# **VISIT LOVELAND**

SEPTEMBER 2018 CMC REPORT



## **SUCCESS SUMMARY**

In September 2018, Visit Loveland was featured in 36 pieces of media coverage. This report outlines priorities and results for the month of September.

## **TOP PR/SOCIAL MEDIA PRIORITIES**

#### PRIORITY #1: GOLF FAM

 Hosted four national lifestyle and tourism golf writers who are checking out TPC Colorado and showcasing hotels and things to do in Loveland.

#### PRIORITY #2: FALL STORIES/MEDIA ROOM

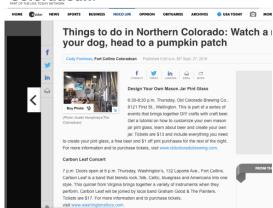
- Continued outreach for fall events/things to do
- Worked to finalize online media room to showcase news, photos and videos of Loveland tourism
- October 5 to Love on Social Media
- Showcasing Fall Scenes on social media

#### PRIORITY #3: WINTER STORY IDEAS

- Meetings and content collection for winter story ideas
- Media outreach and promotion for Winter Wonderlights
- Social media launch for winter and Winter Wonderlights

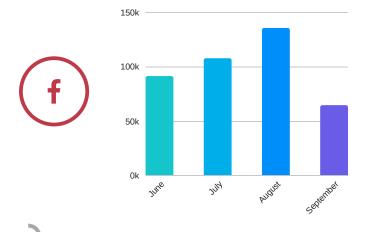


#### Coloradoan.



# RESULTS

## **SOCIAL MEDIA GROWTH**



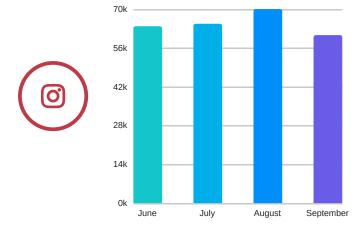
#### 81 new followers | 7,360 total fans 64.4k impressions | 2,054 engagements

- Focus: fall scenes and activities, events blog posts and website traffic targets.
- Top posts: A new season to explore Loveland, Stunning shot of Devil's Backbone, This view doesn't get old, Devil's Backbone Open Space is nothing short of iconic, absolutely stunning photo from instagrammer robertkilbourn.
- New followers increased and engagements and impressions have decreased in September.

# 150 100 50 June July August September

## 11 new followers | 1,784 followers | 13.8k impressions | 146 engagements

- Focus: fall scenes and activities, events blog posts and website traffic targets.
- Most engaging tweets: Who else is ready to welcome autumn, It's going to be a bright sunshiny day, Sylvan Dale Guest Ranch, This view doesn't get old. Devil's Backbone Open Space.
- Impressions have decreased in September,



## 312 new followers | 6,799 followers 3,442 engagements

- Focus: fall scenes and activities, events blog posts and website traffic targets.
- Most engaging photos: Excited for fall-colors changing, Colorful Colorado, A cup of coffee + a pup to play with.
- Most engaging hashtags: #loveland, #lovelandcolorado, #visitloveland, #colorado, #lovelandco,#coloradolive, #northerncolorado, #lovelandcolo, #coloradoliving, #getoutside

# RESULTS



## MEDIA RESULTS HIGHLIGHTS

- · Silver Travel Advisor: Colorado Adventures in the Rockies
- The Denver Channel: 7 best things things to do in Colorado this weekend
- Coloradoan: Colorado Experiences
- Hotel News Now: Global hotel pulse: Americas news
- Wrestling-infos.de: WWE RAW Houseshow Ergebnisse vom 21.09. bis 23.09.2018 WWE Smackdown Houseshow Ergebnisse vom 22.09. bis 24.09.2018 – WWE NXT Ergebnisse vom 21.09. und 22.09.2018
- Lodging Magazine: McWHINNEY, Stonebridge Near Completion of Courtyard in Loveland, Colorado

Jodie's Touch of Style: Casual Outfits with Ladies Joggers

- Entertainment News: Billy Currington Unveils 'Bring It On Over'
- MSN.com: Billy Currington Returns With Sensual New Song 'Bring It on Over'
- Jodie's Touch of Style: 4 Different Types of Business Casual Shoes for Women
- **Film Journal International:** Metropolitan Theatres launches 'M Rewards' loyalty program

Box Office Pro: Metropolitan Theatres Launches M Rewards Loyalty Program

- Wyoming News: "Pulitzer-winning author Anthony Doerr to speak in Colo."
- Aspect County: 10 Must-See Gardens around the World
- City Biz List: Lola Diner, a Modern Diner Serving Uniquely Flavored Dishes and High-Quality Comfort Food, Now Open in Loveland, Colorado
- Coloradoan: McWhinney completes 4th hotel at Centerra, with 2 more on the way
- The Know: Here's how Colorado breweries fared at the 2018 GABF competition
- The Know: Loveland's Viestenz-Smith Mountain Park reopens five years after it was destroyed in the floods
- The Know: Here's how Colorado breweries fared at the 2018 GABF competition
- The Know: The ultimate guide to Oktoberfest events in Colorado
- Westword: Here's the Rundown on Colorado's Thirty GABF medals
- KDVR-Fox31 News: 32 Colorado beers win medals at 2018 Great American Beer Festival
- Coloradoan: Texas restaurant group opens Loveland diner, plans music venue restaurant
- Coloradoan: NoCo Baby Expo coming to Loveland
- Coloradoan: Eight things to do in Northern Colorado in late September
- Coloradoan: Take a look at what's happening in town this weekend
- Coloradoan: Your Oktoberfest guide, festivals and more
- TRI 102.5: A BRAND OF WINE WITH THE MOST 'LOVELAND' NAME
- Kgg: A BRAND OF WINE WITH THE MOST 'LOVELAND' NAME
- TRI 102.5: LOVELAND COFFEE SHOP TO OFFER WINE AND CRAFT BEER
- K99: LOVELAND COFFEE SHOP TO OFFER WINE AND CRAFT BEER
- TRI 102.5: LOVELAND'S ONLY INDOOR HAUNTED HOUSE SETS UP SHOP IN DOWNTOWN FOR 2018
- K99: LOVELAND'S ONLY INDOOR HAUNTED HOUSE SETS UP SHOP IN DOWNTOWN FOR 2018
- TRI 102.5: WHICH BREWERIES WILL REPRESENT LOVELAND AT GABF 2018?
- K99: WHICH BREWERIES WILL REPRESENT LOVELAND AT GABF 2018?
- TRI 102.5: COMEDIAN JEFF DUNHAM COMING TO NORTHERN COLORADO
- K99: COMEDIAN JEFF DUNHAM COMING TO NORTHERN COLORADO







\*PR value #'s calculated based on the media hits that we were able to find an ad value for. Some hits do not have comparable advertising value.



# Twitter Profiles for **Visit Loveland**, **Colo**

Sep 01, 2018 - Sep 30, 2018

Track profile performance to determine the impact of Twitter content





#### **Twitter Activity Overview**



Organic Impressions



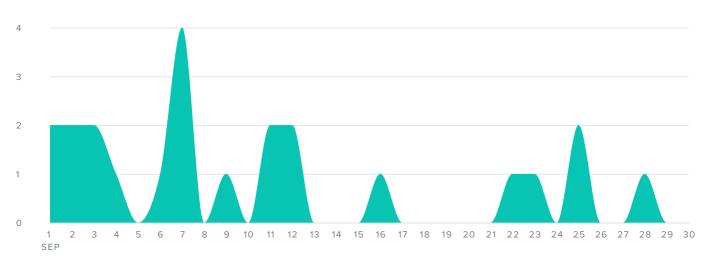
**Total Engagements** 



Link Clicks

#### **Twitter Audience Growth**

AUDIENCE GROWTH, BY DAY



Net Followers Gained

Follower Metrics	Totals
Total Followers	1,784
Net Followers gained	11
People that you followed	1

Total followers increased by

-0.6%



#### **Twitter Posts & Conversations**

#### MESSAGES PER DAY



Received

Sent



Mentions received 26

Direct Messages received 0

Total Received 26

The number of messages you sent decreased by

-3%

since previous date range

The number of messages you received increased by

**-100%** 

since previous date range

#### **Twitter Top Posts, by Responses**

Tweet	Potential Reach	Responses	▼ Clicks	Retweets
VisitLovelandCO Who else is ready to welcome #autumn tomorrow? #fallbackfriday #visitloveland #fall #travel https://t.co/4UbzO3n0lw  (Tweet) by Nicole Y. September 21, 2018 4:56 pm	1,793	2	0	1



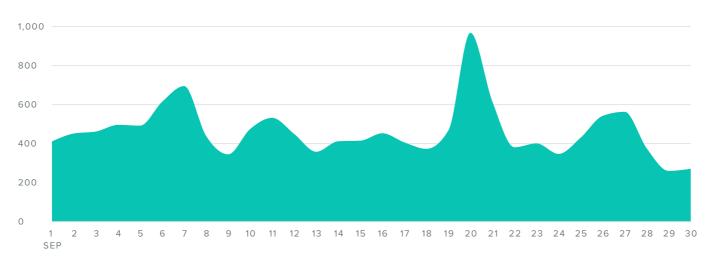
#### Twitter Top Posts, by Responses

Tweet		Potential Reach	Responses	▼ Clicks	Retweets
~	VisitLovelandCO "It's gonna be a bright sunshiny day." // Photo: Instagrammer suzysunshine22 #VisitLoveland https://t.co/uaOIU8E3sf  (Tweet) by Nicole Y. September 27, 2018 9:15 am	3,124	1	0	1
~	VisitLovelandCO Have you been to the Sylvan Dale Guest Ranch here in Loveland? A true Colorado experience. Thanks for the photo, Instagrammer dentaldede! #VisitLoveland https://t.co/KIGeW6VjyI  (Tweet) by Nicole Y. September 21, 2018 10:45 am	1,780	1	0	0
~	VisitLovelandCO This view doesn't get old. Plain and simple. // Photo: Instagrammer alisamarie216 #VisitLoveland https://t.co/d4rVOi3xYb  (Tweet) by Nicole Y. September 19, 2018 9:10 am	2,943	1	0	1
~	VisitLovelandCO Devil's Backbone Open Space is nothing short of iconic. We can't get enough of this beautiful place we call home. // Photo: Instagrammer chelssbrooks #VisitLoveland https://t.co/JJumXjT5uw  (Tweet) by Nicole Y. September 06, 2018 9:19 am	2,137	1	0	1



#### **Twitter Impressions**

#### ORGANIC IMPRESSIONS, BY DAY



Organic Impressions

Total Organic Impressions	13.8k
Average Organic Impressions per Day	461.33
Impressions Metrics	Totals

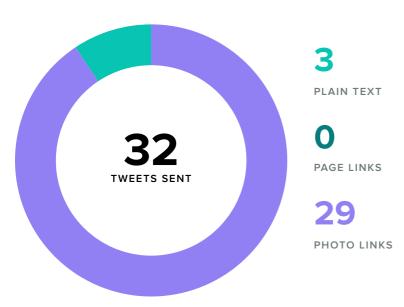
Organic Impressions decreased by

-8.5%

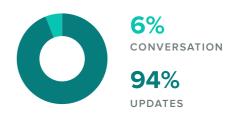


#### **Twitter Publishing Behavior**





## CONVERSATION BEHAVIOR (LAST 100 TWEETS)



#### CONTACT BEHAVIOR (ALL TWEETS)

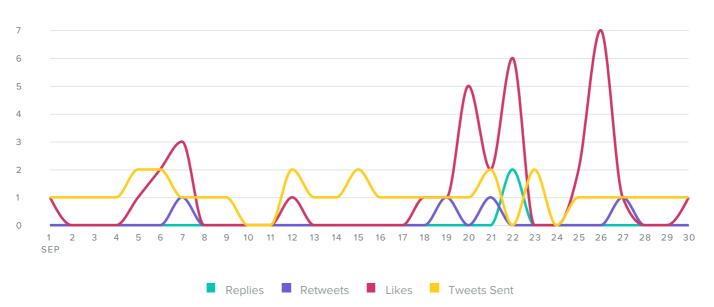




#### **Twitter Engagement**

#### **ENGAGEMENT COUNT**

**Engagement Metrics** 



Totals

Total Engagements	146
Replies	2
Retweets	4
Retweets with Comments	2
Likes	34

The number of engagements increased by

**-4.3**%

since previous date range

Engagements per Follower	0.08
Organic Impressions per Follower	7.76
Engagements per Tweet	4.56
Organic Impressions per Tweet	432.5
Engagements per Organic Impression	0.01

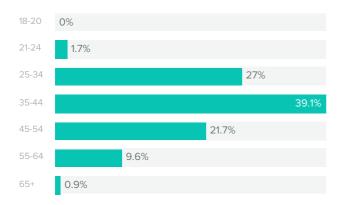
The number of organic impressions per Tweet decreased by

-5.7%

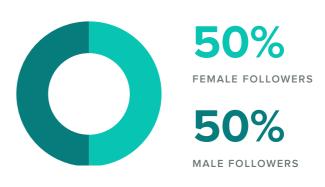


#### **Twitter Audience Demographics**

#### FOLLOWERS BY AGE



#### FOLLOWERS BY GENDER



Women and people between the ages of 35-44 appear to be the leading force among your followers.

#### **Twitter Stats by Profile**

Twitter P	rofile	Total Followers	Follower Increase	Tweets Sent	Organic Impressions	Organic Impressions per Follower	Engagements	Engagements per Follower	Retweets	Clicks
<b>W</b>	Visit Loveland, Colo	1,784	0.6%	32	13.8k	7.76	146	0.08	4	6



for Visit Loveland CO

Sep 01, 2018 - Sep 30, 2018

Determine the impact of Instagram content by analyzing your activity





#### **Instagram Activity Overview**



**Total Followers** 



3,379

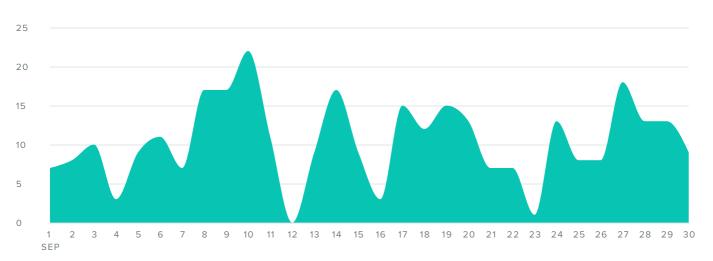
Likes Received



Comments Received

#### **Instagram Audience Growth**

AUDIENCE GROWTH, BY DAY



Followers Gained

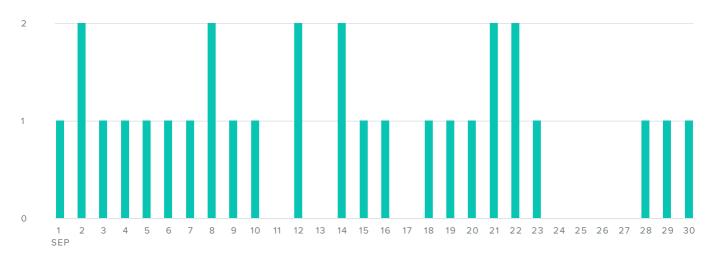
Follower Metrics	Totals
Total Followers	6,799
Followers Gained	312
People that you Followed	10

Total followers increased by



#### **Instagram Publishing Behavior**

#### MEDIA PER DAY



Media Sent

Publishing Metrics	Totals
Photos	28
Videos	1
Other	0
Total Media	29

The number of media you sent decreased by

-6.5%

since previous date range

#### **Instagram Top Posts**



**@visitlovelandco**323 Engagements



**@visitlovelandco**258 Engagements



**@visitlovelandco** 239 Engagements



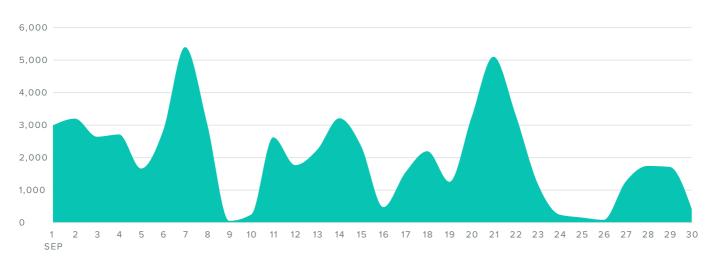
#### Instagram Outbound Hashtag Performance

MOST USED HASHTAGS		MOST ENGAGED HASHTAGS	
#visitloveland		#visitloveland	3,440
#loveland	26	#loveland	3,108
#lovelandcolorado	25	#lovelandcolorado	2,994
#colorado		#lovelandco	2,973
#lovelandcolo	23	#colorado	2,951
#lovelandco	23	#coloradolive	2,677
#coloradolive		#lovelandcolo	2,577
#northerncolorado	18	#northerncolorado	1,987
#coloradoliving	18	#coloradoliving	1,934
#getoutside	3	#getoutside	336



#### **Instagram Impressions**

#### IMPRESSIONS, BY DAY



Impressions

Impressions Metrics	Totals
Total Impressions	60.6k
Average Impressions per Day	2,019
Average Daily Reach per Profile	1,040

Total Impressions decreased by

-11.3%



#### **Instagram Engagement**

#### AUDIENCE ENGAGEMENT, BY DAY



Total Engagements	3,442
Comments Received	63
Likes Received	3,379
Engagement Metrics	Totals

The number of engagements increased by

-0.3%

since previous date range

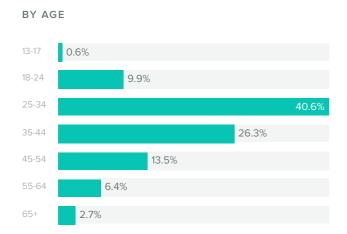
Engagements per Follower	0.51
Engagements per Media	118.69

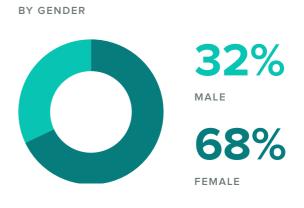
The number of engagements per media increased by

**-7.3**%



#### **Instagram Audience Demographics**





Women between the ages of 25-34 appear to be the leading force among your fans.

**Top Countries** 

	United States	6,261
<b>♦</b>	Brazil	40
	United Kingdom	35
÷	Canada	27
•	India	22

Top Cities

Loveland, Colorado	1,075
Fort Collins, Colorado	739
Denver, Colorado	675
Colorado Springs, Colorado	178
Greeley, Colorado	149

#### Instagram Stats by Profile

Instagram Profile		Total Followers	Follower Increase	Followers Gained	Media Sent	Comments Sent	Impressions	Total Engagements	Engagements per Media	Engagements per Follower
LOVELAND	Visit Loveland CO (Business)	6,799	4.8%	312	29	9	60.6k	3,442	118.69	0.51



## Facebook Pages

for Visit Loveland Colorado

Sep 01, 2018 - Sep 30, 2018

Analyze Facebook page data at a granular level for deeper insights



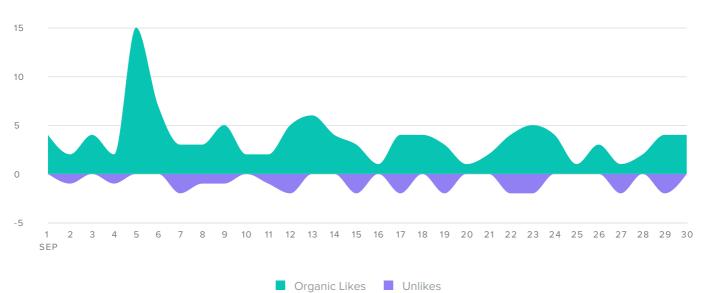


#### **Facebook Activity Overview**



#### **Facebook Audience Growth**

LIKES BREAKDOWN, BY DAY



Audience Growth Metrics	Totals
Total Fans	7,360
Organic Likes	110
Unlikes	23
Net Likes	87

Total fans increased by

-1.1%



#### Facebook Publishing Behavior

POSTS, BY DAY



Posts Sent

Publishing Metrics	Totals
Photos	32
Videos	14
Posts	6
Notes	0
Total Posts	52

The number of posts you sent increased by

**-10.6**%

since previous date range

#### Facebook Top Posts, by Reactions

Post		Reactions ▼ 0	Comments	Engagement	Reach
	Visit Loveland Colorado  A new season to explore Loveland is right around the corner. Who is ready to welcome autumn and see these colors again?				
~		259	29	8.6%	4,203
	(Post) September 21, 2018 3:30 pm				



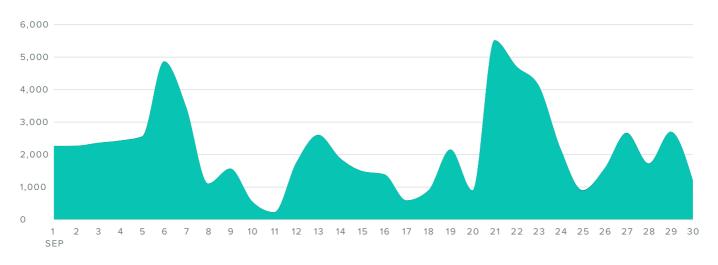
#### Facebook Top Posts, by Reactions

Post		Reactions <b>T</b>	Comments	Engagement	Reach
<b>W</b>	Visit Loveland Colorado Stunning shot of Devil's Backbone from Instagrammer jare.israel. Thanks for sharing! #VisitLoveland  (Post) September 04, 2018 11:45 am	187	7	10.1%	1,995
<b>W</b>	Visit Loveland Colorado This view doesn't get old. Plain and simple. // Photo: Instagrammer alisamarie216 #VisitLoveland  (Post) September 19, 2018 9:00 am	89	13	6.2%	1,833
<b>%</b>	Visit Loveland Colorado  Devil's Backbone Open Space is nothing short of iconic. We can't get enough of this beautiful place we call home. // Photo: Instagrammer chelssbrooks  #VisitLoveland  (Post) September 06, 2018 1:15 pm	80	1	7.2%	1,460
<b>%</b>	Visit Loveland Colorado  Absolutely stunning photo from Instagrammer robertkilbourn. Thank you for sharing! #VisitLoveland  (Post) September 22, 2018 11:00 am	78	3	6.5%	1,438



#### **Facebook Impressions**

#### PAGE IMPRESSIONS, BY DAY



Nonorganic

Organic

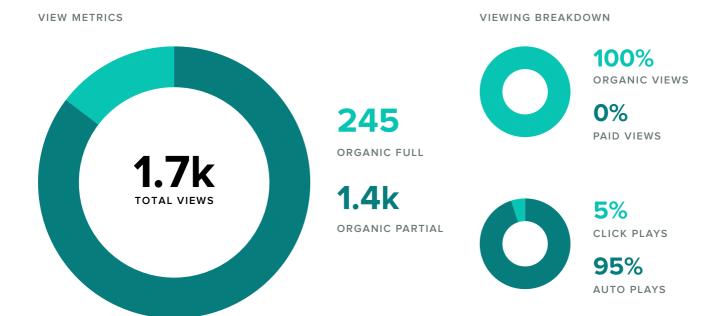
Impressions MetricsTotalsOrganic Impressions64.2kNonorganic Impressions189Total Impressions64.4kAverage Daily Users Reached1,196

Total Impressions decreased by

-49.8%



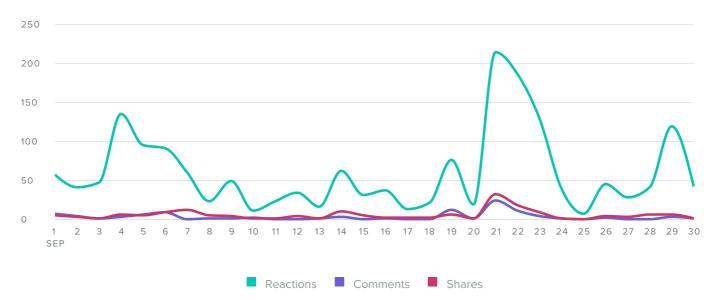
#### **Facebook Video Performance**





#### **Facebook Engagement**

#### AUDIENCE ENGAGEMENT, BY DAY



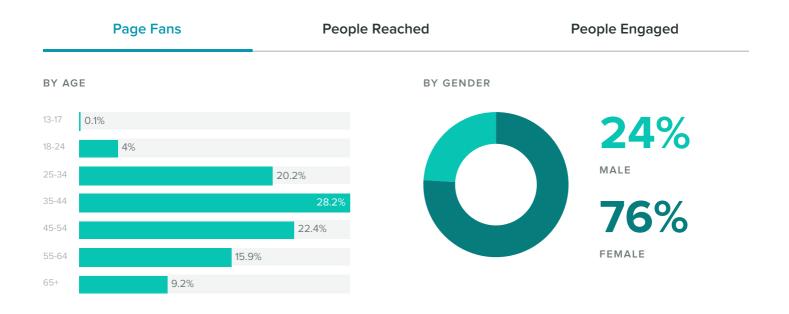
Action Metrics	Totals
Reactions	1,791
Comments	98
Shares	165
Total Engagements	2,054

Total Engagements decreased by

-28.9%



#### **Facebook Audience Demographics**



Women between the ages of 35-44 appear to be the leading force among your fans.

**Top Countries** 

United States	7,144
Mexico	31
<b>⊌</b> Canada	14
India	14
United Kingdom	12

Top Cities

Loveland, CO	2,669
Fort Collins, CO	747
Denver, CO	283
Greeley, CO	242
Johnstown, CO	128

#### Facebook Stats by Page

Faceboo	ok Page	Total Fans	Fan Increase	Posts Sent	Impressions	Impressions per Post	Engagements	Engagements per Post	Link Clicks
	Visit Loveland Colorado	7,360	1.13%	52	64.4k	1,238	2,054	39.5	74