VISIT LOVELAND

AUGUST 2018 CMC REPORT



SUCCESS SUMMARY

In August 2018, Visit Loveland was featured in 57 pieces of media coverage. This report outlines priorities and results for the month of August.

TOP PR/SOCIAL MEDIA PRIORITIES

PRIORITY #1: FALL STORIES AND MEDIA RELATIONS

- Sourcing partner information and compiling master story ideas document for media pitching including "What's New." "Fall Events." Halloween Fun and more.
- Updating media list and start of outreach for fall
- Coordinating Golf media trip with Colorado Tourism Office

PRIORITY #2: WINTER PLANNING

- Began compiling winter story ideas for media outreach
- Began Winter Wonderlights long-lead media outreach and planning for media relations and social media
- Drafting Colorado Meetings & Events holiday party advertorial
- Meetings, information gathering and research for new Loveland Sweetheart Festival

PRIORITY #3: DIGITAL AND SOCIAL MEDIA

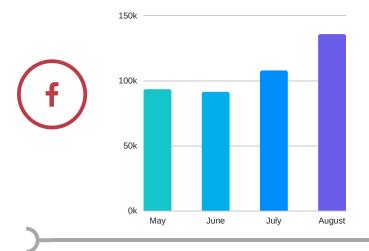
- Finalizing Downtown Mural blog post
- September 5 to Love video
- Live social media of Corn Shucking at Corn Roast Festival





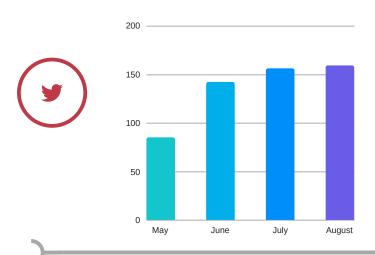
RESULTS

SOCIAL MEDIA GROWTH



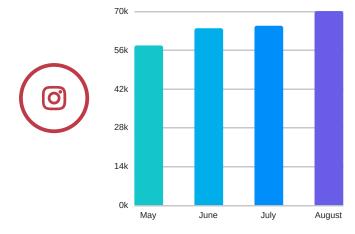
83 new followers | 7,279 total fans 135.5k impressions | 3,057 engagements

- Focus: Summer scenic views, August events and activities, blog posts and website traffic targets.
- Top posts: NoCo skies, drive from Loveland to Estes Park and Rocky Mountain National Park, Loveland is proud to be the heart of Northern Colorado, NoCo love sunrise photo, Benson Sculpture Garden.
- New followers and engagements have increased and impressions have increased in August.



-11 new followers | 1,773 followers | 15.5k impressions | 159 engagements

- Focus: Summer scenic views, August events and activities, blog posts and website traffic targets.
- Most engaging tweets: Favorite part about summer in NoCo, Benson Sculpture Garden, Tons of amazing hiking trails, Not quite ready to let that Colorado Summer go just yet, Have you been to Benson Sculpture Garden?
- Impressions have increased in August,



261 new followers | 6,487 followers 3,597 engagements

- Focus: Summer scenic views, August events and activities, blog posts and website traffic targets.
- Most engaging photos: NoCo skies, Tons of amazing hiking trails to explore in Loveland, Carter Lake.
- Most engaging hashtags: #loveland, #lovelandcolorado, #visitloveland, #colorado, #lovelandco,#coloradolive, #northerncolorado, #lovelandcolo, #coloradoliving, #summertime

RESULTS





















PR NUMBERS



EDIA RESULTS HIGHLIGHTS

- - Just About Travel: "Loveland, Colorado: "A sweetheart city which has a love affair with the
 - 303 Magazine: Six Colorado Breweries that Deserve Your Attention
- The Denver Channel: See all 42 Colorado state parks that make us happy to call this place
- Costco Connection: Moments and Milkshakes
- Westword: Beer Calendar: Throwdowns at Woods Boss, Bierstadt and Denver Beer Co.
- Fort Collins Magazine: Photogenic Outdoor Proposals
- Sculpture Digest: ANOTHER GREAT WEEKEND OF SCULPTURE SHOWS IN LOVELAND.
- 9 News: 9Things to do in Colorado this Labor Day weekend
- Gauge Magazine: Good Guys 21st Colorado Nationals
- Coloradoan: Where to celebrate Oktoberfest in Fort Collins, Northern Colorado
- WPBS (PBS): The Artists' World With Michael Ringer
- The Denver Post: Developer has high-flying idea for building gondolas in Loveland's northeast
- Coloradoan: Things to do in Northern Colorado: Bret Michaels. Rocky Mountain Showdown
- 303 Magazine: REVIEW ARISE MUSIC FESTIVAL CULTIVATED A THREE-DAY MAGICAL WONDERI AND
- Daily Camera: Arise at Sunrise still thrives
- NYS Music: Arise Festival Emerges As An Antidote For Dangerous Times
- Grateful Web: ARISE MUSIC FESTIVAL 2018 | REVIEW
- The New Scene: Arise Festival 2018 highlights in pictures
- Crescent Vale: ARISE Music Festival 2018 Hosts Ten Thousand Souls on Site
- Mix247 EDM: ARISE Music Festival Is Much More Than A Music Festival
- SpaceLab: ARISE Music Festival 2019
- Reporter-Herald: Traveling music festival offers another taste of life on the road in Drake
- Yellowscene Magazine: Loveland Libation Scene
- Coloradoan: This weekend in Northern Colorado: ARISE Music Festival, tour CSU's Canvas Stadium and more
- Coloradoan: Opinion: As Larimer County changes, preserving its history is important
- Coloradoan: Alpacas and goats get their costumes on at Larimer County fair
- Coloradoan: 5 things to check out Aug. 4-5 at the Larimer County Fair & PRCA Rodeo
- The Gazette: 15 weekend things to do around Colorado Springs: Subaru Growl, Black Forest festival, powwow
- Westword: Five Things for Art Lovers to Do and See This Weekend in Denver
- North Forty News: Learn How to Capture Outdoor Experiences Through Art at Free Workshop
- The Tribune: Out on the town: 08.23.18 through 08.29.18
- K99: FEEL GOOD FRIDAY: THE STORY OF LUCKY AT LARIMER HUMANE SOCIETY
- Kgg: NEW INDOOR/OUTDOOR GATHERING SPOT COMING TO DOWNTOWN LOVELAND
- K99: ROOFTOP MOVIE NIGHTS COME TO DOWNTOWN LOVELAND
- Tri 102.5: SHOP AND COOK WITH A CHEF IN LOVELAND
- Tri 102.5: OLD FASHIONED COMMUNITY PICNIC IN LOVELAND AUGUST 24
- Noco Style Magazine: Off the Beaten Path
- Noco Style Magazine: Governor's Art Show 2018 GALA



*PR value #'s calculated based on the media hits that we were able to find an ad value for. Some hits do not have comparable advertising value.

IMPRESSIONS



Facebook Pages

for Visit Loveland Colorado

Aug 01, 2018 - Aug 31, 2018

Analyze Facebook page data at a granular level for deeper insights



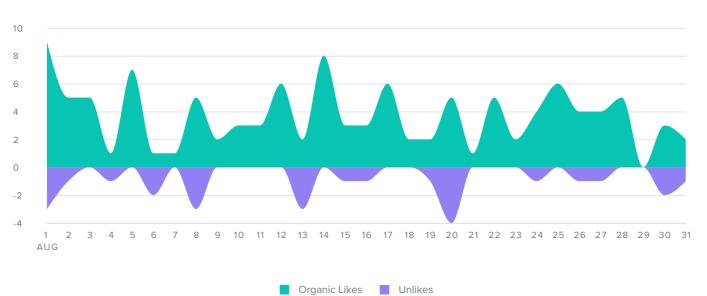


Facebook Activity Overview



Facebook Audience Growth

LIKES BREAKDOWN, BY DAY



| Audience Growth Metrics | Totals |
|-------------------------|--------|
| Total Fans | 7,279 |
| Organic Likes | 115 |
| Unlikes | 26 |
| Net Likes | 89 |

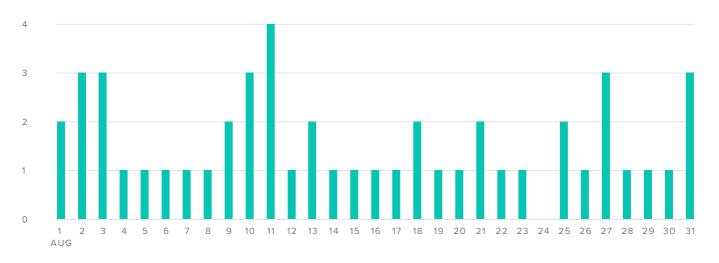
Total fans increased by

-1.2%



Facebook Publishing Behavior

POSTS, BY DAY



Posts Sent

| Publishing Metrics | Totals |
|--------------------|--------|
| Photos | 32 |
| Videos | 7 |
| Posts | 10 |
| Notes | 0 |
| Total Posts | 49 |

The number of posts you sent increased by

-8.9%

since previous month

Facebook Top Posts, by Reactions

Post Reactions ▼ Comments Engagement Reach

Visit Loveland Colorado

Those NoCo skies. Just one of the reasons why we love Loveland. // Photo: Instagrammer intrepidtravis #VisitLoveland





(Post) August 13, 2018 1:15 pm

511

33

8.2%

7,959



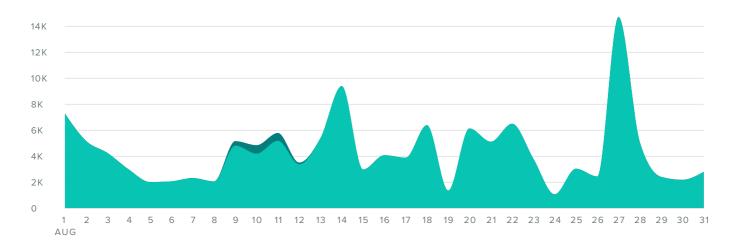
Facebook Top Posts, by Reactions

| Post | | Reactions v | Comments | Engagement | Reach |
|----------|--|--------------------|----------|------------|-------|
| % | Visit Loveland Colorado The drive from Loveland to Estes Park, Colorado and Rocky Mountain National Park is breathtaking. Get a glimpse of the views and make your plans to see it in person this fall. #VisitLoveland #LovelandtoRMNP (Post) August 27, 2018 8:30 am | 265 | 88 | 7.3% | 9,646 |
| \ | Visit Loveland Colorado Loveland is proud to be at the heart of northern Colorado. When you visit the area, there is so much to explore. (Post) August 21, 2018 4:25 pm | 141 | 10 | 4.9% | 4,578 |
| W | Visit Loveland Colorado This will never get old. NoCo love. // Photo: Instagrammer djcaleb #VisitLoveland (Post) August 17, 2018 2:00 pm | 121 | 8 | 7.2% | 2,006 |
| W | Visit Loveland Colorado We love Loveland (and so does this frog)! Did you know that there are 158 sculptures that are on permanent display at the Benson Sculpture Garden? // Photo: Instagrammer clearlymary #VisitLoveland (Post) August 27, 2018 9:00 am | 117 | 3 | 6.6% | 2,392 |



Facebook Impressions

PAGE IMPRESSIONS, BY DAY



Nonorganic

Organic

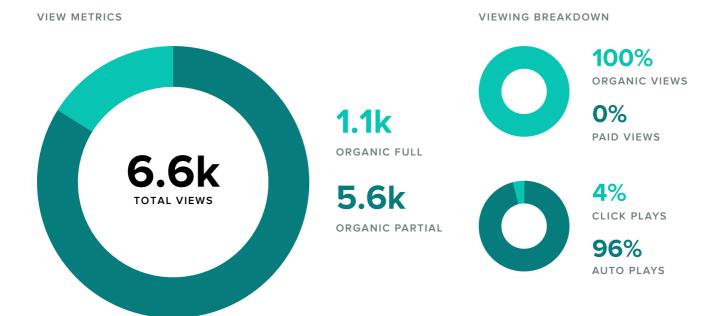
| Average Daily Users Reached | 2,286 |
|-----------------------------|--------|
| Total Impressions | 135.5k |
| Nonorganic Impressions | 1,980 |
| Organic Impressions | 133.5k |
| Impressions Metrics | Totals |

Total Impressions increased by

-25.9%



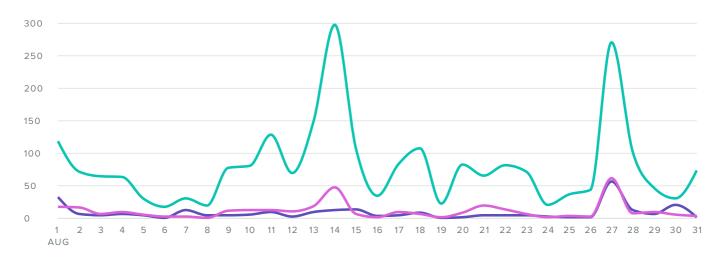
Facebook Video Performance





Facebook Engagement

AUDIENCE ENGAGEMENT, BY DAY



Comments

Shares

| Action Metrics | Totals |
|-------------------|--------|
| Reactions | 2,481 |
| Comments | 249 |
| Shares | 327 |
| Total Engagements | 3,057 |

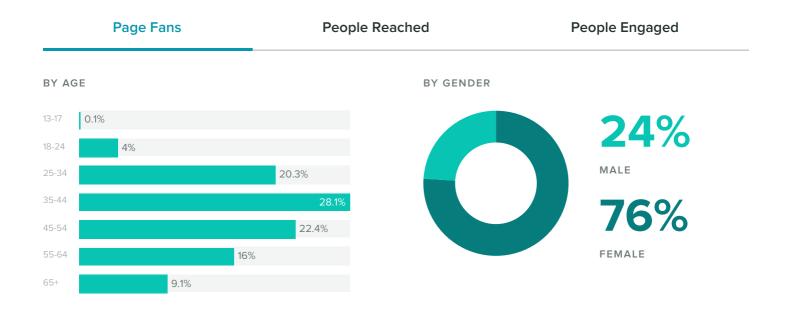
Reactions

Total Engagements increased by

-2%



Facebook Audience Demographics



Women between the ages of 35-44 appear to be the leading force among your fans.

Top Countries

| | United States | 7,075 |
|---|----------------|-------|
| 3 | Mexico | 29 |
| • | India | 14 |
| ÷ | Canada | 13 |
| | United Kingdom | 13 |

Top Cities

| Loveland, CO | 2,654 |
|------------------|-------|
| Fort Collins, CO | 740 |
| Denver, CO | 272 |
| Greeley, CO | 231 |
| Johnstown, CO | 125 |

Facebook Stats by Page

| Faceboo | ok Page | Total Fans | Fan Increase | Posts Sent | Impressions | Impressions per Post | Engagements | Engagements per Post | Link Clicks |
|----------|----------------------------|---------------|-----------------|---------------|-------------|-------------------------|-------------|-------------------------|----------------|
| V | Visit Loveland Colorado | 7,279 | 1.15% | 49 | 135.5k | 2,765 | 3,057 | 62.39 | 483 |



Aug 01, 2018 - Aug 31, 2018

Determine the impact of Instagram content by analyzing your activity





Instagram Activity Overview



Total Followers



3,544

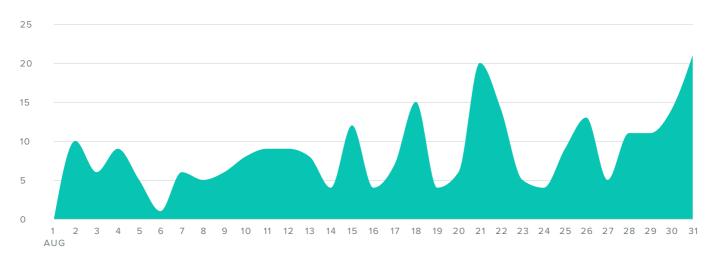




Comments Received

Instagram Audience Growth

AUDIENCE GROWTH, BY DAY



Followers Gained

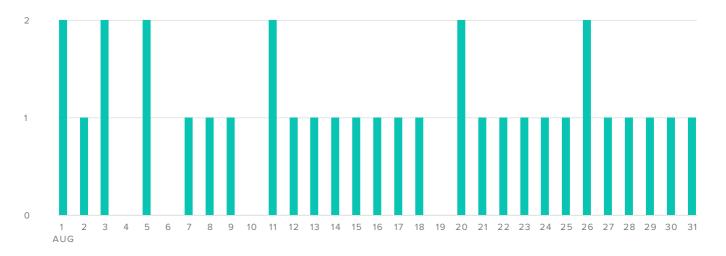
| Follower Metrics | lotals |
|--------------------------|--------|
| Total Followers | 6,487 |
| Followers Gained | 261 |
| People that you Followed | 15 |

Total followers increased by



Instagram Publishing Behavior

MEDIA PER DAY



Media Sent

| Publishing Metrics | Totals |
|--------------------|--------|
| Photos | 31 |
| Videos | 1 |
| Other | 1 |
| Total Media | 33 |

The number of media you sent decreased by

-2.9%

since previous month

Instagram Top Posts



@visitlovelandco255 Engagements



@visitlovelandco
182 Engagements



@visitlovelandco 168 Engagements



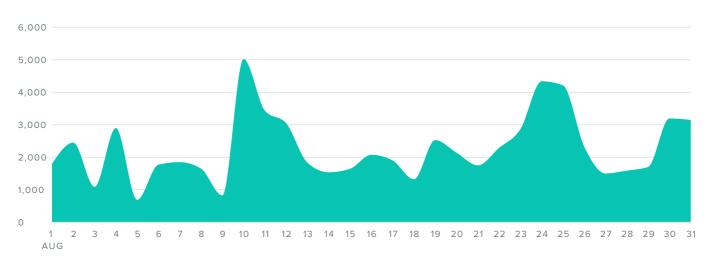
Instagram Outbound Hashtag Performance

| MOST USED HASHTAGS | | MOST ENGAGED HASHTAGS | |
|--------------------|----|-----------------------|-------|
| #visitloveland | 33 | #loveland | 3,575 |
| #loveland | 33 | #visitloveland | 3,574 |
| #lovelandcolo | 32 | #lovelandcolorado | 3,443 |
| #lovelandcolorado | 32 | #lovelandco | 3,440 |
| #lovelandco | 32 | #lovelandcolo | 3,440 |
| #colorado | 30 | #colorado | 3,140 |
| #coloradolive | 28 | #coloradolive | 3,062 |
| #northerncolorado | 28 | #northerncolorado | 2,591 |
| #coloradoliving | 27 | #coloradoliving | 2,323 |
| #coloradosummer | 19 | #summertime | 1,577 |



Instagram Impressions

IMPRESSIONS, BY DAY



Impressions

| Impressions Metrics | Totals |
|---------------------------------|--------|
| Total Impressions | 70k |
| Average Impressions per Day | 2,260 |
| Average Daily Reach per Profile | 1,210 |

Total Impressions increased by

-8.2%



Instagram Engagement

AUDIENCE ENGAGEMENT, BY DAY



| Total Engagements | 3,597 |
|--------------------|--------|
| Comments Received | 53 |
| Likes Received | 3,544 |
| Engagement Metrics | Totals |

The number of engagements decreased by

-14.4%

since previous month

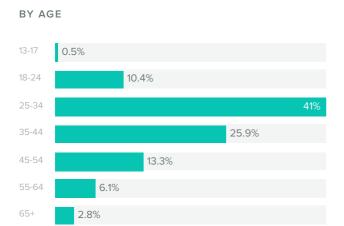
| Engagements per Follower | 0.55 |
|--------------------------|------|
| Engagements per Media | 109 |

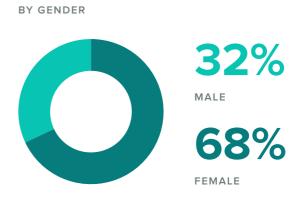
The number of engagements per media decreased by

-11.8%



Instagram Audience Demographics





Women between the ages of 25-34 appear to be the leading force among your fans.

Top Countries

| | United States | 5,979 |
|----------|----------------|-------|
| ♦ | Brazil | 41 |
| | United Kingdom | 33 |
| * | Canada | 27 |
| | Mexico | 22 |

Top Cities

| Loveland, Colorado | 1,040 |
|----------------------------|-------|
| Fort Collins, Colorado | 700 |
| Denver, Colorado | 638 |
| Colorado Springs, Colorado | 171 |
| Greeley, Colorado | 137 |

Instagram Stats by Profile

| Instagram Profile | | Total Followers | Follower Increase | Followers Gained | Media Sent | Comments Sent | Impressions | Total Engagements | Engagements per Media | Engagements per Follower |
|-------------------|---------------------------------|--------------------|----------------------|---------------------|---------------|------------------|-------------|----------------------|--------------------------|-----------------------------|
| LOVELAND | Visit Loveland CO (Business) | 6,487 | 4.2% | 261 | 33 | 2 | 70k | 3,597 | 109 | 0.55 |



Twitter Profiles for **Visit Loveland**, **Colo**

Aug 01, 2018 - Aug 31, 2018

Track profile performance to determine the impact of Twitter content



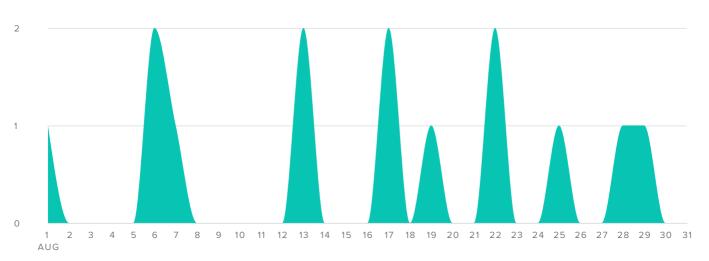


Twitter Activity Overview



Twitter Audience Growth

AUDIENCE GROWTH, BY DAY



Net Followers Gained

| Follower Metrics | Totals |
|--------------------------|--------|
| Total Followers | 1,773 |
| Net Followers gained | -11 |
| People that you followed | 1 |

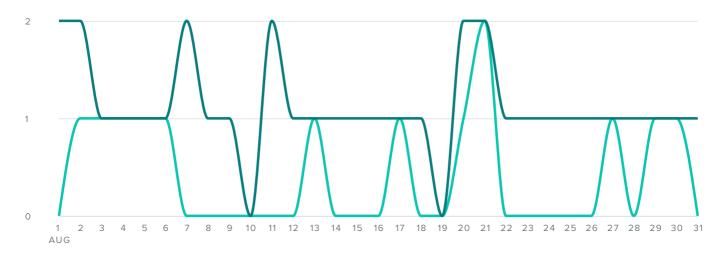
Total followers decreased by

-0.6%



Twitter Posts & Conversations

MESSAGES PER DAY



Received

Sent



The number of messages you sent decreased by

-10.3%

since previous month

| Total Received | 13 |
|--------------------------|----|
| Direct Messages received | 0 |
| Mentions received | 13 |
| | |

The number of messages you received decreased by

-18.8%

since previous month

Twitter Top Posts, by Responses

| Tweet | | Potential Reach | Responses | Retweets | |
|-------|--|-----------------|-----------|----------|---|
| W II | VisitLovelandCO What's been your favorite part about summer in NoCo? // Photo: Instagrammer cspain333 #VisitLoveland https://t.co/zXI5a4OifS (Tweet) by Nicole Y. August 27, 2018 12:15 pm | 1,772 | 1 | 0 | 0 |



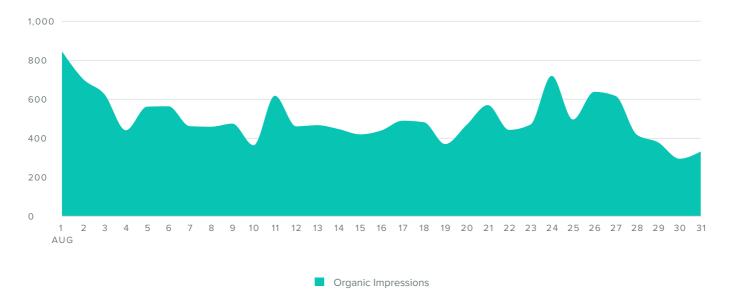
Twitter Top Posts, by Responses

| Tweet | | Potential Reach | Responses | ▼ Clicks | Retweets |
|-------|---|-----------------|-----------|----------|----------|
| ~ | VisitLovelandCO We love Loveland (and so does this frog)! Did you know that there are 158 sculptures that are on permanent display at the Benson Sculpture Garden? // Photo: Instagrammer clearlymary #VisitLoveland https://t.co/6qAWQMBoBk (Tweet) by Nicole Y. August 26, 2018 8:15 am | 1,928 | 1 | 0 | 1 |
| ~ | VisitLovelandCO There are tons of amazing hiking trails to explore in Loveland. Where will you go next? // Photo: Instagrammer sarenahebebrand #VisitLoveland https://t.co/E8Q55rp4dD (Tweet) by Nicole Y. August 25, 2018 9:30 am | 1,927 | 1 | 0 | 1 |
| ~ | VisitLovelandCO Not quite ready to let that Colorado summer go just yet. // Photo: Instagrammer sydneybrummet #VisitLoveland https://t.co/bzF01mxR5Z (Tweet) by Nicole Y. August 21, 2018 8:05 am | 1,771 | 1 | 0 | 0 |
| ~ | VisitLovelandCO The Benson Sculpture Garden is one of many Loveland gems! Have you been there yet this summer? // Photo: Instagrammer lindajmay820 #VisitLoveland https://t.co/Dbl1LFS5AB (Tweet) by Nicole Y. August 11, 2018 11:15 am | 1,818 | 1 | 0 | 1 |



Twitter Impressions

ORGANIC IMPRESSIONS, BY DAY



Impressions Metrics

Average Organic Impressions per Day

499.35

Total Organic Impressions

15.5k

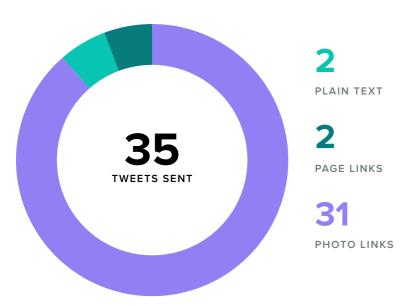
Organic Impressions increased by

-40.2%

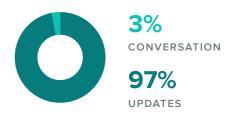


Twitter Publishing Behavior





CONVERSATION BEHAVIOR (LAST 100 TWEETS)



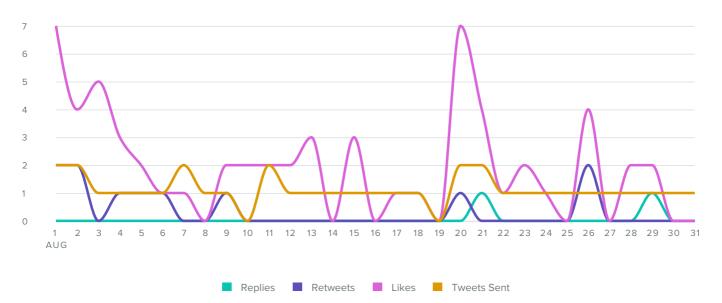
CONTACT BEHAVIOR (ALL TWEETS)





Twitter Engagement

ENGAGEMENT COUNT



| Engagement Metrics | Totals |
|------------------------|--------|
| Total Engagements | 159 |
| Replies | 2 |
| Retweets | 11 |
| Retweets with Comments | 4 |
| Likes | 62 |

The number of engagements increased by

-1.9%

since previous month

| Engagements per Follower | 0.09 |
|------------------------------------|--------|
| Organic Impressions per Follower | 8.73 |
| Engagements per Tweet | 4.54 |
| Organic Impressions per Tweet | 442.29 |
| Engagements per Organic Impression | 0.01 |

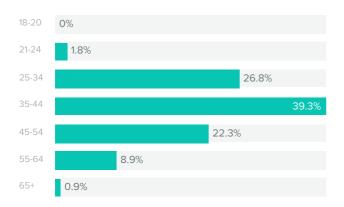
The number of organic impressions per Tweet increased by

-56.2%

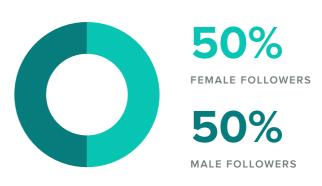


Twitter Audience Demographics

FOLLOWERS BY AGE



FOLLOWERS BY GENDER



Women and people between the ages of 35-44 appear to be the leading force among your followers.

Twitter Stats by Profile

| Twitter Profile | | Total Followers | Follower Increase | Tweets Sent | Organic Impressions | Organic Impressions per Follower | Engagements | Engagements per Follower | Retweets | Clicks |
|-----------------|----------------------------|--------------------|----------------------|----------------|------------------------|-------------------------------------|-------------|-----------------------------|----------|--------|
| W | Visit Loveland, Colo | 1,773 | -0.6% | 35 | 15.5k | 8.73 | 159 | 0.09 | 11 | 6 |