8%	-49.5%



City of Loveland
Retail Sales Tax (CASH BASIS)
2021-2022 Comparison

	<u>2021</u>	<u>2021 YTD</u>	<u>2022</u>	<u>2022 YTD</u>	<u>Year to Date</u> <u>Inc/Dec over</u> <u>2021</u>	<u>Curr Month</u> <u>Inc/Dec over</u> <u>2021</u>
JAN **	\$ 5,442,790	\$ 5,442,790	\$ 5,652,688	\$ 5,652,688	3.9%	3.9%
FEB	\$ 3,525,383	\$ 8,968,173	\$ 4,576,474	\$ 10,229,162	14.1%	29.8%
MAR ***	\$ 3,596,073	\$ 12,564,247	\$ 3,994,562	\$ 14,223,725	13.2%	11.1%
APR	\$ 4,463,084	\$ 17,027,331	\$ 5,005,011	\$ 19,228,736	12.9%	12.1%
MAY	\$ 4,225,658	\$ 21,252,989	\$ 4,716,575	\$ 23,945,311	12.7%	11.6%
JUNE	\$ 4,297,189	\$ 25,550,177	\$ 4,870,670	\$ 28,815,981	12.8%	13.3%
JULY	\$ 4,934,541	\$ 30,484,718	\$ 5,530,818	\$ 34,346,799	12.7%	12.1%
AUG	\$ 4,573,433	\$ 35,058,151	\$ 5,062,113	\$ 39,408,912	12.4%	10.7%
SEPT	\$ 4,659,842	\$ 39,717,993	\$ 5,224,526	\$ 44,633,438	12.4%	12.1%
OCT	\$ 4,759,015	\$ 44,477,008	\$ 5,510,684	\$ 50,144,122	12.7%	15.8%

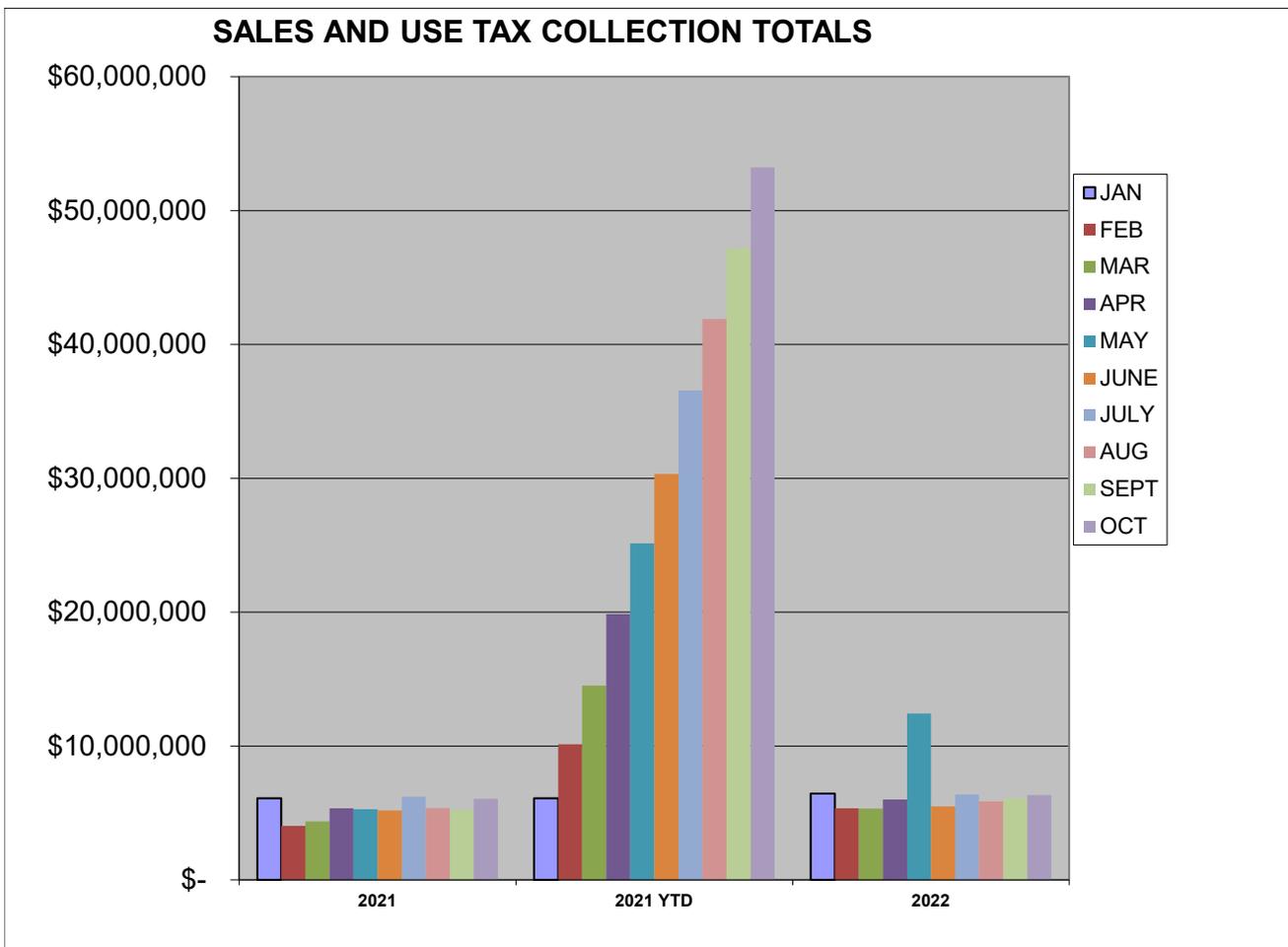
RETAIL SALES TAX COLLECTIONS



* Indicates Quarterly Returns also included
 ** Indicates Quarterly and Yearly Returns also included
 *** Journal Entry Adjustment Correction

City of Loveland
Sales & Use Tax Total Comparison (CASH BASIS)
2021-2022 Comparison

	<u>2021</u>	<u>2021 YTD</u>	<u>2022</u>	<u>2022 YTD</u>	Year to Date Inc/Dec over <u>2021</u>	Curr Month Inc/Dec over <u>2021</u>
JAN	\$ 6,099,047	\$ 6,099,047	\$ 6,457,432	\$ 6,457,432	5.9%	5.9%
FEB	\$ 4,041,427	\$ 10,140,474	\$ 5,341,342	\$ 11,798,774	16.4%	32.2%
MAR	\$ 4,376,061	\$ 14,516,535	\$ 5,336,541	\$ 17,135,315	18.0%	21.9%
APR	\$ 5,343,888	\$ 19,860,423	\$ 6,005,491	\$ 23,140,806	16.5%	12.4%
MAY	\$ 5,285,045	\$ 25,145,468	\$ 12,437,046	\$ 35,577,852	41.5%	135.3%
JUNE	\$ 5,189,460	\$ 30,334,928	\$ 5,481,199	\$ 41,059,051	35.4%	5.6%
JULY	\$ 6,217,573	\$ 36,552,501	\$ 6,380,051	\$ 47,439,102	29.8%	2.6%
AUG	\$ 5,363,789	\$ 41,916,290	\$ 5,864,209	\$ 53,303,311	27.2%	9.3%
SEPT	\$ 5,261,664	\$ 47,177,954	\$ 6,103,286	\$ 59,406,597	25.9%	16.0%
OCT	\$ 6,061,624	\$ 53,239,577	\$ 6,335,151	\$ 65,741,749	23.5%	4.5%



City of Loveland

Summary of Sales Tax Collections by Industry Code

	Ten months, ended October 31, 2022									
Description	October 2022	October 2021	\$ Change	% Change	YTD 2022	YTD 2021	\$ Change	% Change	% of Total	Cumulative %
Department Stores & General Merchandise	\$ 855,362	\$ 749,738	105,624	14.1%	8,138,405	7,718,324	\$ 420,081	5.4%	16.2%	16.2%
Restaurants & Bars	686,894	\$ 620,239	66,655	10.7%	6,441,948	5,476,581	965,367	17.6%	12.8%	29.1%
Grocery Stores & Specialty Foods	608,670	\$ 464,985	143,685	30.9%	5,173,032	4,863,368	309,664	6.4%	10.3%	39.4%
Building Material & Lawn & Garden Supplies	554,786	\$ 465,206	89,580	19.3%	5,058,517	4,502,792	555,725	12.3%	10.1%	49.5%
Motor Vehicle Dealers, Auto Parts & Leasing	466,844	\$ 424,322	42,522	10.0%	4,370,934	3,732,507	638,427	17.1%	8.7%	58.2%
Electronic Shopping & Mail-Order Houses	305,630	\$ 225,598	80,032	35.5%	2,997,842	2,207,264	790,578	35.8%	6.0%	64.2%
Utilities	231,290	\$ 221,092	10,198	4.6%	2,353,516	2,127,384	226,132	10.6%	4.7%	68.9%
Misc. Retail Including Used Merchandise Stores	248,997	\$ 227,855	21,142	9.3%	2,130,722	1,790,055	340,667	19.0%	4.2%	73.1%
Consumer Goods & Commercial Equipment Rental	157,265	\$ 133,370	23,895	17.9%	1,289,123	1,203,445	85,678	7.1%	2.6%	75.7%
Sporting Goods, Hobby, Book & Music Stores	111,098	\$ 132,161	(21,063)	-15.9%	1,284,858	1,394,063	(109,205)	-7.8%	2.6%	78.3%
Clothing & Clothing Accessories Stores	116,068	\$ 141,808	(25,740)	-18.2%	1,158,203	1,396,408	(238,205)	-17.1%	2.3%	80.6%
Hotels, Motels & Other Accommodations	132,757	\$ 88,773	43,984	49.5%	1,099,502	728,928	370,574	50.8%	2.2%	82.8%
Electronics & Appliance Stores	107,504	\$ 90,385	17,119	18.9%	992,434	921,841	70,593	7.7%	2.0%	84.7%
Beer, Wine & Liquor Stores	89,584	\$ 82,202	7,382	9.0%	883,673	904,906	(21,233)	-2.3%	1.8%	86.5%
Health & Personal Care Stores	77,910	\$ 91,815	(13,905)	-15.1%	835,165	726,315	108,850	15.0%	1.7%	88.2%
Gasoline Stations with Convenience Stores	77,171	\$ 65,931	11,240	17.0%	690,980	608,009	82,971	13.6%	1.4%	89.5%
Broadcasting & Telecommunications	76,121	\$ 68,228	7,893	11.6%	666,125	646,676	19,449	3.0%	1.3%	90.9%
Furniture & Home Furnishing Stores	74,755	\$ 66,538	8,217	12.3%	622,908	562,436	60,472	10.8%	1.2%	92.1%
Office Supplies, Stationery & Gift Stores	18,454	\$ 21,367	(2,913)	-13.6%	184,477	185,349	(872)	-0.5%	0.4%	92.5%
All Other Categories	513,524	\$ 377,402	136,122	36.1%	3,771,758	2,780,357	991,401	35.7%	7.5%	100.0%
Total	\$ 5,510,684	\$ 4,759,015	\$ 751,669	15.8%	\$ 50,144,122	\$ 44,477,008	\$ 5,667,114	12.7%	100.0%	