

VISIT LOVELAND

MAY 2019 CMC REPORT



SUCCESS SUMMARY

This report outlines priorities and results for the month of May.

TOP PR/SOCIAL MEDIA PRIORITIES

PRIORITY #1: FAM TRIP, CTO AND TPC COLORADO MEDIA SUPPORT

- Worked alongside Visit Loveland Team to host journalists and influencers from Germany, UK and Australia, showing them a Loveland experience and working with them to discover the area for social media coverage and future media coverage.
- Attended crisis communications session and media reception with the Colorado Tourism Office to pitch Loveland's new downtown events, hotel and more.
- Drafted new Visit Loveland Top 10 List copy for IPW
- Attended TPC Colorado Media Day to learn about the course and prepare for July event to support Visit Loveland for media and social media.



PRIORITY #2: TRAVEL & TOURISM WEEK

- Presented to partners on how to help us tell their story through social media and media
- Drafted a blog post about Loveland's best tourism year-to-date and highlights of what we do for Travel & Tourism Week
- Shared Loveland fun on social media and shared CTO's coverage of Loveland on social media

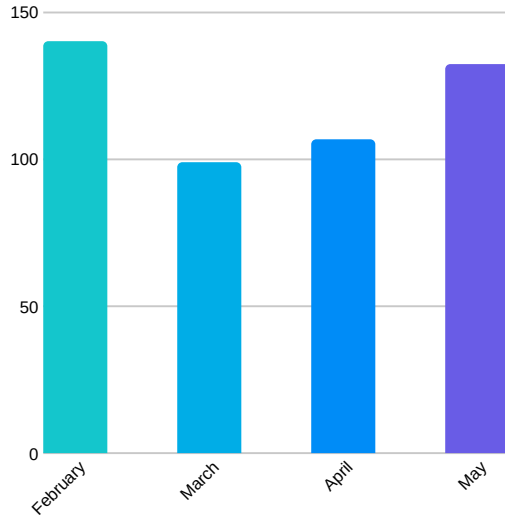


PRIORITY #3: CONTENT WRITING

- Drafting 45+ free events blog for the website, social media, and media
- Finalized Visitors Guide Copy

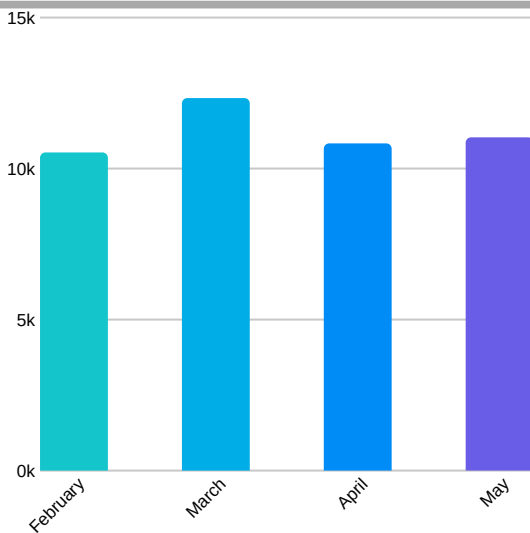
RESULTS

SOCIAL MEDIA ENGAGEMENT



132 new followers | 8,266 total fans
132,063 impressions | 3,799 engagements

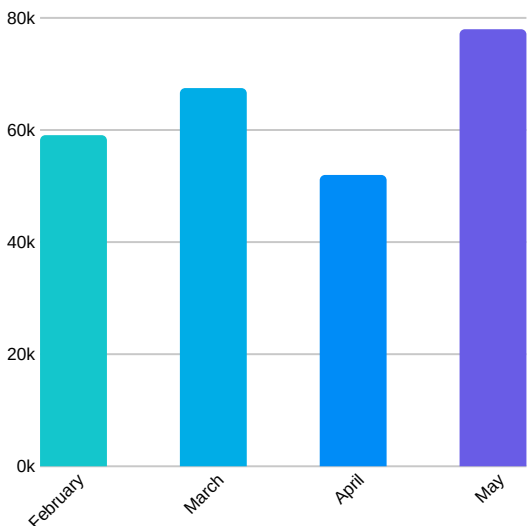
- Focus: Upcoming events, Travel and Tourism week and scenic spring photos and things to do.
- Top posts: Memorial Day photo; Mesmerized by the Rocky Mountain views; We are in for one SWEET summer in Downtown Loveland; Devil's Backbone is calling; Have a ROCKin' Friday!
- New followers, impressions and engagements all increased in May. Facebook continues to change and we are working to shift to keep engagement going.



8 new followers | 1,839 followers

10,957 impressions | 41 engagements

- Focus: Upcoming events and scenic spring photos and things to do.
- Most engaging tweets: Mesmerized by #RockyMountain views; Make the Visitors Center your first stop when you get into Loveland; Loveland in Colorado has many things to experience; A gorgeous #memorialdayweekend.
- New followers, impressions and engagements all increased in May. Working on revised website/social strategy to keep content opportunities going.



532 new followers | 9,248 followers

77,759 impressions | 4,145 engagements

- Focus: Upcoming events and scenic spring photos and things to do.
- Most engaging photos: Devil's Backbone is calling; Mesmerized by Rocky Mountain views; Make the Visitors Center your first stop when you get into Loveland.
- Most engaging hashtags: #visitloveland, #lovelandcolorado, #artshow, #fineart, #artbuyers, #artcollector, #artistsoninstagram, #artsale, #colorado, #coloradoartist.

RESULTS

MEDIA RESULTS HIGHLIGHTS

- **9 News:** 9 Things to do in Colorado this weekend: May 3-5
- **Colorado AAA Encompass Magazine:** Summer Fun 2019: Colorado Dude & Guest Ranch Roundup
- **Colorado Expression Magazine:** Governor's Art Show
- **Coloradoan:** 6 things to do this Memorial Day weekend in Northern Colorado
- **Coloradoan:** Your guide to Colorado 14ers, camping, hikes and more
- **Fox 31:** Morning Show Plein Air Segment
- **New Country 99.1:** BOOZY MOTHER'S DAY EVENTS IN NORTHERN COLORADO
- **NoCo Style:** Governor's Art Show Award Winners
- **Porch Drinking:** PorchDrinking's Weekly Denver Beer Beat | May 15, 2019
- **Retro 102.5:** PIRATE PICNIC AT NORTH LAKE PARK IN LOVELAND ON MAY 18
- **The Denver Channel:** Happy trails: Coloradans encouraged to show trails some love on National Trails Day
- **The Denver Channel:** 7 best things to do in Colorado this weekend, May 31-June 2, 2019
- **The Denver Channel:** How your kids can bowl free this summer
- **The Gazette:** 14 things to do in and around Colorado Springs this weekend: Cinco de Mayo, Southwest Chief Comedy, fly fishing, food trucks,
- **The Group Inc:** 16 THINGS TO DO WITH KIDS THIS SUMMER IN LOVELAND, COLORADO
- **U.S. News Hub:** Manitou Springs artist wins best of show at Colorado art show
- **WPBS:** The Artists' World With Michael Ringer
- **Wyoming News:** Plein Air Festival and Auction

PR NUMBERS

\$194,590

PR VALUE

23,469,093

IMPRESSIONS

1.27K

MEDIA SOCIAL SHARES

*PR value #'s calculated based on the media hits that we were able to find an ad value for. Some hits do not have comparable advertising value.

Visit Loveland Colorado CMC Report
May 2019



Facebook Pages
for **Visit Loveland Colorado**

May 2019

Analyze Facebook page data at a granular level for deeper insights

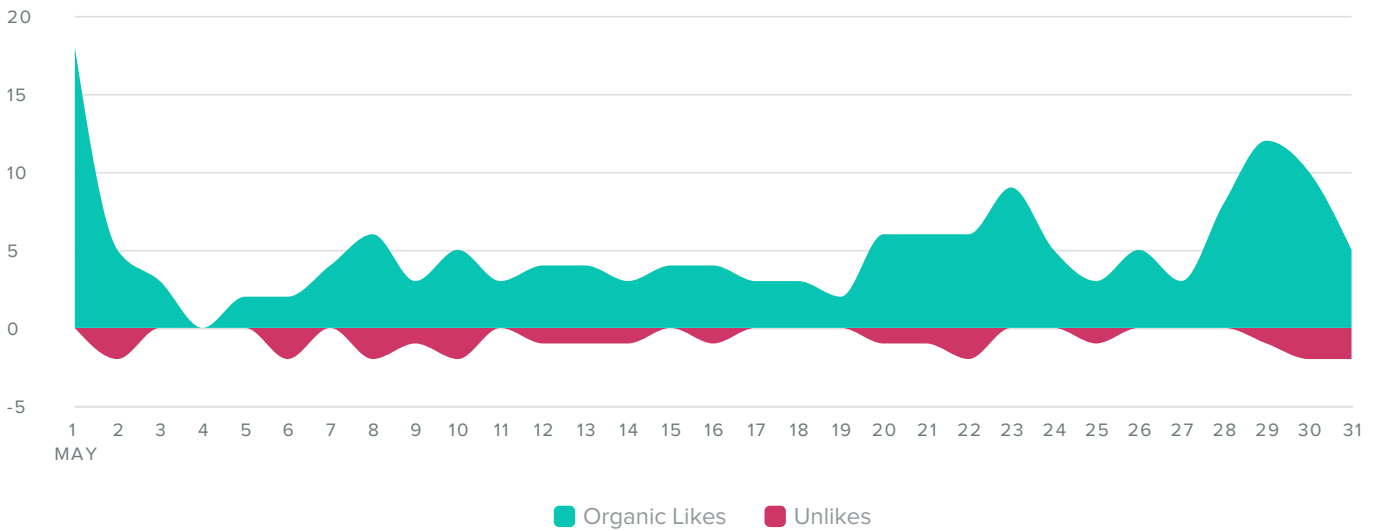


Facebook Activity Overview

Impressions 132.1k	Engagements 3,799	Clicks 460
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Facebook Audience Growth

LIKES BREAKDOWN, BY DAY



Audience Growth Metrics	Totals
Total Fans	8,266
Organic Likes	156
Unlikes	23
Net Likes	133

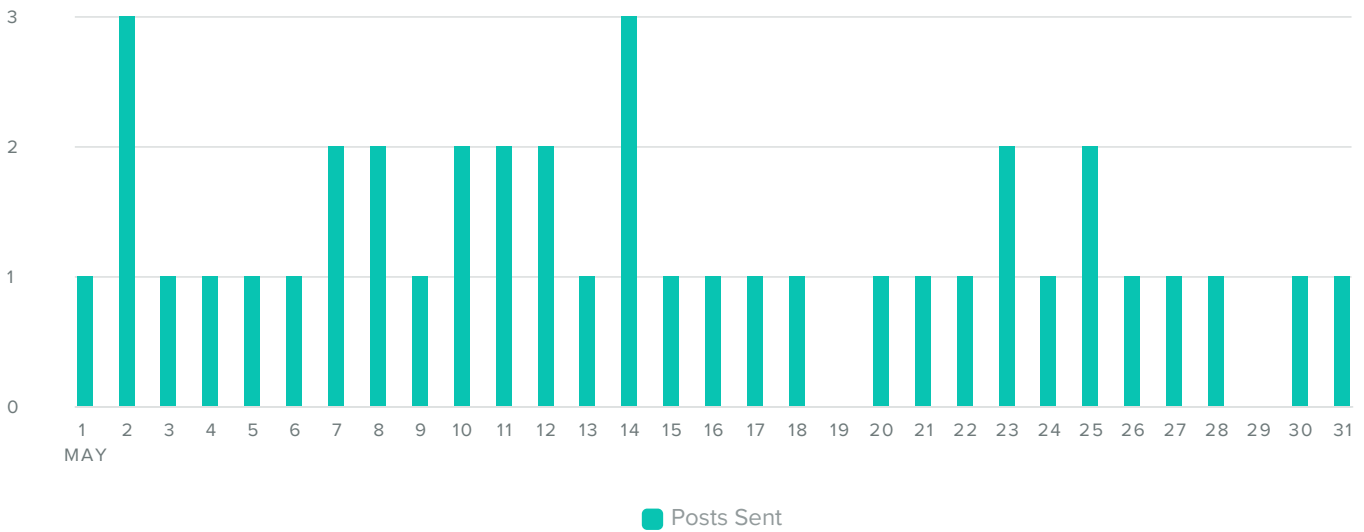
Total fans increased by

+1.6%

since previous date range

Facebook Publishing Behavior

POSTS, BY DAY




Publishing Metrics	Totals
Photos	21
Videos	1
Posts	18
Notes	0
Total Posts	40

The number of posts you sent increased by





▲ 53.8%

since previous date range

Facebook Top Posts, by Reactions

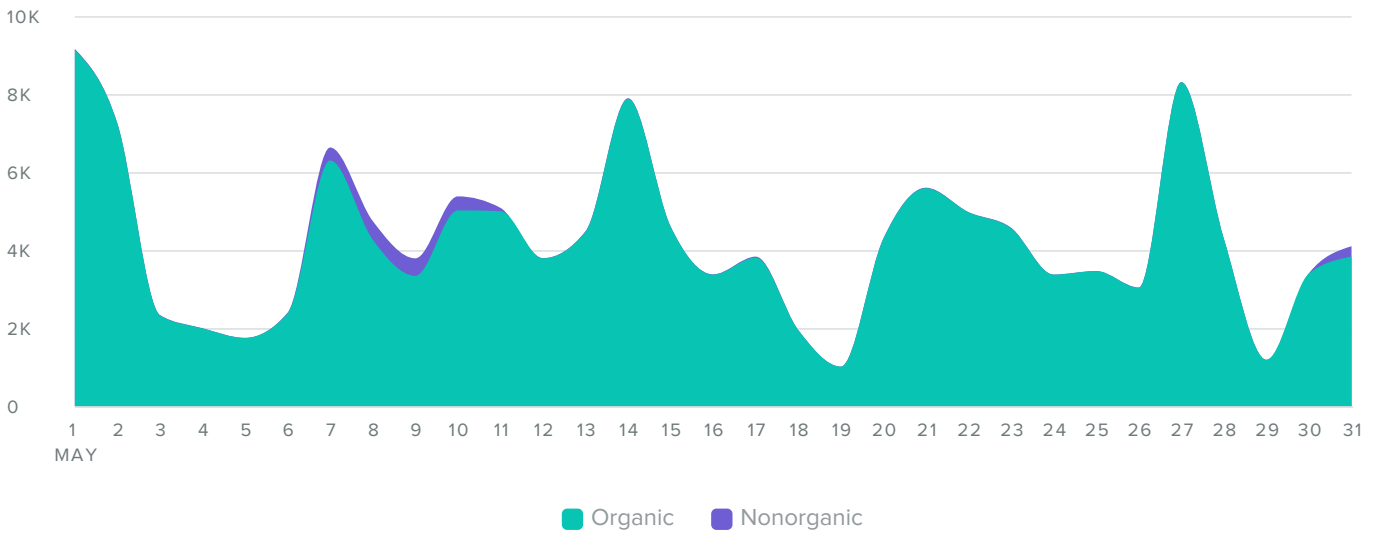
Post	Reactions	Comments	% Users Engaged	Reach
<p>Visit Loveland Colorado Land of the free because of the brave. #MemorialDay photo: Dick's Photography #visitloveland</p>  <p>(Post) May 27, 2019 11:08 am</p>	501	9	7.9%	7,754

Facebook Top Posts, by Reactions

Post	Reactions ▼	Comments	% Users Engaged	Reach
<p>Visit Loveland Colorado Don't mind us - just being mesmerized by these amazing Rocky Mountain views. 😍 photo: Instagrammer tara.cilke #visitloveland</p>  <p>(Post) May 22, 2019 6:23 pm</p>	442	36	10%	5,519
<p>Visit Loveland Colorado We are in for one SWEET summer in Downtown Loveland. With the opening of The Foundry plaza new concerts, movie nights and farmer's markets await you. Join us for a summer of fun in the heart of the city. #visitloveland</p>  <p>(Post) May 1, 2019 7:53 am</p>	286	31	6.3%	9,933
<p>Visit Loveland Colorado Adventure awaits you at the end of the rainbow. Devil's Backbone is calling. 😎 photo: Instagrammer aliylujah as seen by Larimer County Natural Resources #visitloveland</p>  <p>(Post) May 20, 2019 6:52 pm</p>	253	17	7.7%	4,090
<p>Visit Loveland Colorado Have a ROCKin' Friday! 🎸 #visitloveland Photo: instagrammer caitienelsonphoto</p>  <p>(Post) May 10, 2019 4:31 pm</p>	153	6	6.9%	2,971

Facebook Impressions

PAGE IMPRESSIONS, BY DAY



Impressions Metrics	Totals
Organic Impressions	129,882
Nonorganic Impressions	2,181
Total Impressions	132,063
Average Daily Users Reached	2,620.4

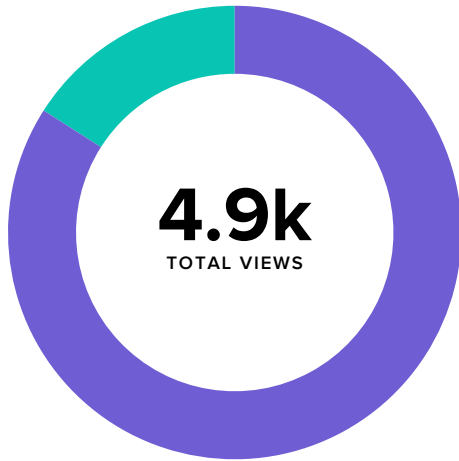
Total Impressions increased by

▲ 24%

since previous date range

Facebook Video Performance

VIEW METRICS



781

ORGANIC FULL

4.1k

ORGANIC PARTIAL

VIEWING BREAKDOWN

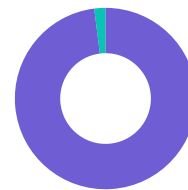


100%

ORGANIC VIEWS

0%

PAID VIEWS



2%

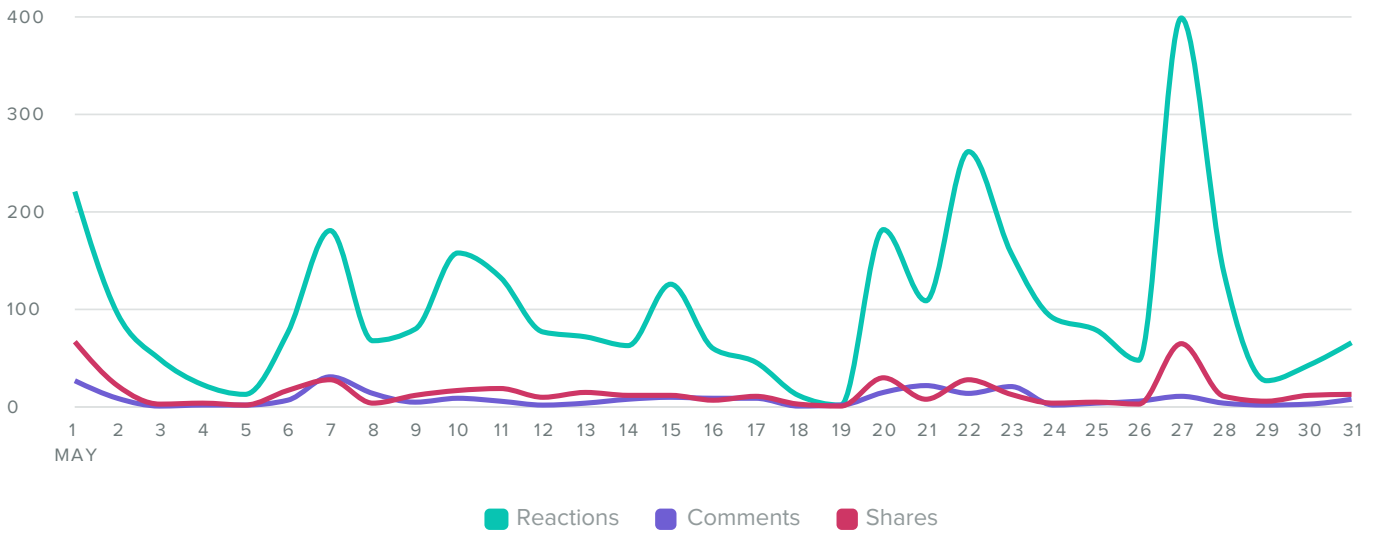
CLICK PLAYS

98%

AUTO PLAYS

Facebook Engagement

AUDIENCE ENGAGEMENT, BY DAY



Action Metrics	Totals
Reactions	3,127
Comments	239
Shares	433
Total Engagements	3,799

Total Engagements increased by
▲ 58.8%
 since previous date range

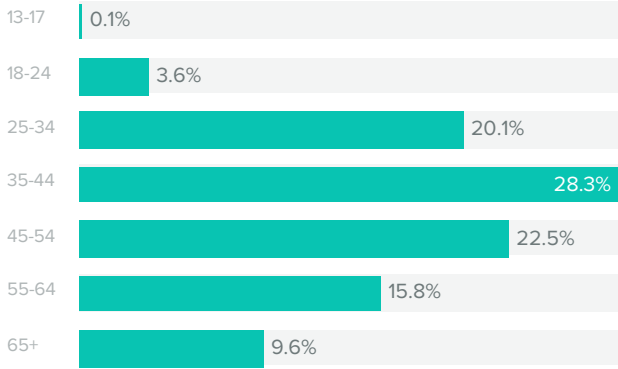
Facebook Audience Demographics

Page Fans

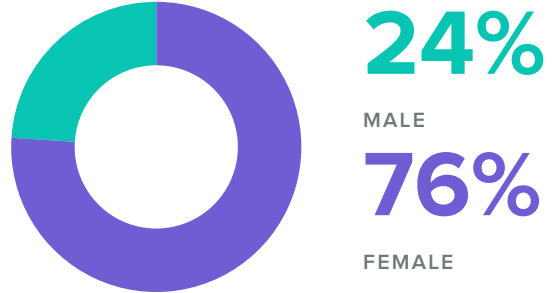
People Reached

People Engaged

BY AGE



BY GENDER



Women between the ages of **35-44** appear to be the leading force among your fans.

Top Countries

Country	Count
United States	7,981
Mexico	44
India	17
Canada	15
United Kingdom	15

Top Cities

City	Count
Loveland, CO	2,890
Fort Collins, CO	873
Denver, CO	301
Greeley, CO	286
Johnstown, CO	128

Facebook Stats by Page

Facebook Page	Total Fans	Fan Increase	Posts Sent	Impressions	Impressions per Post	Engagements	Engagements per Post	Link Clicks
Visit Loveland Colorado	8,266	1.62%	40	132,063	3,301.6	3,799	95	460



Instagram Business Profiles

May 2019

Determine the impact of Instagram content by analyzing your activity.





Included in this Report

 Colorado Governor's Art S

 Visit Loveland CO



Instagram Performance Summary

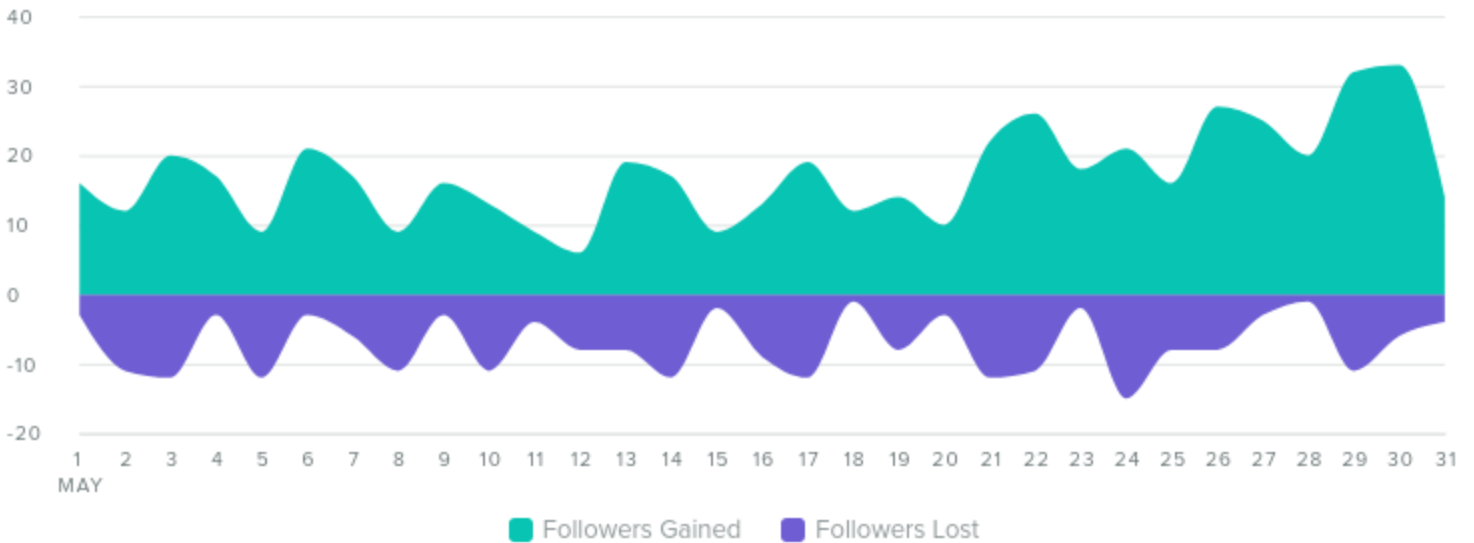
View your key profile performance metrics from the reporting period.

Impressions 77,759 ↗ 38.2%	Engagements 4,145 ↗ 12.7%	Profile Clicks 73 ↗ 247.6%
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Instagram Audience Growth

See how your audience grew during the reporting period.

Net Follower Growth Breakdown, by Day

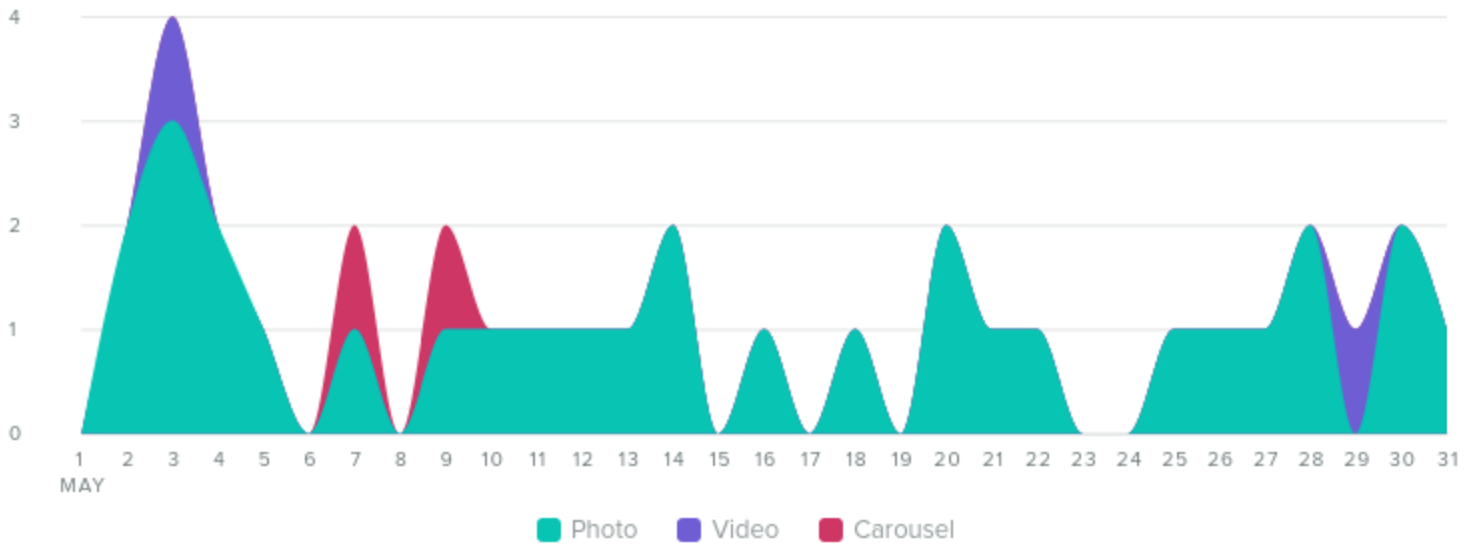


Audience Metrics	Totals	% Change
Followers	9,248	↗ 3.5%
Followers Gained	532	↘ 12.2%
Followers Lost	223	↗ 20.5%

Instagram Publishing Behavior

View the different types of messages you published during the selected time period.

Messages Sent Content Breakdown, by Day



Publishing Behavior by Content Type

Lifetime Totals

% Change

Total Messages Sent

34

↗ 3%

Photos

30

↘ 3.2%

Videos

2

↗ 100%

Carousels


2

↗ 100%

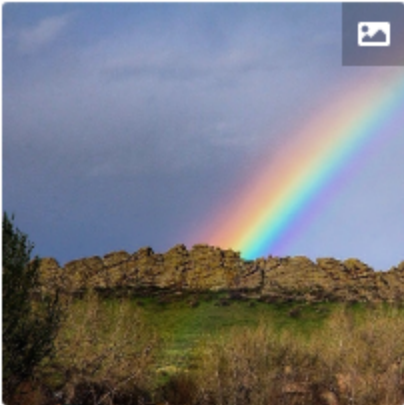
Instagram Top Messages

Review your top messages published during the selected time period, based on the message's lifetime performance.

Top Messages By Lifetime Engagements




@visitlovelandco
Mon 5/20/2019 5:50 pm PDT




Adventure awaits you at the end of the rainbow. Devil's Backbone is calling. 😎 photo: @aliylujah as seen by @lcnaturalresources #visitloveland

Total Engagements	361
Likes	340
Comments	13
Saves	8




@visitlovelandco
Wed 5/22/2019 5:22 pm PDT




Don't mind us - just being mesmerized by these amazing Rocky Mountain views. 🌄 photo: @tara.cilke #visitloveland

Total Engagements	360
Likes	350
Comments	4
Saves	6



@visitlovelandco
Tue 5/14/2019 10:13 am PDT



Make the Visitors Center your first stop when you get into Loveland. Our friendly staff will help you discover fun things to do and you can pose with our LOVE lock sculpture! 📸 #visitloveland #lovelandlovelocks

Total Engagements	270
Likes	262
Comments	4
Saves	4



Instagram Outbound Hashtag Performance

Review your hashtag usage during the reporting period and contrast them with hashtags that drew the most engagement.

MOST USED HASHTAGS

#visitloveland	20
#lovelandcolorado	15
#artshow	12
#fineart	12
#artbuyers	11
#artcollector	11
#artistsoninstagram	11
#artsale	11
#colorado	11
#coloradoartist	11

TOP HASHTAGS BY LIFETIME ENGAGEMENTS

#visitloveland	3,299
#lovelandcolorado	1,307
#artshow	557
#fineart	557
#artbuyers	507
#artcollector	507
#artistsoninstagram	507
#artsale	507
#colorado	507
#coloradoartist	507

Instagram Impressions

Review how many times people saw the messages that you published during the selected time period

Impressions, by Day



Impression Metrics	Totals	% Change
Impressions	77,759	↗ 38.2%
Average Daily Impressions per Profile	1,254.18	↗ 33.8%
Average Daily Reach per Profile	643.26	↗ 11.9%

Instagram Profile Engagement

Visualize how people are engaging with the messages that you published during selected the time period

Engagements Comparison, by Day

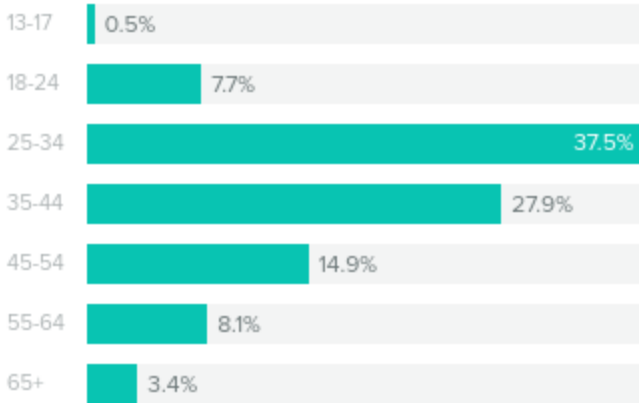


Engagement Metrics	Totals	% Change
Total Engagements	4,145	↗ 12.7%
Likes	3,901	↗ 11.5%
Comments	78	↗ 5.4%
Saves	86	↗ 8.9%
Story Replies	7	↗ 75%
Profile Clicks	73	↗ 247.6%
Engagement Rate (per Impression)	5.3%	↘ 18.4%

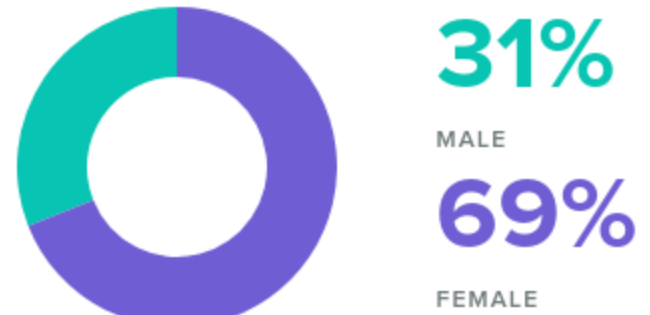
Instagram Audience Demographics

Review your audience demographics as of the last day of the reporting period.

BY AGE



BY GENDER



Women between the ages of **25-34** appear to be the leading force among your fans.

Top Countries





United States	8,176
United Kingdom	45
Brazil	42
Mexico	33
India	29

Top Cities

Loveland, Colorado	1,645
Fort Collins, Colorado	1,132
Denver, Colorado	831
Colorado Springs, Colorado	256
Greeley, Colorado	198

Instagram Profile Summary

Review your aggregate profile metrics from the reporting period.

Profile ▲	Followers	Net Follower Growth	Messages Sent	Impressions	Engagements	Engagement Rate (per Impression)
Reporting Period Activity May 1, 2019 – May 31, 2019	9,248 ↗ 3.5%	309 ↘ 26.6%	61 ↘ 1.6%	77,759 ↗ 38.2%	4,145 ↗ 12.7%	5.3% ↘ 18.4%
Compare to Apr 1, 2019 – Apr 30, 2019	8,939	421	62	56,258	3,677	6.5%
 Colorado Governor's Art S  @cogovartshow	479	11	22	4,840	539	11.1%
 Visit Loveland CO  @visitlovelandco	8,769	298	39	72,919	3,606	4.9%



Twitter Profiles
for **Visit Loveland, Colo**

May 2019

Track profile performance to determine the impact of Twitter content

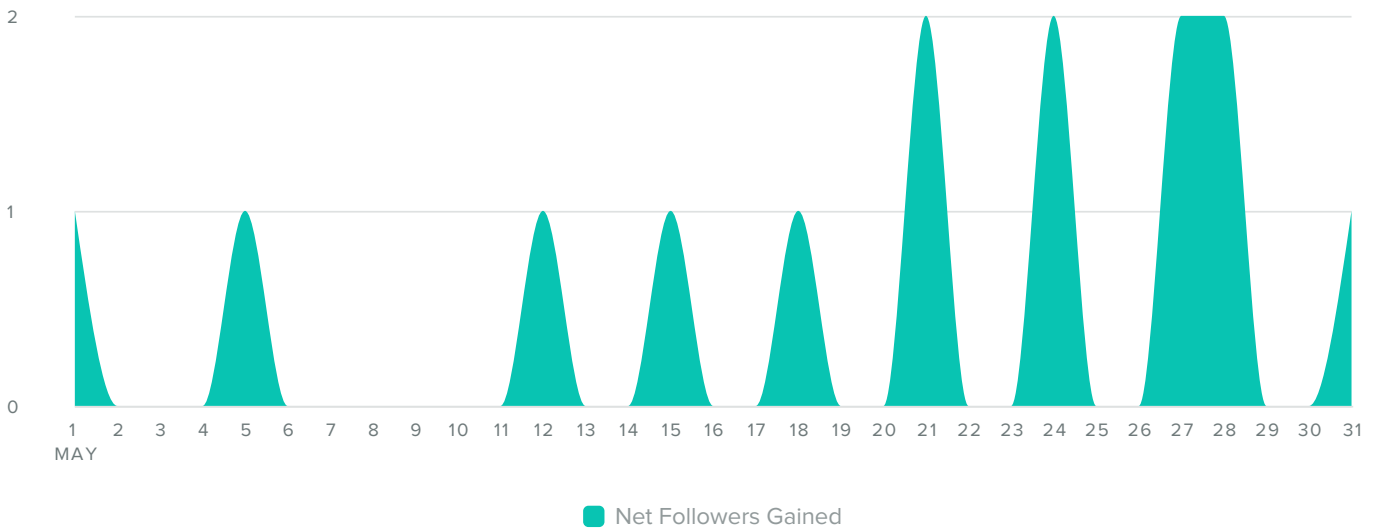


Twitter Activity Overview

Organic Impressions 11k	Total Engagements 41	Link Clicks 5
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Twitter Audience Growth

AUDIENCE GROWTH, BY DAY



Follower Metrics	Totals
Total Followers	1,839
Net Followers gained	8
People that you followed	1

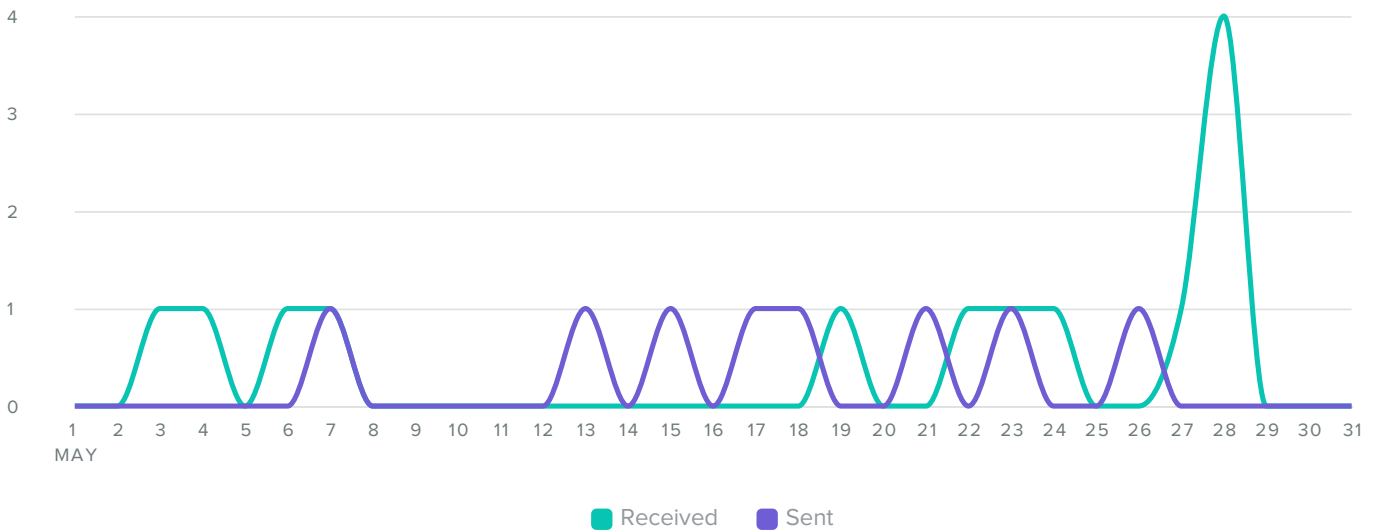
Total followers increased by

▲0.4%

since previous date range

Twitter Posts & Conversations

MESSAGES PER DAY



Sent/Received Metrics	Totals
Tweets sent	8
Direct Messages sent	0
Total Sent	8
Mentions received	13
Direct Messages received	0
Total Received	13

The number of messages you sent increased by

▲100%


since previous date range

The number of messages you received decreased by

▼7.1%

since previous date range

Twitter Top Posts, by Responses

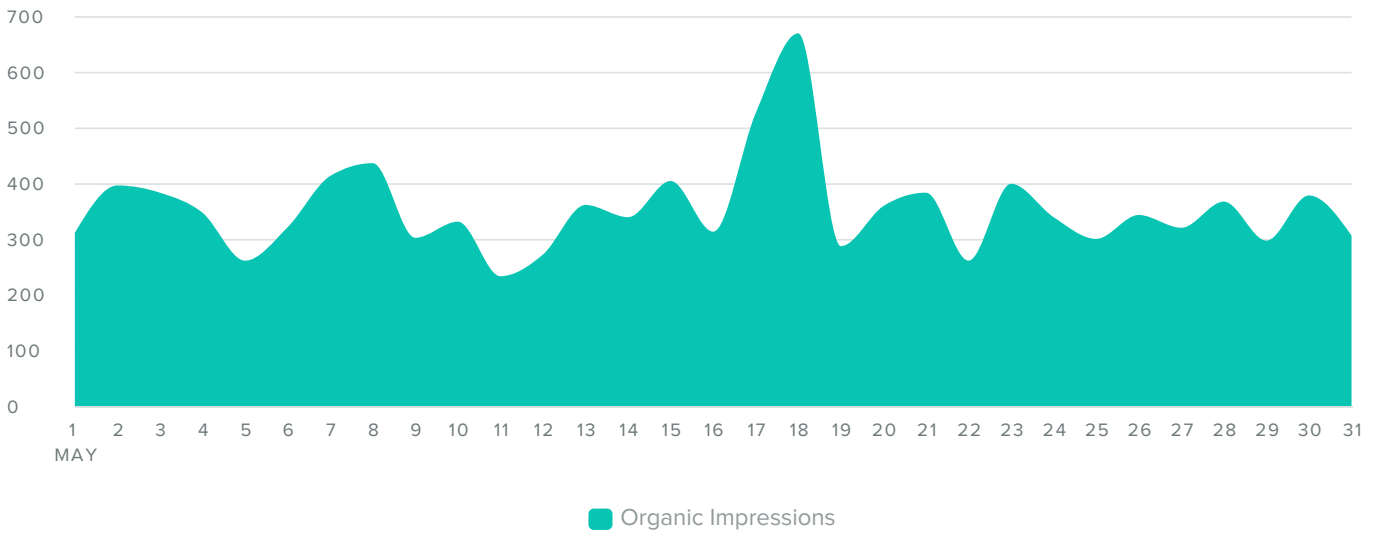
Tweet	Potential Reach	Responses ▼	Clicks	Retweets
 VisitLovelandCO Don't mind us - just being mesmerized by these amazing #RockyMountain views. 📸 photo: tara.cilke #visitloveland #coloradolive https://t.co/lld7DRiTuS (Tweet) by Nicole Y. May 22, 2019 6:24 pm	1,960	1	0	1

Twitter Top Posts, by Responses

Tweet	Potential Reach	Responses ▼	Clicks	Retweets
<p>VisitLovelandCO Make the Visitors Center your first stop when you get into Loveland. Our friendly staff will help you discover fun things to do and you can pose with our LOVE lock sculpture! 🥰 #visitloveland #lovelandlovelocks https://t.co/j9ztXAdw1k https://t.co/mbcoqvQMje (Tweet) by Nicole Y. May 15, 2019 9:45 am</p>	1,887	1	1	1
<p>VisitLovelandCO Loveland in @Colorado has so many things to experience. Find out more from @WestJetMagazine. https://t.co/pyRoGAPEeY #colorado #travel #art #visitloveland (Tweet) by Nicole Y. May 13, 2019 7:56 am</p>	1,966	1	9	1
<p>VisitLovelandCO A gorgeous #memorialdayweekend calls for the open road - on two wheels. #visitloveland https://t.co/Erh1f4XLZf (Tweet) by Nicole Y. May 26, 2019 1:02 pm</p>	1,835	0	0	0
<p>VisitLovelandCO Adventure awaits you at the end of the rainbow. Devil's Backbone is calling. 🌈 #visitloveland https://t.co/nj1KGoMgN4 (Tweet) by Nicole Y. May 20, 2019 6:53 pm</p>	1,833	0	0	0

Twitter Impressions

ORGANIC IMPRESSIONS, BY DAY

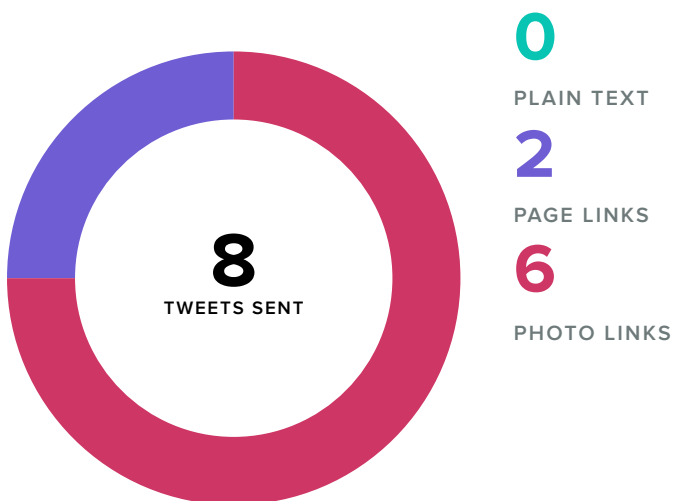


Impressions Metrics	Totals
Average Organic Impressions per Day	353.5
Total Organic Impressions	10,957

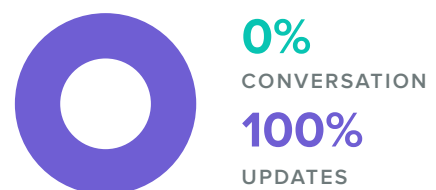
Organic Impressions increased by **-1.2%** since previous date range

Twitter Publishing Behavior

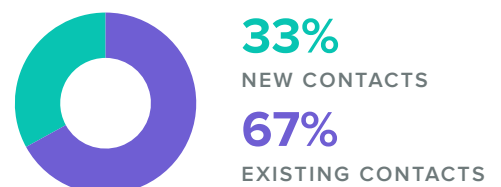
SENT MESSAGE CONTENT



CONVERSATION BEHAVIOR (LAST 100 TWEETS)

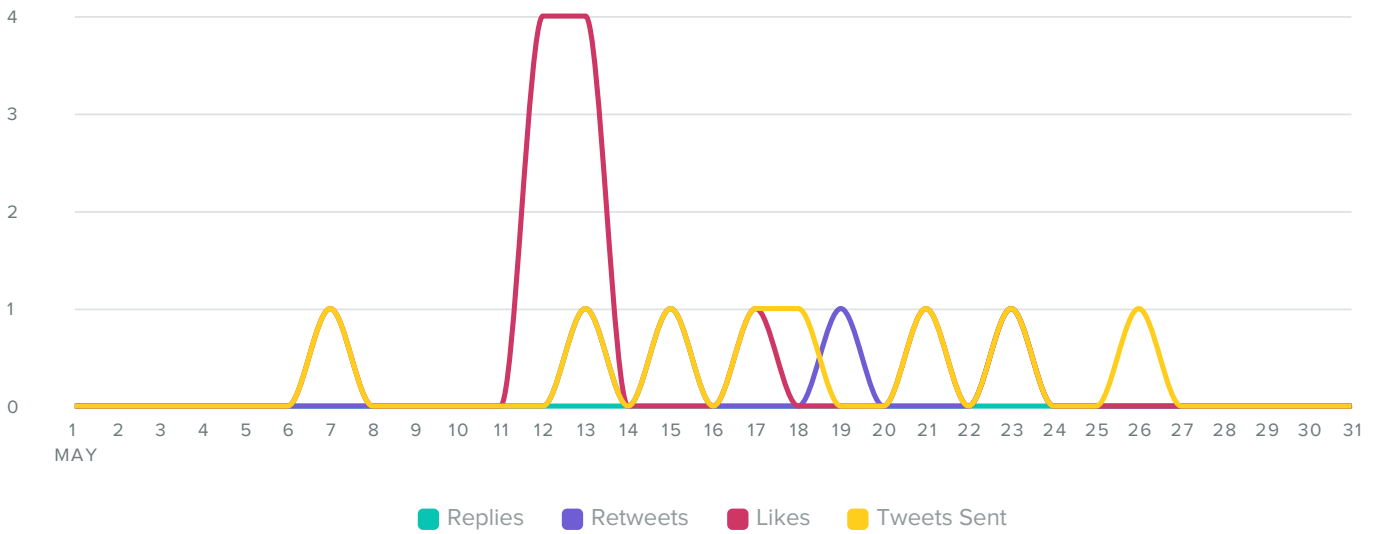


CONTACT BEHAVIOR (ALL TWEETS)



Twitter Engagement

ENGAGEMENT COUNT



Engagement Metrics	Totals
Total Engagements	41
Replies	0
Retweets	4
Retweets with Comments	1
Likes	12
Engagements per Follower	0.02
Organic Impressions per Follower	5.96
Engagements per Tweet	5.13
Organic Impressions per Tweet	1,369.63
Engagements per Organic Impression	0.0037

The number of engagements increased by

+2.5%

since previous date range

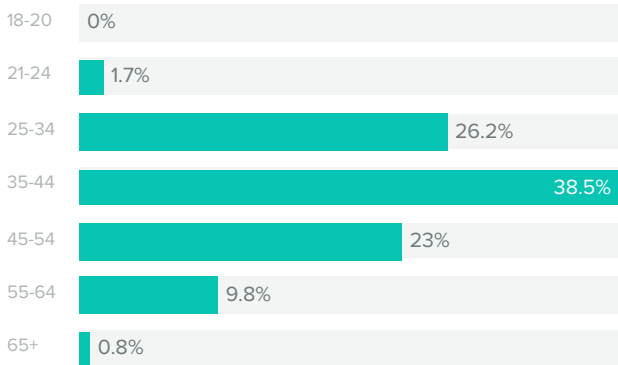
The number of organic impressions per Tweet decreased by

-49.4%

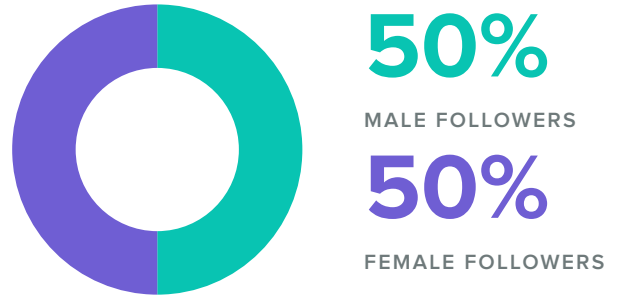
since previous date range

Twitter Audience Demographics

FOLLOWERS BY AGE




FOLLOWERS BY GENDER



Women and people between the ages of **35-44** appear to be the leading force among your followers.

Twitter Stats by Profile

Twitter Profile	Total Followers	Follower Increase	Tweets Sent	Organic Impressions	Organic Impressions per Follower	Engagements	Engagements per Follower	Retweets	Clicks
 Visit Loveland, Colo	1,839	0.4%	8	10,957	5.96	41	0.02	4	5