

CITY OF LOVELAND
SALES TAX COLLECTED: CASH BASIS
SEPTEMBER 2022

YEAR-TO-DATE COMPARISON

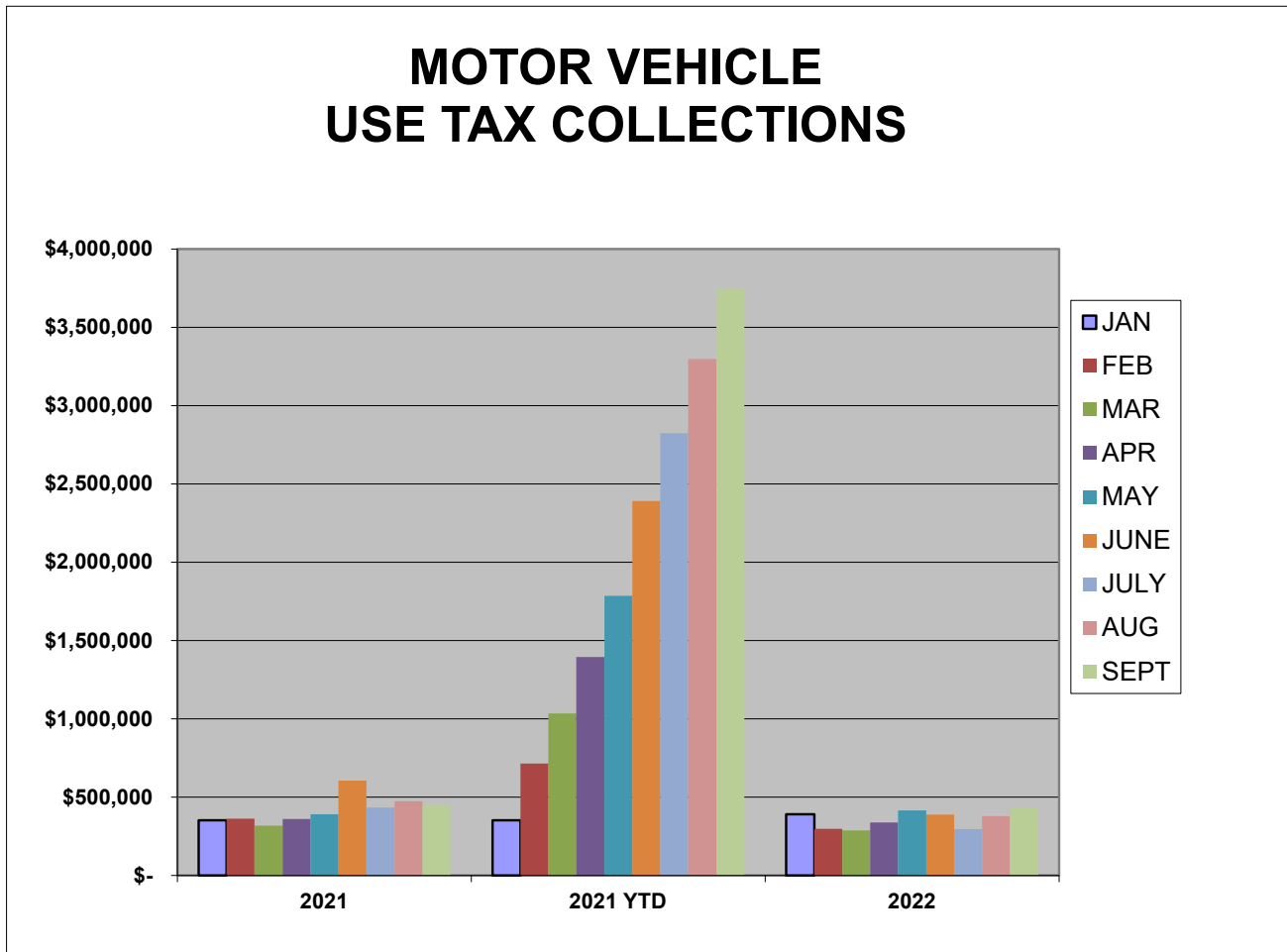
<u>Geographical Area</u>	<u>2022</u>	<u>2021</u>	<u>% Inc/Dec</u>
South East Loveland	\$ 10,421,934	\$ 9,543,800	9.2%
North West Loveland	4,740,903	4,457,490	6.4%
North East Loveland	4,300,622	3,661,552	17.5%
Centerra	3,207,152	3,236,723	-0.9%
Orchards Shopping Center	2,450,938	2,373,811	3.2%
South West Loveland	1,897,983	1,657,940	14.5%
Thompson Valley Shopping Center	1,875,248	1,815,526	3.3%
Promenade Shops	1,586,350	1,542,351	2.9%
Downtown	1,363,480	1,146,041	19.0%
Airport	962,914	812,806	18.5%
Columbine Shopping Center	763,563	673,047	13.4%
The Ranch	750,101	446,039	68.2%
Outlet Mall	113,390	321,701	-64.8%
All Other Areas	10,198,860	8,029,166	27.0%
Total	\$ 44,633,438	\$ 39,717,993	12.4%

CITY OF LOVELAND
SALES TAX COLLECTED: CASH BASIS
Month of SEPTEMBER 2022

<u>Geographical Area</u>	<u>2022</u>	<u>% of Total</u>
South East Loveland	\$ 1,264,288	24.20%
North West Loveland	608,601	11.60%
North East Loveland	505,106	9.70%
Centerra	367,080	7.00%
Orchards Shopping Center	267,507	5.10%
South West Loveland	217,609	4.20%
Thompson Valley Shopping Center	207,318	4.00%
Promenade Shops	188,413	3.60%
Downtown	173,267	3.30%
Airport	124,987	2.40%
The Ranch	95,883	1.80%
Columbine Shopping Center	89,187	1.70%
Outlet Mall	14,270	0.30%
All Other Areas	1,101,010	21.10%
Total of SEPTEMBER 2022	\$ 5,224,526	100.00%

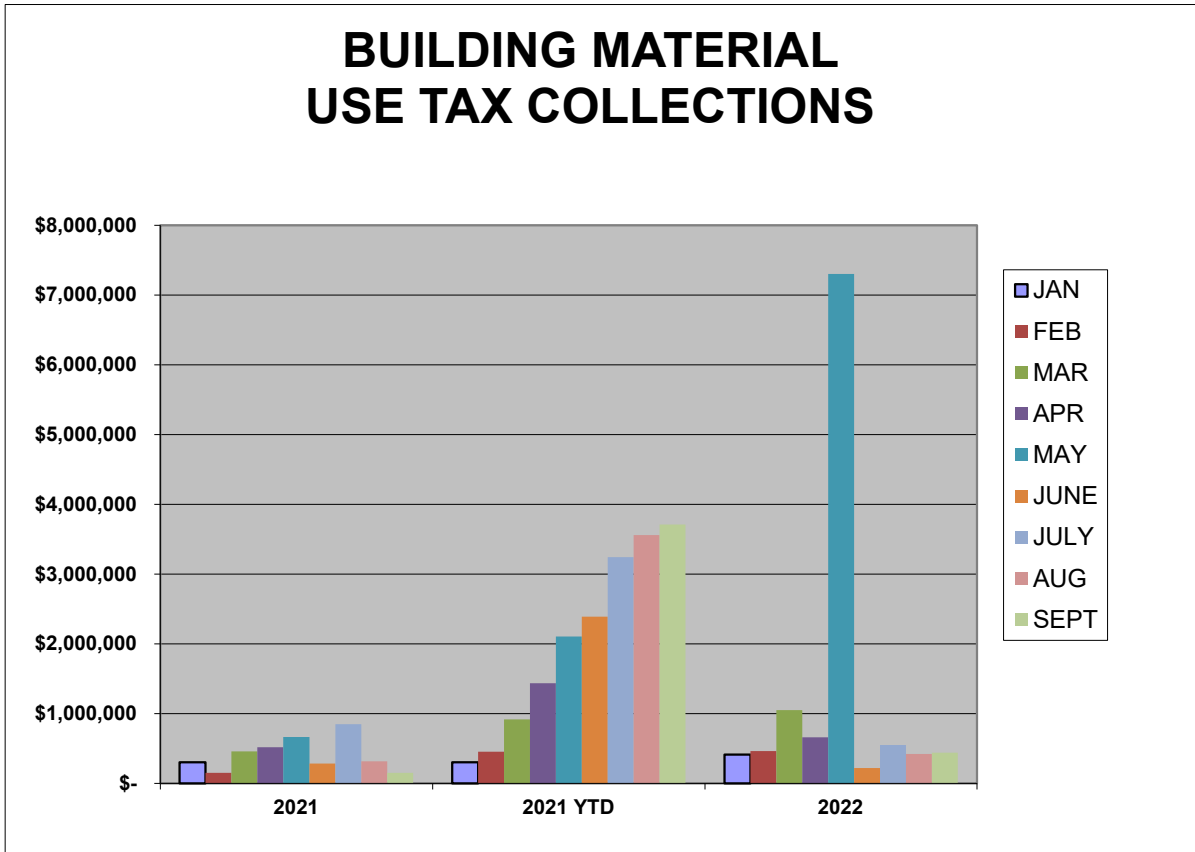
City of Loveland
Motor Vehicle Use Tax Comparison (CASH BASIS)
2021-2022 Comparison

	<u>2021</u>	<u>2021 YTD</u>	<u>2022</u>	<u>2022 YTD</u>	<u>Year to Date Inc/Dec over 2021</u>	<u>Curr Month Inc/Dec over 2021</u>
JAN	\$ 352,746	\$ 352,746	\$ 390,442	\$ 390,442	10.7%	10.7%
FEB	\$ 361,750	\$ 714,496	\$ 298,732	\$ 689,173	-3.5%	-17.4%
MAR	\$ 319,116	\$ 1,033,613	\$ 288,427	\$ 977,600	-5.4%	-9.6%
APR	\$ 361,448	\$ 1,395,061	\$ 338,470	\$ 1,316,070	-5.7%	-6.4%
MAY	\$ 390,894	\$ 1,785,955	\$ 415,862	\$ 1,731,932	-3.0%	6.4%
JUNE	\$ 604,717	\$ 2,390,672	\$ 389,625	\$ 2,121,556	-11.3%	-35.6%
JULY	\$ 433,677	\$ 2,824,349	\$ 296,302	\$ 2,417,858	-14.4%	-31.7%
AUG	\$ 473,722	\$ 3,298,071	\$ 378,594	\$ 2,796,453	-15.2%	-20.1%
SEPT	\$ 450,026	\$ 3,748,097	\$ 435,816	\$ 3,232,268	-13.8%	-3.2%



City of Loveland
Building Material Use Tax Comparison (CASH BASIS)
2021-2022 Comparison

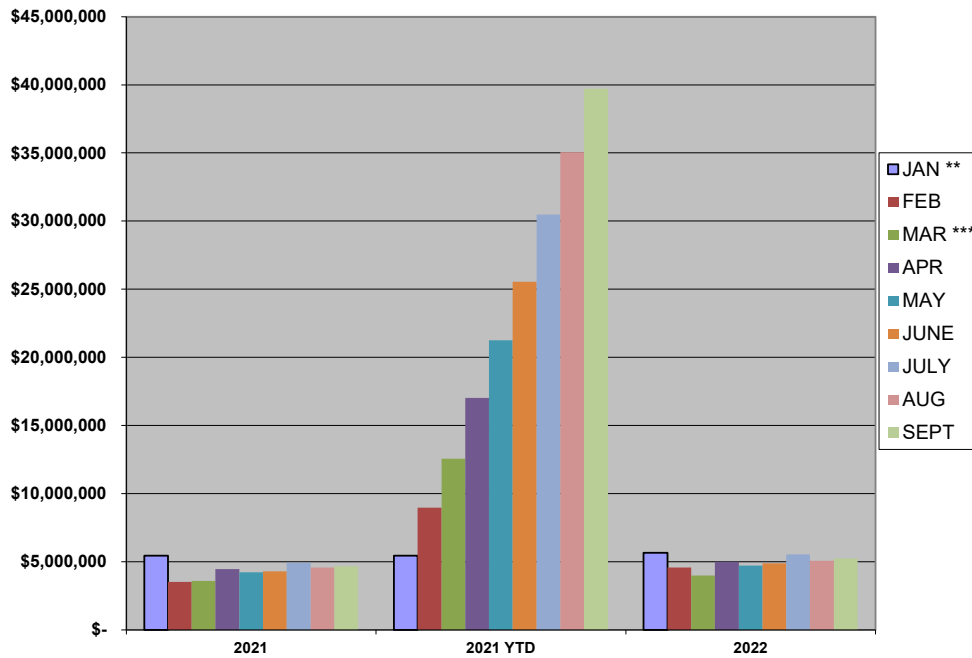
	<u>2021</u>	<u>2021 YTD</u>	<u>2022</u>	<u>2022 YTD</u>	Year to Date Inc/Dec over <u>2021</u>	Curr Month Inc/Dec over <u>2021</u>
JAN	\$ 303,510	\$ 303,510	\$ 414,302	\$ 414,302	36.5%	36.5%
FEB	\$ 154,294	\$ 457,804	\$ 466,137	\$ 880,439	92.3%	202.1%
MAR	\$ 460,872	\$ 918,675	\$ 1,053,551	\$ 1,933,990	110.5%	128.6%
APR	\$ 519,356	\$ 1,438,031	\$ 662,010	\$ 2,596,000	80.5%	27.5%
MAY	\$ 668,493	\$ 2,106,524	\$ 7,304,609	\$ 9,900,609	370.0%	992.7%
JUNE	\$ 287,554	\$ 2,394,078	\$ 220,905	\$ 10,121,514	322.8%	-23.2%
JULY	\$ 849,356	\$ 3,243,434	\$ 552,931	\$ 10,674,445	229.1%	-34.9%
AUG	\$ 316,635	\$ 3,560,068	\$ 423,502	\$ 11,097,946	211.7%	33.8%
SEPT	\$ 151,796	\$ 3,711,864	\$ 442,944	\$ 11,540,891	210.9%	191.8%



City of Loveland
Retail Sales Tax (CASH BASIS)
2021-2022 Comparison

	<u>2021</u>	<u>2021 YTD</u>	<u>2022</u>	<u>2022 YTD</u>	<u>Year to Date</u> <u>Inc/Dec over</u> <u>2021</u>	<u>Curr Month</u> <u>Inc/Dec over</u> <u>2021</u>
JAN **	\$ 5,442,790	\$ 5,442,790	\$ 5,652,688	\$ 5,652,688	3.9%	3.9%
FEB	\$ 3,525,383	\$ 8,968,173	\$ 4,576,474	\$ 10,229,162	14.1%	29.8%
MAR ***	\$ 3,596,073	\$ 12,564,247	\$ 3,994,562	\$ 14,223,725	13.2%	11.1%
APR	\$ 4,463,084	\$ 17,027,331	\$ 5,005,011	\$ 19,228,736	12.9%	12.1%
MAY	\$ 4,225,658	\$ 21,252,989	\$ 4,716,575	\$ 23,945,311	12.7%	11.6%
JUNE	\$ 4,297,189	\$ 25,550,177	\$ 4,870,670	\$ 28,815,981	12.8%	13.3%
JULY	\$ 4,934,541	\$ 30,484,718	\$ 5,530,818	\$ 34,346,799	12.7%	12.1%
AUG	\$ 4,573,433	\$ 35,058,151	\$ 5,062,113	\$ 39,408,912	12.4%	10.7%
SEPT	\$ 4,659,842	\$ 39,717,993	\$ 5,224,526	\$ 44,633,438	12.4%	12.1%

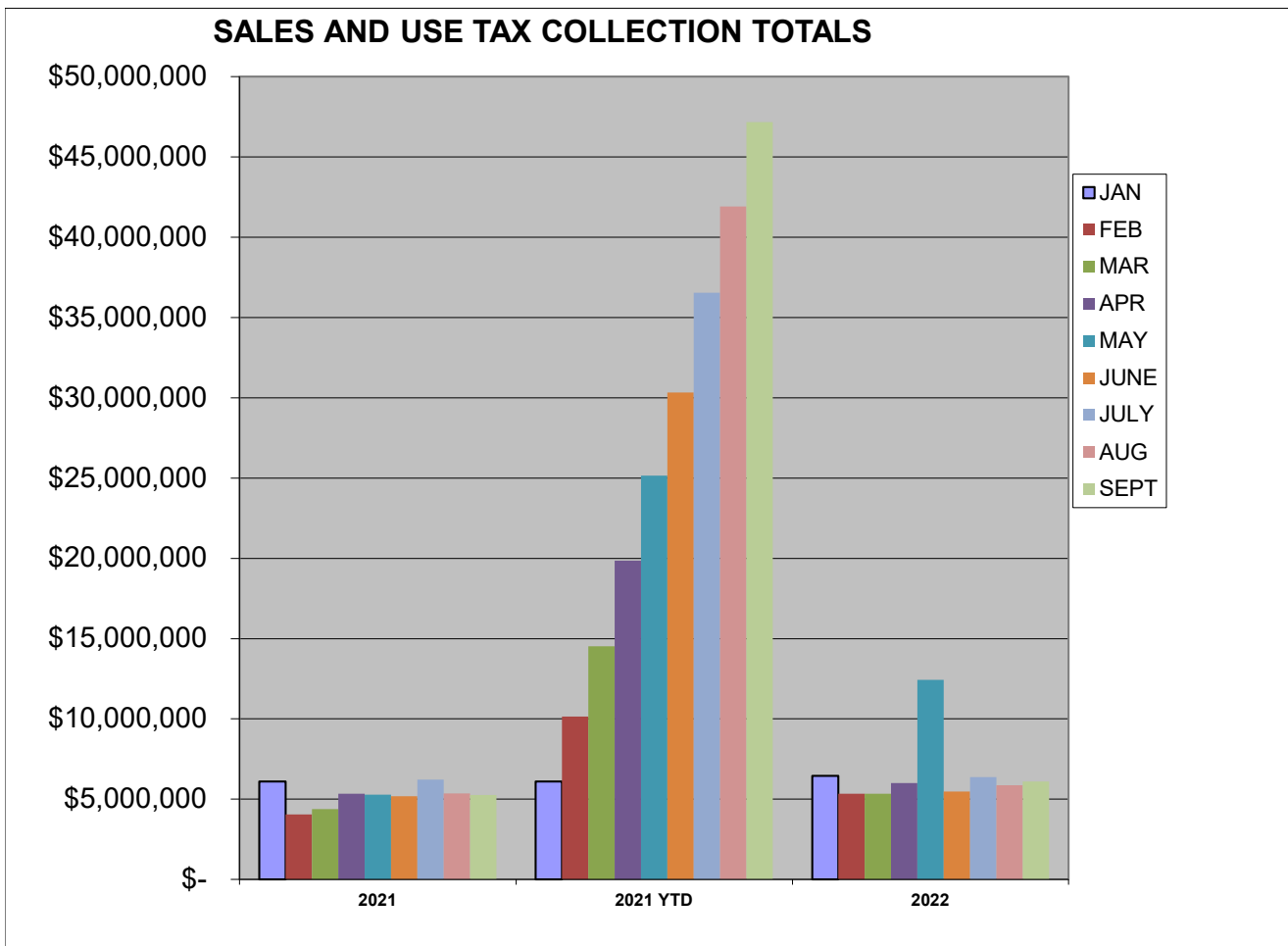
RETAIL SALES TAX COLLECTIONS



* Indicates Quarterly Returns also included
 ** Indicates Quarterly and Yearly Returns also included
 *** Journal Entry Adjustment Correction

City of Loveland
Sales & Use Tax Total Comparison (CASH BASIS)
2021-2022 Comparison

	<u>2021</u>	<u>2021 YTD</u>	<u>2022</u>	<u>2022 YTD</u>	<u>Year to Date</u> <u>Inc/Dec over</u> <u>2021</u>	<u>Curr Month</u> <u>Inc/Dec over</u> <u>2021</u>
JAN	\$ 6,099,047	\$ 6,099,047	\$ 6,457,432	\$ 6,457,432	5.9%	5.9%
FEB	\$ 4,041,427	\$ 10,140,474	\$ 5,341,342	\$ 11,798,774	16.4%	32.2%
MAR	\$ 4,376,061	\$ 14,516,535	\$ 5,336,541	\$ 17,135,315	18.0%	21.9%
APR	\$ 5,343,888	\$ 19,860,423	\$ 6,005,491	\$ 23,140,806	16.5%	12.4%
MAY	\$ 5,285,045	\$ 25,145,468	\$ 12,437,046	\$ 35,577,852	41.5%	135.3%
JUNE	\$ 5,189,460	\$ 30,334,928	\$ 5,481,199	\$ 41,059,051	35.4%	5.6%
JULY	\$ 6,217,573	\$ 36,552,501	\$ 6,380,051	\$ 47,439,102	29.8%	2.6%
AUG	\$ 5,363,789	\$ 41,916,290	\$ 5,864,209	\$ 53,303,311	27.2%	9.3%
SEPT	\$ 5,261,664	\$ 47,177,954	\$ 6,103,286	\$ 59,406,597	25.9%	16.0%



City of Loveland

Summary of Sales Tax Collections by Industry Code

Description	Nine months, ended		September 30, 2022		YTD 2022	YTD 2021	\$ Change	% Change	% of Total	Cumulative %
	September 2022	September 2021	\$ Change	% Change						
Department Stores & General Merchandise	\$ 867,905	\$ 793,114	74,791	9.4%	7,283,043	6,968,586	\$ 314,457	4.5%	16.3%	16.3%
Restaurants & Bars	716,035	\$ 637,326	78,709	12.3%	5,755,054	4,856,342	898,712	18.5%	12.9%	29.2%
Grocery Stores & Specialty Foods	482,670	\$ 444,561	38,109	8.6%	4,564,362	4,398,383	165,979	3.8%	10.2%	39.4%
Building Material & Lawn & Garden Supplies	499,806	\$ 426,652	73,154	17.1%	4,503,731	4,037,586	466,145	11.5%	10.1%	49.5%
Motor Vehicle Dealers, Auto Parts & Leasing	448,937	\$ 399,901	49,036	12.3%	3,904,090	3,308,185	595,905	18.0%	8.7%	58.3%
Electronic Shopping & Mail-Order Houses	353,566	\$ 214,880	138,686	64.5%	2,692,212	1,981,666	710,546	35.9%	6.0%	64.3%
Utilities	261,874	\$ 232,900	28,974	12.4%	2,122,226	1,906,292	215,934	11.3%	4.8%	69.1%
Misc. Retail Including Used Merchandise Stores	191,794	\$ 160,125	31,669	19.8%	1,881,725	1,562,200	319,525	20.5%	4.2%	73.3%
Sporting Goods, Hobby, Book & Music Stores	128,281	\$ 135,159	(6,878)	-5.1%	1,173,760	1,261,902	(88,142)	-7.0%	2.6%	75.9%
Consumer Goods & Commercial Equipment Rental	124,729	\$ 187,524	(62,795)	-33.5%	1,131,858	1,070,075	61,783	5.8%	2.5%	78.4%
Clothing & Clothing Accessories Stores	120,175	\$ 157,609	(37,434)	-23.8%	1,042,135	1,254,600	(212,465)	-16.9%	2.3%	80.8%
Hotels, Motels & Other Accommodations	151,317	\$ 127,919	23,398	18.3%	966,745	640,155	326,590	51.0%	2.2%	82.9%
Electronics & Appliance Stores	85,788	\$ 82,543	3,245	3.9%	884,930	831,456	53,474	6.4%	2.0%	84.9%
Beer, Wine & Liquor Stores	94,975	\$ 113,639	(18,664)	-16.4%	794,089	822,704	(28,615)	-3.5%	1.8%	86.7%
Health & Personal Care Stores	77,944	\$ 67,087	10,857	16.2%	757,255	634,500	122,755	19.3%	1.7%	88.4%
Gasoline Stations with Convenience Stores	89,564	\$ 69,038	20,526	29.7%	613,809	542,078	71,731	13.2%	1.4%	89.8%
Broadcasting & Telecommunications	62,277	\$ 59,942	2,335	3.9%	590,004	578,448	11,556	2.0%	1.3%	91.1%
Furniture & Home Furnishing Stores	56,405	\$ 53,696	2,709	5.0%	548,153	495,898	52,255	10.5%	1.2%	92.3%
Office Supplies, Stationery & Gift Stores	17,531	\$ 16,014	1,517	9.5%	166,023	163,982	2,041	1.2%	0.4%	92.7%
All Other Categories	392,953	\$ 280,213	112,740	40.2%	3,258,234	2,402,955	855,279	35.6%	7.3%	100.0%
Total	\$ 5,224,526	\$ 4,659,842	\$564,684	12.1%	\$44,633,438	\$39,717,993	\$4,915,445	12.4%	100.0%	